

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2015
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	X Bred							
a. Dry Roughage	\$34.00	\$38.49	\$37.39	\$37.32	\$19.68	\$45.75	\$28.32	\$40.26
b. Wet Feed & Wet Roughage	\$65.41	\$66.64	\$62.21	\$76.47	\$88.81	\$39.30	\$57.01	\$76.24
c. Concentrates	\$82.66	\$73.04	\$107.84	\$48.24	\$90.50	\$121.55	\$98.77	\$52.83
d. Minerals & Supplements	\$9.56	\$0.43	\$18.73	\$0.74	\$12.64	\$0.00	\$19.64	\$10.42
e. Pasture	\$0.21	\$0.00	\$0.00	\$4.03	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$191.84	\$178.61	\$226.17	\$166.80	\$211.62	\$206.61	\$203.74	\$179.74
Total Feed Costs (\$/cwt.)	\$10.09	\$9.00	\$10.93	\$8.74	\$10.57	\$11.31	\$9.98	\$10.04
Total Hired Labor	\$32.42	\$34.62	\$34.97	\$35.29	\$29.72	\$31.83	\$39.71	\$31.79
Total Hired Labor Costs (\$/cwt.)	\$1.70	\$1.74	\$1.69	\$1.85	\$1.48	\$1.74	\$1.95	\$1.78
Total Herd Replacement	\$31.21	\$39.38	\$20.47	\$27.23	\$27.59	\$54.20	\$32.65	\$28.89
Total Replacement Costs (\$/cwt.)	\$1.64	\$1.98	\$0.99	\$1.43	\$1.38	\$2.97	\$1.60	\$1.61
Total Operating Costs	\$53.19	\$48.67	\$51.91	\$29.74	\$72.54	\$46.52	\$58.03	\$60.39
Total Operating Costs (\$/cwt.)	\$2.80	\$2.45	\$2.51	\$1.56	\$3.62	\$2.55	\$2.84	\$3.38
Total Milk Marketing Costs	\$10.92	\$11.27	\$10.82	\$11.85	\$11.31	\$15.21	\$11.59	\$10.17
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.57	\$0.52	\$0.62	\$0.57	\$0.83	\$0.57	\$0.57
Total Cost (\$/Cow/Month)	\$319.56	\$312.56	\$344.33	\$270.92	\$352.78	\$354.36	\$345.73	\$310.98
Total Cost (\$/cwt)	\$16.81	\$15.75	\$16.64	\$14.20	\$17.62	\$19.40	\$16.94	\$17.38
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	19.02	19.84	20.69	19.08	20.02	18.27	20.41	17.89
b. Lbs Milk Sold/milk cow/day	72.02	73.95	75.83	71.34	77.53	71.38	76.52	68.92
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.37	\$15.50	\$15.54	\$15.32	\$16.05	\$15.67	\$15.29
d. Mailbox Price (\$/cwt)	\$15.04	\$15.05	\$14.96	\$15.20	\$14.97	\$15.30	\$15.34	\$14.89
f. Income Over Feed Cost (\$/cwt)	\$4.95	\$6.04	\$4.03	\$6.45	\$4.40	\$3.99	\$5.36	\$4.84
g. Fat Test %	3.68%	3.62%	3.76%	3.69%	3.72%	3.83%	3.66%	3.70%
h. SNF Test %	8.99%	9.11%	8.95%	9.02%	8.91%	8.87%	8.90%	8.96%
Related Data								
a. Percent Dry Cows	14%	13%	11%	13%	16%	17%	13%	15%
b. Yearly Cull Rate	34%	46%	23%	29%	26%	65%	45%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.83	\$0.95	\$0.68	\$0.86	\$0.50	\$0.88	\$0.73	\$0.92
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.20	\$296.86	\$328.36	\$246.20	\$265.17	\$237.28	\$265.17	\$264.76
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.64	\$242.12	\$287.35	\$218.29	\$312.12	\$319.53	\$293.54	\$286.45
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.51	22.21	32.05	16.39	24.66	29.07	24.80	15.95
g. Milkers (\$/hr with benefits & taxes)	\$15.68	\$16.05	\$12.98	\$15.41	\$20.23	\$15.62	\$19.79	\$16.58
h. Total Labor (\$/hr)	\$16.49	\$17.08	\$15.24	\$18.53	\$20.92	\$15.13	\$20.14	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.72	\$6.18	\$8.04	\$5.90	\$7.66	\$7.59	\$5.78	\$6.58
j. Milk Cow Feed Costs (\$/cwt.)	\$9.33	\$8.36	\$10.61	\$8.27	\$9.87	\$10.63	\$7.55	\$9.55

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Dairy ID Number	8	9
Feed Costs		
a. Dry Roughage	\$36.94	\$26.74
b. Wet Feed & Wet Roughage	\$58.16	\$47.50
c. Concentrates	\$74.70	\$87.33
d. Minerals & Supplements	\$5.79	\$6.16
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$175.58	\$167.73
Total Feed Costs (\$/cwt.)	\$9.97	\$10.02
Total Hired Labor	\$27.44	\$30.60
Total Hired Labor Costs (\$/cwt.)	\$1.56	\$1.83
Total Herd Replacement	\$31.82	\$36.05
Total Replacement Costs (\$/cwt.)	\$1.81	\$2.15
Total Operating Costs	\$48.09	\$43.17
Total Operating Costs (\$/cwt.)	\$2.73	\$2.58
Total Milk Marketing Costs	\$10.06	\$9.47
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.57
Total Cost (\$/Cow/Month)	\$292.99	\$287.03
Total Cost (\$/cwt)	\$16.64	\$17.14
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	17.61	16.75
b. Lbs Milk Sold/milk cow/day	67.64	63.09
c. Gross Milk Receipts (\$/cwt)	\$15.05	\$15.75
d. Mailbox Price (\$/cwt)	\$14.78	\$15.50
f. Income Over Feed Cost (\$/cwt)	\$4.81	\$5.48
g. Fat Test %	3.56%	3.79%
h. SNF Test %	9.04%	9.14%
Related Data		
a. Percent Dry Cows	15%	13%
b. Yearly Cull Rate	29%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.04	\$1.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.03	\$265.28
e. Grain, Mnrls & Splmnts (\$/ton)	\$251.51	\$235.59
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.72	29.75
g. Milkers (\$/hr with benefits & taxes)	\$13.91	\$13.47
h. Total Labor (\$/hr)	\$13.90	\$13.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.27	\$6.21
j. Milk Cow Feed Costs (\$/cwt.)	\$9.27	\$9.85