

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$48.76	\$52.42	\$48.78	\$88.96	\$6.39	\$54.00	\$78.73	\$53.81	\$54.31
b. Wet Feed & Wet Roughage	\$45.73	\$51.30	\$67.09	\$14.10	\$94.74	\$50.05	\$36.61	\$56.78	\$53.64
c. Concentrates	\$115.00	\$110.51	\$111.96	\$98.74	\$127.09	\$88.25	\$76.55	\$136.96	\$85.36
d. Minerals & Supplements	\$10.00	\$10.50	\$3.99	\$6.91	\$7.84	\$9.17	\$15.89	\$11.93	\$4.94
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$219.58	\$224.73	\$231.82	\$208.71	\$236.06	\$201.46	\$207.77	\$259.48	\$198.25
Total Feed Costs (\$/cwt.)	\$12.01	\$11.18	\$12.65	\$12.54	\$10.61	\$10.08	\$10.93	\$11.56	\$12.21
Total Hired Labor	\$27.10	\$32.23	\$33.07	\$27.42	\$35.71	\$44.35	\$30.29	\$30.26	\$32.69
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.60	\$1.80	\$1.65	\$1.60	\$2.22	\$1.59	\$1.35	\$2.01
Total Herd Replacement	\$23.50	\$25.32	\$17.22	\$7.30	\$23.34	\$27.52	\$21.24	\$22.22	\$16.22
Total Replacement Costs (\$/cwt.)	\$1.29	\$1.26	\$0.94	\$0.44	\$1.05	\$1.38	\$1.12	\$0.99	\$1.00
Total Operating Costs	\$51.52	\$57.99	\$78.61	\$42.93	\$62.47	\$71.90	\$52.82	\$82.64	\$56.94
Total Operating Costs (\$/cwt.)	\$2.82	\$2.89	\$4.29	\$2.58	\$2.81	\$3.60	\$2.78	\$3.68	\$3.51
Total Milk Marketing Costs	\$9.89	\$10.80	\$10.08	\$9.14	\$13.65	\$10.03	\$9.92	\$11.73	\$8.86
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.54	\$0.55	\$0.55	\$0.61	\$0.50	\$0.52	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$331.59	\$351.07	\$370.80	\$295.49	\$371.23	\$355.27	\$322.05	\$406.33	\$312.97
Total Cost (\$/cwt)	\$18.14	\$17.47	\$20.24	\$17.75	\$16.68	\$17.77	\$16.95	\$18.10	\$19.27
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.28	20.10	18.32	16.64	22.25	19.99	19.01	22.45	16.24
b. Lbs Milk Sold/milk cow/day	69.75	76.45	72.19	60.57	84.90	76.65	72.25	82.75	62.96
c. Gross Milk Receipts (\$/cwt)	\$16.39	\$16.21	\$16.94	\$16.32	\$16.52	\$16.01	\$16.36	\$16.45	\$17.18
d. Mailbox Price (\$/cwt)	\$15.97	\$15.80	\$16.48	\$15.77	\$16.16	\$15.71	\$16.04	\$15.66	\$16.64
f. Income Over Feed Cost (\$/cwt)	\$3.96	\$4.62	\$3.83	\$3.23	\$5.55	\$5.63	\$5.11	\$4.11	\$4.43
g. Fat Test %	3.62%	3.54%	3.57%	3.25%	3.38%	3.58%	3.56%	3.72%	3.65%
h. SNF Test %	8.75%	8.73%	8.68%	8.68%	8.71%	8.76%	8.69%	8.75%	8.50%
Related Data									
a. Percent Dry Cows	15%	14%	17%	10%	15%	15%	14%	12%	16%
b. Yearly Cull Rate	42%	43%	33%	33%	36%	44%	42%	38%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.14	\$0.11	\$0.09	\$0.12	\$0.13	\$0.19	\$0.13	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.09	\$265.20	\$265.00	\$260.00	\$220.00	\$264.65	\$265.00	\$281.17	\$278.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.30	\$345.43	\$380.26	\$337.68	\$409.75	\$313.31	\$321.11	\$356.92	\$328.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.39	27.46	23.35	22.74	23.89	22.57	21.56	30.20	21.34
g. Milkers (\$/hr with benefits & taxes)	\$13.92	\$14.08	\$15.93	\$10.08	\$12.94	\$14.98	\$18.04	\$16.63	\$16.91
h. Total Labor (\$/hr)	\$14.72	\$14.68	\$15.02	\$10.82	\$13.92	\$15.97	\$18.41	\$15.65	\$16.09
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$8.01	\$8.47	\$7.40	\$8.28	\$6.96	\$7.44	\$9.14	\$7.29
j. Milk Cow Feed Costs (\$/cwt.)	\$11.25	\$10.48	\$11.74	\$12.21	\$9.75	\$9.09	\$10.29	\$11.04	\$11.58

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$43.97	\$55.10	\$47.89	\$22.48	\$43.35	\$44.54	\$52.93	\$43.16	\$57.03
b. Wet Feed & Wet Roughage	\$77.70	\$67.30	\$51.91	\$39.29	\$48.22	\$48.35	\$47.56	\$54.51	\$38.36
c. Concentrates	\$85.33	\$75.70	\$97.21	\$189.69	\$115.67	\$104.03	\$172.96	\$130.84	\$106.46
d. Minerals & Supplements	\$8.61	\$13.54	\$15.49	\$17.72	\$8.43	\$0.41	\$1.77	\$4.55	\$26.20
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$215.61	\$211.64	\$212.50	\$269.19	\$215.67	\$197.32	\$275.22	\$233.06	\$228.06
Total Feed Costs (\$/cwt.)	\$9.98	\$9.51	\$10.59	\$12.73	\$11.00	\$11.53	\$12.69	\$12.41	\$11.88
Total Hired Labor	\$32.87	\$32.36	\$33.27	\$28.45	\$25.73	\$22.34	\$23.30	\$28.00	\$43.73
Total Hired Labor Costs (\$/cwt.)	\$1.52	\$1.45	\$1.66	\$1.35	\$1.31	\$1.30	\$1.07	\$1.49	\$2.28
Total Herd Replacement	\$23.76	\$21.24	\$26.83	\$26.96	\$28.32	\$36.49	\$19.85	\$22.34	\$19.47
Total Replacement Costs (\$/cwt.)	\$1.10	\$0.95	\$1.34	\$1.27	\$1.44	\$2.13	\$0.92	\$1.19	\$1.01
Total Operating Costs	\$67.64	\$62.08	\$46.89	\$58.24	\$44.36	\$51.22	\$51.13	\$54.00	\$50.78
Total Operating Costs (\$/cwt.)	\$3.13	\$2.79	\$2.34	\$2.75	\$2.26	\$2.99	\$2.36	\$2.88	\$2.64
Total Milk Marketing Costs	\$10.87	\$11.58	\$10.10	\$11.74	\$10.25	\$8.93	\$11.40	\$10.26	\$10.14
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.52	\$0.50	\$0.56	\$0.52	\$0.52	\$0.53	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$350.75	\$338.88	\$329.60	\$394.58	\$324.32	\$316.30	\$380.90	\$347.66	\$352.18
Total Cost (\$/cwt)	\$16.24	\$15.23	\$16.43	\$18.66	\$16.54	\$18.48	\$17.56	\$18.51	\$18.34
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	21.60	22.26	20.07	21.14	19.60	17.12	21.69	18.78	19.20
b. Lbs Milk Sold/milk cow/day	82.33	84.01	76.30	80.22	75.16	67.63	81.73	75.10	76.46
c. Gross Milk Receipts (\$/cwt)	\$16.56	\$16.28	\$17.10	\$16.25	\$15.99	\$15.65	\$16.07	\$16.06	\$15.56
d. Mailbox Price (\$/cwt)	\$16.39	\$16.09	\$16.80	\$16.03	\$15.43	\$15.27	\$15.57	\$15.62	\$14.99
f. Income Over Feed Cost (\$/cwt)	\$6.41	\$6.58	\$6.21	\$3.30	\$4.43	\$3.74	\$2.88	\$3.21	\$3.11
g. Fat Test %	3.68%	3.58%	3.73%	3.64%	3.54%	3.42%	3.59%	3.60%	3.48%
h. SNF Test %	8.77%	8.70%	8.81%	8.64%	8.66%	8.73%	8.85%	8.70%	8.67%
Related Data									
a. Percent Dry Cows	14%	14%	14%	14%	15%	17%	13%	18%	18%
b. Yearly Cull Rate	46%	33%	38%	43%	44%	60%	40%	36%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.10	\$0.11	\$0.17	\$0.19	\$0.22	\$0.13	\$0.13	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$251.00	\$240.00	\$255.66	\$270.00	\$253.23	\$285.00	\$275.00	\$270.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$311.97	\$321.78	\$301.41	\$393.41	\$327.78	\$374.28	\$397.66	\$350.23	\$348.94
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.16	19.82	27.23	37.57	28.15	21.33	32.50	30.03	29.06
g. Milkers (\$/hr with benefits & taxes)	\$20.88	\$17.73	\$14.22	\$15.99	\$12.04	\$11.56	\$10.36	\$10.48	\$11.62
h. Total Labor (\$/hr)	\$21.30	\$17.72	\$14.75	\$15.75	\$14.38	\$12.02	\$10.44	\$12.65	\$13.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.62	\$7.44	\$7.52	\$9.67	\$7.80	\$7.26	\$9.40	\$8.46	\$8.39
j. Milk Cow Feed Costs (\$/cwt.)	\$9.26	\$8.86	\$9.86	\$12.06	\$10.38	\$10.74	\$11.50	\$11.27	\$10.98

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Dairy ID Number	17	18	19	20	21	22
Feed Costs						
a. Dry Roughage	\$37.40	\$44.78	\$49.47	\$69.93	\$71.19	\$49.18
b. Wet Feed & Wet Roughage	\$65.42	\$40.81	\$47.38	\$49.34	\$36.19	\$55.64
c. Concentrates	\$119.24	\$118.90	\$146.20	\$112.64	\$148.52	\$114.73
d. Minerals & Supplements	\$11.99	\$12.54	\$0.91	\$10.72	\$5.00	\$2.91
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$234.05	\$217.03	\$243.97	\$242.63	\$260.90	\$222.45
Total Feed Costs (\$/cwt.)	\$11.84	\$10.56	\$10.98	\$12.30	\$11.31	\$10.56
Total Hired Labor	\$41.75	\$20.91	\$26.20	\$36.56	\$38.97	\$32.89
Total Hired Labor Costs (\$/cwt.)	\$2.11	\$1.02	\$1.18	\$1.85	\$1.69	\$1.56
Total Herd Replacement	\$32.46	\$23.50	\$23.49	\$28.51	\$22.73	\$31.61
Total Replacement Costs (\$/cwt.)	\$1.64	\$1.14	\$1.06	\$1.45	\$0.99	\$1.50
Total Operating Costs	\$59.90	\$58.09	\$59.44	\$70.57	\$42.90	\$58.36
Total Operating Costs (\$/cwt.)	\$3.03	\$2.83	\$2.67	\$3.58	\$1.86	\$2.77
Total Milk Marketing Costs	\$10.28	\$10.70	\$11.62	\$10.15	\$14.82	\$14.38
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.52	\$0.52	\$0.51	\$0.64	\$0.68
Total Cost (\$/Cow/Month)	\$378.44	\$330.23	\$364.71	\$388.42	\$380.33	\$359.69
Total Cost (\$/cwt)	\$19.15	\$16.07	\$16.41	\$19.70	\$16.49	\$17.08
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	19.77	20.54	22.22	19.72	23.06	21.07
b. Lbs Milk Sold/milk cow/day	76.29	80.24	83.78	73.93	84.09	74.80
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.87	\$15.88	\$16.67	\$16.06	\$16.54
d. Mailbox Price (\$/cwt)	\$14.90	\$15.42	\$15.34	\$16.22	\$15.46	\$16.26
f. Income Over Feed Cost (\$/cwt)	\$3.06	\$4.86	\$4.36	\$3.92	\$4.15	\$5.70
g. Fat Test %	3.41%	3.56%	3.55%	3.59%	3.36%	3.33%
h. SNF Test %	8.65%	8.83%	8.77%	8.81%	8.63%	8.89%
Related Data						
a. Percent Dry Cows	16%	17%	14%	13%	11%	8%
b. Yearly Cull Rate	51%	39%	36%	49%	36%	54%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.16	\$0.14	\$0.08	\$0.12	\$0.09
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$268.68	\$249.25	\$275.00	\$295.00	\$256.39
e. Grain, Mnrls & Splmnts (\$/ton)	\$304.29	\$298.39	\$366.89	\$364.79	\$336.30	\$349.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.55	32.97	29.42	24.87	31.83	23.82
g. Milkers (\$/hr with benefits & taxes)	\$11.44	\$13.13	\$11.80	\$15.12	\$19.02	\$14.31
h. Total Labor (\$/hr)	\$11.76	\$13.22	\$12.34	\$15.95	\$20.38	\$14.79
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.46	\$7.84	\$8.67	\$8.62	\$8.86	\$7.62
j. Milk Cow Feed Costs (\$/cwt.)	\$11.09	\$9.77	\$10.35	\$11.67	\$10.54	\$10.19