

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2013
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$51.26	\$51.49	\$48.09	\$106.94	\$65.15	\$58.93	\$51.01	\$16.88	\$42.48
b. Wet Feed & Wet Roughage	\$48.36	\$53.85	\$62.74	\$14.95	\$33.50	\$64.86	\$46.43	\$95.62	\$57.77
c. Concentrates	\$120.00	\$120.06	\$132.41	\$79.31	\$155.16	\$133.20	\$165.88	\$94.26	\$141.29
d. Minerals & Supplements	\$8.44	\$11.27	\$5.52	\$3.29	\$3.34	\$12.19	\$1.74	\$5.22	\$4.10
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$228.13	\$236.68	\$248.76	\$204.50	\$257.14	\$269.19	\$265.07	\$211.99	\$245.65
Total Feed Costs (\$/cwt.)	\$11.71	\$10.83	\$11.75	\$12.36	\$11.62	\$11.38	\$12.32	\$10.07	\$11.26
Total Hired Labor	\$26.44	\$30.78	\$32.81	\$24.32	\$40.78	\$30.76	\$23.32	\$36.41	\$28.40
Total Hired Labor Costs (\$/cwt.)	\$1.36	\$1.41	\$1.55	\$1.47	\$1.84	\$1.30	\$1.08	\$1.73	\$1.30
Total Herd Replacement	\$21.53	\$24.23	\$14.31	\$14.72	\$22.37	\$20.50	\$18.77	\$22.49	\$24.54
Total Replacement Costs (\$/cwt.)	\$1.11	\$1.11	\$0.68	\$0.89	\$1.01	\$0.87	\$0.87	\$1.07	\$1.12
Total Operating Costs	\$49.89	\$55.57	\$70.82	\$41.67	\$49.07	\$75.30	\$42.42	\$67.87	\$61.15
Total Operating Costs (\$/cwt.)	\$2.56	\$2.54	\$3.35	\$2.52	\$2.22	\$3.18	\$1.97	\$3.22	\$2.80
Total Milk Marketing Costs	\$10.54	\$11.65	\$11.86	\$9.34	\$14.26	\$12.33	\$11.74	\$13.11	\$11.60
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.53	\$0.56	\$0.56	\$0.64	\$0.52	\$0.55	\$0.62	\$0.53
Total Cost (\$/Cow/Month)	\$336.53	\$358.91	\$378.55	\$294.55	\$383.62	\$408.09	\$361.31	\$351.88	\$371.34
Total Cost (\$/cwt)	\$17.28	\$16.42	\$17.89	\$17.81	\$17.33	\$17.26	\$16.79	\$16.72	\$17.02
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.47	21.85	21.16	16.54	22.13	23.65	21.52	21.05	21.82
b. Lbs Milk Sold/milk cow/day	73.84	82.91	81.39	67.62	83.27	88.65	82.83	81.72	82.65
c. Gross Milk Receipts (\$/cwt)	\$17.68	\$17.36	\$18.30	\$18.05	\$17.42	\$17.64	\$17.08	\$17.59	\$17.02
d. Mailbox Price (\$/cwt)	\$17.37	\$17.00	\$17.92	\$17.54	\$16.72	\$17.49	\$16.58	\$17.18	\$16.56
f. Income Over Feed Cost (\$/cwt)	\$5.65	\$6.17	\$6.16	\$5.17	\$5.10	\$6.11	\$4.26	\$7.11	\$5.30
g. Fat Test %	3.78%	3.65%	3.68%	3.60%	3.53%	3.86%	3.57%	3.59%	3.56%
h. SNF Test %	8.90%	8.82%	8.90%	8.85%	8.75%	8.74%	8.95%	8.77%	8.87%
Related Data									
a. Percent Dry Cows	12%	12%	13%	18%	11%	11%	13%	14%	12%
b. Yearly Cull Rate	42%	45%	36%	39%	42%	39%	43%	40%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.16	\$0.16	\$0.21	\$0.11	\$0.17	\$0.22	\$0.18	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$256.43	\$262.00	\$285.00	\$284.00	\$271.89	\$275.00	\$220.00	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.42	\$350.64	\$369.54	\$316.32	\$347.60	\$352.26	\$390.34	\$412.99	\$339.92
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.31	28.88	28.21	21.31	33.54	30.46	32.50	18.31	31.85
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.70	\$16.07	\$10.09	\$19.99	\$17.48	\$10.25	\$12.50	\$10.72
h. Total Labor (\$/hr)	\$15.33	\$15.25	\$15.53	\$11.14	\$20.86	\$16.35	\$10.32	\$13.74	\$13.15
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.22	\$8.49	\$9.10	\$8.09	\$9.26	\$9.65	\$9.26	\$7.87	\$8.79
j. Milk Cow Feed Costs (\$/cwt.)	\$11.13	\$10.24	\$11.18	\$11.97	\$11.12	\$10.89	\$11.18	\$9.62	\$10.64

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$45.42	\$50.54	\$52.99	\$42.12	\$30.70	\$47.32	\$52.73	\$39.69	\$50.60
b. Wet Feed & Wet Roughage	\$57.09	\$48.45	\$64.69	\$53.11	\$51.47	\$82.59	\$60.02	\$92.55	\$45.18
c. Concentrates	\$132.08	\$114.49	\$108.91	\$91.60	\$161.72	\$91.44	\$113.92	\$105.41	\$152.82
d. Minerals & Supplements	\$0.25	\$25.98	\$11.35	\$5.64	\$14.77	\$19.29	\$14.87	\$6.96	\$0.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$234.84	\$239.47	\$237.93	\$192.48	\$258.66	\$240.64	\$241.54	\$244.61	\$249.39
Total Feed Costs (\$/cwt.)	\$11.01	\$11.55	\$10.20	\$11.63	\$12.24	\$9.97	\$10.64	\$10.14	\$10.31
Total Hired Labor	\$18.64	\$40.05	\$34.22	\$29.60	\$27.18	\$33.12	\$34.10	\$34.98	\$25.45
Total Hired Labor Costs (\$/cwt.)	\$0.87	\$1.93	\$1.47	\$1.79	\$1.29	\$1.37	\$1.50	\$1.45	\$1.05
Total Herd Replacement	\$32.87	\$19.69	\$27.56	\$9.81	\$23.07	\$18.62	\$28.05	\$21.49	\$22.26
Total Replacement Costs (\$/cwt.)	\$1.54	\$0.95	\$1.18	\$0.59	\$1.09	\$0.77	\$1.24	\$0.89	\$0.92
Total Operating Costs	\$64.32	\$54.74	\$65.29	\$46.16	\$47.57	\$65.14	\$48.41	\$65.69	\$67.80
Total Operating Costs (\$/cwt.)	\$3.02	\$2.64	\$2.80	\$2.79	\$2.25	\$2.70	\$2.13	\$2.72	\$2.80
Total Milk Marketing Costs	\$11.17	\$11.25	\$11.72	\$9.32	\$11.18	\$12.62	\$11.44	\$12.12	\$12.96
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.54	\$0.50	\$0.56	\$0.53	\$0.52	\$0.50	\$0.50	\$0.54
Total Cost (\$/Cow/Month)	\$361.85	\$365.19	\$376.73	\$287.36	\$367.68	\$370.13	\$363.53	\$378.88	\$377.87
Total Cost (\$/cwt)	\$16.97	\$17.61	\$16.15	\$17.37	\$17.39	\$15.34	\$16.01	\$15.71	\$15.62
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	21.32	20.74	23.33	16.54	21.14	24.14	22.70	24.11	24.18
b. Lbs Milk Sold/milk cow/day	77.75	82.64	89.39	66.58	80.94	92.65	86.98	89.81	89.52
c. Gross Milk Receipts (\$/cwt)	\$17.18	\$16.97	\$16.95	\$18.35	\$17.44	\$17.29	\$18.03	\$17.36	\$16.83
d. Mailbox Price (\$/cwt)	\$16.71	\$16.49	\$16.65	\$17.78	\$17.28	\$17.16	\$17.72	\$17.19	\$16.33
f. Income Over Feed Cost (\$/cwt)	\$5.70	\$4.94	\$6.45	\$6.15	\$5.04	\$7.19	\$7.08	\$7.05	\$6.01
g. Fat Test %	3.71%	3.71%	3.57%	3.74%	3.80%	3.61%	3.74%	3.66%	3.59%
h. SNF Test %	8.87%	8.78%	8.86%	8.80%	8.67%	8.77%	8.92%	8.81%	8.79%
Related Data									
a. Percent Dry Cows	9%	16%	13%	17%	13%	13%	13%	11%	10%
b. Yearly Cull Rate	63%	38%	45%	26%	42%	34%	40%	43%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.16	\$0.13	\$0.11	\$0.18	\$0.11	\$0.13	\$0.15	\$0.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$265.00	\$244.12	\$250.00	\$280.00	\$220.00	\$257.92	\$251.00	\$275.11
e. Grain, Mnrls & Splmnts (\$/ton)	\$359.08	\$352.62	\$352.37	\$321.24	\$360.17	\$370.51	\$334.62	\$361.57	\$357.64
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.52	30.71	25.29	24.36	31.57	21.69	28.15	22.22	31.29
g. Milkers (\$/hr with benefits & taxes)	\$11.20	\$11.73	\$15.52	\$15.30	\$16.01	\$18.61	\$18.20	\$18.44	\$12.26
h. Total Labor (\$/hr)	\$10.96	\$12.53	\$16.37	\$15.23	\$15.77	\$18.55	\$18.70	\$18.88	\$13.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.33	\$8.97	\$8.47	\$7.31	\$8.37	\$8.65	\$8.58	\$8.57	\$8.86
j. Milk Cow Feed Costs (\$/cwt.)	\$10.71	\$10.85	\$9.48	\$10.98	\$10.35	\$9.34	\$9.87	\$9.55	\$9.90

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Dairy ID Number	17	18	19	20	21	22	23
Feed Costs							
a. Dry Roughage	\$58.47	\$43.34	\$62.80	\$35.43	\$76.60	\$49.97	\$56.60
b. Wet Feed & Wet Roughage	\$41.65	\$39.90	\$41.21	\$48.93	\$54.23	\$52.73	\$49.74
c. Concentrates	\$118.28	\$135.86	\$117.34	\$90.13	\$121.21	\$125.33	\$118.74
d. Minerals & Supplements	\$9.56	\$13.34	\$3.39	\$6.06	\$20.54	\$10.95	\$18.13
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$227.96	\$232.44	\$224.75	\$180.55	\$272.58	\$238.98	\$243.22
Total Feed Costs (\$/cwt.)	\$10.83	\$10.89	\$10.63	\$8.92	\$12.14	\$11.77	\$10.27
Total Hired Labor	\$19.19	\$21.89	\$29.51	\$33.14	\$30.78	\$43.88	\$28.49
Total Hired Labor Costs (\$/cwt.)	\$0.91	\$1.03	\$1.40	\$1.64	\$1.37	\$2.16	\$1.20
Total Herd Replacement	\$30.47	\$22.27	\$27.05	\$33.41	\$25.13	\$28.64	\$20.75
Total Replacement Costs (\$/cwt.)	\$1.45	\$1.04	\$1.28	\$1.65	\$1.12	\$1.41	\$0.88
Total Operating Costs	\$36.71	\$48.84	\$56.53	\$54.31	\$69.45	\$51.78	\$50.62
Total Operating Costs (\$/cwt.)	\$1.74	\$2.29	\$2.67	\$2.68	\$3.09	\$2.55	\$2.14
Total Milk Marketing Costs	\$11.31	\$11.43	\$14.40	\$9.02	\$11.54	\$10.90	\$12.11
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.54	\$0.68	\$0.45	\$0.51	\$0.54	\$0.51
Total Cost (\$/Cow/Month)	\$325.64	\$336.88	\$352.24	\$310.42	\$409.47	\$374.18	\$355.19
Total Cost (\$/cwt)	\$15.48	\$15.78	\$16.66	\$15.34	\$18.23	\$18.43	\$15.00
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	21.04	21.35	21.14	20.24	22.46	20.30	23.67
b. Lbs Milk Sold/milk cow/day	78.50	80.84	77.96	75.90	82.80	79.98	89.16
c. Gross Milk Receipts (\$/cwt)	\$17.29	\$17.23	\$18.10	\$17.36	\$17.52	\$16.90	\$17.29
d. Mailbox Price (\$/cwt)	\$16.72	\$16.64	\$17.82	\$17.23	\$17.08	\$16.49	\$16.98
f. Income Over Feed Cost (\$/cwt)	\$5.88	\$5.75	\$7.18	\$8.31	\$4.94	\$4.72	\$6.70
g. Fat Test %	3.75%	3.76%	3.44%	3.69%	3.67%	3.62%	3.62%
h. SNF Test %	8.76%	8.92%	8.88%	8.85%	8.75%	8.86%	8.79%
Related Data							
a. Percent Dry Cows	11%	12%	10%	11%	10%	15%	11%
b. Yearly Cull Rate	57%	39%	45%	71%	50%	56%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.21	\$0.22	\$0.15	\$0.11	\$0.17	\$0.15	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.36	\$246.15	\$236.81	\$206.13	\$278.09	\$270.00	\$263.49
e. Grain, Mnrls & Splmnts (\$/ton)	\$332.16	\$317.81	\$343.60	\$322.92	\$386.46	\$322.74	\$339.07
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.44	34.66	25.77	21.45	26.76	32.47	29.92
g. Milkers (\$/hr with benefits & taxes)	\$12.01	\$13.43	\$14.73	\$14.12	\$18.96	\$11.76	\$18.87
h. Total Labor (\$/hr)	\$12.89	\$13.70	\$14.82	\$15.73	\$19.15	\$13.16	\$17.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.19	\$8.36	\$7.97	\$6.46	\$9.71	\$8.79	\$8.76
j. Milk Cow Feed Costs (\$/cwt.)	\$10.44	\$10.34	\$10.22	\$8.52	\$11.72	\$10.99	\$9.83