

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2014
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$40.63	\$45.95	\$11.60	\$47.01	\$26.59	\$44.89	\$37.74	\$65.71	\$52.42
b. Wet Feed & Wet Roughage	\$42.48	\$43.71	\$46.42	\$39.71	\$62.24	\$25.99	\$41.79	\$36.89	\$35.90
c. Concentrates	\$113.40	\$102.41	\$101.47	\$105.11	\$134.84	\$120.73	\$119.65	\$101.84	\$112.18
d. Minerals & Supplements	\$11.12	\$0.26	\$13.29	\$9.87	\$16.46	\$9.33	\$10.12	\$24.58	\$8.12
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$207.63	\$192.34	\$172.78	\$201.70	\$240.13	\$200.93	\$209.30	\$229.02	\$208.62
Total Feed Costs (\$/cwt.)	\$12.26	\$12.04	\$12.70	\$12.15	\$13.84	\$12.56	\$13.19	\$12.37	\$11.23
Total Hired Labor	\$31.48	\$24.77	\$26.16	\$27.83	\$29.07	\$23.18	\$30.33	\$29.53	\$29.17
Total Hired Labor Costs (\$/cwt.)	\$1.86	\$1.55	\$1.92	\$1.68	\$1.68	\$1.45	\$1.91	\$1.60	\$1.57
Total Herd Replacement	\$25.07	\$34.67	\$26.73	\$18.87	\$31.07	\$22.60	\$16.14	\$29.68	\$22.28
Total Replacement Costs (\$/cwt.)	\$1.48	\$2.17	\$1.96	\$1.14	\$1.79	\$1.41	\$1.02	\$1.60	\$1.20
Total Operating Costs	\$57.08	\$45.64	\$53.34	\$50.01	\$49.73	\$52.64	\$53.90	\$54.38	\$62.25
Total Operating Costs (\$/cwt.)	\$3.37	\$2.86	\$3.92	\$3.01	\$2.87	\$3.29	\$3.40	\$2.94	\$3.35
Total Milk Marketing Costs	\$10.65	\$9.33	\$16.06	\$8.48	\$17.91	\$11.79	\$8.92	\$7.22	\$10.08
Total Milk Marketing Costs (\$/cwt.)	\$0.63	\$0.58	\$1.18	\$0.51	\$1.03	\$0.74	\$0.56	\$0.39	\$0.54
Total Cost (\$/Cow/Month)	\$331.91	\$306.75	\$295.07	\$306.89	\$367.90	\$311.15	\$318.58	\$349.83	\$332.40
Total Cost (\$/cwt)	\$19.59	\$19.21	\$21.68	\$18.49	\$21.20	\$19.46	\$20.08	\$18.90	\$17.90
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.94	15.97	13.61	16.59	17.35	15.99	15.86	18.51	18.57
b. Lbs Milk Sold/milk cow/day	64.33	59.02	51.30	63.41	64.37	59.05	58.64	68.69	71.67
c. Gross Milk Receipts (\$/cwt)	\$25.19	\$24.88	\$25.98	\$24.74	\$24.97	\$25.27	\$25.25	\$25.40	\$25.17
d. Mailbox Price (\$/cwt)	\$26.11	\$25.20	\$27.39	\$25.99	\$25.33	\$26.00	\$25.82	\$26.94	\$26.34
f. Income Over Feed Cost (\$/cwt)	\$13.85	\$13.16	\$14.69	\$13.84	\$11.49	\$13.43	\$12.63	\$14.57	\$15.11
g. Fat Test %	4.68%	4.59%	4.92%	4.43%	4.68%	4.69%	4.60%	4.65%	4.67%
h. SNF Test %	9.35%	9.31%	9.54%	9.34%	9.24%	9.44%	9.34%	9.40%	9.37%
Related Data									
a. Percent Dry Cows	13%	11%	13%	14%	11%	11%	11%	11%	15%
b. Yearly Cull Rate	54%	76%	58%	41%	49%	29%	132%	51%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.02	\$0.04	\$0.09	\$0.04	\$0.03	\$0.03	\$0.03	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$328.10	\$326.70	\$0.00	\$280.00	\$300.99	\$290.00	\$280.00	\$344.29	\$342.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.72	\$316.37	\$289.03	\$300.18	\$393.54	\$336.68	\$376.59	\$342.03	\$312.22
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.49	23.58	29.55	28.42	28.06	28.12	25.19	26.71	29.18
g. Milkers (\$/hr with benefits & taxes)	\$14.20	\$11.13	\$12.44	\$12.70	\$12.36	\$13.96	\$11.94	\$15.70	\$13.54
h. Total Labor (\$/hr)	\$15.81	\$11.77	\$14.72	\$16.16	\$13.29	\$14.58	\$13.39	\$16.16	\$14.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.46	\$6.81	\$6.20	\$7.32	\$8.52	\$7.12	\$7.40	\$8.08	\$7.60
j. Milk Cow Feed Costs (\$/cwt.)	\$11.60	\$11.53	\$12.09	\$11.54	\$13.23	\$12.06	\$12.61	\$11.76	\$10.60

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Dairy ID Number	9	10	11	12	13	14
Feed Costs						
a. Dry Roughage	\$63.08	\$42.65	\$36.81	\$37.39	\$41.35	\$17.15
b. Wet Feed & Wet Roughage	\$22.51	\$51.29	\$49.49	\$52.07	\$58.61	\$43.63
c. Concentrates	\$124.96	\$102.46	\$102.74	\$113.40	\$51.73	\$140.43
d. Minerals & Supplements	\$8.21	\$11.61	\$11.53	\$12.35	\$10.30	\$8.82
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$218.76	\$208.01	\$200.57	\$215.20	\$161.99	\$210.03
Total Feed Costs (\$/cwt.)	\$13.49	\$12.03	\$11.50	\$11.60	\$12.92	\$11.44
Total Hired Labor	\$38.36	\$34.29	\$29.81	\$39.20	\$27.80	\$48.36
Total Hired Labor Costs (\$/cwt.)	\$2.37	\$1.98	\$1.71	\$2.11	\$2.22	\$2.63
Total Herd Replacement	\$21.01	\$23.72	\$13.03	\$51.18	\$26.80	\$31.69
Total Replacement Costs (\$/cwt.)	\$1.30	\$1.37	\$0.75	\$2.76	\$2.14	\$1.73
Total Operating Costs	\$62.52	\$67.48	\$58.01	\$45.49	\$45.95	\$64.36
Total Operating Costs (\$/cwt.)	\$3.86	\$3.90	\$3.33	\$2.45	\$3.67	\$3.51
Total Milk Marketing Costs	\$9.03	\$8.64	\$8.72	\$9.57	\$6.89	\$7.46
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.50	\$0.50	\$0.52	\$0.55	\$0.41
Total Cost (\$/Cow/Month)	\$349.68	\$342.15	\$310.15	\$360.63	\$269.43	\$361.90
Total Cost (\$/cwt)	\$21.56	\$19.78	\$17.79	\$19.43	\$21.49	\$19.71
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	16.22	17.30	17.44	18.56	12.54	18.36
b. Lbs Milk Sold/milk cow/day	64.50	65.13	66.45	69.73	48.47	70.00
c. Gross Milk Receipts (\$/cwt)	\$25.32	\$25.18	\$25.05	\$25.60	\$24.87	\$24.94
d. Mailbox Price (\$/cwt)	\$26.87	\$26.31	\$26.19	\$27.06	\$24.57	\$24.70
f. Income Over Feed Cost (\$/cwt)	\$13.38	\$14.29	\$14.69	\$15.46	\$11.65	\$13.26
g. Fat Test %	4.71%	4.74%	4.73%	4.85%	4.60%	4.62%
h. SNF Test %	9.41%	9.27%	9.23%	9.29%	9.30%	9.30%
Related Data						
a. Percent Dry Cows	17%	12%	13%	12%	15%	14%
b. Yearly Cull Rate	71%	56%	68%	71%	39%	54%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.05	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$358.42	\$358.00	\$287.64	\$287.38	\$350.00	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.63	\$265.61	\$306.37	\$305.71	\$264.11	\$317.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.71	32.20	27.62	30.18	17.47	34.95
g. Milkers (\$/hr with benefits & taxes)	\$13.28	\$21.68	\$22.03	\$25.50	\$14.25	\$14.83
h. Total Labor (\$/hr)	\$16.63	\$20.65	\$20.68	\$23.85	\$13.59	\$17.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.96	\$7.46	\$7.21	\$7.70	\$5.85	\$7.60
j. Milk Cow Feed Costs (\$/cwt.)	\$12.35	\$11.45	\$10.85	\$11.05	\$12.06	\$10.85

Visit www.cdfr.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.