

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
X Bred Herds

Dairy ID Number	Averages	1	2	3	4	5	6
Feed Costs	X Bred						
a. Dry Roughage	\$29.08	\$49.51	\$38.93	\$46.36	\$16.15	\$37.12	\$15.25
b. Wet Feed & Wet Roughage	\$52.92	\$47.48	\$61.25	\$44.42	\$58.39	\$59.47	\$45.58
c. Concentrates	\$97.87	\$121.81	\$50.97	\$86.50	\$120.83	\$69.90	\$116.89
d. Minerals & Supplements	\$7.74	\$1.85	\$0.58	\$18.42	\$12.45	\$2.06	\$8.26
e. Pasture	\$0.70	\$0.00	\$1.56	\$4.68	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.32	\$220.66	\$153.29	\$200.37	\$207.82	\$168.56	\$185.98
Total Feed Costs (\$/cwt.)	\$10.54	\$12.91	\$9.66	\$12.52	\$11.25	\$9.67	\$9.52
Total Hired Labor	\$30.99	\$28.57	\$31.86	\$21.82	\$30.70	\$32.82	\$34.25
Total Hired Labor Costs (\$/cwt.)	\$1.73	\$1.67	\$2.01	\$1.36	\$1.66	\$1.88	\$1.75
Herd Replacement	\$19.32	\$16.93	\$13.04	\$23.00	\$20.29	\$19.67	\$19.46
Less: Calf Income (\$/Cow/Month)	\$5.87	\$7.18	\$5.48	\$5.51	\$7.31	\$5.67	\$4.76
Total Herd Replacement	\$13.45	\$9.75	\$7.56	\$17.50	\$12.98	\$14.00	\$14.70
Total Replacement Costs (\$/cwt.)	\$0.75	\$0.57	\$0.48	\$1.09	\$0.70	\$0.80	\$0.75
Total Operating Costs	\$49.99	\$43.76	\$36.77	\$56.71	\$59.97	\$50.84	\$44.62
Total Operating Costs (\$/cwt.)	\$2.80	\$2.56	\$2.32	\$3.54	\$3.25	\$2.92	\$2.28
Total Milk Marketing Costs	\$11.01	\$13.59	\$9.68	\$15.57	\$9.43	\$10.19	\$10.60
Total Milk Marketing Costs (\$/cwt.)	\$0.62	\$0.80	\$0.61	\$0.97	\$0.51	\$0.59	\$0.54
Total Cost (\$/Cow/Month)	\$293.76	\$316.33	\$239.15	\$311.97	\$320.90	\$276.41	\$290.16
Total Cost (\$/cwt)	\$16.44	\$18.51	\$15.07	\$19.49	\$17.38	\$15.87	\$14.85
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	17.87	17.09	15.86	16.01	18.47	17.42	19.53
b. Lbs Milk Sold/milk cow/day	68.28	69.86	59.27	62.71	72.41	64.03	73.86
c. Gross Milk Receipts (\$/cwt)	\$18.55	\$18.40	\$19.02	\$19.44	\$18.01	\$18.83	\$18.34
d. Mailbox Price (\$/cwt)	\$18.32	\$17.85	\$18.98	\$18.79	\$17.57	\$18.69	\$18.38
f. Income Over Feed Cost (\$/cwt)	\$7.78	\$4.93	\$9.32	\$6.27	\$6.32	\$9.01	\$8.86
g. Fat Test %	3.91%	3.80%	4.12%	3.98%	3.84%	4.12%	3.74%
h. SNF Test %	9.08%	8.98%	9.17%	9.17%	8.96%	9.13%	9.11%
Related Data							
a. Percent Dry Cows	15%	20%	13%	17%	17%	11%	14%
b. Yearly Cull Rate	37%	30%	22%	42%	48%	36%	35%
c. Avg. Value (/Drop Bull Calf)	\$59.97	\$80.00	\$58.52	\$58.84	\$57.23	\$58.07	\$58.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.15	\$266.68	\$258.57	\$267.04	\$0.00	\$275.27	\$294.94
e. Grain, Mnrls & Splmnts (\$/ton)	\$301.39	\$357.62	\$221.31	\$339.18	\$317.49	\$283.25	\$288.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.75	27.18	17.06	24.04	32.27	18.13	31.33
g. Milkers (\$/hr with benefits & taxes)	\$15.76	\$14.43	\$16.32	\$13.67	\$12.11	\$14.88	\$21.06
h. Total Labor (\$/hr)	\$17.03	\$14.04	\$18.05	\$14.57	\$14.84	\$16.99	\$21.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.72	\$8.11	\$5.47	\$7.48	\$7.70	\$5.77	\$6.49
j. Milk Cow Feed Costs (\$/cwt.)	\$9.84	\$11.62	\$9.24	\$11.92	\$10.63	\$9.02	\$8.79