

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2014
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$41.47	\$66.85	\$40.98	\$39.02	\$39.14	\$42.99	\$55.31	\$55.91	\$50.00
b. Wet Feed & Wet Roughage	\$39.84	\$22.30	\$52.82	\$45.72	\$46.60	\$52.54	\$32.84	\$35.91	\$33.80
c. Concentrates	\$98.70	\$110.10	\$91.96	\$89.07	\$93.66	\$70.22	\$110.41	\$91.34	\$103.68
d. Minerals & Supplements	\$11.63	\$8.27	\$9.65	\$11.51	\$11.73	\$6.60	\$15.52	\$23.37	\$8.24
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$191.65	\$207.53	\$195.41	\$185.32	\$191.14	\$172.34	\$214.08	\$206.53	\$195.72
Total Feed Costs (\$/cwt.)	\$12.39	\$13.63	\$12.92	\$11.31	\$11.50	\$12.96	\$12.88	\$12.16	\$11.82
Total Hired Labor	\$30.33	\$33.72	\$31.20	\$29.60	\$41.61	\$26.42	\$33.32	\$28.61	\$28.25
Total Hired Labor Costs (\$/cwt.)	\$1.96	\$2.21	\$2.06	\$1.81	\$2.50	\$1.99	\$2.01	\$1.68	\$1.71
Total Herd Replacement	\$30.31	\$27.00	\$31.32	\$17.05	\$59.23	\$31.17	\$48.12	\$33.31	\$27.06
Total Replacement Costs (\$/cwt.)	\$1.96	\$1.77	\$2.07	\$1.04	\$3.56	\$2.34	\$2.90	\$1.96	\$1.63
Total Operating Costs	\$61.75	\$60.69	\$66.10	\$66.76	\$44.68	\$48.15	\$69.65	\$59.22	\$69.20
Total Operating Costs (\$/cwt.)	\$3.99	\$3.98	\$4.37	\$4.07	\$2.69	\$3.62	\$4.19	\$3.49	\$4.18
Total Milk Marketing Costs	\$9.67	\$8.55	\$7.04	\$8.16	\$8.57	\$7.21	\$9.04	\$6.84	\$9.19
Total Milk Marketing Costs (\$/cwt.)	\$0.62	\$0.56	\$0.47	\$0.50	\$0.52	\$0.54	\$0.54	\$0.40	\$0.55
Total Cost (\$/Cow/Month)	\$323.71	\$337.50	\$331.07	\$306.90	\$345.23	\$285.29	\$374.20	\$334.51	\$329.42
Total Cost (\$/cwt)	\$20.93	\$22.16	\$21.88	\$18.73	\$20.76	\$21.45	\$22.52	\$19.70	\$19.89
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.47	15.23	15.13	16.39	16.63	13.30	16.62	16.98	16.56
b. Lbs Milk Sold/milk cow/day	58.93	61.00	58.68	62.09	62.76	49.49	61.40	63.94	63.35
c. Gross Milk Receipts (\$/cwt)	\$25.55	\$25.52	\$25.56	\$25.46	\$25.82	\$25.19	\$25.39	\$25.56	\$25.47
d. Mailbox Price (\$/cwt)	\$26.34	\$26.69	\$26.35	\$26.14	\$26.81	\$24.75	\$26.39	\$26.76	\$26.32
f. Income Over Feed Cost (\$/cwt)	\$13.95	\$13.06	\$13.44	\$14.83	\$15.31	\$11.79	\$13.51	\$14.59	\$14.50
g. Fat Test %	4.61%	4.59%	4.66%	4.64%	4.71%	4.51%	4.57%	4.52%	4.60%
h. SNF Test %	9.27%	9.30%	9.17%	9.14%	9.14%	9.21%	9.23%	9.28%	9.27%
Related Data									
a. Percent Dry Cows	14%	19%	16%	14%	14%	12%	12%	13%	15%
b. Yearly Cull Rate	51%	64%	50%	71%	80%	35%	65%	47%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.04	\$0.04	\$0.05	\$0.07	\$0.06	\$0.04	\$0.03	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$336.89	\$368.00	\$342.91	\$330.73	\$330.53	\$350.00	\$365.00	\$351.47	\$352.38
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.77	\$313.34	\$287.83	\$288.68	\$287.38	\$312.27	\$310.50	\$323.96	\$299.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.94	29.31	26.87	25.59	26.87	17.74	29.43	25.78	28.01
g. Milkers (\$/hr with benefits & taxes)	\$14.42	\$14.34	\$21.19	\$22.48	\$18.74	\$14.10	\$14.66	\$13.25	\$13.61
h. Total Labor (\$/hr)	\$15.93	\$17.34	\$20.37	\$20.53	\$19.43	\$13.62	\$15.26	\$14.37	\$14.30
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.84	\$7.45	\$7.08	\$6.58	\$6.80	\$6.07	\$7.46	\$7.30	\$7.04
j. Milk Cow Feed Costs (\$/cwt.)	\$11.61	\$12.22	\$12.06	\$10.60	\$10.83	\$12.27	\$12.16	\$11.41	\$11.11

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Dairy ID Number	9	10	11	12	13	14	15
Feed Costs							
a. Dry Roughage	\$19.20	\$6.86	\$47.69	\$42.07	\$35.13	\$48.52	\$51.62
b. Wet Feed & Wet Roughage	\$35.22	\$49.24	\$41.82	\$34.07	\$52.53	\$31.50	\$37.96
c. Concentrates	\$119.77	\$91.54	\$89.88	\$86.69	\$103.61	\$101.82	\$83.03
d. Minerals & Supplements	\$9.63	\$16.97	\$9.58	\$0.32	\$16.33	\$9.41	\$23.77
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$183.83	\$164.62	\$188.97	\$163.15	\$207.60	\$191.25	\$196.38
Total Feed Costs (\$/cwt.)	\$10.73	\$13.17	\$11.62	\$12.31	\$13.78	\$12.58	\$13.40
Total Hired Labor	\$44.71	\$27.92	\$27.38	\$26.32	\$27.36	\$23.25	\$31.99
Total Hired Labor Costs (\$/cwt.)	\$2.61	\$2.23	\$1.68	\$1.99	\$1.82	\$1.53	\$2.18
Total Herd Replacement	\$38.02	\$28.26	\$18.34	\$35.67	\$39.68	\$28.52	\$22.05
Total Replacement Costs (\$/cwt.)	\$2.22	\$2.26	\$1.13	\$2.69	\$2.63	\$1.88	\$1.50
Total Operating Costs	\$79.51	\$49.27	\$57.92	\$42.57	\$57.73	\$55.87	\$65.91
Total Operating Costs (\$/cwt.)	\$4.64	\$3.94	\$3.56	\$3.21	\$3.83	\$3.67	\$4.50
Total Milk Marketing Costs	\$6.83	\$14.70	\$8.31	\$7.86	\$15.75	\$11.05	\$8.24
Total Milk Marketing Costs (\$/cwt.)	\$0.40	\$1.18	\$0.51	\$0.59	\$1.05	\$0.73	\$0.56
Total Cost (\$/Cow/Month)	\$352.90	\$284.77	\$300.93	\$275.57	\$348.12	\$309.94	\$324.57
Total Cost (\$/cwt)	\$20.60	\$22.78	\$18.50	\$20.79	\$23.10	\$20.38	\$22.14
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	17.13	12.50	16.26	13.25	15.07	15.21	14.66
b. Lbs Milk Sold/milk cow/day	65.48	48.10	60.20	50.29	56.26	56.04	55.32
c. Gross Milk Receipts (\$/cwt)	\$25.32	\$26.18	\$25.31	\$25.53	\$25.39	\$26.02	\$26.10
d. Mailbox Price (\$/cwt)	\$26.54	\$26.96	\$26.50	\$25.88	\$25.50	\$26.65	\$26.68
f. Income Over Feed Cost (\$/cwt)	\$15.81	\$13.80	\$14.88	\$13.57	\$11.73	\$14.08	\$13.29
g. Fat Test %	4.53%	4.79%	4.44%	4.60%	4.60%	4.71%	4.69%
h. SNF Test %	9.30%	9.38%	9.32%	9.29%	9.19%	9.42%	9.32%
Related Data							
a. Percent Dry Cows	15%	15%	12%	14%	13%	12%	14%
b. Yearly Cull Rate	52%	60%	38%	60%	47%	32%	114%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.06	\$0.15	\$0.09	\$0.07	\$0.02	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$0.00	\$280.00	\$322.94	\$310.94	\$330.00	\$283.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$275.37	\$273.76	\$256.05	\$289.27	\$361.98	\$298.20	\$365.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.89	30.11	28.05	22.26	24.21	26.97	21.64
g. Milkers (\$/hr with benefits & taxes)	\$14.76	\$13.64	\$13.58	\$12.44	\$12.58	\$14.73	\$14.11
h. Total Labor (\$/hr)	\$17.80	\$16.02	\$16.47	\$13.23	\$13.57	\$15.39	\$14.74
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.59	\$6.01	\$6.68	\$5.79	\$7.28	\$6.70	\$7.06
j. Milk Cow Feed Costs (\$/cwt.)	\$10.06	\$12.49	\$11.09	\$11.52	\$12.94	\$11.96	\$12.76