

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	X Bred							
a. Dry Roughage	\$35.28	\$38.71	\$48.15	\$40.82	\$28.91	\$58.40	\$39.76	\$26.54
b. Wet Feed & Wet Roughage	\$66.54	\$60.71	\$68.32	\$57.64	\$73.56	\$38.23	\$68.42	\$84.35
c. Concentrates	\$86.87	\$70.20	\$117.14	\$54.60	\$87.43	\$117.78	\$78.80	\$67.31
d. Minerals & Supplements	\$8.07	\$0.45	\$10.91	\$0.53	\$10.98	\$1.42	\$15.52	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$196.76	\$170.07	\$244.52	\$153.59	\$200.88	\$215.82	\$202.50	\$178.20
Total Feed Costs (\$/cwt.)	\$10.57	\$10.31	\$11.39	\$9.95	\$9.99	\$11.49	\$10.52	\$9.89
Total Hired Labor	\$30.56	\$35.06	\$32.69	\$31.05	\$27.95	\$31.89	\$37.01	\$25.15
Total Hired Labor Costs (\$/cwt.)	\$1.64	\$2.12	\$1.52	\$2.01	\$1.39	\$1.70	\$1.92	\$1.40
Total Herd Replacement	\$27.76	\$41.71	\$20.32	\$22.81	\$18.37	\$45.44	\$24.64	\$25.15
Total Replacement Costs (\$/cwt.)	\$1.49	\$2.53	\$0.95	\$1.48	\$0.91	\$2.42	\$1.28	\$1.40
Total Operating Costs	\$54.53	\$51.96	\$50.25	\$32.82	\$68.00	\$41.51	\$53.42	\$58.21
Total Operating Costs (\$/cwt.)	\$2.93	\$3.15	\$2.34	\$2.13	\$3.38	\$2.21	\$2.77	\$3.23
Total Milk Marketing Costs	\$10.62	\$9.47	\$11.20	\$9.92	\$10.93	\$16.42	\$10.34	\$10.12
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.57	\$0.52	\$0.64	\$0.54	\$0.87	\$0.54	\$0.56
Total Cost (\$/Cow/Month)	\$320.23	\$308.27	\$358.98	\$250.19	\$326.14	\$351.09	\$327.92	\$296.83
Total Cost (\$/cwt)	\$17.20	\$18.68	\$16.73	\$16.21	\$16.22	\$18.68	\$17.03	\$16.47
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	18.62	16.50	21.46	15.43	20.10	18.79	19.26	18.02
b. Lbs Milk Sold/milk cow/day	72.52	64.36	81.06	60.93	81.18	75.16	78.72	68.90
c. Gross Milk Receipts (\$/cwt)	\$14.94	\$15.11	\$14.76	\$15.36	\$14.46	\$15.59	\$15.25	\$14.79
d. Mailbox Price (\$/cwt)	\$14.84	\$14.98	\$14.30	\$15.30	\$14.23	\$14.96	\$15.17	\$15.77
f. Income Over Feed Cost (\$/cwt)	\$4.27	\$4.67	\$2.91	\$5.35	\$4.24	\$3.47	\$4.65	\$5.88
g. Fat Test %	3.84%	3.87%	3.80%	3.96%	3.67%	4.02%	3.84%	3.81%
h. SNF Test %	9.01%	9.08%	8.96%	9.05%	8.95%	8.95%	8.94%	9.05%
Related Data								
a. Percent Dry Cows	14%	15%	12%	16%	17%	17%	18%	13%
b. Yearly Cull Rate	30%	47%	24%	27%	18%	58%	32%	25%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.83	\$1.12	\$0.85	\$0.85	\$0.82	\$0.38	\$0.82	\$0.94
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.60	\$321.97	\$310.68	\$286.65	\$316.98	\$292.52	\$316.98	\$307.36
e. Grain, Mnrls & Splmnts (\$/ton)	\$272.52	\$253.02	\$301.74	\$209.75	\$268.66	\$338.41	\$262.10	\$257.85
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.84	21.34	31.24	20.01	28.89	27.33	28.68	19.42
g. Milkers (\$/hr with benefits & taxes)	\$15.29	\$15.41	\$12.25	\$15.82	\$20.23	\$15.62	\$19.79	\$15.50
h. Total Labor (\$/hr)	\$16.43	\$17.92	\$14.94	\$19.73	\$20.91	\$15.12	\$20.13	\$16.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.19	\$6.11	\$8.88	\$5.73	\$7.55	\$7.98	\$7.50	\$6.35
j. Milk Cow Feed Costs (\$/cwt.)	\$9.91	\$9.50	\$10.95	\$9.40	\$9.30	\$10.62	\$9.53	\$9.22

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Dairy ID Number	8	9
Feed Costs		
a. Dry Roughage	\$28.92	\$27.59
b. Wet Feed & Wet Roughage	\$61.27	\$58.90
c. Concentrates	\$93.98	\$89.94
d. Minerals & Supplements	\$11.92	\$10.72
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$196.09	\$187.16
Total Feed Costs (\$/cwt.)	\$10.78	\$10.91
Total Hired Labor	\$26.15	\$34.62
Total Hired Labor Costs (\$/cwt.)	\$1.44	\$2.02
Total Herd Replacement	\$29.44	\$36.71
Total Replacement Costs (\$/cwt.)	\$1.62	\$2.14
Total Operating Costs	\$55.48	\$55.33
Total Operating Costs (\$/cwt.)	\$3.05	\$3.23
Total Milk Marketing Costs	\$10.29	\$10.16
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.59
Total Cost (\$/Cow/Month)	\$317.45	\$323.98
Total Cost (\$/cwt)	\$17.46	\$18.89
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	18.18	17.15
b. Lbs Milk Sold/milk cow/day	70.54	62.88
c. Gross Milk Receipts (\$/cwt)	\$14.92	\$15.28
d. Mailbox Price (\$/cwt)	\$14.67	\$14.97
f. Income Over Feed Cost (\$/cwt)	\$3.88	\$4.05
g. Fat Test %	3.87%	4.02%
h. SNF Test %	9.07%	9.08%
Related Data		
a. Percent Dry Cows	14%	9%
b. Yearly Cull Rate	28%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.75	\$0.63
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.92	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$285.31	\$275.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.03	26.63
g. Milkers (\$/hr with benefits & taxes)	\$13.49	\$13.68
h. Total Labor (\$/hr)	\$13.50	\$13.80
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.15	\$6.69
j. Milk Cow Feed Costs (\$/cwt.)	\$10.14	\$10.64