

Statewide Cost Comparison Summary

All costs Per Cow/Per Month

Production Cost Comparison Second Quarter 2013	2nd Quarter 2012 Average /1	North Coast	North Valley	South Valley	Southern California	2nd Quarter 2013 Average /1	Percent Change
2013	134	13	59	40	6	118	
Feed Costs							
a. Dry Roughage	\$48.66	\$47.06	\$43.98	\$50.82	\$64.43	\$49.08	0.9%
b. Wet Feed & Wet Roughage	\$42.56	\$17.70	\$52.25	\$47.34	\$36.59	\$47.87	12.5%
c. Concentrates	\$109.23	\$89.09	\$112.90	\$124.64	\$115.62	\$119.06	9.0%
d. Minerals & Supplements	\$8.81	\$1.47	\$9.57	\$9.06	\$3.25	\$8.73	-0.8%
e. Pasture	\$2.45	\$62.80	\$1.97	\$0.00	\$0.00	\$2.00	-18.5%
Total Feed Costs	\$211.71	\$218.13	\$220.66	\$231.87	\$219.89	\$226.74	7.1%
Total Feed Costs (\$/cwt.)	\$10.91	\$15.40	\$11.01	\$11.42	\$11.32	\$11.35	4.0%
Total Feed Costs (% of total Cost)	64.8%	68.4%	64.8%	68.0%	68.3%	66.8%	
Total Hired Labor	\$28.45	\$35.35	\$32.11	\$26.05	\$29.31	\$28.66	0.8%
Total Hired Labor Costs (\$/cwt.)	\$1.47	\$2.50	\$1.60	\$1.28	\$1.51	\$1.44	-2.0%
Total Labor Costs (%of total cost)	8.7%	11.1%	9.4%	7.6%	9.1%	8.5%	
Total Herd Replacement	\$23.48	\$12.62	\$20.47	\$21.88	\$14.09	\$20.70	-11.9%
Total Replacement Costs (\$/cwt.)	\$1.21	\$0.89	\$1.02	\$1.08	\$0.73	\$1.03	-14.6%
Total Replacement Costs (%of total cost)	7.2%	4.0%	6.0%	6.4%	4.4%	6.1%	
Operating Costs							
a. Utilities	\$5.22	\$9.25	\$5.83	\$4.88	\$5.38	\$5.35	2.4%
b. Supplies	\$10.20	\$10.47	\$11.08	\$9.73	\$7.05	\$10.07	-1.2%
c. Veterinary & Medicine	\$6.58	\$3.48	\$7.30	\$8.09	\$5.73	\$7.56	15.0%
d. Outside Services	\$3.59	\$1.87	\$4.45	\$2.93	\$2.69	\$3.45	-3.9%
e. Repairs & Maintenance	\$6.79	\$4.95	\$7.59	\$5.38	\$8.98	\$6.40	-5.8%
f. Miscellaneous	\$1.14	\$1.63	\$1.43	\$1.02	\$1.46	\$1.21	6.3%
g. Bedding & Manure Haul	\$1.05	\$1.31	\$0.95	\$0.56	\$2.49	\$0.84	-20.0%
h. Fuel & Oil	\$4.17	\$5.13	\$4.08	\$3.71	\$2.77	\$3.81	-8.4%
i. Interest Expense	\$1.43	\$0.51	\$0.69	\$1.67	\$0.99	\$1.24	-13.2%
j. R E Lease Expense	\$4.97	\$1.10	\$5.13	\$5.39	\$4.44	\$5.15	3.7%
k. Depreciation	\$5.32	\$5.01	\$5.81	\$4.93	\$1.70	\$5.06	-4.9%
l. Taxes & Insurance	\$2.23	\$1.70	\$2.40	\$2.44	\$1.94	\$2.38	6.6%
Total Operating Costs	\$52.69	\$46.40	\$56.74	\$50.73	\$45.62	\$52.53	-0.30%
Total Operating Costs (\$/cwt.)	\$2.72	\$3.28	\$2.83	\$2.50	\$2.35	\$2.63	-3.3%
Total Operating Costs (%of total costs)	16.1%	14.5%	16.7%	14.9%	14.2%	15.5%	
Milk Marketing Costs							
a. Hauling	\$7.01	\$3.39	\$6.97	\$6.84	\$9.11	\$6.96	-0.8%
b. State Assessments	\$2.44	\$2.42	\$2.69	\$2.69	\$2.74	\$2.69	10.2%
c. Federal Assessments & Misc. Ded.	\$0.99	\$0.65	\$1.04	\$1.05	\$0.99	\$1.04	4.8%
Total Milk Marketing Costs	\$10.44	\$6.45	\$10.70	\$10.58	\$12.84	\$10.68	2.3%
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.46	\$0.53	\$0.52	\$0.66	\$0.53	-0.6%
Total Milk Marketing Costs (% of total costs)	3.2%	2.0%	3.1%	3.1%	4.0%	3.1%	
Total Cost (\$/Cow/Month)	\$326.77	\$318.95	\$340.68	\$341.12	\$321.74	\$339.31	3.8%
Total Cost (\$/cwt)	\$16.84	\$22.52	\$17.00	\$16.81	\$16.57	\$16.98	0.8%
Return on Investment and Management							
a. Allowance: Return on Investment (\$/cwt.)	\$0.79	\$0.91	\$0.69	\$0.74	\$0.58	\$0.71	-10.1%
b. Allowance: Return on Management (\$/cwt.)	\$0.59	\$0.76	\$0.73	\$0.72	\$0.73	\$0.73	23.7%
Total Costs and Allowances (\$/cwt)	\$18.22	\$24.19	\$18.42	\$18.27	\$17.88	\$18.42	1.1%
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	19.44	14.16	20.04	20.30	19.42	20.02	3.0%
b. Lbs Milk Sold/milk cow/day	73.24	55.54	75.34	75.47	70.69	74.72	2.0%
f. Income Over Feed Cost (\$/cwt)	\$4.09	\$9.11	\$7.89	\$6.51	\$6.56	\$7.07	72.9%
Related Data							
l. Total Cows	1,315	267	1,211	1,893	991	1,223	-7.0%
m. Average Total Investment per Cow	\$2,335	\$2,177	\$2,264	\$2,225	\$1,741	\$2,209	-5.4%
Milk Volume Percentages /1	100.00%	2.04%	36.62%	55.15%	6.19%	100.00%	