

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$40.40	\$48.90	\$46.42	\$49.43	\$42.88	\$38.89	\$48.35	\$31.85	\$58.17
b. Wet Feed & Wet Roughage	\$40.44	\$26.82	\$45.29	\$47.07	\$40.25	\$33.88	\$49.63	\$36.59	\$44.18
c. Concentrates	\$116.85	\$129.20	\$106.96	\$118.90	\$95.08	\$122.50	\$90.12	\$125.22	\$97.82
d. Minerals & Supplements	\$9.09	\$9.01	\$10.94	\$11.69	\$7.55	\$7.67	\$23.42	\$9.00	\$11.09
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.79	\$213.94	\$209.61	\$227.09	\$185.77	\$202.94	\$211.52	\$202.67	\$211.25
Total Feed Costs (\$/cwt.)	\$12.28	\$13.31	\$12.14	\$11.94	\$14.44	\$10.85	\$12.62	\$11.57	\$12.25
Total Hired Labor	\$27.54	\$32.71	\$25.77	\$36.91	\$28.21	\$24.34	\$26.90	\$41.36	\$26.63
Total Hired Labor Costs (\$/cwt.)	\$1.63	\$2.03	\$1.49	\$1.94	\$2.19	\$1.30	\$1.61	\$2.36	\$1.54
Total Herd Replacement	\$23.77	\$17.22	\$11.91	\$54.02	\$19.51	\$21.88	\$28.40	\$32.64	\$16.33
Total Replacement Costs (\$/cwt.)	\$1.41	\$1.07	\$0.69	\$2.84	\$1.52	\$1.17	\$1.70	\$1.86	\$0.95
Total Operating Costs	\$54.57	\$52.13	\$64.34	\$30.04	\$44.93	\$65.59	\$62.02	\$56.04	\$48.02
Total Operating Costs (\$/cwt.)	\$3.24	\$3.24	\$3.73	\$1.58	\$3.49	\$3.51	\$3.70	\$3.20	\$2.78
Total Milk Marketing Costs	\$8.28	\$8.88	\$8.64	\$9.78	\$7.11	\$10.18	\$6.77	\$6.99	\$8.65
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.55	\$0.50	\$0.51	\$0.55	\$0.54	\$0.40	\$0.40	\$0.50
Total Cost (\$/Cow/Month)	\$320.95	\$324.88	\$320.28	\$357.84	\$285.52	\$324.93	\$335.61	\$339.70	\$310.87
Total Cost (\$/cwt)	\$19.06	\$20.21	\$18.55	\$18.81	\$22.19	\$17.37	\$20.03	\$19.40	\$18.03
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.84	16.08	17.26	19.02	12.87	18.70	16.76	17.51	17.25
b. Lbs Milk Sold/milk cow/day	63.58	63.27	65.43	71.04	50.07	70.26	63.18	67.62	65.72
c. Gross Milk Receipts (\$/cwt)	\$20.22	\$20.42	\$20.22	\$20.42	\$20.14	\$20.09	\$20.72	\$19.75	\$19.83
d. Mailbox Price (\$/cwt)	\$21.10	\$21.32	\$21.35	\$21.70	\$20.67	\$20.68	\$22.38	\$21.01	\$20.32
f. Income Over Feed Cost (\$/cwt)	\$8.82	\$8.01	\$9.21	\$9.76	\$6.23	\$9.83	\$9.75	\$9.44	\$8.07
g. Fat Test %	4.73%	4.80%	4.83%	4.83%	4.75%	4.68%	4.86%	4.53%	4.45%
h. SNF Test %	9.32%	9.41%	9.22%	9.26%	9.26%	9.32%	9.35%	9.26%	9.28%
Related Data									
a. Percent Dry Cows	13%	16%	13%	12%	15%	12%	13%	15%	13%
b. Yearly Cull Rate	45%	41%	62%	80%	33%	35%	47%	62%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.02	\$0.03	\$0.02	\$0.01	\$0.04	\$0.02	\$0.02	\$0.03	\$0.07
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.50	\$262.59	\$265.89	\$265.89	\$280.00	\$271.07	\$279.79	\$285.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$342.31	\$360.21	\$332.32	\$331.87	\$343.41	\$328.84	\$381.45	\$345.60	\$319.55
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.74	29.39	26.21	28.77	22.67	29.29	21.91	28.82	25.35
g. Milkers (\$/hr with benefits & taxes)	\$13.05	\$13.34	\$21.35	\$18.88	\$13.93	\$12.59	\$13.71	\$14.99	\$12.47
h. Total Labor (\$/hr)	\$14.68	\$15.90	\$20.53	\$19.70	\$13.30	\$14.02	\$14.54	\$18.33	\$13.88
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.38	\$7.79	\$7.55	\$8.13	\$6.82	\$7.25	\$7.51	\$7.36	\$7.61
j. Milk Cow Feed Costs (\$/cwt.)	\$11.61	\$12.31	\$11.54	\$11.45	\$13.62	\$10.32	\$11.89	\$10.88	\$11.58

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Dairy ID Number	9	10	11	12	13
Feed Costs					
a. Dry Roughage	\$39.17	\$24.24	\$43.23	\$48.28	\$34.58
b. Wet Feed & Wet Roughage	\$46.31	\$56.10	\$33.71	\$39.86	\$43.09
c. Concentrates	\$111.21	\$132.91	\$114.84	\$106.00	\$107.91
d. Minerals & Supplements	\$0.19	\$5.44	\$10.84	\$11.26	\$5.92
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$196.89	\$218.69	\$202.62	\$205.40	\$191.51
Total Feed Costs (\$/cwt.)	\$12.36	\$13.30	\$12.53	\$12.66	\$12.95
Total Hired Labor	\$23.85	\$24.53	\$22.26	\$16.10	\$28.66
Total Hired Labor Costs (\$/cwt.)	\$1.50	\$1.49	\$1.38	\$0.99	\$1.94
Total Herd Replacement	\$38.62	\$26.94	\$21.61	\$26.03	\$20.65
Total Replacement Costs (\$/cwt.)	\$2.42	\$1.64	\$1.34	\$1.60	\$1.40
Total Operating Costs	\$42.97	\$43.68	\$55.51	\$53.01	\$50.43
Total Operating Costs (\$/cwt.)	\$2.70	\$2.66	\$3.43	\$3.27	\$3.41
Total Milk Marketing Costs	\$8.70	\$4.97	\$11.21	\$8.36	\$8.30
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.30	\$0.69	\$0.52	\$0.56
Total Cost (\$/Cow/Month)	\$311.02	\$318.80	\$313.21	\$308.90	\$299.55
Total Cost (\$/cwt)	\$19.52	\$19.39	\$19.36	\$19.04	\$20.25
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	15.93	16.44	16.18	16.22	14.79
b. Lbs Milk Sold/milk cow/day	56.31	60.71	59.16	63.10	54.59
c. Gross Milk Receipts (\$/cwt)	\$20.20	\$20.42	\$20.07	\$20.16	\$20.53
d. Mailbox Price (\$/cwt)	\$20.54	\$21.60	\$20.69	\$20.65	\$21.24
f. Income Over Feed Cost (\$/cwt)	\$8.18	\$8.30	\$8.17	\$7.99	\$8.29
g. Fat Test %	4.74%	4.87%	4.64%	4.65%	4.78%
h. SNF Test %	9.33%	9.32%	9.36%	9.40%	9.41%
Related Data					
a. Percent Dry Cows	7%	11%	10%	15%	11%
b. Yearly Cull Rate	45%	49%	34%	44%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.03	\$0.02	\$0.00	\$0.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$263.23	\$265.70	\$290.00	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$346.81	\$348.47	\$342.15	\$323.39	\$346.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.45	28.13	26.50	27.68	23.65
g. Milkers (\$/hr with benefits & taxes)	\$11.01	\$12.17	\$12.11	\$10.83	\$11.27
h. Total Labor (\$/hr)	\$11.68	\$12.60	\$13.34	\$12.39	\$12.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.78	\$7.66	\$7.13	\$7.50	\$6.58
j. Milk Cow Feed Costs (\$/cwt.)	\$12.04	\$12.62	\$12.05	\$11.89	\$12.05

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.