

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$50.16	\$43.34	\$52.71	\$73.62	\$86.64	\$14.11	\$56.86	\$38.77	\$24.48
b. Wet Feed & Wet Roughage	\$36.92	\$45.72	\$41.50	\$29.60	\$33.74	\$53.38	\$52.31	\$30.82	\$54.27
c. Concentrates	\$100.79	\$106.18	\$109.26	\$89.65	\$115.27	\$125.23	\$131.59	\$155.23	\$110.56
d. Minerals & Supplements	\$8.38	\$11.59	\$5.34	\$6.54	\$2.43	\$9.88	\$10.88	\$3.04	\$16.18
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$196.35	\$206.83	\$208.82	\$199.41	\$238.07	\$202.61	\$251.65	\$227.87	\$205.48
Total Feed Costs (\$/cwt.)	\$10.67	\$10.04	\$10.44	\$10.63	\$10.98	\$9.35	\$11.07	\$10.25	\$9.74
Total Hired Labor	\$27.05	\$30.21	\$29.85	\$26.75	\$26.61	\$39.37	\$28.40	\$26.31	\$32.80
Total Hired Labor Costs (\$/cwt.)	\$1.47	\$1.47	\$1.49	\$1.43	\$1.23	\$1.82	\$1.25	\$1.18	\$1.55
Total Herd Replacement	\$15.70	\$13.80	\$10.82	\$12.56	\$15.35	\$19.78	\$15.20	\$13.87	\$13.87
Total Replacement Costs (\$/cwt.)	\$0.85	\$0.67	\$0.54	\$0.67	\$0.71	\$0.91	\$0.67	\$0.62	\$0.66
Total Operating Costs	\$51.97	\$56.93	\$69.16	\$44.80	\$51.98	\$72.76	\$92.14	\$45.53	\$57.40
Total Operating Costs (\$/cwt.)	\$2.83	\$2.76	\$3.46	\$2.39	\$2.40	\$3.36	\$4.05	\$2.05	\$2.72
Total Milk Marketing Costs	\$9.92	\$10.62	\$10.73	\$9.95	\$13.01	\$13.33	\$11.92	\$11.59	\$10.79
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.52	\$0.54	\$0.53	\$0.60	\$0.62	\$0.52	\$0.52	\$0.51
Total Cost (\$/Cow/Month)	\$300.98	\$318.39	\$329.39	\$293.47	\$345.03	\$347.86	\$399.31	\$325.16	\$320.34
Total Cost (\$/cwt)	\$16.36	\$15.45	\$16.47	\$15.64	\$15.91	\$16.05	\$17.56	\$14.63	\$15.18
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	20.61	20.00	18.76	21.69	21.67	22.74	22.23	21.10
b. Lbs Milk Sold/milk cow/day	69.91	78.43	75.24	69.35	80.26	81.18	84.21	84.28	80.12
c. Gross Milk Receipts (\$/cwt)	\$19.82	\$19.48	\$20.32	\$19.55	\$19.56	\$20.34	\$19.97	\$19.34	\$18.75
d. Mailbox Price (\$/cwt)	\$19.34	\$18.88	\$19.95	\$19.01	\$18.96	\$20.00	\$17.77	\$18.87	\$18.27
f. Income Over Feed Cost (\$/cwt)	\$8.66	\$8.84	\$9.51	\$8.38	\$7.98	\$10.65	\$6.71	\$8.62	\$8.53
g. Fat Test %	3.56%	3.49%	3.56%	3.32%	3.40%	3.49%	3.66%	3.50%	3.23%
h. SNF Test %	8.78%	8.73%	8.64%	8.69%	8.69%	8.73%	8.76%	8.78%	8.72%
Related Data									
a. Percent Dry Cows	14%	14%	13%	12%	12%	13%	12%	14%	14%
b. Yearly Cull Rate	40%	36%	28%	39%	36%	44%	41%	39%	31%
c. Avg. Value (/Drop Bull Calf)	\$56.16	\$56.51	\$55.00	\$55.00	\$36.05	\$60.00	\$70.00	\$60.00	\$52.93
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.44	\$276.91	\$285.00	\$297.00	\$285.91	\$220.00	\$306.58	\$268.00	\$240.15
e. Grain, Mnrls & Splmnts (\$/ton)	\$303.19	\$306.52	\$319.35	\$298.13	\$295.43	\$317.35	\$357.12	\$330.79	\$293.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	29.75	26.50	23.81	27.60	30.75	28.98	35.71	32.10
g. Milkers (\$/hr with benefits & taxes)	\$13.58	\$13.30	\$12.93	\$10.06	\$19.41	\$12.85	\$15.31	\$9.92	\$11.28
h. Total Labor (\$/hr)	\$14.32	\$14.13	\$12.64	\$10.56	\$19.41	\$13.83	\$14.55	\$10.07	\$13.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$7.37	\$7.58	\$7.20	\$7.91	\$7.12	\$8.85	\$7.74	\$7.28
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$9.40	\$10.08	\$10.38	\$9.85	\$8.77	\$10.51	\$9.19	\$9.08

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
California Holstein 3X Milking

Dairy ID Number	8	9	10	11	12	13	14	15	16	17
Feed Costs										
a. Dry Roughage	\$56.28	\$41.61	\$42.52	\$30.00	\$52.01	\$85.48	\$42.96	\$52.26	\$28.21	\$34.83
b. Wet Feed & Wet Roughage	\$42.85	\$44.52	\$41.24	\$34.14	\$42.17	\$16.63	\$59.69	\$48.55	\$56.07	\$71.17
c. Concentrates	\$108.96	\$98.82	\$104.44	\$160.62	\$93.38	\$90.69	\$89.63	\$99.21	\$96.67	\$82.18
d. Minerals & Supplements	\$0.28	\$3.13	\$37.56	\$16.55	\$9.28	\$2.62	\$16.30	\$10.41	\$11.32	\$8.30
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$208.36	\$188.08	\$225.76	\$241.31	\$196.84	\$195.41	\$208.57	\$210.43	\$192.28	\$196.47
Total Feed Costs (\$/cwt.)	\$10.58	\$9.61	\$11.76	\$11.47	\$9.24	\$13.73	\$8.88	\$9.87	\$10.26	\$9.01
Total Hired Labor	\$23.58	\$32.74	\$39.12	\$28.19	\$32.53	\$22.93	\$30.38	\$35.84	\$40.94	\$28.59
Total Hired Labor Costs (\$/cwt.)	\$1.20	\$1.67	\$2.04	\$1.34	\$1.53	\$1.61	\$1.29	\$1.68	\$2.18	\$1.31
Total Herd Replacement	\$16.20	\$14.10	\$8.91	\$15.99	\$19.17	\$7.71	\$14.04	\$17.43	\$13.32	\$15.60
Total Replacement Costs (\$/cwt.)	\$0.82	\$0.72	\$0.46	\$0.76	\$0.90	\$0.54	\$0.60	\$0.82	\$0.71	\$0.72
Total Operating Costs	\$59.12	\$59.83	\$53.59	\$46.81	\$80.08	\$40.51	\$72.32	\$49.47	\$61.40	\$69.24
Total Operating Costs (\$/cwt.)	\$3.00	\$3.06	\$2.79	\$2.22	\$3.76	\$2.85	\$3.08	\$2.32	\$3.28	\$3.18
Total Milk Marketing Costs	\$10.05	\$10.39	\$10.04	\$10.84	\$9.83	\$8.39	\$11.00	\$9.87	\$9.77	\$10.47
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.53	\$0.52	\$0.51	\$0.46	\$0.59	\$0.47	\$0.46	\$0.52	\$0.48
Total Cost (\$/Cow/Month)	\$317.32	\$305.14	\$337.41	\$343.13	\$338.45	\$274.94	\$336.32	\$323.05	\$317.71	\$320.35
Total Cost (\$/cwt)	\$16.11	\$15.59	\$17.57	\$16.31	\$15.88	\$19.32	\$14.31	\$15.16	\$16.95	\$14.69
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	19.69	19.58	19.20	21.04	21.31	14.23	23.50	21.31	18.75	21.81
b. Lbs Milk Sold/milk cow/day	73.79	74.51	76.08	80.81	82.23	54.53	87.26	80.15	72.91	82.93
c. Gross Milk Receipts (\$/cwt)	\$19.10	\$20.25	\$19.34	\$19.42	\$19.31	\$19.50	\$19.45	\$20.36	\$20.39	\$19.63
d. Mailbox Price (\$/cwt)	\$17.26	\$19.72	\$18.87	\$19.24	\$19.05	\$19.32	\$19.34	\$20.10	\$19.83	\$19.52
f. Income Over Feed Cost (\$/cwt)	\$6.68	\$10.11	\$7.11	\$7.78	\$9.81	\$5.59	\$10.47	\$10.22	\$9.57	\$10.51
g. Fat Test %	3.42%	3.41%	3.59%	3.44%	3.53%	3.54%	3.51%	3.63%	3.56%	3.59%
h. SNF Test %	8.75%	8.70%	8.73%	8.68%	8.73%	8.66%	8.69%	8.77%	8.74%	8.70%
Related Data										
a. Percent Dry Cows	13%	14%	18%	15%	15%	15%	12%	13%	16%	14%
b. Yearly Cull Rate	45%	29%	27%	37%	32%	36%	33%	33%	40%	38%
c. Avg. Value (/Drop Bull Calf)	\$56.94	\$49.64	\$56.70	\$60.00	\$40.00	\$43.33	\$49.01	\$44.00	\$56.86	\$51.73
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$265.00	\$270.00	\$300.00	\$263.45	\$260.47	\$240.40	\$277.99	\$285.00	\$271.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.73	\$284.34	\$336.28	\$342.06	\$298.65	\$337.23	\$299.84	\$285.41	\$280.96	\$286.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.55	27.29	32.42	37.58	25.60	21.18	25.28	27.81	29.15	22.94
g. Milkers (\$/hr with benefits & taxes)	\$11.25	\$11.95	\$11.29	\$15.85	\$14.88	\$14.81	\$16.86	\$15.48	\$11.99	\$15.93
h. Total Labor (\$/hr)	\$11.79	\$12.51	\$12.14	\$15.62	\$15.99	\$15.06	\$16.61	\$16.34	\$14.01	\$16.30
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.47	\$6.83	\$8.35	\$8.80	\$6.89	\$6.85	\$7.34	\$7.44	\$6.86	\$7.08
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$9.17	\$10.97	\$10.88	\$8.38	\$12.56	\$8.41	\$9.28	\$9.41	\$8.53

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
California Holstein 3X Milking

Dairy ID Number	18	19	20	21	22	23	24	25	26	27
Feed Costs										
a. Dry Roughage	\$46.10	\$55.29	\$37.53	\$71.07	\$33.30	\$66.48	\$42.60	\$40.60	\$38.64	\$12.84
b. Wet Feed & Wet Roughage	\$32.83	\$23.92	\$46.52	\$31.27	\$45.86	\$35.22	\$40.05	\$54.19	\$48.94	\$66.24
c. Concentrates	\$132.20	\$110.29	\$107.08	\$94.08	\$108.29	\$106.97	\$111.51	\$97.39	\$104.61	\$104.96
d. Minerals & Supplements	\$0.56	\$17.29	\$8.00	\$3.09	\$9.56	\$11.47	\$28.44	\$11.20	\$8.63	\$14.35
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.69	\$206.78	\$199.13	\$199.51	\$197.01	\$220.14	\$222.60	\$203.38	\$200.82	\$198.38
Total Feed Costs (\$/cwt.)	\$9.85	\$10.99	\$9.33	\$10.12	\$9.93	\$10.81	\$10.05	\$10.05	\$10.23	\$8.84
Total Hired Labor	\$26.02	\$38.21	\$23.47	\$27.66	\$19.91	\$33.79	\$23.32	\$36.23	\$35.01	\$28.50
Total Hired Labor Costs (\$/cwt.)	\$1.21	\$2.03	\$1.10	\$1.40	\$1.00	\$1.66	\$1.05	\$1.79	\$1.78	\$1.27
Total Herd Replacement	\$10.30	\$13.25	\$17.26	\$12.63	\$14.81	\$21.29	\$7.63	\$12.45	\$16.50	\$10.63
Total Replacement Costs (\$/cwt.)	\$0.48	\$0.70	\$0.81	\$0.64	\$0.75	\$1.05	\$0.34	\$0.61	\$0.84	\$0.47
Total Operating Costs	\$60.73	\$74.81	\$38.41	\$43.36	\$49.62	\$70.65	\$54.69	\$53.27	\$56.13	\$52.58
Total Operating Costs (\$/cwt.)	\$2.83	\$3.98	\$1.80	\$2.20	\$2.50	\$3.47	\$2.47	\$2.63	\$2.86	\$2.34
Total Milk Marketing Costs	\$11.18	\$9.39	\$11.03	\$13.30	\$10.22	\$10.20	\$11.10	\$10.43	\$10.14	\$10.74
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.50	\$0.52	\$0.67	\$0.52	\$0.50	\$0.50	\$0.52	\$0.52	\$0.48
Total Cost (\$/Cow/Month)	\$319.92	\$342.44	\$289.31	\$296.46	\$291.56	\$356.07	\$319.34	\$315.76	\$318.60	\$300.83
Total Cost (\$/cwt)	\$14.89	\$18.21	\$13.55	\$15.04	\$14.70	\$17.49	\$14.42	\$15.60	\$16.23	\$13.40
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	21.49	18.81	21.35	19.71	19.84	20.36	22.14	20.24	19.63	22.44
b. Lbs Milk Sold/milk cow/day	79.61	74.32	78.90	71.87	76.11	76.44	87.77	78.69	75.98	84.15
c. Gross Milk Receipts (\$/cwt)	\$19.27	\$19.60	\$19.22	\$19.46	\$19.13	\$20.18	\$19.10	\$19.10	\$19.25	\$19.38
d. Mailbox Price (\$/cwt)	\$17.33	\$19.19	\$18.59	\$19.19	\$18.03	\$19.77	\$18.21	\$18.60	\$18.28	\$19.10
f. Income Over Feed Cost (\$/cwt)	\$7.48	\$8.20	\$9.27	\$9.07	\$8.10	\$8.95	\$8.16	\$8.56	\$8.05	\$10.26
g. Fat Test %	3.53%	3.66%	3.43%	3.32%	3.49%	3.62%	3.47%	3.46%	3.56%	3.40%
h. SNF Test %	8.74%	8.83%	8.68%	8.78%	8.74%	8.76%	8.73%	8.68%	8.71%	8.71%
Related Data										
a. Percent Dry Cows	12%	17%	12%	11%	15%	13%	18%	16%	16%	13%
b. Yearly Cull Rate	25%	37%	44%	33%	35%	46%	33%	34%	42%	33%
c. Avg. Value (/Drop Bull Calf)	\$58.31	\$60.00	\$56.68	\$44.74	\$56.69	\$63.30	\$68.13	\$56.83	\$56.86	\$58.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.73	\$300.00	\$300.00	\$280.32	\$292.11	\$285.00	\$275.00	\$285.00	\$270.00	\$247.51
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.75	\$305.17	\$276.42	\$300.73	\$274.19	\$318.16	\$307.65	\$285.15	\$275.59	\$304.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.45	31.89	30.12	23.40	31.91	27.44	35.20	29.14	30.99	28.49
g. Milkers (\$/hr with benefits & taxes)	\$12.08	\$12.60	\$11.77	\$14.88	\$13.13	\$17.53	\$12.18	\$12.68	\$11.22	\$14.52
h. Total Labor (\$/hr)	\$12.83	\$14.20	\$13.42	\$14.43	\$13.22	\$18.47	\$13.37	\$13.88	\$11.76	\$15.66
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.44	\$7.54	\$6.99	\$6.95	\$7.04	\$7.84	\$8.06	\$7.32	\$7.23	\$7.08
j. Milk Cow Feed Costs (\$/cwt.)	\$9.34	\$10.14	\$8.86	\$9.67	\$9.25	\$10.26	\$9.18	\$9.31	\$9.51	\$8.41