

Statewide Cost Comparison Annual Summary, 2013

All costs: per cow per month, unless noted 2013	2012 Average	North Coast	North Valley	South Valley	Southern California	2013 Average	Percent change
Number of Herds	126	12	60	38	4	114	
Feed Costs							
a. Dry Roughage	\$48.39	\$61.48	\$43.13	\$50.07	\$53.20	\$48.16	-0.5%
b. Wet Feed & Wet Roughage	\$44.02	\$20.64	\$50.65	\$44.28	\$39.16	\$46.06	4.6%
c. Concentrates	\$111.99	\$95.72	\$108.40	\$120.02	\$124.27	\$115.16	2.8%
d. Minerals & Supplements	\$9.10	\$1.67	\$9.62	\$7.68	\$3.73	\$8.05	-11.5%
e. Pasture	\$1.45	\$41.07	\$1.91	\$0.00	\$0.00	\$1.55	7.3%
Total Feed Costs	\$214.95	\$220.58	\$213.70	\$222.05	\$220.37	\$218.99	1.9%
Total Feed Costs (\$/cwt.)	\$11.48	\$16.03	\$11.16	\$11.61	\$11.53	\$11.46	-0.1%
Total Feed Costs (% of total Cost)	65.3%	68.0%	64.0%	67.2%	68.2%	66.0%	
Total Hired Labor	\$28.47	\$36.18	\$32.38	\$26.36	\$27.24	\$28.96	1.7%
Total Hired Labor Costs (\$/cwt.)	\$1.52	\$2.63	\$1.69	\$1.38	\$1.43	\$1.52	-0.3%
Total Labor Costs (%of total cost)	8.7%	11.1%	9.7%	8.0%	8.4%	8.7%	
Total Herd Replacement	\$23.14	\$13.49	\$20.47	\$21.46	\$15.56	\$20.73	-10.4%
Total Replacement Costs (\$/cwt.)	\$1.24	\$0.98	\$1.07	\$1.12	\$0.81	\$1.08	-12.2%
Total Replacement Costs (%of total cost)	7.0%	4.2%	6.1%	6.5%	4.8%	6.2%	
Operating Costs							
a. Utilities	\$5.42	\$9.12	\$5.88	\$5.04	\$6.81	\$5.49	1.3%
b. Supplies	\$10.02	\$10.61	\$10.83	\$9.52	\$7.47	\$9.93	-0.9%
c. Veterinary & Medicine	\$7.02	\$3.34	\$7.55	\$7.57	\$6.10	\$7.37	4.9%
d. Outside Services	\$3.69	\$1.74	\$4.34	\$3.02	\$2.71	\$3.50	-5.1%
e. Repairs & Maintenance	\$6.36	\$6.45	\$7.69	\$5.09	\$8.23	\$6.33	-0.5%
f. Miscellaneous	\$1.28	\$1.52	\$1.52	\$1.36	\$1.53	\$1.41	10.3%
g. Bedding & Manure Haul	\$1.10	\$1.86	\$1.14	\$0.72	\$3.27	\$0.98	-10.6%
h. Fuel & Oil	\$4.05	\$5.31	\$4.10	\$3.78	\$1.97	\$3.86	-4.7%
i. Interest Expense	\$1.24	\$0.37	\$0.81	\$1.68	\$1.25	\$1.33	7.2%
j. R E Lease Expense	\$4.81	\$1.15	\$5.19	\$5.48	\$5.57	\$5.43	13.0%
k. Depreciation	\$5.34	\$5.15	\$5.75	\$4.49	\$1.00	\$4.97	-7.1%
l. Taxes & Insurance	\$2.15	\$1.65	\$2.30	\$2.30	\$1.91	\$2.27	5.5%
Total Operating Costs	\$52.48	\$48.26	\$57.09	\$50.06	\$47.82	\$52.87	0.7%
Total Operating Costs (\$/cwt.)	\$2.80	\$3.51	\$2.98	\$2.62	\$2.50	\$2.77	-1.2%
Total Operating Costs (%of total costs)	15.9%	14.9%	17.1%	15.2%	14.8%	15.9%	
Milk Marketing Costs							
a. Hauling	\$6.66	\$3.02	\$6.59	\$6.91	\$8.34	\$6.88	3.3%
b. State Assessments	\$2.43	\$2.36	\$2.59	\$2.54	\$2.66	\$2.57	5.6%
c. Federal Assessments & Misc. Ded.	\$0.95	\$0.62	\$0.97	\$0.98	\$0.96	\$0.97	2.6%
Total Milk Marketing Costs	\$10.04	\$6.00	\$10.15	\$10.43	\$11.96	\$10.42	3.8%
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.44	\$0.53	\$0.55	\$0.63	\$0.55	1.7%
Total Milk Marketing Costs (% of total cost)	3.1%	1.8%	3.0%	3.2%	3.7%	3.1%	
Total Cost (\$/Cow/Month)	\$329.07	\$324.51	\$333.79	\$330.36	\$322.95	\$331.95	0.9%
Total Cost (\$/cwt)	\$17.57	\$23.58	\$17.44	\$17.27	\$16.90	\$17.37	-1.1%
Return on Investment and Management							
a. Allowance: Return on Investment (\$/cwt.)	\$0.80	\$0.99	\$0.76	\$0.81	\$0.70	\$0.79	-1.3%
b. Allowance: Return on Management (\$/cwt.)	\$0.66	\$0.78	\$0.74	\$0.74	\$0.75	\$0.74	12.1%
Total Costs and Allowances (\$/cwt)	\$19.03	\$25.35	\$18.94	\$18.82	\$18.35	\$18.90	-0.7%
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	18.73	13.76	19.14	19.13	19.10	19.11	2.0%
b. Lbs Milk Sold/milk cow/day	71.03	52.89	72.63	72.24	72.11	72.18	1.6%
f. Income Over Feed Cost (\$/cwt.)	\$5.45	\$9.86	\$8.16	\$6.68	\$7.31	\$7.38	35.6%
g. Fat Test %	3.82%	3.87%	3.93%	3.80%	3.69%	3.83%	
h. SNF Test %	8.91%	8.84%	8.97%	8.94%	8.91%	8.95%	
Related Data							
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.67	\$7.82	\$7.64	\$7.93	\$7.85	\$7.81	1.9%
j. Milk Cow Feed Costs (\$/cwt.)	\$10.82	\$14.79	\$10.52	\$10.97	\$10.88	\$10.85	0.3%
l. Total Cows	1,355	279	1,204	1,930	1,161	1,360	0.4%
Milk Volume Percentages /1	100.00%	2.15%	37.73%	54.20%	5.92%	100.00%	