

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2012**  
**X Bred Herds**

Dairy ID Number	Averages	1	2	3	4	5	6
<b>Feed Costs</b>	<b>X Bred</b>						
a. Dry Roughage	\$32.85	\$50.72	\$42.92	\$36.72	\$41.96	\$25.15	\$21.10
b. Wet Feed & Wet Roughage	\$52.20	\$49.52	\$63.59	\$27.58	\$61.60	\$50.69	\$53.60
c. Concentrates	\$99.21	\$133.32	\$50.51	\$76.96	\$62.42	\$144.45	\$108.17
d. Minerals & Supplements	\$5.76	\$1.51	\$0.57	\$5.15	\$2.20	\$9.70	\$8.73
e. Pasture	\$5.09	\$0.00	\$5.67	\$33.56	\$0.00	\$0.00	\$2.19
<b>Total Feed Costs</b>	\$195.11	\$235.06	\$163.27	\$179.98	\$168.18	\$229.99	\$193.79
<b>Total Feed Costs (\$/cwt.)</b>	\$10.18	\$12.16	\$9.07	\$11.03	\$9.44	\$10.67	\$9.73
<b>Total Hired Labor</b>	\$28.88	\$30.00	\$29.07	\$20.28	\$30.90	\$28.44	\$31.08
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.51	\$1.55	\$1.61	\$1.24	\$1.74	\$1.32	\$1.56
<b>Total Herd Replacement</b>	\$20.86	\$21.93	\$14.87	\$21.64	\$22.31	\$19.68	\$22.05
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.09	\$1.13	\$0.83	\$1.33	\$1.25	\$0.91	\$1.11
<b>Total Operating Costs</b>	\$48.49	\$46.61	\$34.10	\$56.91	\$47.06	\$59.23	\$42.16
<b>Total Operating Costs (\$/cwt.)</b>	\$2.53	\$2.41	\$1.89	\$3.49	\$2.64	\$2.75	\$2.12
<b>Total Milk Marketing Costs</b>	\$11.69	\$15.35	\$10.73	\$16.05	\$10.38	\$11.15	\$10.51
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.61	\$0.79	\$0.60	\$0.98	\$0.58	\$0.52	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$305.03	\$348.94	\$252.04	\$294.86	\$278.84	\$348.50	\$299.59
<b>Total Cost (\$/cwt)</b>	\$15.92	\$18.05	\$14.00	\$18.07	\$15.66	\$16.17	\$15.05
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	19.16	19.33	18.00	16.31	17.81	21.55	19.91
b. Lbs Milk Sold/milk cow/day	74.61	77.02	70.13	65.10	69.34	81.20	78.31
c. Gross Milk Receipts (\$/cwt)	\$14.74	\$14.94	\$14.99	\$15.64	\$15.08	\$14.16	\$14.53
d. Mailbox Price (\$/cwt)	\$14.30	\$14.34	\$14.66	\$14.96	\$14.74	\$13.71	\$14.14
f. Income Over Feed Cost (\$/cwt)	\$4.12	\$2.18	\$5.58	\$3.93	\$5.29	\$3.04	\$4.41
g. Fat Test %	3.68%	3.77%	3.82%	3.85%	3.94%	3.52%	3.51%
h. SNF Test %	8.94%	8.86%	9.05%	8.93%	9.05%	8.90%	8.90%
<b>Related Data</b>							
a. Percent Dry Cows	15%	17%	15%	17%	15%	13%	16%
b. Yearly Cull Rate	38%	35%	22%	35%	34%	50%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.36	\$0.28	\$0.34	\$0.49	\$0.47	\$0.31	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.53	\$254.96	\$258.15	\$263.92	\$270.54	\$225.00	\$293.85
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.27	\$372.42	\$222.84	\$334.40	\$270.01	\$341.13	\$321.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.67	27.95	17.54	19.35	18.06	33.55	26.81
g. Milkers (\$/hr with benefits & taxes)	\$15.63	\$14.86	\$16.03	\$16.89	\$14.63	\$12.11	\$19.02
h. Total Labor (\$/hr)	\$16.65	\$14.44	\$16.95	\$17.20	\$16.47	\$14.86	\$19.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.06	\$8.58	\$6.04	\$6.71	\$6.05	\$8.40	\$6.79
j. Milk Cow Feed Costs (\$/cwt.)	\$9.46	\$11.15	\$8.61	\$10.30	\$8.72	\$10.34	\$8.67