

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	X Bred							
a. Dry Roughage	\$27.86	\$39.21	\$33.92	\$27.43	\$18.98	\$32.48	\$19.49	\$29.32
b. Wet Feed & Wet Roughage	\$58.47	\$47.58	\$60.23	\$52.06	\$46.23	\$62.34	\$64.04	\$67.06
c. Concentrates	\$83.29	\$112.50	\$52.52	\$85.20	\$96.98	\$69.82	\$87.82	\$70.91
d. Minerals & Supplements	\$9.82	\$0.00	\$0.51	\$6.12	\$18.16	\$0.66	\$12.22	\$7.97
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$179.44	\$199.29	\$147.18	\$170.81	\$180.34	\$165.29	\$183.57	\$175.26
Total Feed Costs (\$/cwt.)	\$9.87	\$11.47	\$8.49	\$10.32	\$9.47	\$8.76	\$9.52	\$9.97
Total Hired Labor	\$31.38	\$31.47	\$36.66	\$32.00	\$39.99	\$35.26	\$31.70	\$29.65
Total Hired Labor Costs (\$/cwt.)	\$1.73	\$1.81	\$2.11	\$1.93	\$2.10	\$1.87	\$1.64	\$1.69
Total Herd Replacement	\$30.11	\$40.19	\$30.44	\$29.44	\$31.89	\$37.16	\$23.97	\$30.54
Total Replacement Costs (\$/cwt.)	\$1.66	\$2.31	\$1.75	\$1.78	\$1.68	\$1.97	\$1.24	\$1.74
Total Operating Costs	\$53.09	\$44.17	\$35.94	\$42.04	\$56.94	\$52.43	\$73.93	\$57.11
Total Operating Costs (\$/cwt.)	\$2.92	\$2.54	\$2.07	\$2.54	\$2.99	\$2.78	\$3.83	\$3.25
Total Milk Marketing Costs	\$10.46	\$14.62	\$10.92	\$9.87	\$10.95	\$10.69	\$10.66	\$9.91
Total Milk Marketing Costs (\$/cwt.)	\$0.58	\$0.84	\$0.63	\$0.60	\$0.58	\$0.57	\$0.55	\$0.56
Total Cost (\$/Cow/Month)	\$304.48	\$329.74	\$261.14	\$284.15	\$320.12	\$300.83	\$323.83	\$302.47
Total Cost (\$/cwt)	\$16.75	\$18.98	\$15.06	\$17.17	\$16.82	\$15.94	\$16.79	\$17.20
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	18.18	17.38	17.34	16.55	19.03	18.87	19.29	17.58
b. Lbs Milk Sold/milk cow/day	69.71	69.69	66.66	61.61	74.72	71.02	75.03	66.76
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$16.50	\$16.41	\$16.19	\$15.83	\$16.29	\$15.27	\$15.51
d. Mailbox Price (\$/cwt)	\$15.76	\$15.86	\$16.65	\$16.37	\$15.84	\$16.47	\$15.38	\$15.49
f. Income Over Feed Cost (\$/cwt)	\$5.89	\$4.39	\$8.17	\$6.05	\$6.37	\$7.71	\$5.87	\$5.52
g. Fat Test %	3.81%	3.93%	3.96%	3.94%	3.69%	3.94%	3.67%	3.76%
h. SNF Test %	9.09%	8.94%	9.19%	9.19%	9.00%	9.22%	9.04%	9.06%
Related Data								
a. Percent Dry Cows	15%	19%	15%	12%	17%	13%	16%	14%
b. Yearly Cull Rate	33%	50%	32%	31%	43%	42%	30%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.42	\$0.39	\$0.42	\$0.44	\$0.40	\$0.35	\$0.36	\$0.50
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$240.97	\$226.52	\$196.74	\$250.76	\$260.54	\$243.77	\$260.54	\$228.23
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.48	\$306.95	\$203.57	\$248.99	\$273.95	\$233.71	\$280.56	\$276.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.38	28.64	19.22	26.98	26.04	22.28	27.49	20.66
g. Milkers (\$/hr with benefits & taxes)	\$15.59	\$15.62	\$15.58	\$13.80	\$20.62	\$16.25	\$21.06	\$15.59
h. Total Labor (\$/hr)	\$16.53	\$15.13	\$18.71	\$14.26	\$20.93	\$17.26	\$21.68	\$16.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.32	\$7.46	\$5.15	\$6.23	\$5.34	\$5.75	\$6.94	\$6.34
j. Milk Cow Feed Costs (\$/cwt.)	\$9.06	\$10.71	\$7.73	\$10.12	\$7.14	\$8.10	\$9.25	\$9.50

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Dairy ID Number	8	9
Feed Costs		
a. Dry Roughage	\$23.27	\$34.37
b. Wet Feed & Wet Roughage	\$60.82	\$56.04
c. Concentrates	\$96.68	\$80.03
d. Minerals & Supplements	\$23.25	\$5.95
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$204.02	\$176.39
Total Feed Costs (\$/cwt.)	\$10.69	\$10.18
Total Hired Labor	\$28.81	\$25.45
Total Hired Labor Costs (\$/cwt.)	\$1.51	\$1.47
Total Herd Replacement	\$20.27	\$34.32
Total Replacement Costs (\$/cwt.)	\$1.06	\$1.98
Total Operating Costs	\$44.64	\$52.20
Total Operating Costs (\$/cwt.)	\$2.34	\$3.01
Total Milk Marketing Costs	\$10.03	\$9.83
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.57
Total Cost (\$/Cow/Month)	\$307.78	\$298.20
Total Cost (\$/cwt)	\$16.12	\$17.22
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	19.09	17.32
b. Lbs Milk Sold/milk cow/day	72.77	66.53
c. Gross Milk Receipts (\$/cwt)	\$15.55	\$15.80
d. Mailbox Price (\$/cwt)	\$14.96	\$15.89
f. Income Over Feed Cost (\$/cwt)	\$4.27	\$5.71
g. Fat Test %	3.76%	3.85%
h. SNF Test %	9.03%	9.12%
Related Data		
a. Percent Dry Cows	14%	15%
b. Yearly Cull Rate	22%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.45	\$0.43
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$282.00	\$236.63
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.05	\$246.51
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.79	25.86
g. Milkers (\$/hr with benefits & taxes)	\$11.35	\$13.95
h. Total Labor (\$/hr)	\$14.06	\$13.96
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.33	\$6.10
j. Milk Cow Feed Costs (\$/cwt.)	\$10.07	\$9.17