

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$51.40	\$49.29	\$46.60	\$108.39	\$10.02	\$55.34	\$39.15	\$59.53	\$43.47
b. Wet Feed & Wet Roughage	\$51.64	\$54.01	\$69.57	\$19.92	\$119.21	\$65.66	\$56.39	\$65.38	\$51.28
c. Concentrates	\$118.02	\$123.46	\$123.03	\$86.69	\$130.00	\$110.83	\$111.92	\$143.50	\$93.49
d. Minerals & Supplements	\$8.10	\$12.04	\$5.40	\$3.49	\$13.72	\$10.08	\$17.57	\$12.58	\$6.26
e. Pasture	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$229.40	\$238.80	\$244.60	\$218.50	\$272.96	\$241.92	\$225.03	\$280.99	\$194.50
Total Feed Costs (\$/cwt.)	\$11.29	\$10.30	\$10.80	\$10.73	\$11.45	\$9.55	\$9.50	\$10.68	\$10.89
Total Hired Labor	\$27.36	\$32.61	\$31.04	\$26.65	\$36.38	\$36.13	\$33.42	\$32.15	\$33.68
Total Hired Labor Costs (\$/cwt.)	\$1.35	\$1.41	\$1.37	\$1.31	\$1.53	\$1.43	\$1.41	\$1.22	\$1.89
Total Herd Replacement	\$20.04	\$22.33	\$13.61	\$15.53	\$22.52	\$23.50	\$19.85	\$20.00	\$9.13
Total Replacement Costs (\$/cwt.)	\$0.99	\$0.96	\$0.60	\$0.76	\$0.94	\$0.93	\$0.84	\$0.76	\$0.51
Total Operating Costs	\$52.09	\$56.81	\$71.11	\$50.48	\$56.07	\$68.07	\$50.67	\$77.93	\$46.44
Total Operating Costs (\$/cwt.)	\$2.56	\$2.45	\$3.14	\$2.48	\$2.35	\$2.69	\$2.14	\$2.96	\$2.60
Total Milk Marketing Costs	\$11.05	\$12.51	\$12.84	\$11.59	\$14.99	\$12.71	\$12.57	\$13.09	\$10.15
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.54	\$0.57	\$0.57	\$0.63	\$0.50	\$0.53	\$0.50	\$0.57
Total Cost (\$/Cow/Month)	\$339.94	\$363.06	\$373.19	\$322.76	\$402.93	\$382.32	\$341.54	\$424.17	\$293.90
Total Cost (\$/cwt)	\$16.73	\$15.66	\$16.48	\$15.85	\$16.89	\$15.10	\$14.42	\$16.12	\$16.46
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.32	23.19	22.64	20.37	23.85	25.32	23.69	26.31	17.86
b. Lbs Milk Sold/milk cow/day	75.63	85.58	86.83	75.69	88.31	93.80	87.19	93.83	70.82
c. Gross Milk Receipts (\$/cwt)	\$18.15	\$17.81	\$18.51	\$18.32	\$17.45	\$17.33	\$17.82	\$18.98	\$18.48
d. Mailbox Price (\$/cwt)	\$17.83	\$17.43	\$18.13	\$17.83	\$17.00	\$17.03	\$17.49	\$18.78	\$17.76
f. Income Over Feed Cost (\$/cwt)	\$6.54	\$7.13	\$7.33	\$7.11	\$5.55	\$7.48	\$8.00	\$8.10	\$6.86
g. Fat Test %	3.60%	3.49%	3.42%	3.38%	3.18%	3.40%	3.52%	3.59%	3.49%
h. SNF Test %	8.85%	8.76%	8.75%	8.85%	8.68%	8.79%	8.72%	8.81%	8.73%
Related Data									
a. Percent Dry Cows	11%	11%	14%	11%	11%	11%	10%	8%	17%
b. Yearly Cull Rate	42%	42%	39%	49%	42%	36%	37%	41%	24%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.19	\$0.12	\$0.18	\$0.12	\$0.13	\$0.10	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.93	\$259.20	\$259.02	\$255.00	\$220.00	\$242.96	\$262.94	\$272.93	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.94	\$343.17	\$350.98	\$316.31	\$449.98	\$347.29	\$325.43	\$353.81	\$308.28
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	29.66	27.52	21.16	22.99	25.42	28.92	31.13	25.66
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$14.75	\$15.45	\$10.09	\$12.50	\$17.59	\$19.45	\$18.09	\$14.90
h. Total Labor (\$/hr)	\$15.25	\$15.39	\$14.91	\$11.10	\$13.75	\$19.00	\$19.41	\$16.85	\$15.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.14	\$8.40	\$8.90	\$7.94	\$9.66	\$8.57	\$7.94	\$9.73	\$7.30
j. Milk Cow Feed Costs (\$/cwt.)	\$10.77	\$9.81	\$10.26	\$10.49	\$10.94	\$9.14	\$9.11	\$10.37	\$10.30

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$50.18	\$43.09	\$39.03	\$49.10	\$33.58	\$58.82	\$40.17	\$53.82	\$45.53
b. Wet Feed & Wet Roughage	\$67.18	\$32.63	\$88.96	\$73.56	\$33.86	\$40.06	\$58.56	\$47.95	\$55.34
c. Concentrates	\$112.67	\$114.13	\$114.26	\$99.22	\$177.28	\$110.49	\$127.16	\$165.42	\$140.53
d. Minerals & Supplements	\$14.92	\$4.55	\$6.57	\$17.97	\$17.85	\$9.15	\$0.26	\$1.78	\$5.10
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$244.95	\$194.40	\$248.81	\$239.85	\$262.57	\$218.52	\$226.15	\$268.96	\$246.50
Total Feed Costs (\$/cwt.)	\$9.99	\$8.76	\$9.70	\$9.45	\$11.79	\$10.35	\$10.90	\$11.53	\$10.53
Total Hired Labor	\$36.62	\$34.15	\$34.49	\$36.31	\$27.42	\$23.88	\$18.56	\$23.59	\$32.74
Total Hired Labor Costs (\$/cwt.)	\$1.49	\$1.54	\$1.34	\$1.43	\$1.23	\$1.13	\$0.89	\$1.01	\$1.40
Total Herd Replacement	\$26.26	\$30.61	\$19.40	\$17.03	\$21.08	\$29.04	\$31.48	\$17.48	\$19.92
Total Replacement Costs (\$/cwt.)	\$1.07	\$1.38	\$0.76	\$0.67	\$0.95	\$1.38	\$1.52	\$0.75	\$0.85
Total Operating Costs	\$48.19	\$59.68	\$68.93	\$68.47	\$57.90	\$38.08	\$61.57	\$48.66	\$64.89
Total Operating Costs (\$/cwt.)	\$1.97	\$2.69	\$2.69	\$2.70	\$2.60	\$1.80	\$2.97	\$2.09	\$2.77
Total Milk Marketing Costs	\$12.33	\$9.80	\$13.03	\$13.43	\$11.55	\$11.51	\$10.80	\$12.89	\$12.10
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.44	\$0.51	\$0.53	\$0.52	\$0.55	\$0.52	\$0.55	\$0.52
Total Cost (\$/Cow/Month)	\$368.36	\$328.64	\$384.66	\$375.08	\$380.52	\$321.04	\$348.57	\$371.57	\$376.15
Total Cost (\$/cwt)	\$15.03	\$14.82	\$14.99	\$14.77	\$17.09	\$15.21	\$16.79	\$15.93	\$16.08
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	24.51	22.18	25.66	25.39	22.27	21.11	20.76	23.32	23.40
b. Lbs Milk Sold/milk cow/day	91.48	79.64	92.84	94.84	82.91	78.67	75.67	87.05	84.89
c. Gross Milk Receipts (\$/cwt)	\$18.26	\$18.06	\$17.87	\$17.80	\$17.95	\$17.73	\$17.71	\$17.63	\$17.34
d. Mailbox Price (\$/cwt)	\$17.96	\$17.93	\$17.69	\$17.63	\$17.78	\$17.20	\$17.25	\$17.18	\$16.91
f. Income Over Feed Cost (\$/cwt)	\$7.97	\$9.17	\$7.99	\$8.19	\$5.99	\$6.85	\$6.35	\$5.65	\$6.37
g. Fat Test %	3.54%	3.54%	3.56%	3.47%	3.69%	3.56%	3.57%	3.51%	3.31%
h. SNF Test %	8.82%	8.82%	8.77%	8.71%	8.64%	8.74%	8.85%	8.87%	8.85%
Related Data									
a. Percent Dry Cows	12%	8%	9%	12%	11%	12%	10%	12%	9%
b. Yearly Cull Rate	39%	56%	38%	33%	38%	54%	55%	46%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.18	\$0.13	\$0.13	\$0.10	\$0.24	\$0.13	\$0.14	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$252.56	\$260.00	\$246.49	\$220.00	\$270.00	\$267.57	\$285.00	\$275.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.28	\$314.61	\$350.89	\$354.90	\$337.90	\$317.31	\$344.30	\$376.36	\$321.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.58	26.45	23.99	23.55	35.47	27.80	26.60	32.61	32.48
g. Milkers (\$/hr with benefits & taxes)	\$19.00	\$13.84	\$18.49	\$20.74	\$16.01	\$12.08	\$11.07	\$10.25	\$10.70
h. Total Labor (\$/hr)	\$20.02	\$15.44	\$18.94	\$20.52	\$15.77	\$12.92	\$11.81	\$10.32	\$13.03
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.75	\$6.75	\$8.62	\$8.47	\$8.28	\$7.80	\$7.98	\$9.07	\$8.56
j. Milk Cow Feed Costs (\$/cwt.)	\$9.57	\$8.48	\$9.29	\$8.93	\$9.98	\$9.92	\$10.55	\$10.42	\$10.08

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Dairy ID Number	17	18	19	20	21	22	23
Feed Costs							
a. Dry Roughage	\$48.90	\$36.38	\$55.12	\$52.82	\$79.24	\$69.01	\$60.68
b. Wet Feed & Wet Roughage	\$52.42	\$60.23	\$44.94	\$45.18	\$41.27	\$31.63	\$50.22
c. Concentrates	\$112.85	\$129.11	\$128.27	\$153.41	\$130.63	\$144.45	\$127.35
d. Minerals & Supplements	\$26.96	\$11.38	\$17.73	\$0.89	\$25.10	\$2.73	\$5.10
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$241.14	\$237.09	\$246.06	\$252.29	\$276.25	\$247.82	\$243.35
Total Feed Costs (\$/cwt.)	\$10.93	\$11.22	\$10.95	\$9.75	\$11.20	\$11.59	\$9.94
Total Hired Labor	\$41.47	\$44.88	\$20.57	\$24.70	\$32.68	\$41.32	\$32.04
Total Hired Labor Costs (\$/cwt.)	\$1.88	\$2.12	\$0.91	\$0.95	\$1.33	\$1.93	\$1.31
Total Herd Replacement	\$17.35	\$25.52	\$20.88	\$20.79	\$25.59	\$23.12	\$20.48
Total Replacement Costs (\$/cwt.)	\$0.79	\$1.21	\$0.93	\$0.80	\$1.04	\$1.08	\$0.84
Total Operating Costs	\$52.06	\$47.95	\$52.08	\$68.94	\$69.62	\$48.74	\$60.19
Total Operating Costs (\$/cwt.)	\$2.36	\$2.27	\$2.32	\$2.67	\$2.82	\$2.28	\$2.46
Total Milk Marketing Costs	\$12.16	\$11.50	\$12.35	\$14.07	\$12.67	\$13.36	\$17.27
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.55	\$0.54	\$0.51	\$0.62	\$0.71
Total Cost (\$/Cow/Month)	\$364.17	\$366.95	\$351.94	\$380.80	\$416.80	\$374.36	\$373.33
Total Cost (\$/cwt.)	\$16.50	\$17.36	\$15.65	\$14.72	\$16.90	\$17.51	\$15.24
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	22.06	21.14	22.48	25.87	24.67	21.39	24.49
b. Lbs Milk Sold/milk cow/day	86.78	82.13	83.78	94.68	87.32	80.87	84.03
c. Gross Milk Receipts (\$/cwt)	\$17.32	\$17.31	\$17.69	\$17.42	\$18.06	\$17.88	\$17.95
d. Mailbox Price (\$/cwt)	\$16.82	\$16.88	\$17.08	\$16.83	\$17.62	\$17.29	\$17.65
f. Income Over Feed Cost (\$/cwt)	\$5.89	\$5.66	\$6.14	\$7.08	\$6.42	\$5.70	\$7.71
g. Fat Test %	3.52%	3.44%	3.62%	3.50%	3.57%	3.40%	3.20%
h. SNF Test %	8.71%	8.81%	8.86%	8.77%	8.74%	8.69%	8.72%
Related Data							
a. Percent Dry Cows	16%	15%	12%	10%	7%	13%	4%
b. Yearly Cull Rate	38%	53%	36%	36%	51%	44%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.18	\$0.16	\$0.23	\$0.13	\$0.09	\$0.08
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$270.00	\$255.45	\$275.41	\$278.09	\$284.00	\$235.52
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.20	\$320.16	\$328.64	\$349.49	\$367.17	\$339.46	\$339.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.03	33.32	32.16	31.82	29.82	32.02	26.76
g. Milkers (\$/hr with benefits & taxes)	\$11.72	\$11.50	\$13.22	\$12.10	\$18.18	\$20.37	\$14.65
h. Total Labor (\$/hr)	\$12.61	\$12.28	\$13.40	\$12.95	\$18.64	\$21.16	\$14.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.92	\$8.60	\$8.66	\$8.82	\$9.60	\$8.95	\$8.23
j. Milk Cow Feed Costs (\$/cwt.)	\$10.28	\$10.48	\$10.34	\$9.31	\$11.00	\$11.07	\$9.79