

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$50.05	\$54.70	\$59.45	\$35.73	\$56.13	\$43.61	\$70.47	\$78.32	\$52.15
b. Wet Feed & Wet Roughage	\$44.95	\$47.38	\$34.98	\$42.07	\$59.05	\$50.03	\$37.32	\$17.72	\$58.44
c. Concentrates	\$110.46	\$108.78	\$107.39	\$161.58	\$83.88	\$99.13	\$120.16	\$108.50	\$111.51
d. Minerals & Supplements	\$8.27	\$11.19	\$25.86	\$1.56	\$3.63	\$8.18	\$5.50	\$9.06	\$5.04
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$213.88	\$222.05	\$227.67	\$240.93	\$202.70	\$200.95	\$233.44	\$213.60	\$227.15
Total Feed Costs (\$/cwt.)	\$10.70	\$10.33	\$11.00	\$10.56	\$10.60	\$9.57	\$10.76	\$10.93	\$10.52
Total Hired Labor	\$27.54	\$31.78	\$44.35	\$23.32	\$34.92	\$20.41	\$39.92	\$32.37	\$33.13
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.48	\$2.14	\$1.02	\$1.83	\$0.97	\$1.84	\$1.66	\$1.53
Total Herd Replacement	\$23.73	\$25.11	\$19.08	\$20.59	\$21.96	\$28.12	\$22.59	\$9.75	\$16.63
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.17	\$0.92	\$0.90	\$1.15	\$1.34	\$1.04	\$0.50	\$0.77
Total Operating Costs	\$51.24	\$56.13	\$54.84	\$57.11	\$63.55	\$34.29	\$45.97	\$46.42	\$71.57
Total Operating Costs (\$/cwt.)	\$2.56	\$2.61	\$2.65	\$2.50	\$3.32	\$1.63	\$2.12	\$2.37	\$3.32
Total Milk Marketing Costs	\$10.75	\$11.46	\$10.90	\$11.97	\$10.22	\$10.91	\$13.71	\$10.48	\$11.58
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.53	\$0.53	\$0.52	\$0.53	\$0.52	\$0.63	\$0.54	\$0.54
Total Cost (\$/Cow/Month)	\$327.14	\$346.54	\$356.85	\$353.92	\$333.35	\$294.68	\$355.62	\$312.62	\$360.06
Total Cost (\$/cwt)	\$16.36	\$16.12	\$17.24	\$15.51	\$17.44	\$14.03	\$16.39	\$15.99	\$16.68
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.00	21.50	20.69	22.83	19.12	21.00	21.69	19.55	21.59
b. Lbs Milk Sold/milk cow/day	75.17	80.51	80.33	86.57	73.63	78.30	83.11	74.99	82.62
c. Gross Milk Receipts (\$/cwt)	\$14.63	\$14.42	\$13.90	\$14.35	\$15.26	\$14.28	\$14.66	\$14.64	\$15.08
d. Mailbox Price (\$/cwt)	\$14.25	\$14.10	\$13.33	\$13.79	\$14.72	\$13.72	\$14.02	\$14.12	\$14.72
f. Income Over Feed Cost (\$/cwt)	\$3.55	\$3.77	\$2.33	\$3.24	\$4.12	\$4.16	\$3.26	\$3.20	\$4.20
g. Fat Test %	3.59%	3.51%	3.52%	3.60%	3.54%	3.56%	3.47%	3.30%	3.59%
h. SNF Test %	8.82%	8.73%	8.67%	8.87%	8.58%	8.69%	8.71%	8.74%	8.72%
Related Data									
a. Percent Dry Cows	12%	12%	15%	13%	14%	12%	14%	14%	14%
b. Yearly Cull Rate	41%	42%	28%	40%	35%	42%	33%	37%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.24	\$0.27	\$0.27	\$0.35	\$0.33	\$0.27	\$0.30	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.39	\$278.38	\$270.00	\$285.00	\$278.50	\$263.92	\$282.00	\$285.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.84	\$315.97	\$309.61	\$336.78	\$286.01	\$269.60	\$310.24	\$288.18	\$326.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.46	28.85	32.08	36.18	23.56	29.03	29.05	31.25	26.78
g. Milkers (\$/hr with benefits & taxes)	\$14.13	\$13.94	\$11.77	\$10.48	\$17.88	\$11.73	\$20.10	\$10.06	\$15.55
h. Total Labor (\$/hr)	\$14.89	\$14.66	\$13.40	\$10.57	\$16.63	\$12.81	\$21.16	\$10.61	\$14.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.88	\$8.28	\$8.15	\$7.45	\$7.13	\$8.04	\$7.98	\$8.27
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$9.78	\$10.31	\$9.42	\$10.12	\$9.11	\$9.67	\$10.64	\$10.01

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Dairy ID Number	8	9	10	11	12	13	14	15	16	17
Feed Costs										
a. Dry Roughage	\$52.32	\$43.04	\$8.43	\$35.28	\$70.82	\$52.36	\$56.01	\$46.24	\$57.54	\$108.08
b. Wet Feed & Wet Roughage	\$47.56	\$45.59	\$86.68	\$37.27	\$34.29	\$47.78	\$43.05	\$58.38	\$59.96	\$0.74
c. Concentrates	\$104.47	\$107.58	\$117.55	\$189.23	\$131.61	\$91.23	\$101.86	\$135.39	\$139.95	\$93.45
d. Minerals & Supplements	\$11.06	\$0.30	\$8.89	\$18.24	\$11.45	\$8.21	\$16.78	\$13.40	\$12.10	\$3.21
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$215.40	\$196.51	\$221.55	\$280.03	\$248.17	\$199.58	\$217.70	\$253.41	\$269.55	\$205.47
Total Feed Costs (\$/cwt.)	\$11.91	\$10.49	\$9.76	\$11.49	\$11.07	\$9.14	\$10.35	\$11.16	\$10.33	\$11.43
Total Hired Labor	\$28.54	\$22.30	\$37.73	\$28.67	\$35.57	\$46.61	\$33.89	\$27.42	\$31.34	\$23.97
Total Hired Labor Costs (\$/cwt.)	\$1.58	\$1.19	\$1.66	\$1.18	\$1.59	\$2.13	\$1.61	\$1.21	\$1.20	\$1.33
Total Herd Replacement	\$22.01	\$34.56	\$26.30	\$25.99	\$30.19	\$26.60	\$27.38	\$22.80	\$23.78	\$13.65
Total Replacement Costs (\$/cwt.)	\$1.22	\$1.84	\$1.16	\$1.07	\$1.35	\$1.22	\$1.30	\$1.00	\$0.91	\$0.76
Total Operating Costs	\$42.03	\$60.59	\$58.43	\$54.47	\$69.11	\$76.94	\$50.69	\$50.87	\$77.22	\$39.99
Total Operating Costs (\$/cwt.)	\$2.32	\$3.23	\$2.58	\$2.23	\$3.08	\$3.52	\$2.41	\$2.24	\$2.96	\$2.22
Total Milk Marketing Costs	\$9.22	\$9.52	\$13.69	\$13.16	\$11.34	\$11.23	\$10.42	\$11.43	\$13.50	\$11.01
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51	\$0.60	\$0.54	\$0.51	\$0.51	\$0.50	\$0.50	\$0.52	\$0.61
Total Cost (\$/Cow/Month)	\$317.21	\$323.47	\$357.70	\$402.32	\$394.37	\$360.96	\$340.09	\$365.94	\$415.40	\$294.10
Total Cost (\$/cwt)	\$17.53	\$17.27	\$15.76	\$16.51	\$17.59	\$16.53	\$16.16	\$16.11	\$15.92	\$16.36
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	18.09	18.73	22.69	24.38	22.43	21.84	21.04	22.71	26.09	17.98
b. Lbs Milk Sold/milk cow/day	75.06	69.64	86.65	92.44	78.49	82.12	79.18	85.10	92.90	68.84
c. Gross Milk Receipts (\$/cwt)	\$14.03	\$13.79	\$15.07	\$14.31	\$14.74	\$14.19	\$15.20	\$14.05	\$15.69	\$14.15
d. Mailbox Price (\$/cwt)	\$13.64	\$13.45	\$14.71	\$13.89	\$14.31	\$13.87	\$14.91	\$13.66	\$15.81	\$13.95
f. Income Over Feed Cost (\$/cwt)	\$1.73	\$2.96	\$4.95	\$2.41	\$3.25	\$4.73	\$4.56	\$2.51	\$5.48	\$2.52
g. Fat Test %	3.37%	3.29%	3.46%	3.52%	3.54%	3.55%	3.67%	3.56%	3.69%	3.40%
h. SNF Test %	8.78%	8.75%	8.82%	8.66%	8.80%	8.78%	8.83%	8.69%	8.76%	8.76%
Related Data										
a. Percent Dry Cows	21%	11%	14%	13%	6%	12%	12%	12%	7%	14%
b. Yearly Cull Rate	35%	57%	39%	39%	49%	46%	40%	43%	39%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.32	\$0.22	\$0.26	\$0.23	\$0.18	\$0.22	\$0.25	\$0.31	\$0.19	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$288.02	\$0.00	\$300.00	\$285.00	\$265.21	\$264.00	\$282.19	\$289.86	\$269.52
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.17	\$343.19	\$402.51	\$350.12	\$329.62	\$289.25	\$298.69	\$336.78	\$321.51	\$323.69
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.55	22.93	22.46	40.02	30.11	24.92	28.34	32.58	33.35	22.88
g. Milkers (\$/hr with benefits & taxes)	\$10.26	\$10.67	\$12.94	\$15.99	\$15.33	\$15.00	\$14.24	\$12.31	\$17.04	\$14.81
h. Total Labor (\$/hr)	\$12.49	\$11.29	\$13.92	\$15.75	\$16.05	\$16.01	\$14.77	\$14.31	\$15.98	\$15.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.98	\$7.00	\$7.74	\$9.66	\$8.50	\$7.05	\$7.61	\$9.00	\$9.32	\$7.27
j. Milk Cow Feed Costs (\$/cwt.)	\$10.64	\$10.05	\$8.93	\$10.45	\$10.83	\$8.59	\$9.61	\$10.58	\$10.04	\$10.56

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Dairy ID Number	18	19	20	21	22	23	24
Feed Costs							
a. Dry Roughage	\$49.32	\$56.29	\$46.05	\$70.53	\$75.67	\$43.84	\$28.44
b. Wet Feed & Wet Roughage	\$41.85	\$64.89	\$76.24	\$38.01	\$37.99	\$54.19	\$64.99
c. Concentrates	\$115.98	\$73.15	\$88.15	\$76.94	\$87.59	\$134.71	\$112.51
d. Minerals & Supplements	\$11.29	\$16.05	\$8.89	\$19.47	\$2.64	\$0.64	\$12.72
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$218.44	\$210.38	\$219.34	\$204.95	\$203.89	\$233.38	\$218.67
Total Feed Costs (\$/cwt.)	\$9.58	\$9.11	\$9.61	\$9.96	\$9.53	\$10.23	\$10.74
Total Hired Labor	\$21.38	\$36.30	\$33.12	\$33.18	\$31.99	\$23.74	\$41.16
Total Hired Labor Costs (\$/cwt.)	\$0.94	\$1.57	\$1.45	\$1.61	\$1.49	\$1.04	\$2.02
Total Herd Replacement	\$23.61	\$21.34	\$27.69	\$22.23	\$27.98	\$24.26	\$32.66
Total Replacement Costs (\$/cwt.)	\$1.04	\$0.92	\$1.21	\$1.08	\$1.31	\$1.06	\$1.60
Total Operating Costs	\$52.21	\$67.47	\$70.57	\$52.79	\$52.91	\$68.42	\$55.32
Total Operating Costs (\$/cwt.)	\$2.29	\$2.92	\$3.09	\$2.56	\$2.47	\$3.00	\$2.72
Total Milk Marketing Costs	\$11.80	\$11.72	\$11.41	\$11.03	\$14.55	\$11.86	\$10.53
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.51	\$0.50	\$0.54	\$0.68	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$327.43	\$347.20	\$362.13	\$324.18	\$331.32	\$361.65	\$358.33
Total Cost (\$/cwt)	\$14.37	\$15.04	\$15.87	\$15.75	\$15.48	\$15.85	\$17.60
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	22.79	23.09	22.82	20.59	21.40	22.82	20.36
b. Lbs Milk Sold/milk cow/day	85.90	88.03	83.87	75.84	76.84	83.55	80.30
c. Gross Milk Receipts (\$/cwt)	\$14.14	\$14.50	\$14.75	\$14.53	\$15.16	\$14.06	\$13.67
d. Mailbox Price (\$/cwt)	\$13.76	\$14.36	\$14.62	\$14.20	\$14.88	\$13.99	\$13.57
f. Income Over Feed Cost (\$/cwt)	\$4.18	\$5.25	\$5.01	\$4.24	\$5.35	\$3.76	\$2.83
g. Fat Test %	3.57%	3.58%	3.72%	3.58%	3.19%	3.54%	3.36%
h. SNF Test %	8.82%	8.73%	8.78%	8.65%	8.75%	8.73%	8.68%
Related Data							
a. Percent Dry Cows	13%	14%	10%	11%	8%	10%	16%
b. Yearly Cull Rate	38%	35%	44%	43%	49%	34%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.24	\$0.23	\$0.24	\$0.19	\$0.21	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.66	\$240.00	\$258.00	\$300.00	\$285.33	\$285.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.99	\$324.80	\$316.74	\$309.91	\$292.42	\$335.58	\$289.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.52	19.74	21.29	22.33	21.57	29.01	33.34
g. Milkers (\$/hr with benefits & taxes)	\$13.24	\$19.76	\$20.95	\$15.60	\$14.41	\$12.52	\$11.48
h. Total Labor (\$/hr)	\$13.43	\$19.61	\$21.47	\$16.45	\$14.54	\$13.24	\$12.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.81	\$7.51	\$7.66	\$7.24	\$7.07	\$8.16	\$8.20
j. Milk Cow Feed Costs (\$/cwt.)	\$9.09	\$8.53	\$9.13	\$9.55	\$9.20	\$9.76	\$10.22