

# Statewide Cost Comparison Summary

## All costs Per Cow/Per Month

<b>Production Cost Comparison Third Quarter 2015</b>	<b>3rd Quarter 2014 Average /1</b>	<b>North Coast</b>	<b>North Valley</b>	<b>South Valley</b>	<b>Southern California</b>	<b>3rd Quarter 2015 Average /1</b>	<b>Percent Change</b>
<b>2015</b>	<b>114</b>	<b>13</b>	<b>59</b>	<b>39</b>	<b>4</b>	<b>115</b>	
<b>Feed Costs</b>							
a. Dry Roughage	\$48.38	\$56.95	\$39.61	\$41.99	\$36.73	\$41.15	-14.9%
b. Wet Feed & Wet Roughage	\$46.85	\$21.72	\$51.55	\$45.11	\$52.53	\$47.42	1.2%
c. Concentrates	\$102.60	\$103.31	\$92.57	\$97.93	\$104.60	\$96.37	-6.1%
d. Minerals & Supplements	\$8.43	\$2.45	\$10.60	\$8.71	\$8.87	\$9.29	10.3%
e. Pasture	\$1.52	\$44.93	\$1.25	\$0.00	\$0.00	\$1.54	0.8%
<b>Total Feed Costs</b>	<b>\$207.78</b>	<b>\$229.36</b>	<b>\$195.58</b>	<b>\$193.74</b>	<b>\$202.73</b>	<b>\$195.76</b>	<b>-5.78%</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$11.12</b>	<b>\$16.90</b>	<b>\$10.25</b>	<b>\$10.56</b>	<b>\$10.14</b>	<b>\$10.57</b>	<b>-5.0%</b>
Total Feed Costs (% of total Cost)	62.2%	63.3%	57.2%	58.5%	58.8%	58.1%	
<b>Total Hired Labor</b>	<b>\$30.28</b>	<b>\$45.59</b>	<b>\$34.77</b>	<b>\$29.62</b>	<b>\$34.69</b>	<b>\$32.24</b>	<b>6.5%</b>
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.62</b>	<b>\$3.36</b>	<b>\$1.82</b>	<b>\$1.61</b>	<b>\$1.74</b>	<b>\$1.74</b>	<b>7.4%</b>
Total Labor Costs (%of total cost)	9.0%	12.6%	10.2%	8.9%	10.1%	9.6%	
<b>Total Herd Replacement</b>	<b>\$28.06</b>	<b>\$30.85</b>	<b>\$41.05</b>	<b>\$43.03</b>	<b>\$37.65</b>	<b>\$41.69</b>	<b>48.6%</b>
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$1.50</b>	<b>\$2.27</b>	<b>\$2.15</b>	<b>\$2.34</b>	<b>\$1.88</b>	<b>\$2.24</b>	<b>49.7%</b>
Total Replacement Costs (%of total cost)	8.4%	8.5%	12.0%	13.0%	10.9%	12.4%	
<b>Operating Costs</b>							
a. Utilities	\$6.87	\$8.88	\$6.53	\$7.07	\$6.73	\$6.88	0.1%
b. Supplies	\$10.49	\$10.11	\$11.73	\$10.49	\$9.23	\$10.89	3.8%
c. Veterinary & Medicine	\$8.45	\$3.05	\$8.70	\$8.28	\$6.64	\$8.23	-2.5%
d. Outside Services	\$4.05	\$2.32	\$4.28	\$3.45	\$4.31	\$3.79	-6.5%
e. Repairs & Maintenance	\$7.87	\$9.35	\$8.60	\$6.67	\$9.95	\$7.65	-2.8%
f. Miscellaneous	\$1.28	\$1.31	\$1.42	\$1.46	\$0.88	\$1.41	10.0%
g. Bedding & Manure Haul	\$0.94	\$1.59	\$1.35	\$0.69	\$0.84	\$0.97	3.8%
h. Fuel & Oil	\$3.67	\$4.16	\$2.93	\$2.42	\$1.78	\$2.62	-28.5%
i. Interest Expense	\$0.86	\$1.73	\$0.39	\$1.06	\$0.63	\$0.79	-7.8%
j. R E Lease Expense	\$5.50	\$1.80	\$5.87	\$5.27	\$9.17	\$5.63	2.3%
k. Depreciation	\$5.33	\$5.19	\$6.28	\$4.78	\$4.86	\$5.37	0.7%
l. Taxes & Insurance	\$2.23	\$2.04	\$2.29	\$2.57	\$2.00	\$2.42	8.3%
<b>Total Operating Costs</b>	<b>\$57.54</b>	<b>\$51.54</b>	<b>\$60.36</b>	<b>\$54.21</b>	<b>\$57.02</b>	<b>\$56.65</b>	<b>-1.55%</b>
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$3.07</b>	<b>\$3.80</b>	<b>\$3.16</b>	<b>\$2.95</b>	<b>\$2.85</b>	<b>\$3.05</b>	<b>-0.7%</b>
Total Operating Costs (%of total costs)	17.2%	14.2%	17.7%	16.4%	16.5%	16.8%	
<b>Milk Marketing Costs</b>							
a. Hauling	\$7.21	\$2.10	\$6.66	\$7.40	\$9.20	\$7.09	-1.8%
b. State Assessments	\$2.48	\$2.25	\$2.60	\$2.45	\$2.78	\$2.52	1.5%
c. Federal Assessments & Misc. Ded.	\$0.95	\$0.61	\$0.95	\$0.94	\$1.00	\$0.94	-0.7%
<b>Total Milk Marketing Costs</b>	<b>\$10.64</b>	<b>\$4.96</b>	<b>\$10.21</b>	<b>\$10.78</b>	<b>\$12.97</b>	<b>\$10.55</b>	<b>-0.9%</b>
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.57</b>	<b>\$0.37</b>	<b>\$0.54</b>	<b>\$0.59</b>	<b>\$0.65</b>	<b>\$0.57</b>	<b>-0.2%</b>
Total Milk Marketing Costs (% of total costs)	3.2%	1.4%	3.0%	3.3%	3.8%	3.1%	
<b>Total Cost (\$/Cow/Month)</b>	<b>\$334.30</b>	<b>\$362.30</b>	<b>\$341.97</b>	<b>\$331.37</b>	<b>\$345.06</b>	<b>\$336.89</b>	<b>0.8%</b>
<b>Total Cost (\$/cwt)</b>	<b>\$17.88</b>	<b>\$26.70</b>	<b>\$17.92</b>	<b>\$18.05</b>	<b>\$17.26</b>	<b>\$18.16</b>	<b>1.6%</b>
<b>Return on Investment and Management</b>							
a. Allowance: Return on Investment (\$/cwt.)	\$0.79	\$1.31	\$0.93	\$0.97	\$0.98	\$0.96	21.5%
b. Allowance: Return on Management (\$/cwt.)	\$0.91	\$0.66	\$0.63	\$0.62	\$0.63	\$0.62	-31.9%
<b>Total Costs and Allowances (\$/cwt)</b>	<b>\$19.58</b>	<b>\$28.67</b>	<b>\$19.48</b>	<b>\$19.64</b>	<b>\$18.87</b>	<b>\$19.74</b>	<b>0.8%</b>
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	18.75	13.57	19.09	18.35	19.99	18.61	-0.7%
b. Lbs Milk Sold/milk cow/day	70.87	52.11	72.52	69.81	74.74	70.69	-0.3%
f. Income Over Feed Cost (\$/cwt)	\$11.64	\$13.68	\$6.10	\$4.62	\$5.33	\$5.44	-53.3%
<b>Related Data</b>							
l. Total Cows	1,419	281	1,293	2,013	1,568	1,408	-0.8%
m. Average Total Investment per Cow	\$2,347	\$2,546	\$2,752	\$2,672	\$3,097	\$2,722	16.0%
<b>Milk Volume Percentages /1</b>	100.00%	2.36%	38.26%	54.02%	5.36%	100.00%	