

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	California Jersey							
a. Dry Roughage	\$25.99	\$62.08	\$40.29	\$31.73	\$31.54	\$26.80	\$16.53	\$33.86
b. Wet Feed & Wet Roughage	\$28.44	\$0.00	\$17.83	\$36.10	\$35.25	\$30.34	\$29.61	\$24.54
c. Concentrates	\$82.27	\$29.55	\$107.87	\$63.34	\$69.00	\$67.81	\$84.75	\$64.35
d. Minerals & Supplements	\$5.97	\$0.00	\$4.53	\$8.08	\$8.67	\$10.97	\$5.30	\$0.52
e. Pasture	\$0.02	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$142.69	\$92.87	\$170.52	\$139.25	\$144.46	\$135.92	\$136.19	\$123.27
Total Feed Costs (\$/cwt.)	\$9.88	\$15.98	\$12.00	\$9.20	\$8.96	\$11.28	\$8.18	\$10.82
Total Hired Labor	\$24.59	\$24.07	\$21.13	\$24.22	\$35.27	\$31.45	\$20.86	\$19.69
Total Hired Labor Costs (\$/cwt.)	\$1.70	\$4.14	\$1.49	\$1.60	\$2.19	\$2.61	\$1.25	\$1.73
Herd Replacement	\$21.31	\$16.56	\$16.33	\$13.65	\$45.44	\$21.92	\$16.54	\$34.23
Less: Calf Income (\$/Cow/Month)	\$5.64	\$13.05	\$4.64	\$8.17	\$7.72	\$2.96	\$5.39	\$4.79
Total Herd Replacement	\$15.66	\$3.51	\$11.69	\$5.48	\$37.72	\$18.96	\$11.16	\$29.44
Total Replacement Costs (\$/cwt.)	\$1.08	\$0.60	\$0.82	\$0.36	\$2.34	\$1.57	\$0.67	\$2.58
Total Operating Costs	\$53.09	\$38.91	\$52.14	\$60.37	\$37.29	\$39.73	\$66.07	\$43.38
Total Operating Costs (\$/cwt.)	\$3.68	\$6.70	\$3.67	\$3.99	\$2.31	\$3.30	\$3.97	\$3.81
Total Milk Marketing Costs	\$6.87	\$1.56	\$5.70	\$7.53	\$8.27	\$6.27	\$8.62	\$9.27
Total Milk Marketing Costs (\$/cwt.)	\$0.48	\$0.27	\$0.40	\$0.50	\$0.51	\$0.52	\$0.52	\$0.81
Total Cost (\$/Cow/Month)	\$242.90	\$160.92	\$261.17	\$236.85	\$263.01	\$232.33	\$242.90	\$225.05
Total Cost (\$/cwt)	\$16.82	\$27.69	\$18.38	\$15.65	\$16.32	\$19.28	\$14.58	\$19.76
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	14.44	5.81	14.21	15.14	16.12	12.05	16.66	11.39
b. Lbs Milk Sold/milk cow/day	56.42	32.28	53.27	59.89	64.56	47.82	64.82	43.57
c. Gross Milk Receipts (\$/cwt)	\$19.91	\$19.20	\$20.29	\$20.34	\$20.20	\$19.95	\$19.44	\$17.73
d. Mailbox Price (\$/cwt)	\$20.74	\$19.17	\$22.00	\$21.00	\$21.55	\$20.43	\$19.97	\$16.84
f. Income Over Feed Cost (\$/cwt)	\$10.85	\$3.19	\$10.00	\$11.80	\$12.59	\$9.14	\$11.80	\$6.01
g. Fat Test %	4.89%	4.82%	5.07%	5.10%	4.98%	4.97%	4.76%	4.05%
h. SNF Test %	9.38%	9.45%	9.46%	9.42%	9.31%	9.30%	9.25%	8.95%
Related Data								
a. Percent Dry Cows	15%	40%	11%	16%	17%	16%	14%	13%
b. Yearly Cull Rate	39%	21%	38%	48%	94%	35%	23%	60%
c. Avg. Value (/Drop Bull Calf)	\$4.20	\$5.00	\$5.00	\$7.00	\$7.00	\$10.00	\$2.00	\$34.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$203.80	\$191.66	\$225.00	\$206.89	\$206.66	\$205.00	\$180.01	\$213.85
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.49	\$265.11	\$317.65	\$231.32	\$230.63	\$273.85	\$261.13	\$258.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.29	12.28	25.99	23.74	26.16	21.89	26.05	19.13
g. Milkers (\$/hr with benefits & taxes)	\$12.54	\$14.33	\$12.19	\$17.01	\$14.59	\$14.92	\$11.91	\$11.97
h. Total Labor (\$/hr)	\$13.96	\$14.55	\$13.73	\$18.05	\$16.03	\$13.17	\$14.08	\$11.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.26	\$3.92	\$6.07	\$5.13	\$5.42	\$5.05	\$5.01	\$4.48
j. Milk Cow Feed Costs (\$/cwt.)	\$9.33	\$12.14	\$11.40	\$8.56	\$8.40	\$10.57	\$7.74	\$10.29

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$30.37	\$2.69	\$15.26	\$40.87	\$41.20	\$22.41	\$35.85	\$33.59	\$15.33
b. Wet Feed & Wet Roughage	\$42.06	\$26.91	\$20.28	\$41.14	\$31.05	\$34.08	\$18.30	\$22.70	\$32.47
c. Concentrates	\$54.30	\$101.96	\$87.47	\$68.22	\$73.52	\$78.74	\$101.15	\$73.54	\$91.01
d. Minerals & Supplements	\$6.53	\$3.90	\$7.49	\$6.93	\$0.19	\$8.08	\$8.25	\$8.00	\$9.20
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$133.26	\$135.47	\$130.50	\$157.15	\$145.95	\$143.31	\$163.55	\$137.83	\$148.01
Total Feed Costs (\$/cwt.)	\$8.36	\$8.99	\$10.61	\$10.00	\$10.61	\$10.84	\$10.60	\$10.56	\$11.54
Total Hired Labor	\$28.23	\$29.69	\$29.77	\$25.03	\$25.18	\$24.63	\$25.70	\$16.83	\$25.65
Total Hired Labor Costs (\$/cwt.)	\$1.77	\$1.97	\$2.42	\$1.59	\$1.83	\$1.86	\$1.67	\$1.29	\$2.00
Herd Replacement	\$30.84	\$31.43	\$14.01	\$17.17	\$28.12	\$23.25	\$31.13	\$20.07	\$19.97
Less: Calf Income (\$/Cow/Month)	\$5.72	\$5.83	\$4.68	\$6.21	\$6.72	\$4.17	\$4.10	\$4.98	\$5.30
Total Herd Replacement	\$25.13	\$25.60	\$9.33	\$10.96	\$21.40	\$19.08	\$27.03	\$15.10	\$14.67
Total Replacement Costs (\$/cwt.)	\$1.58	\$1.70	\$0.76	\$0.70	\$1.56	\$1.44	\$1.75	\$1.16	\$1.14
Total Operating Costs	\$68.23	\$46.40	\$40.59	\$48.60	\$48.09	\$55.45	\$62.46	\$35.72	\$53.27
Total Operating Costs (\$/cwt.)	\$4.28	\$3.08	\$3.30	\$3.09	\$3.50	\$4.20	\$4.05	\$2.74	\$4.15
Total Milk Marketing Costs	\$6.65	\$5.15	\$6.09	\$7.85	\$7.25	\$6.69	\$7.87	\$6.56	\$6.97
Total Milk Marketing Costs (\$/cwt.)	\$0.42	\$0.34	\$0.50	\$0.50	\$0.53	\$0.51	\$0.51	\$0.50	\$0.54
Total Cost (\$/Cow/Month)	\$261.50	\$242.30	\$216.28	\$249.59	\$247.86	\$249.17	\$286.61	\$212.04	\$248.57
Total Cost (\$/cwt)	\$16.40	\$16.08	\$17.59	\$15.89	\$18.02	\$18.85	\$18.57	\$16.25	\$19.38
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.94	15.07	12.30	15.71	13.75	13.22	15.43	13.05	12.83
b. Lbs Milk Sold/milk cow/day	59.93	60.77	50.17	61.38	53.04	49.19	59.73	51.31	49.29
c. Gross Milk Receipts (\$/cwt)	\$20.95	\$19.83	\$19.70	\$18.86	\$20.04	\$20.20	\$20.07	\$20.00	\$20.14
d. Mailbox Price (\$/cwt)	\$22.67	\$21.06	\$20.53	\$19.02	\$19.52	\$21.00	\$20.21	\$20.94	\$20.77
f. Income Over Feed Cost (\$/cwt)	\$14.31	\$12.07	\$9.91	\$9.01	\$8.91	\$10.16	\$9.61	\$10.38	\$9.23
g. Fat Test %	5.14%	4.82%	4.78%	4.50%	4.97%	5.03%	4.99%	4.90%	4.94%
h. SNF Test %	9.33%	9.49%	9.46%	9.25%	9.38%	9.43%	9.40%	9.48%	9.55%
Related Data									
a. Percent Dry Cows	11%	17%	18%	15%	14%	10%	14%	15%	13%
b. Yearly Cull Rate	44%	47%	39%	35%	39%	40%	42%	25%	40%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$0.00	\$0.00	\$23.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$213.94	\$0.00	\$190.00	\$210.00	\$199.71	\$185.00	\$243.30	\$185.00	\$150.80
e. Grain, Mnrls & Splmnts (\$/ton)	\$230.16	\$240.88	\$267.41	\$241.41	\$300.41	\$222.75	\$275.24	\$253.06	\$286.00
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.65	33.44	28.32	23.71	18.46	28.56	30.24	24.85	26.53
g. Milkers (\$/hr with benefits & taxes)	\$14.09	\$13.65	\$13.10	\$11.55	\$10.71	\$12.32	\$10.16	\$10.47	\$10.72
h. Total Labor (\$/hr)	\$14.37	\$16.09	\$14.15	\$13.76	\$11.29	\$13.18	\$11.69	\$12.29	\$11.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.81	\$5.20	\$4.92	\$5.83	\$5.36	\$5.13	\$5.98	\$5.08	\$5.43
j. Milk Cow Feed Costs (\$/cwt.)	\$8.03	\$8.55	\$9.80	\$9.49	\$10.10	\$10.43	\$10.02	\$9.90	\$11.02