

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5	6
Feed Costs	X Bred						
a. Dry Roughage	\$29.88	\$13.94	\$39.08	\$41.17	\$55.23	\$18.77	\$39.16
b. Wet Feed & Wet Roughage	\$52.78	\$53.62	\$62.50	\$59.05	\$48.24	\$53.86	\$32.62
c. Concentrates	\$92.74	\$133.51	\$47.06	\$65.55	\$121.38	\$91.69	\$84.03
d. Minerals & Supplements	\$5.85	\$9.85	\$0.29	\$2.22	\$1.65	\$8.29	\$6.83
e. Pasture	\$3.48	\$0.00	\$0.00	\$0.00	\$0.00	\$1.53	\$26.01
Total Feed Costs	\$184.74	\$210.94	\$148.92	\$168.00	\$226.50	\$174.13	\$188.64
Total Feed Costs (\$/cwt.)	\$10.26	\$10.23	\$9.60	\$10.34	\$12.05	\$9.24	\$11.90
Total Hired Labor	\$29.39	\$28.44	\$28.67	\$31.73	\$29.80	\$31.65	\$22.09
Total Hired Labor Costs (\$/cwt.)	\$1.63	\$1.38	\$1.85	\$1.95	\$1.59	\$1.68	\$1.39
Total Herd Replacement	\$20.60	\$20.19	\$15.00	\$22.96	\$20.44	\$20.02	\$22.59
Total Replacement Costs (\$/cwt.)	\$1.14	\$0.98	\$0.97	\$1.41	\$1.09	\$1.06	\$1.42
Total Operating Costs	\$48.10	\$56.14	\$33.42	\$47.04	\$49.60	\$42.32	\$57.67
Total Operating Costs (\$/cwt.)	\$2.67	\$2.72	\$2.15	\$2.90	\$2.64	\$2.25	\$3.64
Total Milk Marketing Costs	\$10.96	\$10.41	\$9.36	\$9.44	\$14.96	\$10.07	\$15.37
Total Milk Marketing Costs (\$/cwt.)	\$0.61	\$0.50	\$0.60	\$0.58	\$0.80	\$0.53	\$0.97
Total Cost (\$/Cow/Month)	\$293.78	\$326.11	\$235.38	\$279.17	\$341.29	\$278.19	\$306.37
Total Cost (\$/cwt)	\$16.32	\$15.82	\$15.17	\$17.19	\$18.16	\$14.77	\$19.32
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	18.00	20.62	15.51	16.24	18.79	18.84	15.86
b. Lbs Milk Sold/milk cow/day	70.67	78.23	61.56	64.01	76.60	74.67	62.57
c. Gross Milk Receipts (\$/cwt)	\$16.02	\$15.33	\$16.38	\$16.45	\$16.25	\$15.75	\$17.14
d. Mailbox Price (\$/cwt)	\$15.70	\$14.96	\$16.20	\$16.28	\$15.71	\$15.51	\$16.49
f. Income Over Feed Cost (\$/cwt)	\$5.44	\$4.73	\$6.60	\$5.94	\$3.66	\$6.27	\$4.59
g. Fat Test %	3.75%	3.55%	3.95%	4.07%	3.82%	3.52%	4.00%
h. SNF Test %	9.04%	8.95%	9.12%	9.12%	9.01%	9.04%	9.10%
Related Data							
a. Percent Dry Cows	16%	13%	17%	16%	19%	17%	16%
b. Yearly Cull Rate	37%	45%	24%	37%	33%	37%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.32	\$0.34	\$0.47	\$0.34	\$0.30	\$0.25	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.30	\$0.00	\$261.09	\$279.31	\$292.50	\$295.48	\$268.61
e. Grain, Mnrls & Splmnts (\$/ton)	\$299.32	\$305.17	\$218.80	\$291.01	\$354.65	\$289.81	\$336.43
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.73	35.28	17.18	17.76	27.26	25.40	20.98
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$12.10	\$16.08	\$14.62	\$14.86	\$19.02	\$17.76
h. Total Labor (\$/hr)	\$16.72	\$14.87	\$17.01	\$16.34	\$14.43	\$19.21	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.70	\$7.71	\$5.47	\$6.11	\$8.31	\$6.08	\$7.02
j. Milk Cow Feed Costs (\$/cwt.)	\$9.48	\$9.85	\$8.89	\$9.55	\$10.85	\$8.15	\$11.21