

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2013
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$38.30	\$48.95	\$42.13	\$44.48	\$42.12	\$31.96	\$56.07	\$24.80	\$58.17
b. Wet Feed & Wet Roughage	\$39.97	\$25.97	\$44.18	\$47.38	\$39.56	\$40.37	\$53.61	\$38.75	\$40.38
c. Concentrates	\$116.03	\$130.28	\$94.77	\$102.24	\$93.62	\$124.33	\$86.96	\$130.27	\$100.99
d. Minerals & Supplements	\$8.54	\$8.89	\$10.17	\$10.77	\$7.42	\$7.21	\$21.54	\$8.90	\$9.26
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$202.85	\$214.08	\$191.25	\$204.87	\$182.73	\$203.87	\$218.18	\$202.72	\$208.80
Total Feed Costs (\$/cwt.)	\$12.87	\$14.19	\$11.87	\$12.11	\$15.26	\$11.36	\$13.02	\$12.26	\$13.79
Total Hired Labor	\$26.48	\$28.48	\$25.50	\$36.70	\$28.53	\$24.34	\$23.61	\$36.73	\$25.69
Total Hired Labor Costs (\$/cwt.)	\$1.68	\$1.89	\$1.58	\$2.17	\$2.38	\$1.36	\$1.41	\$2.22	\$1.70
Total Herd Replacement	\$23.10	\$14.16	\$20.15	\$58.42	\$17.18	\$22.07	\$29.01	\$30.63	\$17.24
Total Replacement Costs (\$/cwt.)	\$1.47	\$0.94	\$1.25	\$3.45	\$1.43	\$1.23	\$1.73	\$1.85	\$1.14
Total Operating Costs	\$54.43	\$58.22	\$63.45	\$34.25	\$42.27	\$62.44	\$60.18	\$53.86	\$51.30
Total Operating Costs (\$/cwt.)	\$3.45	\$3.86	\$3.94	\$2.03	\$3.53	\$3.48	\$3.59	\$3.26	\$3.39
Total Milk Marketing Costs	\$8.49	\$8.31	\$8.07	\$8.63	\$6.39	\$9.83	\$6.83	\$6.59	\$7.65
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.55	\$0.50	\$0.51	\$0.53	\$0.55	\$0.41	\$0.40	\$0.51
Total Cost (\$/Cow/Month)	\$315.36	\$323.25	\$308.41	\$342.86	\$277.10	\$322.54	\$337.80	\$330.53	\$310.68
Total Cost (\$/cwt)	\$20.01	\$21.42	\$19.14	\$20.27	\$23.14	\$17.98	\$20.15	\$19.99	\$20.51
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.76	15.09	16.11	16.91	11.97	17.94	16.76	16.53	15.15
b. Lbs Milk Sold/milk cow/day	61.22	61.01	62.36	66.54	46.85	67.12	62.98	67.00	58.46
c. Gross Milk Receipts (\$/cwt)	\$19.70	\$19.94	\$19.76	\$20.07	\$19.87	\$19.24	\$20.21	\$19.41	\$19.46
d. Mailbox Price (\$/cwt)	\$20.47	\$20.26	\$21.15	\$21.63	\$20.18	\$19.24	\$21.94	\$20.98	\$20.25
f. Income Over Feed Cost (\$/cwt)	\$7.59	\$6.08	\$9.28	\$9.51	\$4.92	\$7.88	\$8.92	\$8.72	\$6.46
g. Fat Test %	4.88%	5.00%	5.01%	5.05%	5.02%	4.68%	5.02%	4.73%	4.66%
h. SNF Test %	9.40%	9.47%	9.31%	9.37%	9.39%	9.33%	9.42%	9.40%	9.37%
Related Data									
a. Percent Dry Cows	14%	18%	14%	15%	15%	11%	11%	18%	14%
b. Yearly Cull Rate	44%	44%	62%	83%	30%	35%	48%	58%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.03	\$0.03	\$0.03	\$0.04	\$0.02	\$0.02	\$0.03	\$0.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.45	\$260.00	\$270.75	\$270.59	\$280.00	\$275.46	\$290.81	\$285.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$346.56	\$373.18	\$313.70	\$313.82	\$343.44	\$335.89	\$382.25	\$350.92	\$330.92
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.81	29.26	25.19	27.54	22.46	28.88	20.86	30.41	25.24
g. Milkers (\$/hr with benefits & taxes)	\$12.63	\$12.49	\$22.38	\$19.50	\$14.09	\$13.13	\$11.93	\$15.15	\$11.87
h. Total Labor (\$/hr)	\$14.33	\$15.75	\$20.53	\$19.95	\$13.38	\$14.44	\$12.85	\$18.44	\$13.53
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.42	\$7.95	\$6.98	\$7.59	\$6.75	\$7.32	\$7.78	\$7.56	\$7.64
j. Milk Cow Feed Costs (\$/cwt.)	\$12.12	\$13.03	\$11.19	\$11.41	\$14.42	\$10.91	\$12.35	\$11.29	\$13.07

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Dairy ID Number	9	10	11	12	13	14
Feed Costs						
a. Dry Roughage	\$42.37	\$41.58	\$22.07	\$40.53	\$51.60	\$33.57
b. Wet Feed & Wet Roughage	\$28.64	\$44.63	\$41.68	\$32.49	\$34.30	\$55.68
c. Concentrates	\$137.68	\$105.35	\$139.65	\$109.02	\$102.06	\$89.92
d. Minerals & Supplements	\$6.28	\$0.30	\$5.19	\$11.31	\$9.29	\$5.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.97	\$191.85	\$208.60	\$193.34	\$197.25	\$184.96
Total Feed Costs (\$/cwt.)	\$13.19	\$12.98	\$13.70	\$13.83	\$13.70	\$13.30
Total Hired Labor	\$22.91	\$23.50	\$24.28	\$22.91	\$17.45	\$32.08
Total Hired Labor Costs (\$/cwt.)	\$1.41	\$1.59	\$1.59	\$1.64	\$1.21	\$2.31
Total Herd Replacement	\$16.99	\$36.21	\$22.50	\$20.74	\$25.58	\$20.97
Total Replacement Costs (\$/cwt.)	\$1.04	\$2.45	\$1.48	\$1.48	\$1.78	\$1.51
Total Operating Costs	\$65.28	\$43.24	\$42.82	\$50.14	\$52.28	\$53.51
Total Operating Costs (\$/cwt.)	\$4.01	\$2.93	\$2.81	\$3.59	\$3.63	\$3.85
Total Milk Marketing Costs	\$9.00	\$8.06	\$10.64	\$9.29	\$7.43	\$7.62
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.55	\$0.70	\$0.66	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$329.14	\$302.87	\$308.83	\$296.43	\$299.99	\$299.14
Total Cost (\$/cwt)	\$20.20	\$20.50	\$20.29	\$21.21	\$20.84	\$21.50
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	16.29	14.78	15.22	13.98	14.40	13.91
b. Lbs Milk Sold/milk cow/day	62.15	56.69	59.35	54.77	59.04	52.41
c. Gross Milk Receipts (\$/cwt)	\$19.68	\$19.82	\$19.85	\$19.89	\$19.83	\$20.02
d. Mailbox Price (\$/cwt)	\$20.41	\$20.34	\$20.74	\$20.80	\$20.58	\$20.80
f. Income Over Feed Cost (\$/cwt)	\$7.21	\$7.36	\$7.04	\$6.96	\$6.88	\$7.51
g. Fat Test %	4.80%	4.98%	4.99%	4.95%	4.93%	4.96%
h. SNF Test %	9.36%	9.41%	9.41%	9.49%	9.47%	9.44%
Related Data						
a. Percent Dry Cows	13%	13%	15%	15%	19%	12%
b. Yearly Cull Rate	29%	44%	42%	33%	39%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.00	\$0.04	\$0.01	\$0.00	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$285.00	\$237.93	\$266.43	\$290.00	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$351.93	\$357.71	\$352.77	\$357.26	\$337.04	\$351.44
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.76	22.10	31.51	25.82	26.43	19.89
g. Milkers (\$/hr with benefits & taxes)	\$12.46	\$11.03	\$11.06	\$12.62	\$10.36	\$10.52
h. Total Labor (\$/hr)	\$12.78	\$11.55	\$11.80	\$13.78	\$12.20	\$11.47
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.76	\$6.98	\$7.75	\$7.13	\$7.51	\$6.50
j. Milk Cow Feed Costs (\$/cwt.)	\$12.49	\$12.32	\$13.06	\$13.02	\$12.72	\$12.40

Visit www.cdfr.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.