

To: California Department of Food & Agriculture
Attn: Dairy Marketing Branch - Statistics Unit
Fax Number: (916) 341-6697

***WEEKLY NONFAT DRY
MILK SALES REPORT***

The prices received by your plant from wholesale customers for sales of Extra Grade and Grade A Nonfat Dry Milk (NFDM) for human consumption are used by this office, together with those received by several other plants, in computing the weekly "sales quantity" weighted average NFDM price for California. These prices are for the seven-day period Saturday through Friday of each week. This calculated price, as well as the weekly total NFDM sales will be submitted to the Federal Market News Service by 2:00 p.m. each Wednesday for publication in the *Dairy Market News*.

Your sales to wholesale customers (excluding sales or transfers to other plants in your organization) should be reported to the Dairy Marketing Branch no later than 10:00 a.m. on the Tuesday following the seven-day period of this Report.

Period Covered

1. Saturday: _____ **Through Friday:** _____

**Volume and Dollar Value of Extra Grade and Grade A Nonfat Dry Milk
Sold FOB Processing Plant During the Period Above**

2A. Commodity Credit Corporation Sales: (All approved Containers)	Volume in Pounds:
2B. Total Dollars Received for the Sales Above:	\$ _____ Dollars
2C. Less Broker Fees and Hauling Costs:	(\$ _____)
2D. Total Dollars Received for NFDM Only	\$ _____

3A. Contracted Sales: (All Types of Containers)	Volume in Pounds:
3B. Total Dollars Received for the Sales Above:	\$ _____ Dollars
3C. Less Broker Fees and Hauling Costs:	(\$ _____)
3D. Total Dollars Received for NFDM Only:	\$ _____

4A. All Other Sales: (All Types of Containers)	Volume in Pounds:
4B. Total Dollars Received for the Sales Above:	\$ _____ Dollars
4C. Less Broker Fees and Hauling Costs:	(\$ _____)
4D. Total Dollars Received for NFDM Only:	\$ _____

Instructions for completing this Report are on the reverse side. Should you have any questions, please contact the Statistics Unit at (916) 341-5988. Your timely cooperation in supplying this information is greatly appreciated.

REPORTING INSTRUCTIONS
(Weekly Report)

This report is for disclosing sales of Extra Grade and Grade A Nonfat Dry Milk (NFDM) only, sold for human consumption, regardless of length of storage, container size or sales volume. Do not include any other type of powdered milk, such as instant NFDM or whole milk powder. The selling price of NFDM will include any bag costs. No reduction in price is allowed when a more expensive bag is used.

- 1. Period Covered:** The weekly time frame of Saturday through Friday of any given week will be the basis for determining the amounts of reported nonfat dry milk product and sales. Include only the sales involved for that specific time frame in the pounds and sales lines.
- 2.(a) Commodity Credit Corporation Sales:** Total the Commodity Credit Corporation (CCC), sales under the support purchase price program for the week in question and place on this line. This is reported in pounds sold.
- 2.(b) Total Dollars Received:** Total the dollars of sales for the week in question and place on this line. Credits for sales are to be included in the weekly report only if the original sale was in the same week as the credit week. Other credits for prior week sales are not to be included. Please note that sales of NFDM should be reported at the price sold without regard to whether the price is lower than any existing support purchase price.
- 2.(c) Broker Fees and Hauling Costs:** Total all broker fees and letters of credit costs accrued by your company for any CCC sale for the week in question, if any, on this line. If total dollar sales exclude broker fees and letters of credit costs, disregard this line. If the processing plant delivers product in their own trucks and the plant cannot separate their delivery cost from their delivered price to achieve an f.o.b. plant price, then this sale shall not be reported.
- 2.(d) Charges for Powder Only:** This line represents total dollars received less broker fees and hauling costs.
- 3.(a) Contracted Sales:** Total all Contracted Sales for the week in question and place on this line. Do not include sales or transfers to other plants in your organization, or products delivered by the company's own trucks unless the company can separate delivery expenses from the delivered price. Only those contracted sales that are shipped no more than 90 days from the date of contract execution shall be included. This is reported in pounds.
- 3.(b) Total Dollars Received- Contracted Sales:** Same as 2.(b).
- 3.(c) Broker Fees and Hauling Costs:** Same as 2.(c).
- 3. (d) Charges for Powder Only:** This line represents total dollars received less broker fees and hauling costs.
- 4.(a) All Other Sales:** Total All Other Sales for the week in question and place on this line. Do not include sales or transfers to other plants in your organization, or products delivered by the company's own trucks unless the company can separate delivery expenses from the delivered price. This is reported in pounds.
- 4.(b) Total Dollars Received- All Other Sales:** Same as 2.(b).
- 4.(c) Broker Fees and Hauling Costs:** Same as 2.(c).
- 4. (d) Charges for Powder Only:** This line represents total dollars received less broker fees and hauling costs.

This report is to be faxed to the Statistics Unit by 10:00 a.m. on Tuesday of the current week.

I hereby certify that the foregoing report, to the best of my knowledge and belief is correct.

Signed:	Please Print Name:
Title:	Phone Number:
Company Name:	Date: