

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**California Holstein 3X Milking**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.12	\$48.54	\$61.89	\$46.22	\$53.30	\$48.07	\$64.51	\$25.92	\$49.26
b. Wet Feed & Wet Roughage	\$46.73	\$52.92	\$53.69	\$43.46	\$69.12	\$50.56	\$50.26	\$66.94	\$70.82
c. Concentrates	\$111.67	\$112.49	\$129.91	\$109.67	\$99.85	\$95.43	\$121.66	\$87.06	\$113.06
d. Minerals & Supplements	\$6.12	\$12.66	\$2.24	\$4.55	\$9.85	\$20.21	\$11.88	\$6.29	\$16.45
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$215.72	\$226.61	\$247.72	\$203.90	\$232.12	\$214.27	\$248.32	\$186.21	\$249.60
<b>Total Feed Costs (\$/cwt.)</b>	\$10.65	\$9.90	\$10.38	\$10.32	\$9.39	\$9.19	\$10.05	\$10.21	\$10.12
<b>Total Hired Labor</b>	\$28.38	\$31.92	\$52.13	\$26.10	\$38.01	\$32.75	\$30.98	\$34.21	\$31.07
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.40	\$1.39	\$2.18	\$1.32	\$1.54	\$1.40	\$1.25	\$1.87	\$1.26
<b>Total Herd Replacement</b>	\$19.34	\$22.20	\$12.69	\$13.03	\$18.94	\$20.89	\$17.25	\$12.63	\$22.16
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.95	\$0.97	\$0.53	\$0.66	\$0.77	\$0.90	\$0.70	\$0.69	\$0.90
<b>Total Operating Costs</b>	\$51.58	\$58.80	\$73.55	\$55.32	\$68.87	\$64.80	\$78.65	\$56.31	\$43.58
<b>Total Operating Costs (\$/cwt.)</b>	\$2.55	\$2.57	\$3.08	\$2.80	\$2.79	\$2.78	\$3.18	\$3.09	\$1.77
<b>Total Milk Marketing Costs</b>	\$11.26	\$12.10	\$13.39	\$11.04	\$12.23	\$12.44	\$11.26	\$10.23	\$12.41
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.53	\$0.56	\$0.56	\$0.49	\$0.53	\$0.46	\$0.56	\$0.50
<b>Total Cost (\$/Cow/Month)</b>	\$326.27	\$351.64	\$399.48	\$309.39	\$370.16	\$345.14	\$386.47	\$299.58	\$358.82
<b>Total Cost (\$/cwt)</b>	\$16.10	\$15.36	\$16.73	\$15.66	\$14.98	\$14.80	\$15.64	\$16.42	\$14.55
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.26	22.89	23.88	19.75	24.72	23.33	24.71	18.25	24.67
b. Lbs Milk Sold/milk cow/day	75.31	85.66	95.32	76.45	92.11	86.98	91.13	69.49	90.39
c. Gross Milk Receipts (\$/cwt)	\$23.00	\$22.53	\$23.55	\$23.57	\$22.20	\$22.40	\$22.81	\$23.36	\$22.96
d. Mailbox Price (\$/cwt)	\$22.59	\$21.80	\$23.24	\$23.10	\$21.91	\$22.06	\$22.70	\$22.65	\$22.66
f. Income Over Feed Cost (\$/cwt)	\$11.95	\$11.90	\$12.87	\$12.77	\$12.52	\$12.88	\$12.65	\$12.44	\$12.54
g. Fat Test %	3.71%	3.59%	3.66%	3.67%	3.60%	3.56%	3.69%	3.63%	3.61%
h. SNF Test %	8.94%	8.85%	8.74%	9.01%	8.83%	8.77%	8.88%	8.86%	8.91%
<b>Related Data</b>									
a. Percent Dry Cows	10%	11%	17%	14%	11%	11%	10%	12%	9%
b. Yearly Cull Rate	41%	43%	72%	37%	31%	43%	36%	25%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.25	\$0.21	\$0.28	\$0.25	\$0.20	\$0.32	\$0.31	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.55	\$262.59	\$320.00	\$285.00	\$244.62	\$265.00	\$282.37	\$255.00	\$260.34
e. Grain, Mnrls & Splmnts (\$/ton)	\$308.61	\$309.57	\$323.72	\$278.97	\$324.97	\$287.06	\$315.24	\$271.75	\$320.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	30.65	31.94	31.44	24.50	29.64	30.87	26.17	28.67
g. Milkers (\$/hr with benefits & taxes)	\$15.45	\$14.49	\$27.03	\$10.36	\$18.11	\$15.31	\$18.52	\$14.78	\$17.77
h. Total Labor (\$/hr)	\$16.12	\$15.35	\$21.31	\$11.44	\$18.39	\$16.87	\$17.26	\$15.12	\$20.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.66	\$8.07	\$9.22	\$7.53	\$8.14	\$7.66	\$8.79	\$6.80	\$8.68
j. Milk Cow Feed Costs (\$/cwt.)	\$10.17	\$9.42	\$9.68	\$9.86	\$8.84	\$8.81	\$9.65	\$9.78	\$9.60

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Dairy ID Number	8	9	10	11	12	13	14	15	16
<b>Feed Costs</b>									
a. Dry Roughage	\$42.58	\$50.09	\$53.59	\$40.81	\$51.59	\$44.54	\$42.71	\$48.94	\$46.48
b. Wet Feed & Wet Roughage	\$54.48	\$67.20	\$61.97	\$43.15	\$47.97	\$48.28	\$48.52	\$47.33	\$52.09
c. Concentrates	\$91.88	\$101.28	\$102.05	\$176.01	\$111.65	\$103.76	\$155.99	\$141.35	\$104.39
d. Minerals & Supplements	\$6.27	\$7.67	\$20.14	\$18.92	\$9.18	\$0.23	\$2.13	\$4.84	\$33.33
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$195.20	\$226.24	\$237.74	\$278.89	\$220.39	\$196.80	\$249.35	\$242.45	\$236.29
<b>Total Feed Costs (\$/cwt.)</b>	\$8.66	\$8.80	\$9.34	\$13.07	\$9.80	\$10.52	\$11.48	\$10.53	\$10.63
<b>Total Hired Labor</b>	\$33.79	\$32.30	\$32.38	\$25.51	\$26.71	\$16.94	\$28.97	\$32.99	\$49.75
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.50	\$1.26	\$1.27	\$1.20	\$1.19	\$0.91	\$1.33	\$1.43	\$2.24
<b>Total Herd Replacement</b>	\$30.70	\$17.98	\$15.30	\$17.07	\$29.61	\$34.09	\$18.36	\$20.20	\$15.33
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.36	\$0.70	\$0.60	\$0.80	\$1.32	\$1.82	\$0.85	\$0.88	\$0.69
<b>Total Operating Costs</b>	\$64.44	\$66.05	\$61.99	\$46.25	\$31.90	\$59.72	\$41.57	\$57.70	\$59.63
<b>Total Operating Costs (\$/cwt.)</b>	\$2.86	\$2.57	\$2.44	\$2.17	\$1.42	\$3.19	\$1.91	\$2.51	\$2.68
<b>Total Milk Marketing Costs</b>	\$10.17	\$13.06	\$13.34	\$7.94	\$12.03	\$10.13	\$11.80	\$12.48	\$12.03
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.45	\$0.51	\$0.52	\$0.51	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$334.29	\$355.63	\$360.76	\$375.65	\$320.64	\$317.67	\$350.06	\$365.82	\$373.03
<b>Total Cost (\$/cwt)</b>	\$14.82	\$13.83	\$14.18	\$17.75	\$14.26	\$16.99	\$16.12	\$15.89	\$16.79
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	22.55	25.72	25.44	21.33	22.48	18.70	21.72	23.02	22.22
b. Lbs Milk Sold/milk cow/day	82.63	94.70	94.68	81.16	83.20	67.57	83.13	86.53	86.51
c. Gross Milk Receipts (\$/cwt)	\$22.87	\$22.56	\$22.77	\$22.68	\$22.36	\$22.56	\$22.67	\$21.78	\$21.94
d. Mailbox Price (\$/cwt)	\$22.72	\$22.44	\$22.64	\$22.67	\$21.88	\$22.12	\$22.31	\$21.38	\$20.21
f. Income Over Feed Cost (\$/cwt)	\$14.06	\$13.64	\$13.30	\$9.60	\$12.07	\$11.60	\$10.83	\$10.85	\$9.57
g. Fat Test %	3.65%	3.65%	3.66%	3.78%	3.57%	3.69%	3.74%	3.32%	3.59%
h. SNF Test %	8.86%	8.83%	8.80%	8.73%	8.86%	8.93%	8.93%	8.85%	8.77%
<b>Related Data</b>									
a. Percent Dry Cows	9%	9%	10%	12%	10%	8%	13%	11%	14%
b. Yearly Cull Rate	56%	37%	35%	30%	52%	66%	44%	33%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.21	\$0.20	\$0.22	\$0.31	\$0.16	\$0.31	\$0.20	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$239.00	\$250.00	\$282.00	\$290.72	\$285.00	\$258.00	\$273.87	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$300.40	\$299.87	\$303.30	\$363.25	\$296.85	\$307.71	\$353.07	\$317.85	\$318.28
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.24	25.79	29.04	37.01	29.88	24.15	33.80	34.08	32.90
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$19.47	\$20.83	\$15.97	\$11.18	\$11.06	\$12.31	\$10.72	\$11.84
h. Total Labor (\$/hr)	\$14.50	\$20.17	\$20.85	\$15.73	\$12.27	\$11.56	\$12.74	\$13.04	\$13.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.90	\$7.95	\$8.42	\$9.53	\$7.87	\$6.92	\$9.01	\$8.62	\$8.70
j. Milk Cow Feed Costs (\$/cwt.)	\$8.35	\$8.39	\$8.89	\$11.74	\$9.46	\$10.24	\$10.84	\$9.96	\$10.05

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Dairy ID Number	17	18	19	20	21
<b>Feed Costs</b>					
a. Dry Roughage	\$30.44	\$53.10	\$52.37	\$63.85	\$62.14
b. Wet Feed & Wet Roughage	\$60.71	\$37.04	\$46.75	\$40.17	\$52.83
c. Concentrates	\$120.09	\$119.18	\$131.75	\$119.75	\$109.88
d. Minerals & Supplements	\$10.95	\$18.82	\$0.83	\$20.46	\$4.53
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$222.19</b>	<b>\$228.14</b>	<b>\$231.69</b>	<b>\$244.23</b>	<b>\$229.37</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$10.33</b>	<b>\$10.14</b>	<b>\$9.16</b>	<b>\$10.46</b>	<b>\$10.25</b>
<b>Total Hired Labor</b>					
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.81</b>	<b>\$0.97</b>	<b>\$1.03</b>	<b>\$1.39</b>	<b>\$1.45</b>
<b>Total Herd Replacement</b>					
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$1.21</b>	<b>\$0.92</b>	<b>\$0.89</b>	<b>\$1.11</b>	<b>\$0.97</b>
<b>Total Operating Costs</b>					
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$2.43</b>	<b>\$2.00</b>	<b>\$2.69</b>	<b>\$3.13</b>	<b>\$3.06</b>
<b>Total Milk Marketing Costs</b>					
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.53</b>	<b>\$0.53</b>	<b>\$0.53</b>	<b>\$0.54</b>	<b>\$0.70</b>
<b>Total Cost (\$/Cow/Month)</b>					
<b>Total Cost (\$/cwt)</b>	<b>\$16.32</b>	<b>\$14.56</b>	<b>\$14.31</b>	<b>\$16.63</b>	<b>\$16.42</b>
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt.)	21.50	22.51	25.29	23.34	22.38
b. Lbs Milk Sold/milk cow/day	83.49	84.43	94.96	85.75	83.71
c. Gross Milk Receipts (\$/cwt)	\$22.14	\$22.72	\$21.85	\$22.68	\$22.60
d. Mailbox Price (\$/cwt)	\$19.96	\$22.23	\$19.07	\$21.45	\$22.30
f. Income Over Feed Cost (\$/cwt)	\$9.62	\$12.10	\$9.91	\$10.98	\$12.05
g. Fat Test %	3.57%	3.77%	3.45%	3.55%	3.30%
h. SNF Test %	8.90%	8.99%	8.83%	8.83%	8.90%
<b>Related Data</b>					
a. Percent Dry Cows	14%	11%	11%	9%	11%
b. Yearly Cull Rate	55%	37%	38%	48%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.29	\$0.30	\$0.28	\$0.28	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$257.34	\$272.04	\$272.48	\$258.00	\$249.01
e. Grain, Mnrls & Splmnts (\$/ton)	\$287.67	\$291.86	\$300.35	\$322.91	\$317.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.66	34.75	32.58	31.60	26.76
g. Milkers (\$/hr with benefits & taxes)	\$11.95	\$13.81	\$12.49	\$18.74	\$14.75
h. Total Labor (\$/hr)	\$12.83	\$13.90	\$13.11	\$18.87	\$15.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.02	\$8.17	\$8.28	\$8.65	\$8.26
j. Milk Cow Feed Costs (\$/cwt.)	\$9.61	\$9.67	\$8.72	\$10.08	\$9.86

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