

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2015**  
**California Jersey**

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
<b>Feed Costs</b>	<b>California Jersey</b>								
a. Dry Roughage	\$40.47	\$60.02	\$43.82	\$42.88	\$44.46	\$46.89	\$58.81	\$51.07	\$47.13
b. Wet Feed & Wet Roughage	\$44.29	\$34.28	\$39.53	\$54.73	\$55.74	\$55.93	\$51.57	\$46.39	\$33.25
c. Concentrates	\$96.96	\$104.42	\$90.85	\$90.57	\$97.99	\$57.56	\$102.05	\$98.30	\$102.60
d. Minerals & Supplements	\$11.23	\$5.11	\$9.99	\$11.75	\$11.56	\$6.71	\$23.09	\$20.18	\$10.89
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$192.95</b>	<b>\$203.83</b>	<b>\$184.19</b>	<b>\$199.93</b>	<b>\$209.76</b>	<b>\$167.08</b>	<b>\$235.52</b>	<b>\$215.94</b>	<b>\$193.88</b>
Total Feed Costs (\$/cwt.)	\$12.28	\$13.49	\$11.37	\$11.70	\$11.25	\$14.23	\$13.46	\$11.75	\$11.21
<b>Total Hired Labor</b>	<b>\$29.07</b>	<b>\$36.39</b>	<b>\$33.31</b>	<b>\$28.90</b>	<b>\$43.53</b>	<b>\$27.76</b>	<b>\$32.10</b>	<b>\$25.17</b>	<b>\$22.30</b>
Total Hired Labor Costs (\$/cwt.)	\$1.85	\$2.41	\$2.06	\$1.69	\$2.33	\$2.36	\$1.84	\$1.37	\$1.29
<b>Total Herd Replacement</b>	<b>\$43.02</b>	<b>\$46.88</b>	<b>\$46.12</b>	<b>\$34.37</b>	<b>\$71.74</b>	<b>\$34.78</b>	<b>\$48.83</b>	<b>\$43.77</b>	<b>\$40.18</b>
Total Replacement Costs (\$/cwt.)	\$2.74	\$3.10	\$2.85	\$2.01	\$3.85	\$2.96	\$2.79	\$2.38	\$2.32
<b>Total Operating Costs</b>	<b>\$56.14</b>	<b>\$55.18</b>	<b>\$66.53</b>	<b>\$60.71</b>	<b>\$39.22</b>	<b>\$40.50</b>	<b>\$72.71</b>	<b>\$54.86</b>	<b>\$60.71</b>
Total Operating Costs (\$/cwt.)	\$3.57	\$3.65	\$4.11	\$3.55	\$2.10	\$3.45	\$4.16	\$2.99	\$3.51
<b>Total Milk Marketing Costs</b>	<b>\$8.94</b>	<b>\$8.34</b>	<b>\$7.22</b>	<b>\$8.60</b>	<b>\$9.33</b>	<b>\$5.78</b>	<b>\$9.13</b>	<b>\$7.24</b>	<b>\$9.01</b>
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.55	\$0.45	\$0.50	\$0.50	\$0.49	\$0.52	\$0.39	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	<b>\$330.11</b>	<b>\$350.62</b>	<b>\$337.36</b>	<b>\$332.52</b>	<b>\$373.57</b>	<b>\$275.92</b>	<b>\$398.30</b>	<b>\$346.98</b>	<b>\$326.08</b>
Total Cost (\$/cwt)	\$21.02	\$23.21	\$20.83	\$19.45	\$20.04	\$23.49	\$22.77	\$18.89	\$18.85
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.71	15.11	16.20	17.09	18.65	11.74	17.49	18.37	17.30
b. Lbs Milk Sold/milk cow/day	60.04	58.88	61.88	67.02	70.64	47.08	66.41	67.87	65.90
c. Gross Milk Receipts (\$/cwt)	\$16.89	\$17.02	\$16.82	\$16.89	\$17.16	\$17.19	\$16.54	\$16.90	\$16.66
d. Mailbox Price (\$/cwt)	\$17.59	\$17.92	\$17.65	\$17.71	\$18.11	\$18.09	\$17.30	\$17.98	\$17.30
f. Income Over Feed Cost (\$/cwt)	\$5.31	\$4.43	\$6.27	\$6.02	\$6.86	\$3.86	\$3.84	\$6.22	\$6.09
g. Fat Test %	4.82%	4.85%	4.81%	4.90%	4.98%	5.00%	4.69%	4.73%	4.72%
h. SNF Test %	9.36%	9.47%	9.33%	9.23%	9.21%	9.37%	9.25%	9.30%	9.33%
<b>Related Data</b>									
a. Percent Dry Cows	13%	14%	13%	15%	12%	17%	12%	10%	13%
b. Yearly Cull Rate	50%	68%	52%	70%	96%	33%	58%	47%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.05	\$0.03	\$0.07	\$0.07	\$0.04	\$0.02	\$0.03	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$333.65	\$333.00	\$345.87	\$356.57	\$356.56	\$350.00	\$338.06	\$344.29	\$353.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$283.79	\$291.24	\$261.67	\$274.31	\$268.65	\$280.34	\$292.76	\$289.66	\$260.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.62	28.69	28.82	28.39	30.21	17.57	31.37	29.60	32.51
g. Milkers (\$/hr with benefits & taxes)	\$14.89	\$14.36	\$18.18	\$22.23	\$19.03	\$15.09	\$15.41	\$14.13	\$14.28
h. Total Labor (\$/hr)	\$16.18	\$17.32	\$18.91	\$21.82	\$20.09	\$14.74	\$16.00	\$14.65	\$15.25
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.95	\$7.33	\$6.71	\$7.30	\$7.53	\$6.16	\$8.20	\$7.64	\$7.00
j. Milk Cow Feed Costs (\$/cwt.)	\$11.58	\$12.45	\$10.84	\$10.89	\$10.66	\$13.09	\$12.35	\$11.26	\$10.63

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Dairy ID Number	9	10	11	12	13	14	15
<b>Feed Costs</b>							
a. Dry Roughage	\$18.87	\$10.73	\$46.51	\$43.72	\$36.58	\$46.06	\$36.40
b. Wet Feed & Wet Roughage	\$62.07	\$49.43	\$48.90	\$39.13	\$45.30	\$36.42	\$45.98
c. Concentrates	\$101.01	\$88.40	\$81.31	\$99.09	\$113.69	\$93.80	\$81.35
d. Minerals & Supplements	\$9.18	\$16.17	\$8.99	\$0.20	\$12.53	\$9.01	\$24.12
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$191.14	\$164.74	\$185.71	\$182.14	\$208.11	\$185.28	\$187.85
Total Feed Costs (\$/cwt.)	\$11.47	\$13.28	\$12.38	\$12.70	\$13.54	\$12.96	\$13.43
<b>Total Hired Labor</b>	\$41.51	\$29.76	\$23.66	\$23.84	\$25.90	\$23.97	\$34.12
Total Hired Labor Costs (\$/cwt.)	\$2.49	\$2.40	\$1.58	\$1.66	\$1.68	\$1.68	\$2.44
<b>Total Herd Replacement</b>	\$52.04	\$34.77	\$35.47	\$52.71	\$44.49	\$42.00	\$42.95
Total Replacement Costs (\$/cwt.)	\$3.12	\$2.80	\$2.36	\$3.67	\$2.89	\$2.94	\$3.07
<b>Total Operating Costs</b>	\$66.09	\$40.27	\$51.73	\$45.44	\$55.16	\$53.22	\$64.31
Total Operating Costs (\$/cwt.)	\$3.97	\$3.25	\$3.45	\$3.17	\$3.59	\$3.72	\$4.60
<b>Total Milk Marketing Costs</b>	\$6.46	\$8.13	\$7.57	\$8.77	\$15.06	\$10.83	\$7.76
Total Milk Marketing Costs (\$/cwt.)	\$0.39	\$0.66	\$0.50	\$0.61	\$0.98	\$0.76	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$357.23	\$277.67	\$304.13	\$312.89	\$348.71	\$315.29	\$336.98
Total Cost (\$/cwt)	\$21.44	\$22.38	\$20.27	\$21.81	\$22.68	\$22.06	\$24.10
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	16.66	12.40	15.01	14.35	15.37	14.29	13.99
b. Lbs Milk Sold/milk cow/day	66.45	47.15	57.01	54.02	56.55	54.21	54.33
c. Gross Milk Receipts (\$/cwt)	\$16.53	\$17.64	\$16.88	\$16.72	\$17.05	\$17.03	\$16.86
d. Mailbox Price (\$/cwt)	\$16.44	\$19.01	\$17.74	\$17.08	\$17.50	\$17.71	\$17.47
f. Income Over Feed Cost (\$/cwt)	\$4.97	\$5.73	\$5.37	\$4.38	\$3.96	\$4.74	\$4.04
g. Fat Test %	4.62%	5.17%	4.69%	4.78%	4.92%	4.89%	4.67%
h. SNF Test %	9.40%	9.56%	9.41%	9.29%	9.38%	9.42%	9.30%
<b>Related Data</b>							
a. Percent Dry Cows	16%	12%	12%	11%	9%	12%	14%
b. Yearly Cull Rate	48%	60%	38%	54%	42%	38%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.03	\$0.25	\$0.06	\$0.04	\$0.08	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$0.00	\$292.00	\$308.23	\$303.21	\$335.00	\$300.89
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.05	\$268.63	\$235.68	\$323.90	\$322.51	\$292.02	\$334.00
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.70	28.51	28.53	22.59	28.18	26.17	24.00
g. Milkers (\$/hr with benefits & taxes)	\$16.30	\$13.86	\$12.59	\$12.20	\$13.56	\$14.56	\$14.29
h. Total Labor (\$/hr)	\$19.04	\$14.02	\$15.04	\$12.57	\$14.17	\$15.13	\$15.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.04	\$5.86	\$6.73	\$6.54	\$7.34	\$6.65	\$6.96
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$12.42	\$11.80	\$12.10	\$12.97	\$12.26	\$12.81

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