

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$37.55	\$49.94	\$34.84	\$41.73	\$43.48	\$40.87	\$33.60	\$47.45	\$24.45
b. Wet Feed & Wet Roughage	\$37.64	\$25.74	\$48.97	\$45.86	\$48.92	\$52.20	\$33.24	\$37.19	\$39.52
c. Concentrates	\$108.77	\$123.03	\$84.14	\$86.84	\$96.65	\$77.71	\$114.94	\$99.10	\$120.96
d. Minerals & Supplements	\$9.41	\$9.19	\$7.91	\$9.65	\$10.36	\$7.32	\$8.17	\$26.18	\$8.84
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$193.37	\$207.90	\$175.86	\$184.08	\$199.42	\$178.11	\$189.95	\$209.93	\$193.77
Total Feed Costs (\$/cwt.)	\$12.42	\$14.08	\$11.83	\$11.43	\$11.34	\$14.14	\$11.21	\$13.15	\$11.69
Total Hired Labor	\$28.44	\$29.27	\$31.69	\$26.25	\$37.48	\$27.55	\$27.88	\$25.42	\$40.03
Total Hired Labor Costs (\$/cwt.)	\$1.83	\$1.98	\$2.13	\$1.63	\$2.13	\$2.19	\$1.65	\$1.59	\$2.41
Total Herd Replacement	\$24.09	\$23.34	\$22.94	\$9.99	\$51.56	\$19.93	\$22.04	\$29.02	\$31.21
Total Replacement Costs (\$/cwt.)	\$1.55	\$1.58	\$1.54	\$0.62	\$2.93	\$1.58	\$1.30	\$1.82	\$1.88
Total Operating Costs	\$56.61	\$52.80	\$60.92	\$58.75	\$33.99	\$43.28	\$65.72	\$56.42	\$64.51
Total Operating Costs (\$/cwt.)	\$3.64	\$3.58	\$4.10	\$3.65	\$1.93	\$3.44	\$3.88	\$3.53	\$3.89
Total Milk Marketing Costs	\$8.55	\$8.57	\$6.86	\$8.06	\$9.26	\$6.92	\$8.59	\$6.53	\$6.72
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.58	\$0.46	\$0.50	\$0.53	\$0.55	\$0.51	\$0.41	\$0.41
Total Cost (\$/Cow/Month)	\$311.06	\$321.88	\$298.27	\$287.13	\$331.71	\$275.79	\$314.18	\$327.32	\$336.23
Total Cost (\$/cwt)	\$19.98	\$21.80	\$20.06	\$17.84	\$18.86	\$21.89	\$18.54	\$20.50	\$20.28
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.57	14.77	14.87	16.10	17.59	12.60	16.95	15.97	16.58
b. Lbs Milk Sold/milk cow/day	59.80	60.16	57.25	62.02	64.18	47.77	65.11	60.96	65.08
c. Gross Milk Receipts (\$/cwt)	\$20.03	\$20.15	\$19.94	\$19.84	\$20.15	\$19.59	\$19.85	\$20.48	\$19.87
d. Mailbox Price (\$/cwt)	\$20.67	\$20.56	\$20.05	\$20.94	\$21.48	\$19.56	\$19.92	\$22.23	\$21.27
f. Income Over Feed Cost (\$/cwt)	\$8.26	\$6.49	\$8.22	\$9.51	\$10.14	\$5.43	\$8.71	\$9.08	\$9.58
g. Fat Test %	4.73%	4.76%	4.80%	4.75%	4.80%	4.65%	4.63%	4.80%	4.67%
h. SNF Test %	9.30%	9.38%	9.19%	9.15%	9.20%	9.09%	9.30%	9.36%	9.27%
Related Data									
a. Percent Dry Cows	15%	20%	15%	15%	11%	14%	15%	15%	17%
b. Yearly Cull Rate	47%	47%	48%	59%	78%	32%	35%	47%	59%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.03	\$0.03	\$0.03	\$0.04	\$0.04	\$0.03	\$0.03	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.22	\$278.00	\$272.53	\$292.13	\$292.12	\$278.82	\$266.67	\$281.69	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.81	\$364.24	\$325.33	\$293.31	\$293.04	\$292.09	\$319.43	\$360.98	\$338.98
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.51	28.54	21.40	24.53	26.11	21.57	29.03	25.40	28.78
g. Milkers (\$/hr with benefits & taxes)	\$13.19	\$12.82	\$18.01	\$21.53	\$18.98	\$13.78	\$12.73	\$13.48	\$14.68
h. Total Labor (\$/hr)	\$14.81	\$15.97	\$17.93	\$20.64	\$19.96	\$13.22	\$13.85	\$14.19	\$17.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.94	\$7.65	\$6.38	\$6.61	\$6.97	\$6.37	\$6.86	\$7.46	\$7.08
j. Milk Cow Feed Costs (\$/cwt.)	\$11.61	\$12.72	\$11.14	\$10.66	\$10.86	\$13.33	\$10.53	\$12.25	\$10.88

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Dairy ID Number	9	10	11	12	13	14
Feed Costs						
a. Dry Roughage	\$52.46	\$36.44	\$25.71	\$46.86	\$47.13	\$29.26
b. Wet Feed & Wet Roughage	\$42.27	\$45.82	\$38.42	\$27.21	\$36.28	\$34.17
c. Concentrates	\$99.32	\$96.44	\$136.69	\$113.07	\$94.30	\$100.37
d. Minerals & Supplements	\$9.70	\$0.29	\$8.19	\$10.34	\$10.98	\$5.54
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.75	\$178.98	\$209.01	\$197.48	\$188.70	\$169.34
Total Feed Costs (\$/cwt.)	\$12.25	\$12.85	\$13.30	\$12.92	\$12.67	\$13.55
Total Hired Labor	\$24.56	\$25.04	\$26.23	\$22.93	\$18.57	\$33.01
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.80	\$1.67	\$1.50	\$1.25	\$2.64
Total Herd Replacement	\$16.01	\$47.19	\$26.23	\$20.97	\$24.88	\$15.10
Total Replacement Costs (\$/cwt.)	\$0.96	\$3.39	\$1.67	\$1.37	\$1.67	\$1.21
Total Operating Costs	\$48.48	\$44.22	\$49.05	\$59.28	\$53.21	\$57.67
Total Operating Costs (\$/cwt.)	\$2.91	\$3.17	\$3.12	\$3.88	\$3.57	\$4.62
Total Milk Marketing Costs	\$8.28	\$7.72	\$13.32	\$10.83	\$7.68	\$6.75
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.55	\$0.85	\$0.71	\$0.52	\$0.54
Total Cost (\$/Cow/Month)	\$301.08	\$303.15	\$323.84	\$311.49	\$293.04	\$281.86
Total Cost (\$/cwt)	\$18.10	\$21.76	\$20.61	\$20.38	\$19.67	\$22.56
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	16.64	13.93	15.71	15.28	14.90	12.50
b. Lbs Milk Sold/milk cow/day	62.03	51.66	58.52	57.08	56.83	48.88
c. Gross Milk Receipts (\$/cwt)	\$19.63	\$20.05	\$20.23	\$20.26	\$20.10	\$20.42
d. Mailbox Price (\$/cwt)	\$20.18	\$20.35	\$21.02	\$21.13	\$20.67	\$21.05
f. Income Over Feed Cost (\$/cwt)	\$7.93	\$7.50	\$7.72	\$8.21	\$8.00	\$7.50
g. Fat Test %	4.43%	4.79%	4.86%	4.78%	4.72%	4.79%
h. SNF Test %	9.23%	9.29%	9.32%	9.44%	9.38%	9.39%
Related Data						
a. Percent Dry Cows	13%	12%	12%	13%	15%	17%
b. Yearly Cull Rate	42%	57%	51%	31%	42%	56%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.02	\$0.03	\$0.02	\$0.00	\$0.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$285.00	\$260.85	\$271.52	\$290.00	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.38	\$338.56	\$337.61	\$340.40	\$301.64	\$332.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.41	20.70	30.83	26.58	26.16	24.32
g. Milkers (\$/hr with benefits & taxes)	\$12.61	\$11.36	\$11.73	\$12.09	\$11.13	\$11.34
h. Total Labor (\$/hr)	\$14.72	\$12.29	\$12.30	\$13.32	\$12.91	\$12.66
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$6.30	\$7.34	\$7.01	\$6.73	\$6.14
j. Milk Cow Feed Costs (\$/cwt.)	\$11.65	\$12.19	\$12.54	\$12.28	\$11.84	\$12.56

Visit www.cdfr.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.