

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$40.67	\$64.31	\$43.97	\$40.58	\$42.03	\$42.93	\$56.99	\$50.87	\$48.48
b. Wet Feed & Wet Roughage	\$42.67	\$35.15	\$43.44	\$54.40	\$57.52	\$58.19	\$40.49	\$46.35	\$35.11
c. Concentrates	\$97.86	\$108.59	\$95.75	\$89.09	\$97.61	\$72.86	\$100.92	\$98.12	\$100.55
d. Minerals & Supplements	\$11.38	\$5.33	\$10.63	\$10.95	\$11.53	\$6.95	\$17.22	\$20.66	\$10.07
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$192.58	\$213.37	\$193.79	\$195.02	\$208.68	\$180.94	\$215.62	\$215.99	\$194.22
Total Feed Costs (\$/cwt.)	\$12.57	\$13.82	\$11.64	\$11.41	\$11.45	\$14.26	\$12.84	\$12.24	\$11.79
Total Hired Labor	\$33.40	\$41.69	\$30.32	\$32.47	\$48.62	\$27.20	\$41.24	\$35.69	\$32.14
Total Hired Labor Costs (\$/cwt.)	\$2.18	\$2.70	\$1.82	\$1.90	\$2.67	\$2.14	\$2.46	\$2.02	\$1.95
Total Herd Replacement	\$37.10	\$38.21	\$41.36	\$22.40	\$65.24	\$34.09	\$42.86	\$39.20	\$32.42
Total Replacement Costs (\$/cwt.)	\$2.42	\$2.47	\$2.48	\$1.31	\$3.58	\$2.69	\$2.55	\$2.22	\$1.97
Total Operating Costs	\$59.42	\$63.86	\$74.72	\$71.07	\$38.48	\$47.98	\$78.75	\$60.58	\$58.74
Total Operating Costs (\$/cwt.)	\$3.88	\$4.14	\$4.49	\$4.16	\$2.11	\$3.78	\$4.69	\$3.43	\$3.57
Total Milk Marketing Costs	\$9.34	\$8.64	\$7.65	\$8.41	\$9.26	\$6.81	\$8.99	\$7.01	\$8.83
Total Milk Marketing Costs (\$/cwt.)	\$0.61	\$0.56	\$0.46	\$0.49	\$0.51	\$0.54	\$0.54	\$0.40	\$0.54
Total Cost (\$/Cow/Month)	\$331.85	\$365.77	\$347.84	\$329.38	\$370.29	\$297.02	\$387.46	\$358.47	\$326.36
Total Cost (\$/cwt)	\$21.66	\$23.69	\$20.89	\$19.28	\$20.31	\$23.42	\$23.07	\$20.31	\$19.81
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.32	15.44	16.65	17.09	18.23	12.68	16.79	17.65	16.47
b. Lbs Milk Sold/milk cow/day	58.47	61.54	61.94	65.51	67.75	47.52	63.31	66.35	63.48
c. Gross Milk Receipts (\$/cwt)	\$23.22	\$23.09	\$23.21	\$23.05	\$23.31	\$23.33	\$22.98	\$22.79	\$23.10
d. Mailbox Price (\$/cwt)	\$24.33	\$24.51	\$24.43	\$24.12	\$24.55	\$23.67	\$24.18	\$24.06	\$24.17
f. Income Over Feed Cost (\$/cwt)	\$11.76	\$10.69	\$12.79	\$12.71	\$13.11	\$9.41	\$11.34	\$11.83	\$12.38
g. Fat Test %	4.90%	4.85%	4.94%	4.94%	5.01%	4.97%	4.83%	4.67%	4.88%
h. SNF Test %	9.43%	9.49%	9.41%	9.31%	9.27%	9.38%	9.39%	9.35%	9.41%
Related Data									
a. Percent Dry Cows	15%	18%	12%	15%	12%	13%	13%	13%	15%
b. Yearly Cull Rate	51%	73%	53%	73%	89%	36%	50%	51%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.04	\$0.05	\$0.06	\$0.04	\$0.04	\$0.04	\$0.04	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$332.69	\$335.00	\$330.00	\$353.51	\$353.52	\$350.00	\$365.00	\$342.12	\$352.13
e. Grain, Mnrls & Splmnts (\$/ton)	\$292.88	\$298.42	\$266.31	\$272.34	\$270.59	\$315.31	\$286.08	\$292.87	\$271.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.16	29.50	29.14	27.31	29.30	18.37	30.50	29.62	30.62
g. Milkers (\$/hr with benefits & taxes)	\$15.36	\$15.52	\$21.08	\$22.62	\$19.60	\$14.10	\$17.63	\$16.59	\$13.76
h. Total Labor (\$/hr)	\$17.16	\$17.88	\$19.77	\$22.51	\$21.06	\$13.62	\$18.17	\$18.07	\$15.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.87	\$7.66	\$6.88	\$6.96	\$7.35	\$6.41	\$7.56	\$7.65	\$6.98
j. Milk Cow Feed Costs (\$/cwt.)	\$11.75	\$12.44	\$11.12	\$10.63	\$10.85	\$13.49	\$11.94	\$11.53	\$11.00

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
California Jersey

Dairy ID Number	9	10	11	12	13	14	15
Feed Costs							
a. Dry Roughage	\$15.21	\$9.69	\$42.31	\$44.04	\$40.30	\$43.99	\$44.31
b. Wet Feed & Wet Roughage	\$35.81	\$55.52	\$49.57	\$39.16	\$42.55	\$36.03	\$38.36
c. Concentrates	\$113.55	\$77.32	\$87.22	\$98.70	\$108.13	\$104.21	\$84.64
d. Minerals & Supplements	\$9.44	\$17.69	\$10.58	\$0.33	\$13.67	\$8.65	\$22.28
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$174.01	\$160.21	\$189.68	\$182.23	\$204.65	\$192.89	\$189.59
Total Feed Costs (\$/cwt.)	\$10.48	\$13.63	\$12.71	\$13.30	\$14.33	\$14.10	\$14.16
Total Hired Labor	\$48.09	\$26.83	\$28.17	\$26.91	\$33.37	\$23.22	\$29.05
Total Hired Labor Costs (\$/cwt.)	\$2.89	\$2.28	\$1.89	\$1.96	\$2.34	\$1.70	\$2.17
Total Herd Replacement	\$45.19	\$29.50	\$31.13	\$44.91	\$46.21	\$35.82	\$35.91
Total Replacement Costs (\$/cwt.)	\$2.72	\$2.51	\$2.09	\$3.28	\$3.23	\$2.62	\$2.68
Total Operating Costs	\$67.37	\$47.75	\$50.49	\$43.92	\$54.50	\$53.28	\$71.59
Total Operating Costs (\$/cwt.)	\$4.06	\$4.06	\$3.38	\$3.21	\$3.82	\$3.89	\$5.35
Total Milk Marketing Costs	\$6.58	\$13.56	\$7.52	\$8.14	\$14.39	\$10.01	\$7.42
Total Milk Marketing Costs (\$/cwt.)	\$0.40	\$1.15	\$0.50	\$0.59	\$1.01	\$0.73	\$0.55
Total Cost (\$/Cow/Month)	\$341.24	\$277.86	\$306.98	\$306.11	\$353.12	\$315.22	\$333.56
Total Cost (\$/cwt)	\$20.54	\$23.65	\$20.57	\$22.35	\$24.72	\$23.04	\$24.91
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	16.61	11.75	14.92	13.70	14.28	13.68	13.39
b. Lbs Milk Sold/milk cow/day	64.60	44.23	55.86	52.20	53.46	52.29	52.14
c. Gross Milk Receipts (\$/cwt)	\$22.93	\$24.24	\$23.21	\$23.02	\$23.37	\$23.68	\$23.17
d. Mailbox Price (\$/cwt)	\$24.43	\$25.26	\$24.85	\$23.66	\$24.13	\$24.67	\$24.03
f. Income Over Feed Cost (\$/cwt)	\$13.96	\$11.63	\$12.13	\$10.36	\$9.80	\$10.57	\$9.87
g. Fat Test %	4.77%	5.23%	4.78%	4.87%	4.98%	5.05%	4.78%
h. SNF Test %	9.48%	9.58%	9.46%	9.40%	9.41%	9.51%	9.37%
Related Data							
a. Percent Dry Cows	16%	13%	13%	14%	13%	15%	16%
b. Yearly Cull Rate	48%	59%	40%	58%	46%	34%	64%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.05	\$0.06	\$0.07	\$0.07	\$0.03	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$0.00	\$292.00	\$322.94	\$305.85	\$335.00	\$283.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.69	\$260.19	\$245.74	\$333.62	\$337.81	\$319.53	\$364.25
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.61	26.56	29.21	22.12	26.21	26.32	22.28
g. Milkers (\$/hr with benefits & taxes)	\$17.73	\$14.51	\$12.86	\$12.37	\$13.49	\$14.86	\$14.22
h. Total Labor (\$/hr)	\$20.71	\$16.37	\$16.43	\$13.55	\$15.79	\$15.51	\$15.66
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.28	\$5.66	\$6.75	\$6.53	\$7.18	\$6.91	\$6.96
j. Milk Cow Feed Costs (\$/cwt.)	\$9.72	\$12.79	\$12.09	\$12.51	\$13.43	\$13.21	\$13.35