

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5
Feed Costs	X Bred					
a. Dry Roughage	\$36.26	\$29.24	\$44.90	\$45.89	\$48.29	\$26.89
b. Wet Feed & Wet Roughage	\$53.76	\$54.49	\$64.01	\$55.78	\$50.86	\$48.57
c. Concentrates	\$115.11	\$149.42	\$65.98	\$80.16	\$143.41	\$125.03
d. Minerals & Supplements	\$6.56	\$8.22	\$0.29	\$2.29	\$1.83	\$12.66
e. Pasture	\$0.53	\$0.00	\$1.38	\$0.00	\$0.00	\$1.34
Total Feed Costs	\$212.22	\$241.36	\$176.56	\$184.12	\$244.39	\$214.49
Total Feed Costs (\$/cwt.)	\$11.47	\$12.22	\$10.59	\$10.65	\$13.70	\$11.08
Total Hired Labor	\$31.53	\$29.69	\$29.86	\$31.30	\$29.91	\$34.46
Total Hired Labor Costs (\$/cwt.)	\$1.70	\$1.50	\$1.79	\$1.81	\$1.68	\$1.78
Total Herd Replacement	\$19.07	\$18.59	\$12.14	\$20.68	\$21.01	\$19.90
Total Replacement Costs (\$/cwt.)	\$1.03	\$0.94	\$0.73	\$1.20	\$1.18	\$1.03
Total Operating Costs	\$47.53	\$60.84	\$36.78	\$46.33	\$47.39	\$40.88
Total Operating Costs (\$/cwt.)	\$2.57	\$3.08	\$2.20	\$2.68	\$2.66	\$2.11
Total Milk Marketing Costs	\$10.93	\$10.59	\$10.21	\$10.20	\$14.73	\$10.94
Total Milk Marketing Costs (\$/cwt.)	\$0.59	\$0.54	\$0.61	\$0.59	\$0.83	\$0.56
Total Cost (\$/Cow/Month)	\$321.28	\$361.06	\$265.55	\$292.62	\$357.43	\$320.67
Total Cost (\$/cwt)	\$17.36	\$18.29	\$15.92	\$16.92	\$20.04	\$16.56
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	18.50	19.75	16.68	17.29	17.84	19.36
b. Lbs Milk Sold/milk cow/day	69.95	74.69	62.05	65.23	70.97	72.60
c. Gross Milk Receipts (\$/cwt)	\$19.52	\$18.91	\$19.97	\$19.81	\$19.61	\$19.65
d. Mailbox Price (\$/cwt)	\$19.27	\$18.44	\$19.36	\$19.02	\$19.74	\$20.05
f. Income Over Feed Cost (\$/cwt)	\$7.80	\$6.22	\$8.78	\$8.38	\$6.04	\$8.97
g. Fat Test %	3.87%	3.67%	4.07%	4.02%	3.92%	3.86%
h. SNF Test %	9.05%	9.02%	9.10%	9.15%	8.88%	9.04%
Related Data						
a. Percent Dry Cows	14%	14%	12%	14%	18%	13%
b. Yearly Cull Rate	39%	53%	21%	31%	41%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.18	\$0.16	\$0.14	\$0.12	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$246.61	\$220.00	\$245.53	\$256.58	\$249.09	\$252.62
e. Grain, Mnrls & Splmnts (\$/ton)	\$331.66	\$365.10	\$259.06	\$280.80	\$425.19	\$327.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.64	32.30	18.60	21.51	26.22	30.05
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$12.13	\$16.01	\$14.62	\$14.86	\$20.64
h. Total Labor (\$/hr)	\$16.86	\$14.84	\$16.93	\$16.32	\$14.44	\$20.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$8.79	\$6.40	\$6.44	\$8.92	\$7.34
j. Milk Cow Feed Costs (\$/cwt.)	\$10.74	\$11.77	\$10.31	\$9.87	\$12.57	\$10.11