

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5
Feed Costs	X Bred					
a. Dry Roughage	\$41.54	\$48.04	\$37.68	\$37.45	\$58.67	\$34.93
b. Wet Feed & Wet Roughage	\$61.80	\$55.08	\$59.90	\$61.20	\$34.91	\$79.33
c. Concentrates	\$85.18	\$124.05	\$60.68	\$77.87	\$112.60	\$56.65
d. Minerals & Supplements	\$3.17	\$9.17	\$0.78	\$0.55	\$1.68	\$1.70
e. Pasture	\$1.06	\$0.00	\$8.92	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$192.75	\$236.34	\$167.97	\$177.06	\$207.85	\$172.60
Total Feed Costs (\$/cwt.)	\$10.67	\$11.69	\$10.07	\$9.67	\$12.03	\$10.31
Total Hired Labor	\$31.36	\$39.97	\$26.79	\$31.70	\$28.52	\$26.01
Total Hired Labor Costs (\$/cwt.)	\$1.74	\$1.98	\$1.61	\$1.73	\$1.65	\$1.55
Total Herd Replacement	\$13.93	\$16.39	\$10.50	\$14.82	\$15.96	\$11.54
Total Replacement Costs (\$/cwt.)	\$0.77	\$0.81	\$0.63	\$0.81	\$0.92	\$0.69
Total Operating Costs	\$53.43	\$65.17	\$38.78	\$51.58	\$36.64	\$56.78
Total Operating Costs (\$/cwt.)	\$2.96	\$3.22	\$2.33	\$2.82	\$2.12	\$3.39
Total Milk Marketing Costs	\$10.76	\$10.89	\$10.05	\$10.71	\$14.91	\$9.49
Total Milk Marketing Costs (\$/cwt.)	\$0.60	\$0.54	\$0.60	\$0.58	\$0.86	\$0.57
Total Cost (\$/Cow/Month)	\$302.24	\$368.77	\$254.09	\$285.86	\$303.89	\$276.40
Total Cost (\$/cwt)	\$16.72	\$18.24	\$15.24	\$15.62	\$17.59	\$16.52
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	18.07	20.22	16.68	18.31	17.28	16.73
b. Lbs Milk Sold/milk cow/day	69.09	76.63	64.76	69.19	69.24	63.69
c. Gross Milk Receipts (\$/cwt)	\$20.33	\$19.85	\$20.60	\$20.52	\$20.29	\$20.58
d. Mailbox Price (\$/cwt)	\$20.32	\$19.56	\$20.82	\$20.80	\$20.24	\$20.50
f. Income Over Feed Cost (\$/cwt)	\$9.66	\$7.87	\$10.75	\$11.13	\$8.21	\$10.18
g. Fat Test %	4.01%	3.85%	4.12%	4.09%	3.90%	4.09%
h. SNF Test %	9.14%	9.04%	9.15%	9.20%	8.99%	9.23%
Related Data						
a. Percent Dry Cows	15%	14%	16%	14%	19%	14%
b. Yearly Cull Rate	33%	48%	23%	36%	34%	20%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.21	\$0.13	\$0.13	\$0.26	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$250.85	\$258.74	\$255.97	\$246.51	\$252.18	\$243.20
e. Grain, Mnrls & Splmnts (\$/ton)	\$308.11	\$351.95	\$259.64	\$269.51	\$341.76	\$317.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.57	27.96	18.18	21.41	26.19	13.63
g. Milkers (\$/hr with benefits & taxes)	\$14.33	\$13.32	\$16.01	\$14.62	\$14.69	\$14.31
h. Total Labor (\$/hr)	\$15.92	\$16.88	\$16.93	\$16.32	\$14.28	\$14.58
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.89	\$8.54	\$6.08	\$6.13	\$7.69	\$6.15
j. Milk Cow Feed Costs (\$/cwt.)	\$9.97	\$11.15	\$9.38	\$8.85	\$11.11	\$9.65