

Statewide Cost Comparison Summary

All costs Per Cow/Per Month

Production Cost Comparison First Quarter 2013	1st Quarter 2012 Average /1	North Coast	North Valley	South Valley	Southern California	1st Quarter 2013 Average /1	Percent Change
2013	138	12	60	44	7	123	
Feed Costs							
a. Dry Roughage	\$49.06	\$76.79	\$44.89	\$50.53	\$65.53	\$49.98	1.9%
b. Wet Feed & Wet Roughage	\$42.62	\$21.14	\$51.95	\$45.07	\$35.34	\$46.45	9.0%
c. Concentrates	\$106.96	\$96.60	\$110.41	\$125.82	\$116.42	\$119.07	11.3%
d. Minerals & Supplements	\$9.21	\$1.69	\$9.51	\$8.76	\$3.33	\$8.54	-7.3%
e. Pasture	\$0.95	\$23.73	\$0.93	\$0.00	\$0.00	\$0.80	-15.5%
Total Feed Costs	\$208.80	\$219.96	\$217.69	\$230.17	\$220.62	\$224.84	7.7%
Total Feed Costs (\$/cwt.)	\$10.81	\$16.85	\$11.48	\$11.96	\$11.32	\$11.84	9.5%
Total Feed Costs (% of total Cost)	65.0%	68.9%	65.0%	68.1%	66.8%	66.9%	
Total Hired Labor	\$28.03	\$32.50	\$30.77	\$25.21	\$29.77	\$27.66	-1.3%
Total Hired Labor Costs (\$/cwt.)	\$1.45	\$2.49	\$1.62	\$1.31	\$1.53	\$1.46	0.4%
Total Labor Costs (%of total cost)	8.7%	10.2%	9.2%	7.5%	9.0%	8.2%	
Total Herd Replacement	\$22.99	\$15.22	\$21.29	\$22.84	\$19.06	\$21.88	-4.8%
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.17	\$1.12	\$1.19	\$0.98	\$1.15	-3.2%
Total Replacement Costs (%of total cost)	7.2%	4.8%	6.4%	6.8%	5.8%	6.5%	
Operating Costs							
a. Utilities	\$4.87	\$8.10	\$5.32	\$4.21	\$5.06	\$4.74	-2.6%
b. Supplies	\$9.77	\$8.99	\$10.20	\$9.42	\$7.85	\$9.59	-1.8%
c. Veterinary & Medicine	\$6.80	\$2.55	\$7.36	\$8.07	\$4.98	\$7.50	10.3%
d. Outside Services	\$3.85	\$2.04	\$4.07	\$2.86	\$3.10	\$3.30	-14.4%
e. Repairs & Maintenance	\$6.04	\$7.21	\$7.52	\$5.40	\$7.23	\$6.32	4.6%
f. Miscellaneous	\$1.03	\$1.23	\$1.16	\$0.90	\$0.73	\$0.99	-4.3%
g. Bedding & Manure Haul	\$1.26	\$2.52	\$1.15	\$0.71	\$2.04	\$0.99	-21.8%
h. Fuel & Oil	\$4.02	\$5.40	\$4.22	\$3.89	\$3.24	\$4.00	-0.6%
i. Interest Expense	\$1.30	\$0.55	\$0.90	\$1.68	\$1.39	\$1.35	4.3%
j. R E Lease Expense	\$4.60	\$0.76	\$4.90	\$5.22	\$6.39	\$5.09	10.6%
k. Depreciation	\$5.56	\$4.37	\$5.75	\$5.06	\$3.87	\$5.22	-6.1%
l. Taxes & Insurance	\$2.23	\$1.57	\$2.28	\$2.31	\$1.95	\$2.26	1.5%
Total Operating Costs	\$51.34	\$45.28	\$54.82	\$49.73	\$47.84	\$51.36	0.04%
Total Operating Costs (\$/cwt.)	\$2.66	\$3.47	\$2.89	\$2.58	\$2.45	\$2.70	1.8%
Total Operating Costs (%of total costs)	16.0%	14.2%	16.4%	14.7%	14.5%	15.3%	
Milk Marketing Costs							
a. Hauling	\$6.81	\$3.34	\$6.59	\$6.73	\$9.44	\$6.79	-0.3%
b. State Assessments	\$2.42	\$2.26	\$2.56	\$2.54	\$2.69	\$2.55	5.5%
c. Federal Assessments & Misc. Ded.	\$0.98	\$0.56	\$0.94	\$0.99	\$1.04	\$0.97	-1.1%
Total Milk Marketing Costs	\$10.20	\$6.16	\$10.09	\$10.26	\$13.18	\$10.31	1.0%
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.47	\$0.53	\$0.53	\$0.68	\$0.54	2.8%
Total Milk Marketing Costs (% of total costs)	3.2%	1.9%	3.0%	3.0%	4.0%	3.1%	
Total Cost (\$/Cow/Month)	\$321.38	\$319.12	\$334.66	\$338.21	\$330.47	\$336.05	4.6%
Total Cost (\$/cwt)	\$16.63	\$24.44	\$17.64	\$17.57	\$16.96	\$17.69	6.4%
Return on Investment and Management							
a. Allowance: Return on Investment (\$/cwt.)	\$0.82	\$0.96	\$0.73	\$0.78	\$0.70	\$0.76	-7.3%
b. Allowance: Return on Management (\$/cwt.)	\$0.64	\$0.74	\$0.71	\$0.71	\$0.72	\$0.71	10.9%
Total Costs and Allowances (\$/cwt)	\$18.09	\$26.14	\$19.08	\$19.06	\$18.38	\$19.16	5.9%
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	19.38	13.06	18.97	19.25	19.49	19.04	-1.7%
b. Lbs Milk Sold/milk cow/day	73.05	51.32	72.88	73.27	72.73	72.66	-0.5%
f. Income Over Feed Cost (\$/cwt)	\$5.35	\$9.09	\$7.01	\$5.51	\$6.24	\$6.17	15.4%
Related Data							
l. Total Cows	1,335	265	1,190	1,967	1,261	1,317	-1.3%
m. Average Total Investment per Cow	\$2,374	\$2,127	\$2,278	\$2,288	\$2,361	\$2,286	-3.7%
Milk Volume Percentages /1	100.00%	1.97%	36.13%	55.43%	6.47%	100.00%	