

# Dairy Information Bulletin

*A publication serving the dairy industry for over 70 years*

Volume LXX, Number 8 August 2013

## Distribution of California Milk Production by Farm Size, May 2013

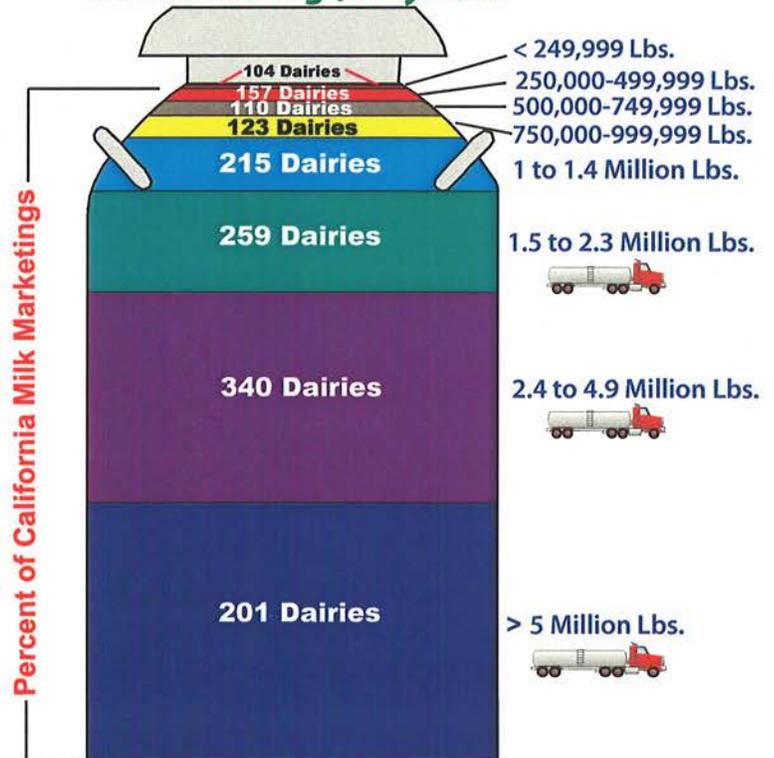
Range of Milk Marketings	Number of Grade A & B Farms (Arrows Indicate Difference from May 2012)	Percent of Total Grade A & B Farms	Percent of Total Grade A & B Milk Marketings
 > 5.0 Million Lbs.	201 ↑	13.32%	40.97%
 2.4 to 4.9 Million Lbs.	340 ↑	22.53%	31.61%
 1.5 to 2.3 Million Lbs.	259 ↓	17.16%	13.47%
1 to 1.4 Million Lbs.	215 ↓	14.25%	7.24%
750,000 to 999,999 Lbs.	123 ↓	8.15%	2.89%
500,000 to 749,999 Lbs.	110 ↓	7.29%	1.86%
250,000 to 499,999 Lbs.	157 ↓	10.40%	1.56%
< 249,999 Lbs.	104 ↓	6.89%	0.40%

 = Farms producing at least one tanker load of milk per day, based on 1.5+ million pounds/month.

### California Farms by Size: A Comparison . . . May 2013

- The 541 dairy farms producing over 2.4 million pounds per month (36% of the state's dairies) produce 73% of the state's milk marketings.
- In May 2013, 800 dairies produced more than one tanker load of milk per day.
- The two highest ranges of dairies producing from 2.4 to more than 5.0 million pounds per month were the only ranges showing an increase in number of dairies and milk production, compared to 2012.
- The 371 lowest-producing dairy farms (25% of the state's dairies) produce only 4% of the state's milk marketings.
- The group of dairies producing less than 249,999 pounds of milk per month (104 dairies) accounted for less than one half of 1% of the state's milk marketings.
- In May 2013, there were 201 dairies producing more than 5 million pounds of milk per month (up from 195 dairies in 2012).

### Distribution of Farms by Size of Milk Marketings, May 2013





## Key Department Contacts for Dairy Services

California Department of Food and Agriculture  
1220 N Street, Sacramento, CA 95814  
Homepage website: <http://cdfa.ca.gov/dairy>  
Email address: [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov)

### Office of the Secretary

**Karen Ross**, Secretary, 654-0433  
**Sandra Schubert**, Undersecretary, 654-0433  
**Dr. Annette Jones**, DVM, State Veterinarian,  
900-5000

### Animal Health and Food Safety Services

**Dr. Annette Jones**, DVM, *Director*, 900-5000,  
Fax 900-5332

#### ► Animal Health Branch

**Kent Fowler**, DVM, *Chief*, 900-5002,  
Fax 900-5333

#### District Veterinarians

Redding: **Charles Palmer**, DVM, (530) 225-2140

Modesto: **Randy Anderson**, DVM,  
(209) 491-9350

Tulare: **Clementa Fredriksen**, DVM,  
(559) 685-3500

Ontario: **Predrag Pecic**, DVM, (909) 947-4462

#### ► Livestock Identification Branch

**Greg Lawley**, *Chief*, 900-5006,  
Fax 900-5335

#### Regional Brand Supervisors

Northern: **John Romano**, (530) 347-5721

Central: **David Fischer**, (209) 845-8352

Southern: **Richard Wright**, (559) 685-3505

#### ► Meat, Poultry & Egg Safety Branch

**Douglas Hepper**, DVM, *Chief*, 900-5004,  
Fax 900-5334

#### District Veterinarians

Sacramento: **Alfred Aquino**, DVM, 900-5004

Fresno: **Herbert Radigtsch**, DVM, (559) 233-7318

Ontario: **Namara Garbaba**, DVM, (909) 773-0079

#### ► Milk & Dairy Food Safety Branch

**Stephen Beam**, PhD., *Chief*, 900-5008, Fax 900-5337

#### Assistant Branch Chief

**Kristen Dahl**, 900-5078

#### Licensing

Facilities, **Melanie Graham**, 900-5310

Personal Licenses, **Corey Pruitt**, 900-5081

#### Regional Coordinators

Stockton: **Mostafa Sherzad**, (209) 466-7186

Oakland: **John Macy**, (510) 622-4810

Fresno: **David Krall**, (559) 445-5506

Ontario: **Joel Kolling**, (909) 923-9929

### Marketing Services

**Kevin Masuhara**, *Director*, 900-5011,  
Fax 900-5339

#### ► Environmental Program

**Casey Walsh Cady**, 900-5011

#### ► Dairy Marketing Branch

**Candace Gates**, *Branch Chief*, 900-5014

#### Economics/Pricing

**Hyrum Eastman**, 900-5014, Fax 900-5341

#### California Dairy Statistics Service

**Karen Dapper**, 900-5014, Fax 900-5341

#### Manufacturing Cost Audits

**Venetta Reed**, 900-5014, Fax 900-5341

#### Production Cost

**Mike Francesconi**, 900-5014, Fax 900-5341

#### Enforcement of Unlawful Practices

**Hyrum Eastman**, 900-5014, Fax 900-5341

#### ► Milk Pooling Branch

**John Lee**, *Chief*, 900-5012, Fax 900-5340

#### Pool Operations

**Don Shippelhouse**, 900-5012, Fax 900-5340

#### Pool Audits

**Nancy Hartman**, 900-5012, Fax 900-5340

**Marlene Wride**, **Ron Quan**, **Sunday Ikenador**

#### Producer Payments, License & Bond Units

**John Bressett**, 900-5012, Fax 900-5340

#### ► Marketing Branch

**Bob Maxie**, *Chief*, 900-5018, Fax 900-5393

**Dennis Manderfield**, **Glenn Yost**

# TABLE OF CONTENTS

<b>Dairy Industry News</b> .....	3
<b>Milk &amp; Dairy Product Production Tables</b>	
Table 1: California Commercial Milk Production, by Month.....	5
Table 2: California Dairy Average Milk Production .....	5
Table 3: California Milk Production, by County .....	6, 7
Table 4: Pooled Milk Utilization, by Classes and Months .....	8, 9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months .....	10
Table 7: Sales of California Class 1 Market Milk Products, by Months.....	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months .....	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months.....	13
Table 10: Sales of California Class 1 Products, by Marketing Area .....	14
Table 11: Class 2 Production of Dairy Products in California.....	15
Table 12: Class 3 Production of Dairy Products in California .....	16
Table 13: Class 4a Production of Dairy Products in California.....	17
Table 14: Class 4b Production of Dairy Products in California .....	18, 19
<b>Prices</b>	
Table 15: Average Prices Paid for Market Milk in California .....	20
Table 16: Average Prices Paid for Manufacturing Milk in California .....	20
Table 17: Pool Price Data Summary.....	21
Class and Pool Prices .....	22
Commodity Prices Used to Calculate Class 4a/4b Prices.....	23
Commodity Prices Used to Calculate Class 1 Prices.....	23
Milk Production Cost Comparison Summary for California .....	24
Milk Mailbox Prices, U.S.....	24
Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices .....	25
Minimum Class Prices.....	26
U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks .....	27
<b>Calendar</b> .....	28

## National Dairy Situation & Outlook – USDA Estimates

**Note:** Through September 2013, USDA will only publish administrative data for Milk Production (there will be no "milk per cow" or "number of cows" data available).

**Monthly:** USDA estimates overall milk production across the U.S. was up by 1.5% in June 2013, compared to June 2012. USDA reports that California milk production decreased 0.8% compared to June 2012. Among other western states, compared to June 2012, Arizona showed no change; New Mexico was up 1.2%; and Washington was up 3.6%. One of the top 10 states reported a production decrease. The largest increase was reported by Kansas at 9.4% growth in milk production.

**Quarterly:** For the second quarter of 2013, U.S. milk cow numbers and milk production per cow were not available. Milk production increased to 51.9 billion pounds compared to first quarter 2013 production. USDA projects that for the third quarter of 2013 compared to the second quarter of 2013, milk production will decrease to 49.8 billion pounds.

### Milk Prices

Comparing the second quarter of 2013 to the first quarter of 2013, U.S. average milk prices increased to \$19.63/cwt. USDA projects that for the third quarter of 2013, U.S. average all-milk prices will be \$19.40-19.80/cwt.; Class III prices will be \$17.35-17.75/cwt.; and Class IV prices will be \$18.65-19.15/cwt.

### Utility Cow Prices

Comparing the second quarter of 2013 to the first quarter of 2013, average U.S. utility cow prices were down \$0.39/cwt. to a national average of \$77.48/cwt. USDA projects that utility cow prices will average \$78-81/cwt. in the third quarter of 2013.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during June 2013 totaled 3.49 billion pounds, 1.0 percent less than the quantity produced during June 2012. For the twelve months ending June 2013, total milk production decreased 3.0 percent as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the month of June 2013, as compared to June 2012, the total manufacture of butter decreased 6.1 percent; manufacture of nonfat dried milk for human consumption decreased 38.6 percent; other dry milk products increased 126.8 percent; manufacture of total cheese increased 6.3 percent, and manufacture of total frozen products increased 3.9 percent.

### SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during June 2013 decreased 4.7 percent compared to sales during June 2012.

## 2013-2014 Dairy Council Assessment Rates Established

The Dairy Council of California has recommended and the Department of Food and Agriculture has approved assessment rates for the Council's 2013-2014 fiscal year (July 1, 2013, through June 30, 2014). The rates are presented below. These rates are the same as last year's rates.

<b>2013-2014 Dairy Council Assessment Rates</b> <i>(applicable to both producers and handlers)</i>	
Class 1 Milk	one and fifty hundredths cents ( <b>\$0.015</b> ) per cwt.
Milk For All Other Classes	sixty hundredths cents ( <b>\$0.006</b> ) per cwt.

The Dairy Council uses the funds generated from these assessments to carry out its mission of stimulating demand for milk by demonstrating the role of dairy products as essential elements in a healthy diet.

As in the past, handlers will continue to be responsible for remitting both the handler and producer assessments to the Department. Handlers shall pay the handler assessments for milk utilized in the plant of the handler. The producer assessments shall be collected by the first handler of milk produced in California by deducting any such assessments from any payment due the producer of such milk.

Please call Dennis Manderfield of the CDFA Marketing Branch at (916) 900-5018 if you have any questions about these assessment rates. If you have questions regarding the activities of the Dairy Council, please call Tammy Anderson-Wise, CEO of the Dairy Council, at (916) 263-3560.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
July 2011 - June 2013**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
July	3,469,714	3,465,801	-0.1%	62,364	28,472	-54.3%	3,532,078	3,494,273	-1.1%
August	3,436,774	3,273,030	-4.8%	60,749	27,677	-54.4%	3,497,523	3,300,707	-5.6%
September	3,254,604	3,153,537	-3.1%	56,743	26,203	-53.8%	3,311,347	3,179,740	-4.0%
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,234,481	-1.5%	54,655	25,047	-54.2%	3,338,836	3,259,529	-2.4%
December	3,435,095	3,385,737	-1.4%	57,656	28,162	-51.2%	3,492,752	3,413,899	-2.3%
January	3,587,849	3,407,055	-5.0%	28,124	54,300	93.1%	3,615,973	3,461,355	-4.3%
February	3,477,146	3,174,807	-8.7%	26,403	49,933	89.1%	3,503,549	3,224,740	-8.0%
March	3,772,736	3,613,367	-4.2%	30,570	56,704	85.5%	3,803,305	3,670,071	-3.5%
April	3,597,922	3,560,313	-1.0%	31,756	56,767	78.8%	3,629,678	3,617,080	-0.3%
May	3,706,753	3,658,818	-1.3%	32,985	59,584	80.6%	3,739,738	3,718,401	-0.6%
June	3,491,052	3,426,983	-1.8%	30,365	58,426	92.4%	3,521,417	3,485,409	-1.0%
<b>Jan-Jun Total</b>	<b>21,633,458</b>	<b>20,841,342</b>	<b>-3.7%</b>	<b>180,203</b>	<b>335,714</b>	<b>86.3%</b>	<b>21,813,661</b>	<b>21,177,056</b>	<b>-2.9%</b>
<b>Jul-Jun Total</b>	<b>41,877,904</b>	<b>40,628,539</b>	<b>-3.0%</b>	<b>532,127</b>	<b>499,839</b>	<b>-6.1%</b>	<b>42,410,031</b>	<b>41,128,377</b>	<b>-3.0%</b>
<b>2012 Total</b>	<b>41,420,654</b>			<b>344,328</b>			<b>41,764,982</b>		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
July 2012 - June 2013**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2012-2013	% Change	2012-2013	% Change	2012-2013	% Change
June	116,368		1,012		117,381	
July	111,800	-3.9%	918	-9.3%	112,718	-4.0%
August	105,582	-5.6%	893	-2.8%	106,474	-5.5%
September	105,118	-0.4%	873	-2.2%	105,991	-0.5%
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,816	2.1%	835	-9.4%	108,651	2.0%
December	109,217	1.3%	908	8.8%	110,126	1.4%
January	109,905	0.6%	1,752	92.8%	111,657	1.4%
February	113,386	3.2%	1,783	1.8%	115,169	3.1%
March	116,560	2.8%	1,829	2.6%	118,389	2.8%
April	118,677	1.8%	1,892	3.4%	120,569	1.8%
May	118,026	-0.5%	1,922	1.6%	119,948	-0.5%
June	114,233	-3.2%	1,948	1.3%	116,180	-3.1%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> June 2013**

County and Region	Bulk Milk		Total	Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	441,082	0	441,082	-13.5%	3.98%	9.04%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,614,457	898,204	4,512,661	-5.2%	4.28%	9.04%
El Dorado						
Fresno	229,467,703	140,081	229,607,784	3.6%	3.62%	8.82%
Glenn	33,600,622	886,728	34,487,350	0.0%	3.64%	8.74%
Humboldt	17,031,980	3,842,823	20,874,803	-3.5%	4.06%	8.94%
Inyo						
Kern	341,253,200	214,320	341,467,520	-0.2%	3.56%	8.77%
Kings	358,567,997	513,354	359,081,351	-0.3%	3.60%	8.81%
Lake						
Lassen						
Madera	151,204,998	861,447	152,066,445	0.8%	3.53%	8.83%
Marin	11,476,672	0	11,476,672	-8.7%	3.63%	8.90%
Mariposa						
<b>Mendocino</b>						
Merced	485,373,568	36,853,132	522,226,700	2.8%	3.74%	8.87%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	29,487,404	125,553	29,612,957	1.3%	3.67%	8.80%
<b>San Benito</b>						
San Francisco						
San Joaquin	198,688,277	8,467	198,696,744	-0.6%	3.62%	8.79%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,407,930	0	1,407,930	7.0%	3.62%	8.76%
<b>Solano</b>						
Sonoma	38,573,402	67,982	38,641,384	-2.3%	3.66%	8.84%
Stanislaus	354,295,520	10,532,785	364,828,305	-0.1%	3.68%	8.84%
<b>Sutter</b>						
Tehama	6,170,703	320,156	6,490,859	0.6%	3.96%	9.01%
Trinity						
Tulare	951,559,500	3,160,616	954,720,116	0.3%	3.67%	8.86%
Tuolumne						
<b>Yolo</b>						
Yuba	4,971,526	0	4,971,526	-16.2%	3.83%	8.93%
<b>N. California</b>	<b>3,225,499,709</b>	<b>58,425,648</b>	<b>3,283,925,357</b>	<b>0.4%</b>	<b>3.65%</b>	<b>8.83%</b>

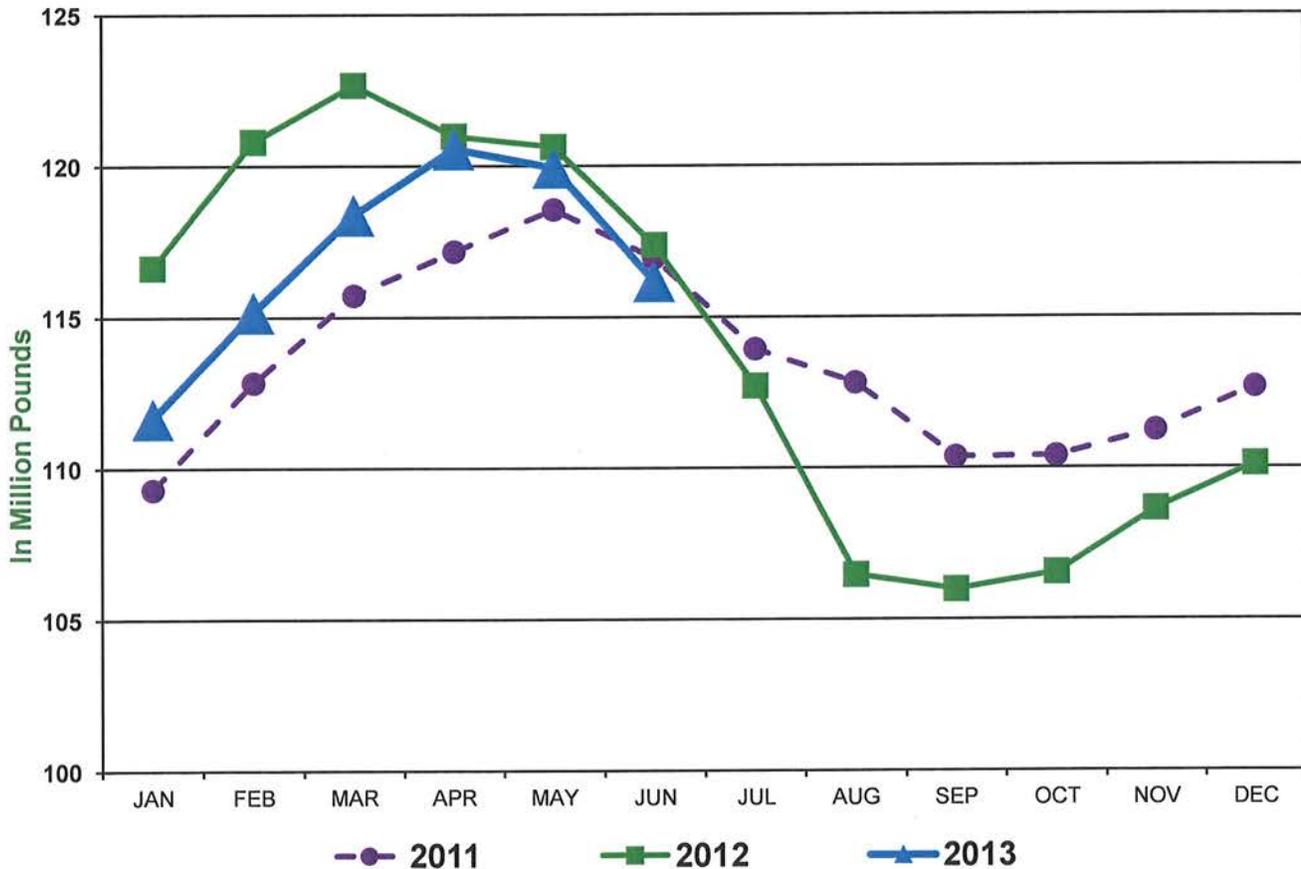
## MILK PRODUCTION BY COUNTY

**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup>**  
**June 2013**

County and Region	Bulk Milk			Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	10,065,940	0	10,065,940	-23.0%	3.51%	8.86%
<b>Los Angeles</b>						
Orange						
Riverside	77,312,697	0	77,312,697	-9.5%	3.45%	8.79%
San Bernardino	101,724,034	0	101,724,034	-26.0%	3.45%	8.77%
San Diego	3,504,658	0	3,504,658	-19.4%	3.44%	8.78%
<b>San Luis Obispo</b>						
<b>Santa Barbara</b>						
Ventura						
<b>S. California</b>	<b>201,483,396</b>	<b>0</b>	<b>201,483,396</b>	<b>-19.2%</b>	<b>3.46%</b>	<b>8.78%</b>
<b>State Total</b>	<b>3,426,983,105</b>	<b>58,425,648</b>	<b>3,485,408,753</b>	<b>-1.0%</b>	<b>3.64%</b>	<b>8.83%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION Average Daily Basis 2011, 2012, 2013



February 2012 Milk Production included 29 days.

## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2012 - 2013**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	10,023	10,104	7,684	8,373	5,618	3,703	59,046	56,234
February	9,197	8,667	7,834	8,695	6,138	5,129	55,552	49,507
March	9,715	9,285	8,455	9,775	6,683	7,203	60,905	54,949
April	9,448	9,336	8,024	10,086	7,168	8,096	55,983	51,164
May	9,484	9,517	8,544	10,843	7,444	8,097	56,176	50,894
June	8,957	8,787	7,922	7,728	7,780	7,762	50,472	48,418
July	9,804		9,611		9,501		45,154	
August	10,134		10,638		9,654		39,502	
September	9,042		10,145		7,159		42,625	
October	10,389		11,904		7,196		43,389	
November	10,107		12,516		5,811		44,385	
December	10,130		8,306		4,125		53,466	
<b>Jan - Jun Total</b>	<b>56,824</b>	<b>55,696</b>	<b>48,463</b>	<b>55,499</b>	<b>40,831</b>	<b>39,990</b>	<b>338,134</b>	<b>311,167</b>
<b>Change from 2012</b>		<b>-2.0%</b>		<b>14.5%</b>		<b>-2.1%</b>		<b>-8.0%</b>
<b>2012 Total</b>	<b>116,431</b>		<b>111,583</b>		<b>84,278</b>		<b>606,657</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	48,801	48,170	12,312	11,532	5,815	4,743	107,977	97,371
February	44,458	41,906	11,612	10,677	6,766	6,071	105,792	92,971
March	46,857	44,770	11,719	11,702	8,602	7,052	116,438	110,054
April	45,422	45,172	11,569	11,178	7,563	7,858	109,552	105,664
May	45,768	45,995	11,952	11,887	8,055	8,474	113,569	106,710
June	40,986	39,565	11,113	11,413	7,587	7,843	106,996	100,417
July	43,482		11,962		8,044		98,671	
August	47,075		11,874		8,074		78,733	
September	44,761		11,603		6,796		82,233	
October	49,614		12,902		7,280		82,924	
November	47,337		12,031		6,036		85,491	
December	46,350		10,852		4,010		98,265	
<b>Jan - Jun Total</b>	<b>272,291</b>	<b>265,576</b>	<b>70,277</b>	<b>68,390</b>	<b>44,388</b>	<b>42,040</b>	<b>660,323</b>	<b>613,188</b>
<b>Change from 2012</b>		<b>-2.5%</b>		<b>-2.7%</b>		<b>-5.3%</b>		<b>-7.1%</b>
<b>2012 Total</b>	<b>550,910</b>		<b>141,502</b>		<b>84,627</b>		<b>1,186,640</b>	
Month	Fluid							
	2012	2013						
January	438,032	432,770						
February	399,572	376,411						
March	420,505	402,218						
April	407,744	406,376						
May	410,934	413,810						
June	368,961	356,301						
July	393,924							
August	426,711							
September	401,720							
October	445,321							
November	424,433							
December	416,511							
<b>Jan - Jun Total</b>	<b>2,445,748</b>	<b>2,387,886</b>						
<b>Change from 2012</b>		<b>-2.4%</b>						
<b>2012 Total</b>	<b>4,954,369</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2012 - 2013**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	50,280	50,194	27,356	27,370	105,295	101,238	132,651	128,607
February	48,577	45,411	25,612	24,722	101,686	92,688	127,298	117,409
March	51,823	49,934	27,380	27,381	110,201	103,766	137,581	131,147
April	49,065	48,907	26,492	26,474	103,197	101,115	129,689	127,589
May	49,443	50,105	27,350	27,372	103,742	102,085	131,092	129,457
June	48,670	48,427	26,453	26,481	97,348	94,640	123,801	121,121
July	48,854		27,366		95,559		122,924	
August	47,113		27,391		89,651		117,042	
September	45,202		26,463		87,710		114,173	
October	47,422		27,360		92,940		120,301	
November	48,146		26,473		94,493		120,966	
December	51,245		27,349		99,923		127,272	
<b>Jan - Jun Total</b>	<b>297,859</b>	<b>292,978</b>	<b>160,642</b>	<b>159,799</b>	<b>621,469</b>	<b>595,531</b>	<b>782,111</b>	<b>755,330</b>
<b>Change from 2012</b>		<b>-1.6%</b>		<b>-0.5%</b>		<b>-4.2%</b>		<b>-3.4%</b>
<b>2012 Total</b>	<b>585,841</b>		<b>323,044</b>		<b>1,181,745</b>		<b>1,504,789</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	137,900	135,286	66,713	66,730	246,092	230,374	312,805	297,103
February	134,125	123,878	62,462	60,287	240,290	215,217	302,751	275,503
March	144,606	139,332	66,769	66,770	261,452	246,139	328,222	312,909
April	138,881	138,363	64,603	64,589	248,385	243,646	312,988	308,235
May	141,858	142,960	66,702	66,766	254,500	249,261	321,202	316,027
June	135,389	135,954	64,500	64,583	237,570	230,609	302,070	295,192
July	136,183		66,729		231,613		298,343	
August	132,862		66,780		211,838		278,618	
September	126,368		64,522		207,239		271,761	
October	131,618		66,697		217,641		284,337	
November	131,605		64,551		217,950		282,501	
December	136,496		66,683		229,289		295,972	
<b>Jan - Jun Total</b>	<b>832,759</b>	<b>815,774</b>	<b>391,749</b>	<b>389,724</b>	<b>1,488,289</b>	<b>1,415,245</b>	<b>1,880,038</b>	<b>1,804,969</b>
<b>Change from 2012</b>		<b>-2.0%</b>		<b>-0.5%</b>		<b>-4.9%</b>		<b>-4.0%</b>
<b>2012 Total</b>	<b>1,627,891</b>		<b>787,712</b>		<b>2,803,858</b>		<b>3,591,570</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2012 - 2013**

Month	Pool Milk		Grade A Milk Not Pooled 1		Total Grade A Milk 2		Total Grade B Milk	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,500,827	3,317,644	87,023	89,411	3,587,849	3,407,055	28,124	54,300
February	3,402,921	3,086,147	74,225	88,660	3,477,146	3,174,807	26,403	49,933
March	3,691,094	3,517,025	81,642	96,342	3,772,736	3,613,367	30,570	56,704
April	3,522,833	3,465,798	75,089	94,515	3,597,922	3,560,313	31,756	56,767
May	3,627,769	3,561,832	78,983	96,985	3,706,753	3,658,818	32,985	59,584
June	3,417,423	3,339,853	73,629	87,130	3,491,052	3,426,983	30,365	58,426
July	3,391,207		74,595		3,465,801		28,472	
August	3,186,288		86,743		3,273,030		27,677	
September	3,075,377		78,160		3,153,537		26,203	
October	3,192,239		82,370		3,274,609		28,565	
November	3,150,638		83,843		3,234,481		25,047	
December	3,299,136		86,602		3,385,737		28,162	
<b>Jan - Jun Total</b>	<b>21,162,867</b>	<b>20,288,299</b>	<b>470,591</b>	<b>553,043</b>	<b>21,633,458</b>	<b>20,841,342</b>	<b>180,203</b>	<b>335,714</b>
<b>Change from 2012</b>		<b>-4.1%</b>		<b>17.5%</b>		<b>-3.7%</b>		<b>86.3%</b>
<b>2012 Total</b>	<b>40,457,751</b>		<b>962,903</b>		<b>41,420,654</b>		<b>344,328</b>	

1 Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

2 Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds 1  
2012 - 2013**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,615,973	3,461,355	57,391	52,887	38,010	31,864	3,635,354	3,482,377
February	3,503,549	3,224,740	52,619	49,598	37,291	35,584	3,518,878	3,238,754
March	3,803,305	3,670,071	62,478	57,399	37,824	37,640	3,827,959	3,689,830
April	3,629,678	3,617,080	63,369	58,528	35,652	36,437	3,657,395	3,639,171
May	3,739,738	3,718,401	63,772	59,814	37,596	36,211	3,765,913	3,742,004
June	3,521,417	3,485,409	62,074	56,546	33,064	33,128	3,550,428	3,508,826
July	3,494,273		64,179		31,237		3,527,215	
August	3,300,707		60,408		29,156		3,331,958	
September	3,179,740		57,488		22,774		3,214,455	
October	3,303,174		55,611		25,885		3,332,900	
November	3,259,529		49,017		29,210		3,279,336	
December	3,413,899		52,042		31,580		3,434,361	
<b>Jan - Jun Total</b>	<b>21,813,661</b>	<b>21,177,056</b>	<b>361,703</b>	<b>334,772</b>	<b>219,437</b>	<b>210,865</b>	<b>21,955,927</b>	<b>21,300,963</b>
<b>Change from 2012</b>		<b>-2.9%</b>		<b>-7.4%</b>		<b>-3.9%</b>		<b>-3.0%</b>
<b>2012 Total</b>	<b>41,764,982</b>		<b>700,448</b>		<b>389,279</b>		<b>42,076,152</b>	

1 Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

## CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>  
July 2011 - June 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
July	17,705	17,967	1.5%	24,021	23,826	-0.8%	7,387	7,140	-3.3%
August	18,300	18,416	0.6%	25,010	24,656	-1.4%	8,235	8,471	2.9%
September	17,421	17,157	-1.5%	24,019	23,008	-4.2%	9,123	8,728	-4.3%
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,722	-1.3%	24,425	24,194	-0.9%	8,798	8,587	-2.4%
December	18,553	18,490	-0.3%	25,327	25,422	0.4%	8,408	8,009	-4.7%
January	18,050	18,004	-0.3%	24,747	25,132	1.6%	9,032	8,685	-3.8%
February	16,615	16,210	-2.4%	22,359	22,341	-0.1%	8,571	7,981	-6.9%
March	18,255	17,255	-5.5%	24,659	24,397	-1.1%	9,349	8,450	-9.6%
April	17,279	17,183	-0.6%	23,171	23,605	1.9%	8,506	8,775	3.2%
May	17,541	17,639	0.6%	23,336	23,815	2.1%	8,984	8,856	-1.4%
June	17,462	16,644	-4.7%	23,126	22,549	-2.5%	7,560	6,844	-9.5%
<b>Jan - Jun Total</b>	<b>105,203</b>	<b>102,934</b>	<b>-2.2%</b>	<b>141,398</b>	<b>141,840</b>	<b>0.3%</b>	<b>52,002</b>	<b>49,591</b>	<b>-4.6%</b>
<b>Jul - Jun Total</b>	<b>213,242</b>	<b>211,213</b>	<b>-1.0%</b>	<b>289,201</b>	<b>288,050</b>	<b>-0.4%</b>	<b>103,519</b>	<b>100,151</b>	<b>-3.3%</b>
<b>2012 Total</b>	<b>213,481</b>			<b>287,608</b>			<b>102,562</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
July	7,690	7,099	-7.7%	56,803	56,032	-1.4%	1,451	1,563	7.7%
August	9,089	8,554	-5.9%	60,633	60,098	-0.9%	1,528	1,630	6.6%
September	10,045	9,230	-8.1%	60,609	58,123	-4.1%	1,513	1,460	-3.5%
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	9,027	-4.3%	60,603	59,531	-1.8%	1,826	1,832	0.4%
December	8,996	8,557	-4.9%	61,283	60,479	-1.3%	1,740	1,761	1.2%
January	9,827	9,447	-3.9%	61,656	61,268	-0.6%	1,593	1,714	7.6%
February	9,377	8,561	-8.7%	56,922	55,094	-3.2%	1,569	1,547	-1.4%
March	10,032	9,065	-9.6%	62,295	59,167	-5.0%	1,695	1,734	2.3%
April	9,088	9,197	1.2%	58,045	58,759	1.2%	1,611	1,672	3.8%
May	9,630	9,519	-1.1%	59,491	59,830	0.6%	1,633	1,741	6.6%
June	7,534	6,866	-8.9%	55,681	52,902	-5.0%	1,547	1,614	4.3%
<b>Jan - Jun Total</b>	<b>55,487</b>	<b>52,655</b>	<b>-5.1%</b>	<b>354,090</b>	<b>347,021</b>	<b>-2.0%</b>	<b>9,649</b>	<b>10,023</b>	<b>3.9%</b>
<b>Jul - Jun Total</b>	<b>111,039</b>	<b>105,338</b>	<b>-5.1%</b>	<b>717,000</b>	<b>704,753</b>	<b>-1.7%</b>	<b>19,314</b>	<b>19,989</b>	<b>3.5%</b>
<b>2012 Total</b>	<b>108,171</b>			<b>711,822</b>			<b>19,614</b>		
Month	Total Class 1 Milk			Class 1 Sales Out of State <sup>3/</sup>					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
July	58,254	57,595	-1.1%	1,792	1,730	-3.4%			
August	62,162	61,728	-0.7%	1,790	2,092	16.9%			
September	62,122	59,583	-4.1%	1,610	1,436	-10.8%			
October	64,585	65,187	0.9%	1,663	1,680	1.0%			
November	62,429	61,364	-1.7%	2,082	1,527	-26.6%			
December	63,024	62,240	-1.2%	2,078	1,508	-27.4%			
January	63,249	62,982	-0.4%	1,784	1,563	-12.4%			
February	58,490	56,641	-3.2%	1,627	1,367	-16.0%			
March	63,990	60,902	-4.8%	1,615	1,604	-0.7%			
April	59,656	60,432	1.3%	1,564	1,511	-3.3%			
May	61,125	61,571	0.7%	1,634	1,859	13.8%			
June	57,229	54,516	-4.7%	1,531	1,773	15.8%			
<b>Jan - Jun Total</b>	<b>363,739</b>	<b>357,044</b>	<b>-1.8%</b>	<b>9,755</b>	<b>9,678</b>	<b>-0.8%</b>			
<b>Jul - Jun Total</b>	<b>736,314</b>	<b>724,741</b>	<b>-1.6%</b>	<b>20,770</b>	<b>19,651</b>	<b>-5.4%</b>			
<b>2012 Total</b>	<b>731,436</b>			<b>19,727</b>					

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

<sup>3</sup> Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2 3</sup>  
July 2011 - June 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
July	804	1,017	26.5%	1,231	1,215	-1.3%	629	691	10.0%
August	932	1,147	23.2%	1,391	1,553	11.7%	686	770	12.2%
September	926	1,027	10.9%	1,595	1,362	-14.6%	691	778	12.6%
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
December	1,005	1,195	18.9%	1,676	1,570	-6.3%	718	765	6.5%
January	999	1,331	33.2%	1,733	1,664	-4.0%	755	824	9.2%
February	917	1,119	22.1%	1,332	1,439	8.1%	654	711	8.7%
March	1,007	1,189	18.1%	1,496	1,750	17.0%	739	796	7.7%
April	976	1,272	30.3%	1,362	1,822	33.8%	693	785	13.3%
May	964	1,289	33.6%	1,232	1,846	49.8%	672	810	20.5%
June	956	1,131	18.3%	1,222	1,601	31.0%	647	685	5.9%
<b>Jan - Jun Total</b>	<b>5,819</b>	<b>7,331</b>	<b>26.0%</b>	<b>8,377</b>	<b>10,123</b>	<b>20.8%</b>	<b>4,159</b>	<b>4,611</b>	<b>10.9%</b>
<b>Jul - Jun Total</b>	<b>11,355</b>	<b>14,052</b>	<b>23.8%</b>	<b>17,332</b>	<b>18,893</b>	<b>9.0%</b>	<b>8,258</b>	<b>9,257</b>	<b>12.1%</b>
<b>2012 Total</b>	<b>12,540</b>			<b>17,148</b>			<b>8,806</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
July	549	594	8.2%	3,212	3,516	9.5%			
August	634	603	-4.9%	3,642	4,073	11.8%			
September	631	579	-8.3%	3,842	3,745	-2.5%			
October	620	629	1.3%	3,768	4,225	12.1%			
November	543	612	12.6%	3,704	4,064	9.7%			
December	636	559	-12.1%	4,035	4,089	1.3%			
January	594	690	16.2%	4,081	4,509	10.5%			
February	563	527	-6.4%	3,466	3,797	9.6%			
March	611	673	10.2%	3,853	4,409	14.4%			
April	596	663	11.2%	3,626	4,541	25.2%			
May	578	682	18.0%	3,446	4,627	34.3%			
June	540	577	6.8%	3,366	3,995	18.7%			
<b>Jan - Jun Total</b>	<b>3,483</b>	<b>3,812</b>	<b>9.5%</b>	<b>21,838</b>	<b>25,877</b>	<b>18.5%</b>			
<b>Jul - Jun Total</b>	<b>7,095</b>	<b>7,386</b>	<b>4.1%</b>	<b>44,041</b>	<b>49,589</b>	<b>12.6%</b>			
<b>2012 Total</b>	<b>7,057</b>			<b>45,550</b>					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
July 2011 - June 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
July	54	53	-3.2%	65	74	14.6%	585	603	3.1%
August	67	54	-19.6%	64	72	11.8%	636	650	2.3%
September	66	59	-10.8%	66	71	7.0%	694	606	-12.8%
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	56	-11.6%	60	60	-1.1%	679	592	-12.7%
December	62	53	-14.0%	68	66	-2.1%	651	559	-14.2%
January	61	52	-14.9%	62	63	1.3%	610	572	-6.3%
February	53	48	-7.8%	58	56	-3.3%	611	558	-8.7%
March	57	53	-5.8%	61	61	-1.2%	679	554	-18.4%
April	52	57	8.8%	58	58	-0.7%	618	568	-8.1%
May	55	54	-0.2%	61	59	-2.6%	607	571	-6.0%
June	56	53	-5.7%	73	56	-23.4%	573	522	-8.8%
<b>Jan - Jun Total</b>	<b>334</b>	<b>318</b>	<b>-4.6%</b>	<b>373</b>	<b>352</b>	<b>-5.6%</b>	<b>3,698</b>	<b>3,344</b>	<b>-9.6%</b>
<b>Jul - Jun Total</b>	<b>713</b>	<b>659</b>	<b>-7.6%</b>	<b>769</b>	<b>774</b>	<b>0.6%</b>	<b>7,689</b>	<b>7,014</b>	<b>-8.8%</b>
<b>2012 Total</b>	<b>674</b>			<b>795</b>			<b>7,367</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
July	306	290	-5.2%	1,011	1,021	1.0%			
August	1,358	1,409	3.8%	2,124	2,185	2.9%			
September	2,460	2,305	-6.3%	3,287	3,040	-7.5%			
October	2,487	2,796	12.4%	3,374	3,601	6.7%			
November	1,982	2,030	2.4%	2,784	2,737	-1.7%			
December	1,440	1,562	8.4%	2,222	2,240	0.8%			
January	2,231	2,220	-0.5%	2,965	2,907	-2.0%			
February	2,278	2,186	-4.1%	2,999	2,848	-5.1%			
March	2,398	2,077	-13.4%	3,195	2,745	-14.1%			
April	1,976	2,349	18.9%	2,705	3,032	12.1%			
May	2,443	2,506	2.6%	3,165	3,191	0.8%			
June	722	715	-1.0%	1,424	1,346	-5.5%			
<b>Jan - Jun Total</b>	<b>12,048</b>	<b>12,054</b>	<b>0.0%</b>	<b>16,453</b>	<b>16,069</b>	<b>-2.3%</b>			
<b>Jul - Jun Total</b>	<b>22,082</b>	<b>22,446</b>	<b>1.6%</b>	<b>31,254</b>	<b>30,893</b>	<b>-1.2%</b>			
<b>2012 Total</b>	<b>22,441</b>			<b>31,277</b>					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
June 2011, June 2012, June 2013

Products and Marketing Areas	Sales			Change to June 2013 from	
	June 2011	June 2012	June 2013	June 2011	June 2012
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	7,336,390	7,242,802	7,001,461	-4.6%	-3.3%
S. California	10,093,260	10,218,987	9,642,059	-4.5%	-5.6%
<b>State Total</b>	<b>17,429,650</b>	<b>17,461,789</b>	<b>16,643,520</b>	<b>-4.5%</b>	<b>-4.7%</b>
<b>Reduced Fat Milk</b>					
N. California	10,009,261	9,876,325	9,823,344	-1.9%	-0.5%
S. California	13,678,730	13,249,384	12,725,851	-7.0%	-4.0%
<b>State Total</b>	<b>23,687,991</b>	<b>23,125,709</b>	<b>22,549,195</b>	<b>-4.8%</b>	<b>-2.5%</b>
<b>Lowfat/Light Milk</b>					
N. California	3,635,029	3,351,588	3,097,586	-14.8%	-7.6%
S. California	4,144,988	4,208,333	3,746,402	-9.6%	-11.0%
<b>State Total</b>	<b>7,780,017</b>	<b>7,559,921</b>	<b>6,843,988</b>	<b>-12.0%</b>	<b>-9.5%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	3,544,249	3,470,570	3,153,754	-11.0%	-9.1%
S. California	5,030,863	4,063,271	3,711,898	-26.2%	-8.6%
<b>State Total</b>	<b>8,575,112</b>	<b>7,533,841</b>	<b>6,865,652</b>	<b>-19.9%</b>	<b>-8.9%</b>
<b>Beverage Milk Totals</b>					
N. California	24,524,929	23,941,285	23,076,145	-5.9%	-3.6%
S. California	32,947,841	31,739,975	29,826,210	-9.5%	-6.0%
<b>State Total</b>	<b>57,472,770</b>	<b>55,681,260</b>	<b>52,902,355</b>	<b>-8.0%</b>	<b>-5.0%</b>
<b>Half - And - Half</b>					
N. California	737,849	740,598	747,074	1.3%	0.9%
S. California	784,661	806,649	866,978	10.5%	7.5%
<b>State Total</b>	<b>1,522,510</b>	<b>1,547,247</b>	<b>1,614,052</b>	<b>6.0%</b>	<b>4.3%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Thousand Pounds (P) or Gallons (G)  
2012 - 2013**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	10,684	9,308	-12.9%	1,915	1,905	-0.5%	1,948	2,118	8.7%
February	8,961	7,516	-16.1%	1,811	1,572	-13.2%	2,003	1,973	-1.5%
March	8,725	8,247	-5.5%	1,915	1,819	-5.0%	2,522	2,404	-4.7%
April	8,889	7,703	-13.3%	1,781	1,741	-2.2%	2,220	2,637	18.8%
May	10,931	8,491	-22.3%	2,054	1,907	-7.1%	2,282	2,895	26.8%
June	8,816	8,250	-6.4%	1,785	1,784	-0.1%	2,042	2,177	6.6%
July	9,121			1,751			2,186		
August	9,857			1,984			2,451		
September	8,072			1,733			2,286		
October	8,822			1,894			2,692		
November	7,279			2,185			2,148		
December	6,945			1,685			1,977		
<b>Jan - Jun Total</b>	<b>57,006</b>	<b>49,515</b>	<b>-13.1%</b>	<b>11,261</b>	<b>10,729</b>	<b>-4.7%</b>	<b>13,019</b>	<b>14,204</b>	<b>9.1%</b>
<b>2012 Total</b>	<b>107,102</b>			<b>22,493</b>			<b>26,759</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	637	755	18.6%	57,715	50,710	-12.1%	3,279	3,064	-6.5%
February	627	655	4.4%	51,600	47,941	-7.1%	3,259	2,830	-13.2%
March	733	775	5.7%	50,501	50,724	0.4%	3,598	3,343	-7.1%
April	654	738	12.9%	47,495	48,166	1.4%	3,173	2,825	-11.0%
May	700	756	8.1%	46,677	51,863	11.1%	3,456	3,219	-6.9%
June	645	676	4.8%	45,042	47,608	5.7%	3,239	3,183	-1.7%
July	671			51,201			3,899		
August	708			51,813			4,290		
September	671			48,932			3,674		
October	717			51,581			3,962		
November	764			43,941			3,864		
December	744			42,119			3,142		
<b>Jan - Jun Total</b>	<b>3,996</b>	<b>4,355</b>	<b>9.0%</b>	<b>299,030</b>	<b>297,012</b>	<b>-0.7%</b>	<b>20,004</b>	<b>18,464</b>	<b>-7.7%</b>
<b>2012 Total</b>	<b>8,271</b>			<b>588,618</b>			<b>42,835</b>		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data have been removed due to confidentiality rules.

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons 1/  
2012 - 2013**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	7,398	5,751	-22.3%	1,217	1,397	14.8%	225	210	-6.6%
February	10,531	9,824	-6.7%	1,360	1,531	12.6%	280	272	-2.9%
March	11,975	12,511	4.5%	1,735	1,944	12.1%	357	471	31.7%
April	11,444	13,098	14.5%	1,954	2,106	7.8%	364	500	37.6%
May	12,737	13,819	8.5%	2,254	2,203	-2.3%	340	696	104.7%
June	13,042	13,337	2.3%	2,118	2,176	2.7%	348	626	79.8%
July	12,975			2,216			336		
August	13,564			2,099			402		
September	9,410			1,657			393		
October	11,631			1,574			255		
November	9,463			1,174			252		
December	7,149			1,140			110		
<b>Jan - Jun Total</b>	<b>67,126</b>	<b>68,339</b>	<b>1.8%</b>	<b>10,638</b>	<b>11,356</b>	<b>6.8%</b>	<b>1,914</b>	<b>2,775</b>	<b>45.0%</b>
<b>2012 Total</b>	<b>131,318</b>			<b>20,497</b>			<b>3,662</b>		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2012	2013	% Change	2012	2013	% Change			
January	*	*	*	9,786	8,161	-16.6%			
February	*	*	*	13,357	12,718	-4.8%			
March	*	*	*	15,153	16,012	5.7%			
April	*	*	*	14,919	16,895	13.2%			
May	*	*	*	16,465	18,041	9.6%			
June	*	*	*	16,739	17,384	3.9%			
July	*			16,655					
August	*			17,342					
September	*			12,499					
October	*			14,221					
November	*			11,409					
December	*			8,952					
<b>Jan - Jun Total</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>86,419</b>	<b>89,210</b>	<b>3.2%</b>			
<b>2012 Total</b>	<b>*</b>			<b>167,497</b>					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

\* Data cannot be published due to confidentiality rules.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2012 - 2013**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	62,657	59,190	-5.5%	74,309	56,867	-23.5%	27,952	36,189	29.5%
February	59,317	53,811	-9.3%	88,862	55,281	-37.8%	10,630	33,741	217.4%
March	64,209	59,666	-7.1%	101,174	63,245	-37.5%	7,297	38,017	421.0%
April	59,806	56,822	-5.0%	91,214	70,167	-23.1%	12,567	31,197	148.2%
May	59,734	56,789	-4.9%	97,752	58,498	-40.2%	9,081	42,182	364.5%
June	54,214	50,934	-6.1%	81,272	49,932	-38.6%	18,876	42,803	126.8%
July	49,701			62,609			31,819		
August	44,921			42,245			32,225		
September	46,509			40,410			34,757		
October	47,745			38,491			40,169		
November	48,325			46,585			36,898		
December	57,057			65,887			28,455		
<b>Jan - Jun Total</b>	<b>359,938</b>	<b>337,212</b>	<b>-6.3%</b>	<b>534,583</b>	<b>353,990</b>	<b>-33.8%</b>	<b>86,404</b>	<b>224,129</b>	<b>159.4%</b>
<b>2012 Total</b>	<b>654,196</b>			<b>830,809</b>			<b>290,727</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2012	2013	% Change						
January	81,356	82,921	1.9%						
February	79,115	75,126	-5.0%						
March	91,466	91,577	0.1%						
April	92,986	93,496	0.5%						
May	93,000	103,970	11.8%						
June	84,820	96,186	13.4%						
July	90,866								
August	95,398								
September	85,525								
October	97,574								
November	81,019								
December	71,476								
<b>Jan - Jun Total</b>	<b>522,744</b>	<b>543,276</b>	<b>3.9%</b>						
<b>2012 Total</b>	<b>1,044,602</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2012 - 2013**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	22,665	21,371	-5.7%	29,103	31,640	8.7%	114,154	112,601	-1.4%
February	21,848	22,065	1.0%	25,155	25,551	1.6%	109,222	98,819	-9.5%
March	24,282	22,762	-6.3%	27,631	28,788	4.2%	115,625	111,341	-3.7%
April	22,697	22,064	-2.8%	27,436	30,357	10.6%	110,484	109,836	-0.6%
May	21,119	21,949	3.9%	29,286	30,283	3.4%	113,149	115,725	2.3%
June	23,237	22,482	-3.2%	25,556	28,474	11.4%	106,715	113,836	6.7%
July	22,386			25,777			108,730		
August	22,133			26,944			101,932		
September	23,812			24,022			96,488		
October	23,593			25,898			105,790		
November	23,194			26,345			107,389		
December	19,946			32,000			115,858		
<b>Jan - Jun Total</b>	<b>135,848</b>	<b>132,692</b>	<b>-2.3%</b>	<b>164,167</b>	<b>175,094</b>	<b>6.7%</b>	<b>669,349</b>	<b>662,158</b>	<b>-1.1%</b>
<b>2012 Total</b>	<b>270,911</b>			<b>325,154</b>			<b>1,305,535</b>		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	4,824	3,835	-20.5%	*	*	*	9,086	10,562	16.2%
February	4,399	4,194	-4.6%	*	*	*	9,336	9,538	2.2%
March	5,254	4,337	-17.5%	*	*	*	10,581	8,980	-15.1%
April	4,182	4,773	14.1%	*	*	*	8,749	10,145	15.9%
May	4,631	4,644	0.3%	*	*	*	9,537	9,988	4.7%
June	4,637	4,368	-5.8%	*	*	*	8,882	9,486	6.8%
July	4,683			*			9,660		
August	4,579			*			10,748		
September	4,560			*			8,844		
October	4,365			*			9,596		
November	4,451			*			8,679		
December	3,908			*			8,251		
<b>Jan - Jun Total</b>	<b>27,928</b>	<b>26,151</b>	<b>-6.4%</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>56,171</b>	<b>58,699</b>	<b>4.5%</b>
<b>2012 Total</b>	<b>54,474</b>			<b>*</b>			<b>111,949</b>		
Month	Other Cheeses 1/			Total Cheese					
	2012	2013	% Change	2012	2013	% Change			
January	9,660	9,843	1.9%	196,326	195,006	-0.7%			
February	10,415	11,632	11.7%	184,842	175,177	-5.2%			
March	11,641	12,659	8.7%	199,073	191,303	-3.9%			
April	10,839	10,028	-7.5%	189,053	191,670	1.4%			
May	10,514	10,379	-1.3%	194,164	198,419	2.2%			
June	10,878	9,724	-10.6%	183,645	195,463	6.4%			
July	10,887			185,653					
August	8,101			179,989					
September	7,509			170,201					
October	8,238			184,122					
November	9,797			185,118					
December	13,132			194,957					
<b>Jan - Jun Total</b>	<b>63,946</b>	<b>64,266</b>	<b>0.5%</b>	<b>1,147,103</b>	<b>1,147,038</b>	<b>0.0%</b>			
<b>2012 Total</b>	<b>121,611</b>			<b>2,247,142</b>					

\* Data cannot be published due to confidentiality rules.

**CLASS 4B PRODUCTION**

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2012 - 2013**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	*	*	*	9,969	12,004	20.4%	80,346	83,943	4.5%
February	*	*	*	9,496	11,541	21.5%	75,571	69,231	-8.4%
March	*	*	*	12,832	12,316	-4.0%	82,162	80,508	-2.0%
April	*	*	*	11,862	12,103	2.0%	80,922	80,328	-0.7%
May	*	*	*	10,778	13,644	26.6%	79,543	89,443	12.4%
June	*	*	*	12,814	12,431	-3.0%	83,089	80,244	-3.4%
July	*			11,970			82,647		
August	*			10,249			80,723		
September	*			10,969			74,155		
October	*			10,470			84,267		
November	*			11,111			78,931		
December	*			11,754			77,724		
<b>Jan - Jun Total</b>	*	*	*	<b>67,751</b>	<b>74,039</b>	<b>9.3%</b>	<b>481,634</b>	<b>483,697</b>	<b>0.4%</b>
<b>2012 Total</b>	*			<b>134,275</b>			<b>960,080</b>		

Month	Lactose Powders (Human and Animal)		
	2012	2013	% Change
January	29,192	29,216	0.1%
February	27,322	26,013	-4.8%
March	28,690	30,409	6.0%
April	28,802	28,776	-0.1%
May	28,810	29,710	3.1%
June	29,115	28,941	-0.6%
July	29,784		
August	27,466		
September	27,797		
October	26,323		
November	26,500		
December	29,401		
<b>Jan - Jun Total</b>	<b>171,932</b>	<b>173,065</b>	<b>0.7%</b>
<b>2012 Total</b>	<b>339,203</b>		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\* Data cannot be published due to confidentiality rules.

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,587,849	3,407,055	3.79%	3.88%	8.93%	8.94%	\$16.65	\$17.89
February	3,477,146	3,174,807	3.74%	3.80%	8.89%	8.92%	\$15.51	\$17.80
March	3,772,736	3,613,367	3.73%	3.73%	8.88%	8.88%	\$15.47	\$17.30
April	3,597,922	3,560,313	3.68%	3.68%	8.87%	8.88%	\$14.90	\$18.19
May	3,706,753	3,658,818	3.61%	3.64%	8.84%	8.86%	\$14.30	\$18.22
June	3,491,052	3,426,983	3.62%	3.63%	8.83%	8.83%	\$14.64	\$17.81
July	3,465,801		3.63%		8.79%		\$15.11	
August	3,273,030		3.68%		8.74%		\$16.53	
September	3,153,537		3.71%		8.83%		\$17.67	
October	3,274,609		3.77%		8.90%		\$19.67	
November	3,234,481		3.84%		8.96%		\$19.89	
December	3,385,737		3.86%		8.96%		\$18.60	
<b>Jan - Jun Total/Avg</b>	<b>21,633,458</b>	<b>20,841,342</b>	<b>3.70%</b>	<b>3.73%</b>	<b>8.87%</b>	<b>8.89%</b>	<b>\$15.25</b>	<b>\$17.87</b>
<b>2012 Total/Avg</b>	<b>41,420,654</b>		<b>3.72%</b>		<b>8.87%</b>		<b>\$16.58</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	28,124	54,300	4.75%	4.87%	9.28%	9.34%	\$16.90	\$18.74
February	26,403	49,933	4.64%	4.79%	9.23%	9.32%	\$15.64	\$18.23
March	30,570	56,704	4.59%	4.67%	9.23%	9.29%	\$15.84	\$17.65
April	31,756	56,767	4.47%	4.62%	9.20%	9.29%	\$15.38	\$19.75
May	32,985	59,584	4.41%	4.60%	9.17%	9.24%	\$15.27	\$19.76
June	30,365	58,426	4.41%	4.53%	9.16%	9.20%	\$16.37	\$18.15
July	28,472		4.45%		9.16%		\$17.06	
August	27,677		4.46%		9.10%		\$18.77	
September	26,203		4.57%		9.21%		\$20.28	
October	28,565		4.64%		9.25%		\$22.36	
November	25,047		4.79%		9.31%		\$21.78	
December	28,162		4.74%		9.30%		\$19.15	
<b>Jan - Jun Total/Avg</b>	<b>180,203</b>	<b>335,714</b>	<b>4.55%</b>	<b>4.68%</b>	<b>9.21%</b>	<b>9.28%</b>	<b>\$15.90</b>	<b>\$18.71</b>
<b>2012 Total/Avg</b>	<b>344,328</b>		<b>4.58%</b>		<b>9.22%</b>		<b>\$17.90</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
June 2012, April 2013, May 2013, June 2013**

Receipts and Usage	2012 June	2013 April	2013 May	2013 June	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	881,754	882,475	882,953	882,703	0.1%
Base	3,246	2,877	2,883	2,851	-12.2%
Overbase	3,241,699	3,367,618	3,290,181	3,151,803	-2.8%
Other Source Milk	0	0	0	0	
Daily Average	4,126,699	4,252,970	4,176,017	4,037,356	-2.2%
Usage: Class 1	298,561	311,189	306,997	292,902	-1.9%
Class 2	264,052	336,186	349,779	257,592	-2.4%
Class 3	259,350	269,875	261,186	258,717	-0.2%
Class 4a	1,682,391	1,705,483	1,641,750	1,613,922	-4.1%
Class 4b	1,622,345	1,630,237	1,616,305	1,614,223	-0.5%
Daily Average	4,126,699	4,252,970	4,176,017	4,037,356	-2.2%
<b>Solids-not-fat</b>					
Receipts: Quota	2,150,012	2,152,977	2,153,738	2,152,770	0.1%
Base	6,442	5,621	5,603	5,428	-15.7%
Overbase	7,912,552	8,115,907	8,035,065	7,681,528	-2.9%
Other Source Milk	0	0	0	0	
Daily Average	10,069,006	10,274,504	10,194,406	9,839,726	-2.3%
Usage: Class 1	1,366,199	1,505,728	1,483,707	1,318,821	-3.5%
Class 2	370,434	372,599	383,450	380,446	2.7%
Class 3	252,891	261,924	273,364	261,435	3.4%
Class 4a	3,566,526	3,522,149	3,442,265	3,347,234	-6.1%
Class 4b	4,512,956	4,612,105	4,611,620	4,531,789	0.4%
Daily Average	10,069,006	10,274,504	10,194,406	9,839,726	-2.3%
<b>Class 1 (Daily Average)</b>	<b>12,298,701</b>	<b>13,545,863</b>	<b>13,348,716</b>	<b>11,876,695</b>	<b>-3.4%</b>

### Daily Class 1 Use as a Percent of Daily Quota

Milk Fat	<i>percent</i>				
	33.9%	35.3%	34.8%	33.2%	-0.7%
Solids-not-fat	63.5%	69.9%	68.9%	61.3%	-2.2%

### Announced Pool Prices, June 2013

Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota <sup>5</sup>	\$1.613	\$1.509	\$18.78
Base	\$1.613	\$1.314	\$17.08
Overbase	\$1.613	\$1.314	\$17.08

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from June 2012.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

### Minimum Prices<sup>1</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase<sup>2</sup> and Blend, December 2009 - August 2013

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend <sup>3</sup>	Class III
<i>Dollars per Hundredweight</i>												
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.21	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49	17.47	16.30	18.97	17.27	18.65	18.66
January	2013	20.24	20.51	18.54	18.77	18.49	17.08	15.84	18.30	16.60	17.94	18.14
February		19.83	20.10	17.81	18.04	17.76	18.01	15.41	18.36	16.66	17.85	17.25
March		19.33	19.60	17.81	18.04	17.76	17.87	15.02	18.03	16.33	17.35	16.93
April		19.49	19.77	18.17	18.40	18.12	18.02	16.92	18.99	17.29	18.25	17.59
May		19.39	19.66	18.17	18.40	18.12	18.24	17.20	19.13	17.43	18.27	18.52
June		20.84	21.12	18.26	18.49	18.21	18.39	15.91	18.78	17.08	17.86	18.02
July		19.59	19.86	18.31	18.54	18.26						
August		20.21	20.48									

<sup>1</sup> Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

<sup>2</sup> Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

<sup>3</sup> Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

## Commodity Prices

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices <sup>1</sup> January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>2</sup>		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013
	2012	2013	2012	2013				
<i>Dollars Per Pound</i>								
January	1.5964	1.4871	1.5654	1.7156	0.6959	0.6145	1.3676	1.5245
February	1.4511	1.5663	1.4854	1.6488	0.6693	0.5788	1.3604	1.5580
March	1.4734	1.6281	1.5200	1.6101	0.5431	0.5622	1.3293	1.5125
April	1.4403	1.7133	1.4969	1.7983	0.5153	0.5619	1.2749	1.4887
May	1.3477	1.6237	1.5147	1.8261	0.4950	0.5753	1.1735	1.5564
June	1.4565	1.5282	1.6221	1.7289	0.4834	0.5856	1.0891	1.6552
July	1.5571		1.6746		0.4931		1.0781	
August	1.7350		1.7992		0.5355		1.2113	
September	1.8589		1.8850		0.5897		1.2913	
October	1.9164		2.0692		0.6091		1.4184	
November	1.8526		1.9755		0.6238		1.4840	
December	1.5894		1.7607		0.6338		1.5199	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.

When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

<sup>2</sup> Simple average of the mostly price as reported by "Dairy Market News."

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>1</sup>		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013	2012	2013
	2012	2013	2012	2013						
<i>Dollars Per Pound</i>										
<i>Dollars Per Cwt.</i>										
January	1.6070	1.4830	1.5808	1.7436	0.6806	0.6275	1.3913	1.5085	18.9962	20.2502
February	1.4840	1.5450	1.4902	1.6460	0.6813	0.5831	1.3690	1.5397	18.0792	19.7504
March	1.4353	1.5847	1.4778	1.5819	0.5425	0.5638	1.3537	1.5400	17.6877	19.9198
April	1.4657	1.6770	1.4895	1.7311	0.5213	0.5600	1.3075	1.4822	17.4174	19.8096
May	1.3311	1.6577	1.5227	1.8795	0.4963	0.5738	1.2416	1.5500	17.2834	21.3177
June	1.4039	1.5415	1.6089	1.7390	0.4838	0.5831	1.1187	1.5741	18.0753	20.0320
July	1.5283	1.4873	1.6445	1.6595	0.4888	0.5919	1.0456	1.6730	18.4868	20.6562
August	1.6902		1.7529		0.5269		1.1754		19.8138	
September	1.8463		1.8393		0.5825		1.2609		21.0251	
October	1.9352		2.0911		0.6038		1.3843		23.6403	
November	1.8873		2.0718		0.6225		1.4643		23.5467	
December	1.6102		1.7836		0.6338		1.5020		20.7131	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDm price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

## California Milk Production Cost Comparison, by Region

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	<i>Dollars per Hundredweight</i>									
<b>1st Quarter</b>										
Total Costs	\$23.47	\$24.44	\$16.79	\$17.64	\$16.31	\$17.57	\$16.36	\$16.96	\$16.63	\$17.69
Total Costs & Allowances*	\$25.28	\$26.14	\$18.21	\$19.08	\$17.77	\$19.06	\$17.89	\$18.38	\$18.09	\$19.16

\* Includes an allowance for management and a return on investment

Note: Change in methodology of calculating replacement cost, 2011 cost adjusted to reflect change

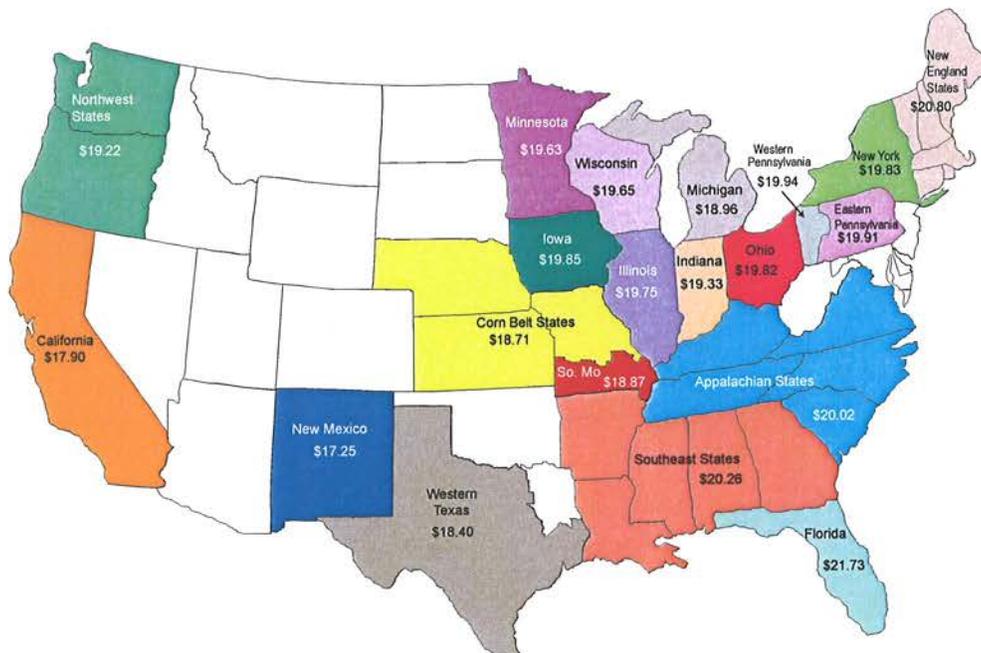
## 2013 Milk Mailbox Prices (In Dollars per Hundredweight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	\$17.73	\$17.58	\$17.05	\$17.90								
USDA	\$20.18	\$19.56	\$19.30	\$19.45								

<sup>1</sup> California mailbox price calculated by CDFA

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.

In April 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.45 per cwt., up \$0.15 from the March 2013 average, and up \$2.58 from the April 2012 average. The component tests of producer milk in April 2013 were: butterfat, 3.76%; protein, 3.12%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased in five Federal milk order reporting areas and increased in 14 Federal milk order reporting areas, when compared to the previous month. Mailbox prices in April 2013 ranged from \$21.73 in Florida to \$17.25 in New Mexico.



**Average Retail Prices**  
**Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets**  
**July 2011 through August 2013**

Month	Year	Class 1 Farm Price <sup>1</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2</sup>				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
July	2011	1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December		2.01	2.04	2.04	2.05	3.62	3.75	3.24	2.52	3.16
January	2013	1.76	1.83	1.83	1.84	3.49	3.66	3.19	2.39	3.02
February		1.73	1.77	1.77	1.77	3.39	3.57	3.20	2.38	2.99
March		1.69	1.73	1.73	1.74	3.32	3.48	3.11	2.37	2.99
April		1.70	1.72	1.72	1.72	3.32	3.43	3.10	2.39	2.91
May		1.69	1.73	1.73	1.73	3.25	3.39	3.12	2.37	2.90
June		1.82	1.83	1.83	1.83	3.35	3.47	3.18	2.43	2.92
July <sup>3</sup>		1.71	1.83	1.83	1.83					
August		1.76	1.83	1.83	1.83					

Month	Year	Class 1 Farm Price <sup>1</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2</sup>				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
July	2011	1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.63	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December		1.99	2.00	1.96	2.06	4.01	4.22	3.09	3.23	3.22
January	2013	1.74	1.79	1.75	1.85	3.91	4.18	3.04	3.10	3.16
February		1.71	1.73	1.69	1.79	3.87	4.16	3.00	3.13	3.13
March		1.66	1.69	1.65	1.75	3.89	4.15	2.90	3.09	3.11
April		1.68	1.68	1.64	1.74	3.89	4.13	2.89	3.09	3.09
May		1.67	1.69	1.65	1.75	3.88	4.13	2.85	3.08	3.07
June		1.79	1.79	1.75	1.85	3.94	4.21	2.90	3.17	3.17
July <sup>3</sup>		1.68	1.79	1.75	1.85					
August		1.74	1.79	1.74	1.84					

<sup>1</sup> Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

<sup>2</sup> The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

<sup>3</sup> July data as reported by A.C. Nielsen, data through 6/8/13.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

# Minimum Class 1, 2, 3, 4a, 4b Prices

## Market Milk (F.O.B. Processing Plant)

*The July-December 2013 Class prices include the temporary price increases resulting from the May 20, 2013 public hearing.*

### ▶ CLASS 1 for August 2013

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.6273	\$1.2916	\$0.0373	\$20.21
Southern California	\$1.6273	\$1.2916	\$0.0404	\$20.48
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$20.23
Based Upon Utilization				\$20.36

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (June 26 <sup>th</sup> to July 10 <sup>th</sup> )	\$1.4873
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (June 26 <sup>th</sup> to July 10 <sup>th</sup> )	\$1.6595
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending June 28 <sup>th</sup> and July 5 <sup>th</sup> )	\$1.6730
Western Dry Whey (Mostly) – Simple Average (for weeks ending June 28 <sup>th</sup> and July 5 <sup>th</sup> )	\$0.5919
COMMODITY REFERENCE PRICE FOR AUGUST CLASS 1 PRICING:	\$20.6562

The September 2013 Class 1 prices will be announced no later than 4:00 p.m. on August 9, 2013.

### ▶ CLASS 2 for June and July 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California - JUNE	\$1.7478	\$1.3953	\$18.26
Southern California - JUNE	\$1.7478	\$1.4220	\$18.49
Northern California - JULY	\$1.7519	\$1.3994	\$18.31
Southern California - JULY	\$1.7519	\$1.4261	\$18.54

### ▶ CLASS 3 for June and July 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide - JUNE	\$1.7478	\$1.3896	\$18.21
Statewide - JULY	\$1.7519	\$1.3937	\$18.26

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (April 26 <sup>th</sup> to May 25 <sup>th</sup> )	\$1.6237
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (April 26 <sup>th</sup> to May 25 <sup>th</sup> )	\$1.8261
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (April 26 <sup>th</sup> to May 25 <sup>th</sup> )	\$1.5564
Western Dry Whey (Mostly) – Monthly Simple Average (April 26 <sup>th</sup> to May 25 <sup>th</sup> )	\$0.5753

August and September 2013 Class 2 and 3 prices will be announced no later than 4:00 p.m. on August 1, 2013.

### ▶ CLASS 4a for June 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5794	\$1.4789	\$18.39

### ▶ CLASS 4b for June 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5794	\$1.1936	\$15.91

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (May 26 <sup>th</sup> to June 25 <sup>th</sup> )	\$1.5282
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (May 26 <sup>th</sup> to June 25 <sup>th</sup> )	\$1.7289
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (May 26 <sup>th</sup> to June 25 <sup>th</sup> )	\$1.6552
Western Dry Whey (Mostly) – Monthly Simple Average (May 26 <sup>th</sup> to June 25 <sup>th</sup> )	\$0.5856

July 2013 Class 4a and 4b prices will be announced no later than 4:00 p.m. on August 1, 2013.

**Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

CITY	April 2013				May 2013				June 2013			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.38	3.37	3.40	3.33	3.40	3.37	3.50	3.37	3.48	3.45	3.59	3.48
<b>Atlanta</b>	<b>3.37</b>	<b>3.30</b>	<b>3.25</b>	<b>3.26</b>	<b>3.31</b>	<b>3.21</b>	<b>3.18</b>	<b>3.18</b>	<b>3.38</b>	<b>3.30</b>	<b>3.27</b>	<b>3.27</b>
Baltimore	3.70	3.66	3.61	3.40	3.68	3.69	3.62	3.44	3.72	3.68	3.64	3.49
<b>Birmingham</b>	<b>3.83</b>	<b>3.77</b>	<b>3.79</b>	<b>3.79</b>	<b>3.80</b>	<b>3.74</b>	<b>3.75</b>	<b>3.73</b>	<b>3.77</b>	<b>3.71</b>	<b>3.77</b>	<b>3.71</b>
Boston	3.01	2.96	3.00	3.03	3.00	2.95	2.98	3.00	3.02	2.98	3.01	3.01
<b>Buffalo/Rochester</b>	<b>2.73</b>	<b>2.64</b>	<b>2.59</b>	<b>2.25</b>	<b>2.74</b>	<b>2.63</b>	<b>2.58</b>	<b>2.26</b>	<b>2.73</b>	<b>2.63</b>	<b>2.59</b>	<b>2.27</b>
Charlotte	3.75	3.70	3.77	3.70	3.82	3.80	3.90	3.87	3.87	3.86	3.93	3.95
<b>Chicago</b>	<b>2.74</b>	<b>2.57</b>	<b>2.76</b>	<b>2.74</b>	<b>2.70</b>	<b>2.43</b>	<b>2.61</b>	<b>2.51</b>	<b>2.74</b>	<b>2.60</b>	<b>2.72</b>	<b>2.62</b>
Cincinnati	2.42	2.33	2.30	2.34	2.68	2.60	2.59	2.64	2.69	2.60	2.59	2.63
<b>Cleveland</b>	<b>3.01</b>	<b>2.92</b>	<b>2.90</b>	<b>2.90</b>	<b>3.00</b>	<b>2.89</b>	<b>2.87</b>	<b>2.84</b>	<b>3.11</b>	<b>3.01</b>	<b>3.08</b>	<b>3.05</b>
Columbus	2.43	2.37	2.37	2.36	2.56	2.51	2.49	2.48	2.71	2.65	2.63	2.63
<b>Dallas</b>	<b>3.12</b>	<b>3.03</b>	<b>2.94</b>	<b>2.95</b>	<b>3.09</b>	<b>3.01</b>	<b>2.92</b>	<b>2.91</b>	<b>3.16</b>	<b>3.08</b>	<b>3.02</b>	<b>3.04</b>
Denver	2.94	2.79	2.84	2.66	2.90	2.77	2.84	2.66	2.92	2.81	2.86	2.68
<b>Des Moines</b>	<b>3.85</b>	<b>3.61</b>	<b>3.46</b>	<b>3.26</b>	<b>3.85</b>	<b>3.60</b>	<b>3.47</b>	<b>3.27</b>	<b>3.85</b>	<b>3.60</b>	<b>3.47</b>	<b>3.27</b>
Detroit	2.66	2.58	2.44	2.52	2.67	2.61	2.52	2.56	2.75	2.68	2.60	2.65
<b>Grand Rapids</b>	<b>2.76</b>	<b>2.71</b>	<b>2.55</b>	<b>2.61</b>	<b>2.82</b>	<b>2.75</b>	<b>2.65</b>	<b>2.67</b>	<b>2.84</b>	<b>2.77</b>	<b>2.65</b>	<b>2.68</b>
Greenville	3.78	3.80	3.96	3.78	3.82	3.86	3.95	3.83	3.90	3.92	3.95	3.90
<b>Hartford-New Haven</b>	<b>3.84</b>	<b>3.86</b>	<b>3.86</b>	<b>3.88</b>	<b>3.81</b>	<b>3.83</b>	<b>3.79</b>	<b>3.83</b>	<b>3.91</b>	<b>3.91</b>	<b>3.86</b>	<b>3.93</b>
Houston	3.34	3.25	3.11	3.12	3.25	3.16	3.02	3.04	3.38	3.24	3.13	3.15
<b>Indianapolis</b>	<b>2.94</b>	<b>2.87</b>	<b>2.76</b>	<b>2.76</b>	<b>2.93</b>	<b>2.86</b>	<b>2.78</b>	<b>2.80</b>	<b>2.97</b>	<b>2.90</b>	<b>2.81</b>	<b>2.82</b>
Jacksonville	3.81	3.71	3.77	3.73	3.82	3.72	3.77	3.73	3.86	3.78	3.81	3.78
<b>Kansas City</b>	<b>4.10</b>	<b>3.91</b>	<b>3.80</b>	<b>3.70</b>	<b>3.87</b>	<b>3.77</b>	<b>3.83</b>	<b>3.56</b>	<b>3.93</b>	<b>3.81</b>	<b>3.82</b>	<b>3.62</b>
Las Vegas	3.10	2.96	2.99	3.00	3.12	2.92	2.93	3.24	3.18	2.97	2.97	3.33
<b>Little Rock</b>	<b>3.71</b>	<b>3.54</b>	<b>3.42</b>	<b>3.37</b>	<b>3.76</b>	<b>3.60</b>	<b>3.50</b>	<b>3.45</b>	<b>3.70</b>	<b>3.54</b>	<b>3.43</b>	<b>3.39</b>
Los Angeles	3.33	3.27	3.34	3.04	3.25	3.25	3.25	2.99	3.35	3.32	3.38	3.12
<b>Louisville</b>	<b>2.90</b>	<b>2.86</b>	<b>2.74</b>	<b>2.78</b>	<b>2.92</b>	<b>2.88</b>	<b>2.76</b>	<b>2.84</b>	<b>2.95</b>	<b>2.91</b>	<b>2.80</b>	<b>2.84</b>
Memphis	3.53	3.44	3.26	3.33	3.51	3.43	3.28	3.36	3.53	3.45	3.28	3.36
<b>Miami</b>	<b>3.86</b>	<b>3.78</b>	<b>3.79</b>	<b>3.78</b>	<b>3.88</b>	<b>3.79</b>	<b>3.79</b>	<b>3.78</b>	<b>3.91</b>	<b>3.83</b>	<b>3.83</b>	<b>3.81</b>
Milwaukee	3.30	2.96	3.05	2.88	3.47	3.04	3.12	2.92	3.32	2.80	2.93	2.75
<b>Minneapolis</b>	<b>3.55</b>	<b>3.28</b>	<b>3.31</b>	<b>3.34</b>	<b>3.54</b>	<b>3.22</b>	<b>3.23</b>	<b>3.32</b>	<b>3.35</b>	<b>3.06</b>	<b>3.06</b>	<b>3.24</b>
Nashville	3.34	3.23	3.05	3.07	3.36	3.28	3.07	3.08	3.36	3.30	3.09	3.11
<b>New Orleans-Mobile</b>	<b>4.44</b>	<b>4.47</b>	<b>4.46</b>	<b>4.67</b>	<b>4.42</b>	<b>4.43</b>	<b>4.45</b>	<b>4.65</b>	<b>4.43</b>	<b>4.47</b>	<b>4.44</b>	<b>4.68</b>
New York	4.09	3.87	3.88	3.95	4.02	3.92	3.97	3.79	4.11	3.88	3.92	3.96
<b>Oklahoma City-Tulsa</b>	<b>4.12</b>	<b>3.99</b>	<b>3.91</b>	<b>3.83</b>	<b>4.11</b>	<b>3.99</b>	<b>3.90</b>	<b>3.78</b>	<b>4.11</b>	<b>4.00</b>	<b>3.92</b>	<b>3.82</b>
Omaha	3.84	3.69	3.49	3.40	3.55	3.42	3.47	3.24	3.33	3.27	3.38	3.13
<b>Orlando</b>	<b>3.82</b>	<b>3.73</b>	<b>3.73</b>	<b>3.72</b>	<b>3.80</b>	<b>3.72</b>	<b>3.73</b>	<b>3.71</b>	<b>3.75</b>	<b>3.72</b>	<b>3.72</b>	<b>3.71</b>
Philadelphia	3.97	3.85	3.66	3.62	3.94	3.82	3.71	3.55	3.97	3.81	3.73	3.60
<b>Phoenix</b>	<b>2.52</b>	<b>2.47</b>	<b>2.48</b>	<b>2.42</b>	<b>2.37</b>	<b>2.27</b>	<b>2.30</b>	<b>2.22</b>	<b>2.43</b>	<b>2.35</b>	<b>2.38</b>	<b>2.30</b>
Pittsburgh	3.62	3.52	3.46	3.36	3.67	3.54	3.49	3.38	3.74	3.59	3.53	3.43
<b>Portland</b>	<b>3.08</b>	<b>2.81</b>	<b>2.95</b>	<b>2.87</b>	<b>3.08</b>	<b>2.82</b>	<b>2.99</b>	<b>2.92</b>	<b>3.17</b>	<b>2.92</b>	<b>3.07</b>	<b>3.04</b>
Raleigh-Durham	3.70	3.68	3.72	3.67	3.70	3.70	3.76	3.74	3.72	3.72	3.79	3.79
<b>Richmond- Norfolk</b>	<b>3.53</b>	<b>3.32</b>	<b>3.08</b>	<b>3.07</b>	<b>3.43</b>	<b>3.24</b>	<b>3.02</b>	<b>2.99</b>	<b>3.41</b>	<b>3.23</b>	<b>3.01</b>	<b>2.99</b>
Sacramento	3.88	3.67	3.78	3.63	3.88	3.65	3.73	3.64	3.94	3.73	3.80	3.75
<b>Salt Lake City-Boise</b>	<b>2.94</b>	<b>2.71</b>	<b>2.68</b>	<b>2.86</b>	<b>2.85</b>	<b>2.66</b>	<b>2.62</b>	<b>2.84</b>	<b>2.90</b>	<b>2.74</b>	<b>2.71</b>	<b>2.91</b>
San Diego	3.43	3.35	3.53	3.24	3.39	3.33	3.48	3.18	3.47	3.41	3.57	3.29
<b>San Francisco</b>	<b>4.13</b>	<b>3.90</b>	<b>4.29</b>	<b>4.03</b>	<b>4.13</b>	<b>3.88</b>	<b>4.28</b>	<b>3.98</b>	<b>4.21</b>	<b>3.99</b>	<b>4.38</b>	<b>4.13</b>
Seattle	3.09	2.87	2.96	2.98	3.07	2.85	2.94	2.99	3.17	2.96	3.04	3.11
<b>St Louis</b>	<b>3.70</b>	<b>3.61</b>	<b>3.67</b>	<b>3.52</b>	<b>3.66</b>	<b>3.55</b>	<b>3.66</b>	<b>3.51</b>	<b>3.75</b>	<b>3.56</b>	<b>3.66</b>	<b>3.52</b>
Syracuse	2.98	2.88	2.79	2.46	2.94	2.81	2.74	2.41	2.99	2.88	2.80	2.45
<b>Tampa</b>	<b>3.58</b>	<b>3.62</b>	<b>3.69</b>	<b>3.70</b>	<b>3.56</b>	<b>3.59</b>	<b>3.67</b>	<b>3.65</b>	<b>3.59</b>	<b>3.62</b>	<b>3.71</b>	<b>3.69</b>
Washington DC	3.82	3.80	3.70	3.53	3.81	3.82	3.70	3.57	3.80	3.83	3.71	3.62
<b>West Texas</b>	<b>3.40</b>	<b>3.34</b>	<b>3.39</b>	<b>3.32</b>	<b>3.29</b>	<b>3.23</b>	<b>3.28</b>	<b>3.30</b>	<b>3.47</b>	<b>3.38</b>	<b>3.33</b>	<b>3.51</b>
<b>Total US</b>	<b>3.42</b>	<b>3.31</b>	<b>3.30</b>	<b>3.24</b>	<b>3.40</b>	<b>3.30</b>	<b>3.30</b>	<b>3.23</b>	<b>3.44</b>	<b>3.33</b>	<b>3.33</b>	<b>3.29</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. June data through the week ending 6/8/13.

# August 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 Class 2,3,4a,4b Price Announcement	2	3
4	5	6 Weekly NFDm	7	8	9 Class 1 Price Announcement Milk Price Newsletter Posted to Website	10
11	12	13 Weekly NFDm	14	15 Monthly Statistical Reports Due	16	17
18	19	20 Weekly NFDm	21	22	23 July Quota, Base, Overbase, Pool Price Announcement	24
25	26	27 Weekly NFDm	28	29	30	31



California Department of Food and Agriculture  
Karen Ross, Secretary

**Milk Pricing Information:**

Within California 1-800-503-3490

Outside California 1-916-442-MILK

**Dairy Marketing Branch:**

1220 N Street, Sacramento, CA 95814

Phone (916) 900-5014; Fax (916) 900-5341

Website: [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy)

Email: [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov)

The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov), or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.