

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$36.39	\$53.61	\$36.73	\$39.83	\$39.88	\$38.36	\$35.62	\$46.84	\$17.77
b. Wet Feed & Wet Roughage	\$39.79	\$25.54	\$50.52	\$44.61	\$46.07	\$49.62	\$37.29	\$37.56	\$48.47
c. Concentrates	\$105.35	\$127.75	\$84.36	\$99.83	\$104.89	\$76.02	\$107.40	\$94.84	\$111.70
d. Minerals & Supplements	\$10.19	\$9.02	\$10.41	\$11.61	\$11.79	\$7.61	\$9.26	\$20.10	\$8.77
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$191.73	\$215.92	\$182.02	\$195.89	\$202.64	\$171.60	\$189.57	\$199.34	\$186.71
Total Feed Costs (\$/cwt.)	\$12.25	\$14.04	\$13.09	\$11.52	\$11.54	\$13.72	\$10.70	\$11.89	\$11.58
Total Hired Labor	\$31.73	\$35.58	\$34.28	\$31.36	\$47.98	\$36.21	\$29.43	\$30.47	\$44.68
Total Hired Labor Costs (\$/cwt.)	\$2.03	\$2.31	\$2.46	\$1.84	\$2.73	\$2.89	\$1.66	\$1.82	\$2.77
Total Herd Replacement	\$23.42	\$25.03	\$24.90	\$7.91	\$49.33	\$23.08	\$21.84	\$28.49	\$29.51
Total Replacement Costs (\$/cwt.)	\$1.50	\$1.63	\$1.79	\$0.47	\$2.81	\$1.85	\$1.23	\$1.70	\$1.83
Total Operating Costs	\$57.60	\$57.79	\$64.16	\$63.22	\$33.98	\$45.27	\$62.41	\$57.54	\$65.25
Total Operating Costs (\$/cwt.)	\$3.68	\$3.76	\$4.61	\$3.72	\$1.94	\$3.62	\$3.52	\$3.43	\$4.05
Total Milk Marketing Costs	\$8.71	\$8.45	\$6.93	\$8.51	\$9.32	\$6.91	\$9.81	\$6.79	\$6.49
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.55	\$0.50	\$0.50	\$0.53	\$0.55	\$0.55	\$0.41	\$0.40
Total Cost (\$/Cow/Month)	\$313.18	\$342.76	\$312.28	\$306.89	\$343.25	\$283.07	\$313.06	\$322.62	\$332.63
Total Cost (\$/cwt)	\$20.01	\$22.29	\$22.45	\$18.05	\$19.55	\$22.63	\$17.68	\$19.24	\$20.62
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.65	15.38	13.91	17.00	17.56	12.51	17.71	16.76	16.13
b. Lbs Milk Sold/milk cow/day	60.53	61.67	54.31	64.62	66.30	47.25	66.63	62.61	63.94
c. Gross Milk Receipts (\$/cwt)	\$22.15	\$22.30	\$22.10	\$22.10	\$22.44	\$22.01	\$21.89	\$22.28	\$22.07
d. Mailbox Price (\$/cwt)	\$23.12	\$22.87	\$22.49	\$23.84	\$24.49	\$22.42	\$22.01	\$24.12	\$23.56
f. Income Over Feed Cost (\$/cwt)	\$10.87	\$8.83	\$9.40	\$12.31	\$12.95	\$8.70	\$11.31	\$12.23	\$11.98
g. Fat Test %	4.90%	4.91%	5.03%	4.96%	5.03%	4.93%	4.80%	4.85%	4.86%
h. SNF Test %	9.46%	9.58%	9.33%	9.39%	9.43%	9.37%	9.43%	9.44%	9.48%
Related Data									
a. Percent Dry Cows	16%	19%	16%	14%	14%	14%	13%	13%	18%
b. Yearly Cull Rate	49%	50%	46%	59%	80%	36%	38%	49%	59%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05	\$0.04	\$0.02	\$0.04	\$0.05
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.49	\$298.00	\$296.99	\$274.98	\$274.92	\$292.79	\$274.28	\$289.94	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.30	\$356.67	\$307.90	\$293.44	\$291.86	\$303.92	\$295.25	\$318.15	\$301.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.76	29.80	23.60	28.05	29.41	20.37	29.24	26.10	30.20
g. Milkers (\$/hr with benefits & taxes)	\$14.00	\$13.39	\$22.38	\$22.61	\$19.33	\$16.92	\$13.22	\$14.69	\$14.54
h. Total Labor (\$/hr)	\$15.99	\$16.43	\$22.61	\$21.39	\$20.43	\$17.14	\$14.39	\$15.69	\$17.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.93	\$7.91	\$6.67	\$7.01	\$7.24	\$6.13	\$6.78	\$7.02	\$6.89
j. Milk Cow Feed Costs (\$/cwt.)	\$11.46	\$12.83	\$12.27	\$10.85	\$10.92	\$12.97	\$10.18	\$11.21	\$10.77

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Dairy ID Number	9	10	11	12	13
Feed Costs					
a. Dry Roughage	\$48.98	\$39.12	\$19.65	\$43.35	\$31.49
b. Wet Feed & Wet Roughage	\$39.00	\$45.41	\$43.80	\$28.15	\$33.63
c. Concentrates	\$100.06	\$83.48	\$123.72	\$101.52	\$89.04
d. Minerals & Supplements	\$9.43	\$0.34	\$13.74	\$9.92	\$5.63
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$197.48	\$168.34	\$200.92	\$182.94	\$159.79
Total Feed Costs (\$/cwt.)	\$12.51	\$12.52	\$13.43	\$13.12	\$12.63
Total Hired Labor	\$23.98	\$24.79	\$28.45	\$21.19	\$28.43
Total Hired Labor Costs (\$/cwt.)	\$1.52	\$1.84	\$1.90	\$1.52	\$2.25
Total Herd Replacement	\$15.17	\$41.03	\$24.45	\$20.86	\$9.91
Total Replacement Costs (\$/cwt.)	\$0.96	\$3.05	\$1.63	\$1.50	\$0.78
Total Operating Costs	\$48.57	\$41.17	\$50.82	\$56.05	\$62.02
Total Operating Costs (\$/cwt.)	\$3.08	\$3.06	\$3.40	\$4.02	\$4.90
Total Milk Marketing Costs	\$7.91	\$7.28	\$12.85	\$9.74	\$6.61
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.54	\$0.86	\$0.70	\$0.52
Total Cost (\$/Cow/Month)	\$293.11	\$282.61	\$317.49	\$290.77	\$266.76
Total Cost (\$/cwt)	\$18.57	\$21.02	\$21.23	\$20.85	\$21.08
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	15.78	13.44	14.96	13.95	12.65
b. Lbs Milk Sold/milk cow/day	59.57	51.62	58.60	53.64	53.37
c. Gross Milk Receipts (\$/cwt)	\$22.07	\$22.36	\$22.25	\$22.60	\$22.48
d. Mailbox Price (\$/cwt)	\$23.51	\$23.21	\$23.60	\$23.99	\$23.70
f. Income Over Feed Cost (\$/cwt)	\$11.00	\$10.68	\$10.16	\$10.87	\$11.08
g. Fat Test %	4.74%	5.04%	4.96%	5.09%	4.92%
h. SNF Test %	9.49%	9.47%	9.50%	9.58%	9.52%
Related Data					
a. Percent Dry Cows	14%	15%	17%	15%	23%
b. Yearly Cull Rate	41%	60%	48%	29%	93%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.07	\$0.04	\$0.04	\$0.04	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$285.00	\$255.65	\$275.00	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.44	\$302.93	\$325.06	\$314.69	\$299.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	20.61	31.78	26.64	25.82
g. Milkers (\$/hr with benefits & taxes)	\$12.52	\$11.25	\$12.20	\$12.32	\$11.17
h. Total Labor (\$/hr)	\$15.24	\$12.41	\$13.78	\$13.50	\$12.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.04	\$6.04	\$7.32	\$6.59	\$6.00
j. Milk Cow Feed Costs (\$/cwt.)	\$11.82	\$11.70	\$12.49	\$12.28	\$11.24

Visit www.cdfr.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.