

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$48.29	\$45.08	\$49.20	\$105.24	\$7.95	\$54.98	\$32.19	\$59.11	\$40.07
b. Wet Feed & Wet Roughage	\$46.22	\$51.33	\$61.93	\$19.34	\$117.87	\$63.11	\$50.38	\$56.91	\$54.63
c. Concentrates	\$111.18	\$117.71	\$125.69	\$77.44	\$92.11	\$98.27	\$105.58	\$129.69	\$96.27
d. Minerals & Supplements	\$7.04	\$10.55	\$2.09	\$3.38	\$20.49	\$9.47	\$18.37	\$12.15	\$7.09
e. Pasture	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$212.84	\$224.68	\$238.90	\$205.41	\$238.41	\$225.84	\$206.52	\$257.86	\$198.06
Total Feed Costs (\$/cwt.)	\$11.56	\$10.50	\$10.61	\$10.78	\$10.61	\$9.90	\$9.47	\$11.28	\$10.54
Total Hired Labor	\$27.61	\$31.98	\$33.84	\$26.87	\$36.23	\$37.08	\$34.59	\$31.59	\$34.08
Total Hired Labor Costs (\$/cwt.)	\$1.50	\$1.49	\$1.50	\$1.41	\$1.61	\$1.63	\$1.59	\$1.38	\$1.81
Total Herd Replacement	\$19.43	\$21.67	\$13.55	\$14.64	\$23.80	\$23.50	\$20.28	\$19.52	\$10.10
Total Replacement Costs (\$/cwt.)	\$1.06	\$1.01	\$0.60	\$0.77	\$1.06	\$1.03	\$0.93	\$0.85	\$0.54
Total Operating Costs	\$51.66	\$59.28	\$83.46	\$45.73	\$59.26	\$81.31	\$54.86	\$73.74	\$49.66
Total Operating Costs (\$/cwt.)	\$2.81	\$2.77	\$3.71	\$2.40	\$2.64	\$3.56	\$2.52	\$3.23	\$2.64
Total Milk Marketing Costs	\$10.10	\$11.46	\$12.69	\$10.82	\$13.91	\$11.47	\$11.52	\$10.45	\$10.54
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.56	\$0.57	\$0.62	\$0.50	\$0.53	\$0.46	\$0.56
Total Cost (\$/Cow/Month)	\$321.63	\$349.07	\$382.44	\$303.47	\$371.61	\$379.20	\$327.77	\$393.17	\$302.44
Total Cost (\$/cwt.)	\$17.47	\$16.31	\$16.98	\$15.93	\$16.53	\$16.62	\$15.03	\$17.20	\$16.09
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.41	21.40	22.52	19.05	22.48	22.82	21.81	22.86	18.80
b. Lbs Milk Sold/milk cow/day	69.94	79.88	88.66	70.08	82.17	85.33	80.19	84.01	72.18
c. Gross Milk Receipts (\$/cwt)	\$18.18	\$17.87	\$18.33	\$18.51	\$17.72	\$17.66	\$17.98	\$18.13	\$18.45
d. Mailbox Price (\$/cwt)	\$17.83	\$17.49	\$17.97	\$17.99	\$17.30	\$17.36	\$17.66	\$18.05	\$17.73
f. Income Over Feed Cost (\$/cwt)	\$6.27	\$6.99	\$7.36	\$7.21	\$6.69	\$7.46	\$8.19	\$6.77	\$7.20
g. Fat Test %	3.62%	3.51%	3.28%	3.40%	3.32%	3.58%	3.55%	3.68%	3.49%
h. SNF Test %	8.82%	8.77%	8.75%	8.88%	8.63%	8.79%	8.75%	8.81%	8.71%
Related Data									
a. Percent Dry Cows	14%	13%	17%	11%	11%	13%	11%	11%	15%
b. Yearly Cull Rate	42%	42%	40%	50%	46%	36%	40%	42%	25%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.15	\$0.14	\$0.26	\$0.13	\$0.11	\$0.14	\$0.14	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.54	\$260.97	\$253.00	\$255.00	\$0.00	\$242.67	\$263.62	\$280.75	\$251.43
e. Grain, Mnrls & Splmnts (\$/ton)	\$332.05	\$334.00	\$344.38	\$293.14	\$469.26	\$332.01	\$301.06	\$339.14	\$298.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.12	29.43	28.54	20.25	16.39	23.60	29.98	30.24	26.59
g. Milkers (\$/hr with benefits & taxes)	\$14.65	\$14.59	\$16.86	\$10.08	\$12.50	\$16.54	\$19.05	\$17.72	\$15.07
h. Total Labor (\$/hr)	\$15.34	\$15.23	\$16.46	\$11.06	\$13.75	\$17.26	\$19.24	\$16.55	\$15.32
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.59	\$7.93	\$8.81	\$7.36	\$8.16	\$7.88	\$7.28	\$9.03	\$7.24
j. Milk Cow Feed Costs (\$/cwt.)	\$10.86	\$9.92	\$9.94	\$10.51	\$9.93	\$9.24	\$9.07	\$10.75	\$10.03

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$48.18	\$40.99	\$35.79	\$45.87	\$18.45	\$56.80	\$35.24	\$42.99	\$46.57
b. Wet Feed & Wet Roughage	\$57.36	\$31.81	\$72.72	\$62.23	\$37.66	\$39.56	\$52.51	\$49.46	\$46.42
c. Concentrates	\$112.97	\$100.25	\$107.22	\$106.86	\$168.36	\$108.04	\$101.90	\$170.69	\$141.78
d. Minerals & Supplements	\$14.89	\$6.12	\$5.88	\$19.69	\$16.68	\$8.97	\$0.30	\$6.01	\$5.01
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$233.39	\$179.17	\$221.62	\$234.66	\$241.16	\$213.37	\$189.95	\$269.15	\$239.78
Total Feed Costs (\$/cwt.)	\$10.25	\$8.62	\$9.56	\$9.99	\$11.84	\$10.30	\$12.03	\$12.21	\$11.43
Total Hired Labor									
Total Hired Labor Costs (\$/cwt.)	\$1.39	\$1.62	\$1.36	\$1.23	\$1.31	\$1.19	\$0.98	\$1.11	\$1.64
Total Herd Replacement									
Total Replacement Costs (\$/cwt.)	\$1.12	\$1.43	\$0.76	\$0.75	\$0.94	\$1.37	\$1.69	\$0.78	\$0.91
Total Operating Costs									
Total Operating Costs (\$/cwt.)	\$2.37	\$3.12	\$2.86	\$2.66	\$2.75	\$1.96	\$3.66	\$2.51	\$2.92
Total Milk Marketing Costs									
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.46	\$0.51	\$0.52	\$0.52	\$0.54	\$0.52	\$0.55	\$0.52
Total Cost (\$/Cow/Month)									
Total Cost (\$/cwt)	\$15.63	\$15.24	\$15.04	\$15.15	\$17.36	\$15.36	\$18.89	\$17.16	\$17.42
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	22.76	20.79	23.17	23.49	20.36	20.71	15.79	22.04	20.97
b. Lbs Milk Sold/milk cow/day	85.10	76.05	87.90	88.11	77.94	76.39	58.57	83.12	80.98
c. Gross Milk Receipts (\$/cwt)	\$18.45	\$18.20	\$17.82	\$17.82	\$17.62	\$17.68	\$17.75	\$17.71	\$17.52
d. Mailbox Price (\$/cwt)	\$18.15	\$18.10	\$17.67	\$17.56	\$17.41	\$17.13	\$17.32	\$17.30	\$17.08
f. Income Over Feed Cost (\$/cwt)	\$7.90	\$9.48	\$8.11	\$7.57	\$5.57	\$6.83	\$5.28	\$5.09	\$5.65
g. Fat Test %	3.60%	3.51%	3.51%	3.40%	3.45%	3.50%	3.59%	3.52%	3.37%
h. SNF Test %	8.84%	8.82%	8.74%	8.69%	8.64%	8.75%	8.83%	8.88%	8.86%
Related Data									
a. Percent Dry Cows	13%	11%	14%	13%	15%	12%	12%	14%	16%
b. Yearly Cull Rate	39%	52%	34%	36%	35%	51%	53%	45%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.10	\$0.14	\$0.15	\$0.14	\$0.21	\$0.18	\$0.17	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$248.84	\$260.00	\$239.00	\$241.70	\$280.00	\$268.88	\$285.00	\$258.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$334.11	\$297.57	\$334.50	\$341.93	\$337.67	\$308.32	\$338.28	\$388.38	\$337.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	25.29	24.24	26.69	36.61	27.69	21.94	33.80	32.85
g. Milkers (\$/hr with benefits & taxes)	\$19.32	\$13.84	\$18.44	\$18.55	\$16.01	\$12.04	\$11.02	\$10.78	\$10.66
h. Total Labor (\$/hr)	\$19.17	\$15.44	\$19.09	\$18.74	\$15.77	\$12.89	\$10.86	\$11.02	\$12.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.25	\$6.24	\$7.87	\$8.31	\$8.41	\$7.53	\$6.71	\$9.59	\$8.55
j. Milk Cow Feed Costs (\$/cwt.)	\$9.70	\$8.21	\$8.96	\$9.43	\$10.79	\$9.85	\$11.45	\$11.53	\$10.55

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Dairy ID Number	17	18	19	20	21	22	23
Feed Costs							
a. Dry Roughage	\$48.77	\$29.88	\$48.93	\$51.37	\$70.34	\$61.97	\$64.49
b. Wet Feed & Wet Roughage	\$46.85	\$57.99	\$44.08	\$50.40	\$46.21	\$25.11	\$52.64
c. Concentrates	\$105.48	\$128.84	\$121.41	\$143.10	\$141.65	\$107.68	\$116.19
d. Minerals & Supplements	\$27.84	\$10.80	\$17.48	\$0.77	\$0.61	\$1.00	\$4.83
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$228.94	\$227.52	\$231.91	\$245.63	\$258.81	\$195.76	\$238.16
Total Feed Costs (\$/cwt.)	\$11.42	\$11.02	\$11.08	\$10.37	\$11.74	\$12.70	\$10.66
Total Hired Labor	\$42.31	\$44.30	\$20.65	\$25.31	\$33.37	\$33.85	\$32.43
Total Hired Labor Costs (\$/cwt.)	\$2.11	\$2.15	\$0.99	\$1.07	\$1.51	\$2.20	\$1.45
Total Herd Replacement	\$15.50	\$24.11	\$19.75	\$20.27	\$26.47	\$19.11	\$19.26
Total Replacement Costs (\$/cwt.)	\$0.77	\$1.17	\$0.94	\$0.86	\$1.20	\$1.24	\$0.86
Total Operating Costs	\$46.33	\$50.50	\$56.32	\$67.75	\$74.67	\$43.26	\$68.15
Total Operating Costs (\$/cwt.)	\$2.31	\$2.45	\$2.69	\$2.86	\$3.39	\$2.81	\$3.05
Total Milk Marketing Costs	\$10.94	\$11.07	\$11.31	\$12.74	\$11.39	\$9.10	\$15.42
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.54	\$0.54	\$0.52	\$0.59	\$0.69
Total Cost (\$/Cow/Month)	\$344.01	\$357.49	\$339.95	\$371.70	\$404.72	\$301.08	\$373.42
Total Cost (\$/cwt)	\$17.16	\$17.31	\$16.24	\$15.70	\$18.36	\$19.54	\$16.71
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	20.05	20.65	20.94	23.68	22.05	15.41	22.34
b. Lbs Milk Sold/milk cow/day	78.95	79.00	79.12	87.09	80.71	58.54	80.41
c. Gross Milk Receipts (\$/cwt)	\$16.52	\$17.34	\$17.70	\$17.70	\$18.20	\$17.01	\$18.60
d. Mailbox Price (\$/cwt)	\$15.82	\$16.85	\$17.31	\$17.04	\$17.72	\$16.46	\$18.31
f. Income Over Feed Cost (\$/cwt)	\$4.41	\$5.83	\$6.23	\$6.66	\$5.98	\$3.76	\$7.65
g. Fat Test %	3.53%	3.45%	3.61%	3.65%	3.57%	3.11%	3.38%
h. SNF Test %	8.68%	8.78%	8.86%	8.79%	8.77%	8.65%	8.73%
Related Data							
a. Percent Dry Cows	17%	15%	14%	11%	11%	14%	9%
b. Yearly Cull Rate	36%	53%	35%	37%	54%	51%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.17	\$0.19	\$0.14	\$0.14	\$0.12	\$0.11
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.00	\$256.34	\$263.60	\$268.75	\$278.09	\$284.00	\$254.35
e. Grain, Mnrls & Splmnts (\$/ton)	\$331.47	\$313.36	\$312.84	\$333.12	\$362.27	\$303.98	\$334.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.43	33.40	32.57	31.19	28.42	26.35	25.74
g. Milkers (\$/hr with benefits & taxes)	\$11.66	\$11.41	\$13.07	\$12.15	\$18.02	\$21.57	\$14.64
h. Total Labor (\$/hr)	\$13.78	\$12.25	\$13.17	\$13.01	\$18.37	\$22.41	\$14.80
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.34	\$8.09	\$8.22	\$8.58	\$9.07	\$7.00	\$8.28
j. Milk Cow Feed Costs (\$/cwt.)	\$10.57	\$10.24	\$10.38	\$9.85	\$11.24	\$11.96	\$10.29