

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**California Holstein 3X Milking**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
<b>Feed Costs</b>									
a. Dry Roughage	\$53.15	\$49.00	\$47.20	\$45.20	\$53.32	\$36.86	\$65.18	\$35.96	\$54.18
b. Wet Feed & Wet Roughage	\$49.79	\$56.06	\$51.40	\$35.23	\$72.72	\$63.86	\$51.74	\$72.47	\$75.50
c. Concentrates	\$114.17	\$116.74	\$135.12	\$116.34	\$105.59	\$93.83	\$128.21	\$92.09	\$116.96
d. Minerals & Supplements	\$6.00	\$13.91	\$2.04	\$6.23	\$11.17	\$25.39	\$11.08	\$6.14	\$15.06
e. Pasture	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$223.37	\$235.71	\$235.76	\$203.00	\$242.81	\$219.94	\$256.21	\$206.66	\$261.69
<b>Total Feed Costs (\$/cwt.)</b>	\$10.98	\$10.12	\$11.07	\$9.67	\$9.55	\$9.68	\$9.78	\$10.77	\$10.54
<b>Total Hired Labor</b>	\$28.87	\$31.28	\$32.82	\$24.33	\$38.17	\$25.73	\$30.58	\$35.25	\$31.22
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.42	\$1.34	\$1.54	\$1.16	\$1.50	\$1.13	\$1.17	\$1.84	\$1.26
<b>Total Herd Replacement</b>	\$21.98	\$25.06	\$20.97	\$15.40	\$20.17	\$23.38	\$19.22	\$13.37	\$24.94
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.08	\$1.08	\$0.98	\$0.73	\$0.79	\$1.03	\$0.73	\$0.70	\$1.00
<b>Total Operating Costs</b>	\$51.14	\$59.52	\$64.55	\$57.62	\$78.50	\$50.15	\$78.80	\$57.51	\$52.65
<b>Total Operating Costs (\$/cwt.)</b>	\$2.51	\$2.56	\$3.03	\$2.74	\$3.09	\$2.21	\$3.01	\$3.00	\$2.12
<b>Total Milk Marketing Costs</b>	\$11.41	\$12.59	\$11.92	\$11.66	\$13.39	\$12.28	\$11.92	\$10.70	\$13.18
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.54	\$0.56	\$0.56	\$0.53	\$0.54	\$0.45	\$0.56	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$336.77	\$364.16	\$366.02	\$312.01	\$393.05	\$331.48	\$396.74	\$323.50	\$383.69
<b>Total Cost (\$/cwt)</b>	\$16.56	\$15.64	\$17.18	\$14.86	\$15.45	\$14.59	\$15.14	\$16.86	\$15.45
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.34	23.29	21.30	21.00	25.44	22.72	26.21	19.18	24.84
b. Lbs Milk Sold/milk cow/day	76.18	86.51	81.79	78.95	94.58	83.40	94.71	73.81	93.78
c. Gross Milk Receipts (\$/cwt)	\$22.43	\$22.04	\$22.90	\$22.27	\$21.58	\$21.64	\$23.14	\$22.62	\$22.57
d. Mailbox Price (\$/cwt)	\$21.98	\$21.22	\$22.59	\$21.79	\$21.25	\$21.30	\$22.95	\$21.89	\$22.24
f. Income Over Feed Cost (\$/cwt)	\$10.99	\$11.10	\$11.53	\$12.13	\$11.71	\$11.62	\$13.17	\$11.11	\$11.70
g. Fat Test %	3.57%	3.46%	3.45%	3.27%	3.46%	3.31%	3.54%	3.42%	3.56%
h. SNF Test %	8.88%	8.80%	8.77%	8.97%	8.76%	8.74%	8.85%	8.85%	8.83%
<b>Related Data</b>									
a. Percent Dry Cows	12%	11%	14%	12%	11%	10%	9%	14%	13%
b. Yearly Cull Rate	41%	42%	54%	26%	30%	41%	34%	29%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.39	\$0.35	\$0.56	\$0.47	\$0.33	\$0.24	\$0.31	\$0.42	\$0.37
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$292.84	\$288.63	\$320.00	\$330.00	\$266.48	\$280.93	\$282.84	\$300.00	\$319.37
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.52	\$315.59	\$344.47	\$262.96	\$334.56	\$327.81	\$314.31	\$284.14	\$329.79
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	30.77	30.02	34.83	25.31	26.34	31.67	26.58	29.01
g. Milkers (\$/hr with benefits & taxes)	\$15.31	\$14.77	\$17.68	\$10.36	\$18.08	\$15.37	\$18.68	\$14.90	\$18.41
h. Total Labor (\$/hr)	\$16.05	\$15.50	\$15.75	\$11.41	\$18.36	\$16.27	\$17.39	\$15.17	\$20.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.93	\$8.33	\$8.49	\$7.31	\$8.47	\$7.75	\$8.92	\$7.53	\$9.24
j. Milk Cow Feed Costs (\$/cwt.)	\$10.41	\$9.63	\$10.38	\$9.26	\$8.95	\$9.29	\$9.41	\$10.20	\$9.86

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Dairy ID Number	8	9	10	11	12	13	14	15	16
<b>Feed Costs</b>									
a. Dry Roughage	\$66.52	\$52.40	\$58.44	\$39.73	\$56.06	\$48.87	\$44.76	\$55.97	\$51.47
b. Wet Feed & Wet Roughage	\$58.64	\$59.43	\$72.48	\$40.75	\$48.30	\$47.76	\$49.06	\$50.81	\$49.31
c. Concentrates	\$99.92	\$102.79	\$98.47	\$177.86	\$109.25	\$116.96	\$169.19	\$123.63	\$103.00
d. Minerals & Supplements	\$24.11	\$6.31	\$7.82	\$18.23	\$12.57	\$0.25	\$2.13	\$5.20	\$33.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$249.18	\$220.93	\$237.22	\$276.57	\$226.17	\$213.83	\$265.13	\$235.61	\$237.36
<b>Total Feed Costs (\$/cwt.)</b>	\$9.77	\$9.52	\$9.41	\$12.71	\$10.13	\$11.62	\$11.35	\$9.76	\$10.62
<b>Total Hired Labor</b>	\$34.29	\$34.44	\$32.82	\$25.34	\$28.87	\$20.11	\$29.06	\$30.59	\$47.73
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.34	\$1.48	\$1.30	\$1.16	\$1.29	\$1.09	\$1.24	\$1.27	\$2.14
<b>Total Herd Replacement</b>	\$19.60	\$33.72	\$21.84	\$18.03	\$32.86	\$38.08	\$23.18	\$26.48	\$17.98
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.77	\$1.45	\$0.87	\$0.83	\$1.47	\$2.07	\$0.99	\$1.10	\$0.80
<b>Total Operating Costs</b>	\$59.66	\$65.94	\$67.38	\$46.29	\$32.72	\$62.84	\$52.52	\$72.75	\$63.29
<b>Total Operating Costs (\$/cwt.)</b>	\$2.34	\$2.84	\$2.67	\$2.13	\$1.46	\$3.42	\$2.25	\$3.01	\$2.83
<b>Total Milk Marketing Costs</b>	\$13.52	\$10.53	\$13.34	\$11.15	\$11.95	\$10.41	\$12.67	\$13.43	\$12.10
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.53	\$0.45	\$0.53	\$0.51	\$0.54	\$0.57	\$0.54	\$0.56	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$376.25	\$365.56	\$372.59	\$377.39	\$332.57	\$345.27	\$382.57	\$378.86	\$378.46
<b>Total Cost (\$/cwt)</b>	\$14.75	\$15.76	\$14.78	\$17.34	\$14.89	\$18.77	\$16.38	\$15.70	\$16.93
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	25.51	23.20	25.21	21.77	22.33	18.39	23.36	24.13	22.35
b. Lbs Milk Sold/milk cow/day	96.27	83.95	94.45	80.40	84.46	66.56	89.15	86.57	87.87
c. Gross Milk Receipts (\$/cwt)	\$22.34	\$22.50	\$22.24	\$22.30	\$21.91	\$22.07	\$22.15	\$21.16	\$21.41
d. Mailbox Price (\$/cwt)	\$22.21	\$22.35	\$22.07	\$22.15	\$21.39	\$21.58	\$21.67	\$20.73	\$20.31
f. Income Over Feed Cost (\$/cwt)	\$12.44	\$12.83	\$12.66	\$9.44	\$11.26	\$9.95	\$10.32	\$10.97	\$9.69
g. Fat Test %	3.57%	3.60%	3.58%	3.69%	3.48%	3.58%	3.62%	3.22%	3.44%
h. SNF Test %	8.76%	8.81%	8.79%	8.69%	8.81%	8.89%	8.87%	8.78%	8.74%
<b>Related Data</b>									
a. Percent Dry Cows	13%	9%	12%	11%	13%	9%	14%	8%	16%
b. Yearly Cull Rate	35%	53%	38%	28%	51%	67%	42%	33%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.32	\$0.31	\$0.22	\$0.32	\$0.57	\$0.24	\$0.45	\$0.14	\$0.36
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.32	\$360.00	\$297.57	\$345.00	\$313.15	\$327.05	\$258.00	\$296.55	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$317.97	\$332.36	\$309.74	\$346.83	\$285.73	\$315.73	\$364.49	\$281.31	\$321.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.41	23.07	24.68	37.54	31.92	26.51	34.92	32.56	32.48
g. Milkers (\$/hr with benefits & taxes)	\$22.55	\$12.87	\$20.43	\$15.97	\$12.53	\$11.97	\$12.23	\$11.17	\$11.98
h. Total Labor (\$/hr)	\$22.45	\$14.46	\$21.18	\$15.73	\$12.95	\$13.59	\$12.70	\$13.60	\$14.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.90	\$7.74	\$8.44	\$9.23	\$8.15	\$7.49	\$9.49	\$8.18	\$8.73
j. Milk Cow Feed Costs (\$/cwt.)	\$9.24	\$9.22	\$8.93	\$11.49	\$9.65	\$11.26	\$10.64	\$9.45	\$9.93

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Dairy ID Number	17	18	19	20	21
<b>Feed Costs</b>					
a. Dry Roughage	\$27.30	\$47.47	\$43.80	\$58.11	\$70.81
b. Wet Feed & Wet Roughage	\$65.38	\$42.68	\$48.13	\$39.93	\$49.43
c. Concentrates	\$130.48	\$122.14	\$148.54	\$123.58	\$118.51
d. Minerals & Supplements	\$11.39	\$19.01	\$3.92	\$20.36	\$4.61
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$234.55</b>	<b>\$231.30</b>	<b>\$244.39</b>	<b>\$241.98</b>	<b>\$243.36</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$10.41</b>	<b>\$10.03</b>	<b>\$9.49</b>	<b>\$10.07</b>	<b>\$10.20</b>
<b>Total Hired Labor</b>					
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.86</b>	<b>\$0.89</b>	<b>\$1.09</b>	<b>\$1.28</b>	<b>\$1.39</b>
<b>Total Herd Replacement</b>					
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$1.23</b>	<b>\$0.99</b>	<b>\$1.10</b>	<b>\$1.15</b>	<b>\$1.06</b>
<b>Total Operating Costs</b>					
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$2.48</b>	<b>\$2.22</b>	<b>\$2.83</b>	<b>\$3.03</b>	<b>\$2.86</b>
<b>Total Milk Marketing Costs</b>					
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.53</b>	<b>\$0.54</b>	<b>\$0.54</b>	<b>\$0.55</b>	<b>\$0.69</b>
<b>Total Cost (\$/Cow/Month)</b>					
<b>Total Cost (\$/cwt)</b>	<b>\$16.51</b>	<b>\$14.67</b>	<b>\$15.04</b>	<b>\$16.08</b>	<b>\$16.20</b>
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt.)	22.53	23.07	25.76	24.02	23.86
b. Lbs Milk Sold/milk cow/day	86.03	86.54	95.99	86.94	85.59
c. Gross Milk Receipts (\$/cwt)	\$21.46	\$22.47	\$21.11	\$22.06	\$22.70
d. Mailbox Price (\$/cwt)	\$19.06	\$22.08	\$17.84	\$20.21	\$22.41
f. Income Over Feed Cost (\$/cwt)	\$8.65	\$12.05	\$8.36	\$10.13	\$12.21
g. Fat Test %	3.41%	3.75%	3.27%	3.46%	3.24%
h. SNF Test %	8.82%	8.94%	8.76%	8.72%	8.84%
<b>Related Data</b>					
a. Percent Dry Cows	14%	12%	12%	9%	8%
b. Yearly Cull Rate	57%	36%	38%	40%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.49	\$0.47	\$0.23	\$0.35	\$0.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$256.10	\$286.31	\$297.94	\$258.00	\$260.93
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.76	\$283.72	\$319.74	\$322.95	\$324.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.09	36.48	34.88	31.96	27.11
g. Milkers (\$/hr with benefits & taxes)	\$12.51	\$14.04	\$11.91	\$19.45	\$15.02
h. Total Labor (\$/hr)	\$13.54	\$14.81	\$12.81	\$19.14	\$14.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.38	\$8.26	\$8.70	\$8.44	\$8.49
j. Milk Cow Feed Costs (\$/cwt.)	\$9.74	\$9.54	\$9.07	\$9.71	\$9.92

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