Data for March 2013

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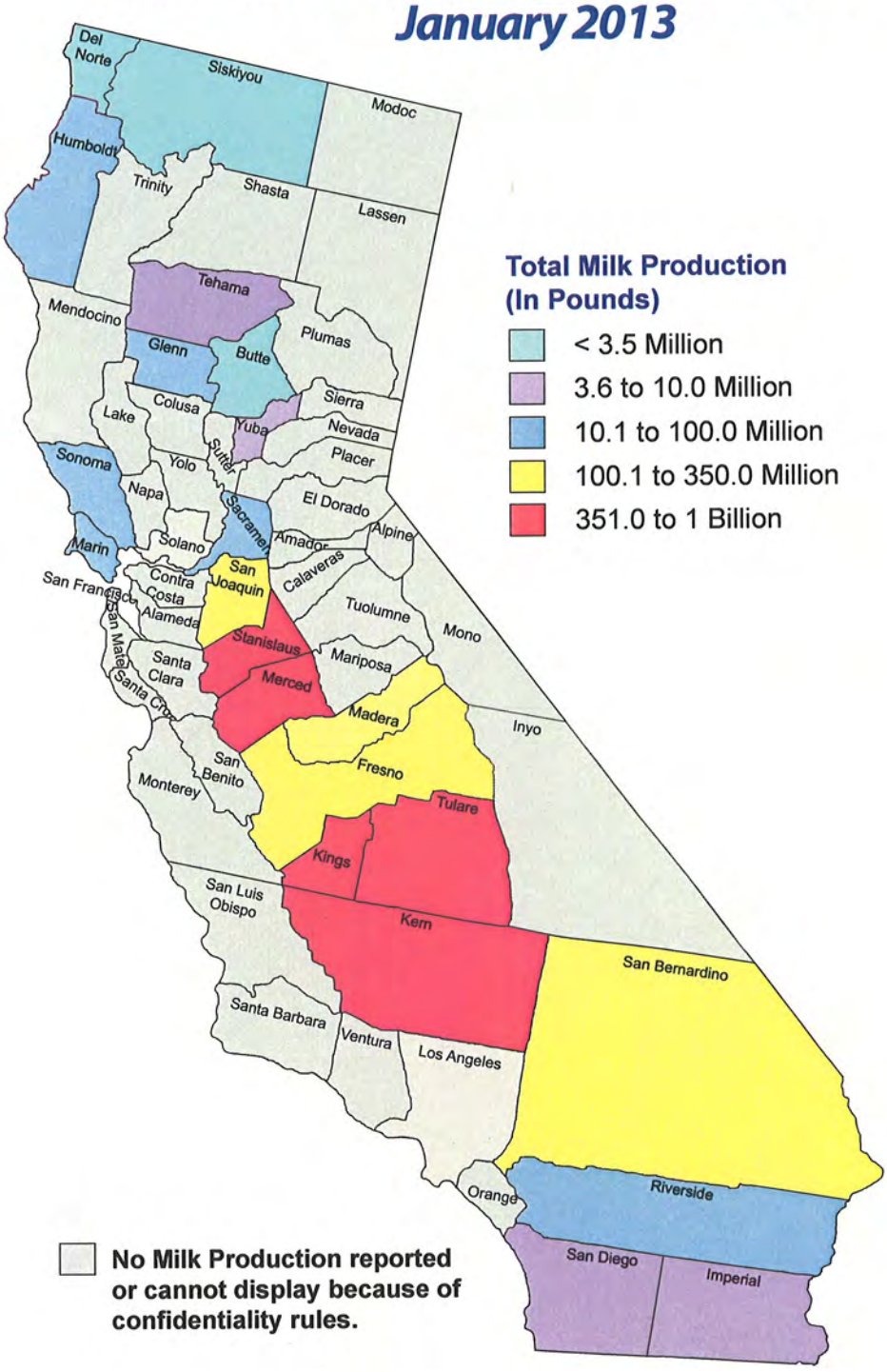
California Total Milk Production, by County
January 2013



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DAIRY INDUSTRY NEWS . . .

National Dairy Situation & Outlook – USDA Estimates

Note: Through September 2013, USDA will only publish administrative data for Milk Production (there will be no "milk per cow" or "number of cows" data available).
Monthly: USDA estimates overall milk production across the U.S. was down by 0.3% in March 2013, compared to March 2012. USDA reports that California milk production decreased 3.3% compared to March 2012. Among other western states, compared to March 2012, Arizona was down 2.8%; New Mexico was down 2.9%; and Washington was down 1.1%. Three of the top 10 states reported a production decrease. The largest increase was reported by Kansas at 5.0% growth in milk production.

Quarterly: For the first quarter of 2013 compared to the fourth quarter of 2012, U.S. milk cow numbers increased to 9.225 million head, milk production per cow increased to 5,475 pounds; the net effect was slightly increased milk production at 50.5 billion pounds. USDA projects that for the second quarter of 2013 compared to the first quarter of 2013, U.S. milk cow numbers will increase to 9.200 million head, production per cow will increase to 5,630 pounds; the net effect would be increased milk production to 51.8 billion pounds.

Milk Prices

Comparing the first quarter of 2013 to the fourth quarter of 2012, U.S. average milk prices decreased to $19.50/cwt. USDA projects that for the second quarter of 2013, U.S. average all-milk prices will be $19.00-19.40/cwt.; Class III prices will be $17.60-18.00/cwt.; and Class IV prices will be $18.05-18.55/cwt.

Utility Cow Prices

Comparing the first quarter of 2013 to the fourth quarter of 2012, average U.S. utility cow prices were up $4.06/cwt. to a national average of $77.87/cwt. USDA projects that utility cow prices will average $81-85/cwt. in the second quarter of 2013.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during March 2013 totaled 3.67 billion pounds, 3.5 percent less than the quantity produced during March 2012. For the twelve months ending March 2013, total milk production decreased 2.4 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of March 2013, as compared to March 2012, the total manufacture of butter decreased 7.1 percent; manufacture of nonfat dried milk for human consumption decreased 37.5 percent; manufacture of total cheese decreased 3.8 percent, and manufacture of total frozen products increased 4.5 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during March 2013 decreased 4.8 percent compared to sales during March 2012.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

Table 1: Commercial Production of Market and Manufacturing Milk in Thousand Pounds, in California, by Month [1] April 2011 - March 2013

Month	Market Milk			Manufacturing Milk			Total Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	3,455,312	3,597,922	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,678	3.3%
May	3,610,947	3,706,753	2.7%	64,175	32,985	-48.6%	3,675,122	3,739,738	1.8%
June	3,447,274	3,491,052	1.3%	61,107	30,365	-50.3%	3,508,381	3,521,417	0.4%
July	3,469,714	3,465,801	-0.1%	62,364	28,472	-54.3%	3,532,078	3,494,273	-1.1%
August	3,436,774	3,273,030	-4.8%	60,749	27,677	-54.4%	3,497,523	3,300,707	-5.6%
September	3,254,604	3,153,537	-3.1%	56,743	26,203	-53.8%	3,311,347	3,179,740	-4.0%
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,234,481	-1.5%	54,655	25,047	-54.2%	3,338,836	3,259,529	-2.4%
December	3,435,095	3,385,737	-1.4%	57,656	28,162	-51.2%	3,492,752	3,413,899	-2.3%
January	3,587,849	3,407,055	-5.0%	28,124	54,300	93.1%	3,615,973	3,461,355	-4.3%
February	3,477,146	3,174,807	-8.7%	26,403	49,933	89.1%	3,503,549	3,224,740	-8.0%
March	3,772,736	3,613,367	-4.2%	30,570	56,704	85.5%	3,803,305	3,670,071	-3.5%
Jan-Mar Total	**10,837,730**	**10,195,229**	**-5.9%**	**85,097**	**160,937**	**89.1%**	**10,922,828**	**10,356,166**	**-5.2%**
Apr-Mar Total	**41,595,709**	**40,778,152**	**-2.0%**	**622,184**	**420,168**	**-32.5%**	**42,217,893**	**41,198,320**	**-2.4%**
2012 Total	**41,420,654**			**344,328**			**41,764,982**		

[1] Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis Compared to Prior Month, in Thousand Pounds, in California, by Month [1] April 2012 - March 2013

Month	Market Milk		Manufacturing Milk		Total Milk	
	2012-2013	% Change	2012-2013	% Change	2012-2013	% Change
March	121,701		986		122,687	
April	119,931	-1.5%	1,059	7.3%	120,989	-1.4%
May	119,573	-0.3%	1,064	0.5%	120,637	-0.3%
June	116,368	-2.7%	1,012	-4.9%	117,381	-2.7%
July	111,800	-3.9%	918	-9.3%	112,718	-4.0%
August	105,582	-5.6%	893	-2.8%	106,474	-5.5%
September	105,118	-0.4%	873	-2.2%	105,991	-0.5%
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,816	2.1%	835	-9.4%	108,651	2.0%
December	109,217	1.3%	908	8.8%	110,126	1.4%
January	109,905	0.6%	1,752	92.8%	111,657	1.4%
February	113,386	3.2%	1,783	1.8%	115,169	3.1%
March	116,560	2.8%	1,829	2.6%	118,389	2.8%

[1] Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions [1]

March 2013

County and Region	Bulk Milk			Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Alameda						
Alpine						
Amador						
Butte	414,198	17,205	431,403	-7.9%	4.29%	9.14%
Calaveras						
Colusa						
Contra Costa						
Del Norte	2,957,173	396,977	3,354,150	-10.4%	4.21%	9.02%
El Dorado						
Fresno	238,794,226	148,455	238,942,681	-1.4%	3.72%	8.88%
Glenn	36,036,355	1,167,072	37,203,427	-1.7%	3.79%	8.83%
Humboldt	14,640,429	3,174,126	17,814,555	-4.5%	4.18%	8.99%
Inyo						
Kern	369,918,956	306,049	370,225,005	-0.8%	3.67%	8.82%
Kings	382,995,731	407,717	383,403,448	-3.9%	3.70%	8.86%
Lake						
Lassen						
Madera	154,056,447	212,019	154,268,466	-5.4%	3.61%	8.86%
Marin	12,084,569	0	12,084,569	-16.8%	3.65%	8.96%
Mariposa						
Mendocino						
Merced	499,438,331	37,691,678	537,130,009	0.0%	3.85%	8.94%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	29,844,862	0	29,844,862	-0.1%	3.73%	8.87%
San Benito						
San Francisco						
San Joaquin	201,036,275	57,892	201,094,167	-5.2%	3.70%	8.86%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,358,782	0	1,358,782	0.4%	3.82%	8.84%
Solano						
Sonoma	39,467,023	51,374	39,518,397	-9.8%	3.71%	8.93%
Stanislaus	362,165,672	10,315,398	372,481,070	-1.8%	3.78%	8.89%
Sutter						
Tehama	6,266,439	284,619	6,551,058	-4.5%	4.14%	9.08%
Trinity						
Tulare	1,015,260,029	2,473,696	1,017,733,725	-2.3%	3.77%	8.92%
Tuolumne						
Yolo						
Yuba	5,003,895	0	5,003,895	-23.7%	4.05%	8.90%
N. California	**3,380,282,132**	**56,704,277**	**3,436,986,409**	**-2.6%**	**3.75%**	**8.89%**

MILK PRODUCTION BY COUNTY

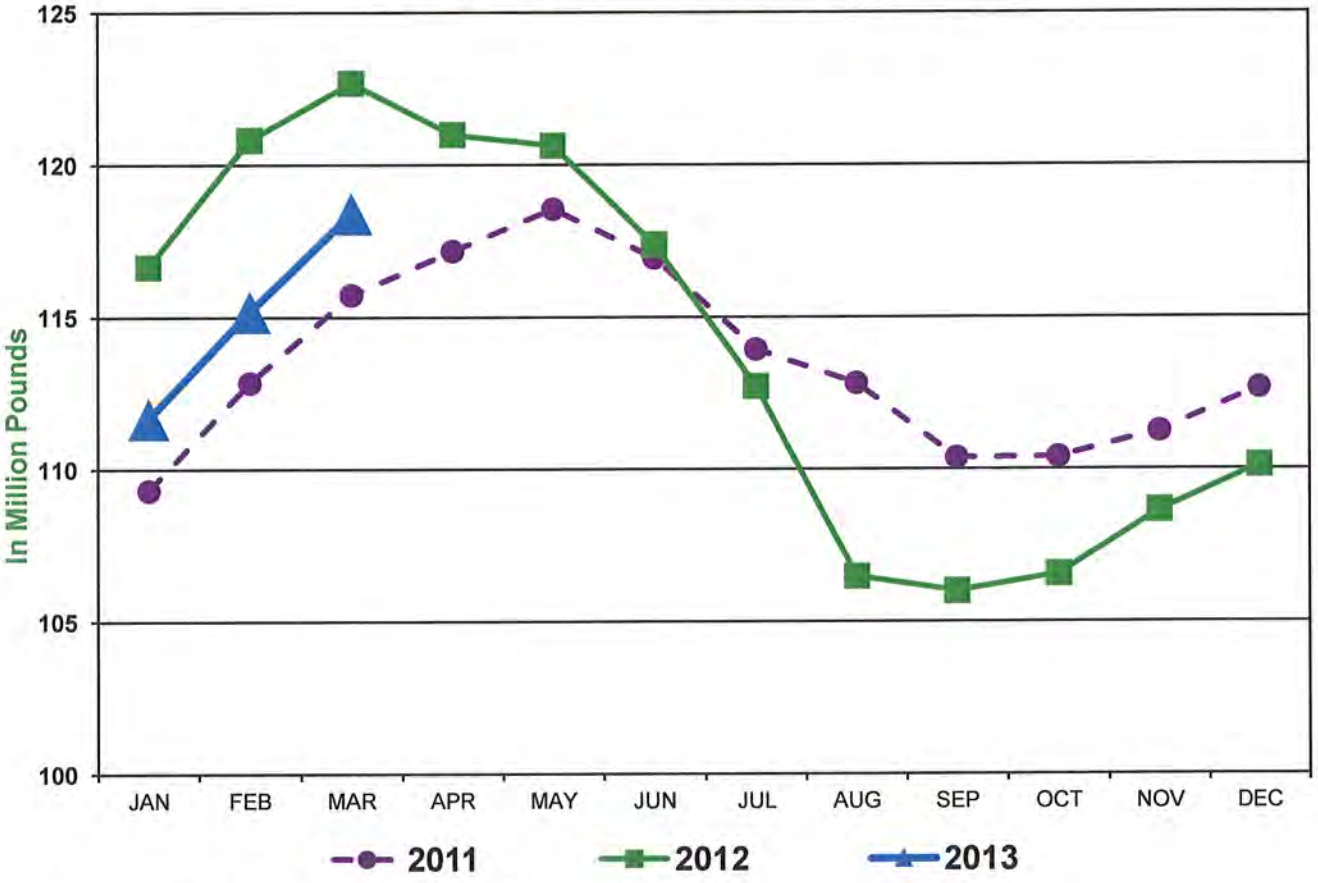
Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions [1]
March 2013

County and Region	Bulk Milk			Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	11,001,108	0	11,001,108	-30.2%	3.69%	8.85%
Los Angeles						
Orange						
Riverside	87,959,561	0	87,959,561	-7.6%	3.63%	8.86%
San Bernardino	120,721,422	0	120,721,422	-20.2%	3.59%	8.80%
San Diego	4,248,451	0	4,248,451	-11.2%	3.47%	8.78%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	**233,084,787**	**0**	**233,084,787**	**-15.6%**	**3.60%**	**8.82%**
State Total	**3,613,366,919**	**56,704,277**	**3,670,071,196**	**-3.5%**	**3.74%**	**8.89%**

1 Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION

Average Daily Basis 2011, 2012, 2013



February 2012 Milk Production included 29 days.

MILK UTILIZATION

Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months, in Thousand Pounds [1]

2012 - 2013

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	10,023	10,104	7,684	8,373	5,618	3,703	59,046	56,234
February	9,197	8,667	7,834	8,695	6,138	5,129	55,552	49,507
March	9,715	9,285	8,455	9,775	6,683	7,203	60,905	54,949
April	9,448		8,024		7,168		55,983	
May	9,484		8,544		7,444		56,176	
June	8,957		7,922		7,780		50,472	
July	9,804		9,611		9,501		45,154	
August	10,134		10,638		9,654		39,502	
September	9,042		10,145		7,159		42,625	
October	10,389		11,904		7,196		43,389	
November	10,107		12,516		5,811		44,385	
December	10,130		8,306		4,125		53,466	
Jan - Mar Total	**28,936**	**28,056**	**23,973**	**26,843**	**18,438**	**16,035**	**175,503**	**160,690**
Change from 2012		**-3.0%**		**12.0%**		**-13.0%**		**-8.4%**
2012 Total	**116,431**		**111,583**		**84,278**		**606,657**	

Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	48,801	48,170	12,312	11,532	5,815	4,743	107,977	97,371
February	44,458	41,906	11,612	10,677	6,766	6,071	105,792	92,971
March	46,857	44,770	11,719	11,702	8,602	7,052	116,438	110,054
April	45,422		11,569		7,563		109,552	
May	45,768		11,952		8,055		113,569	
June	40,986		11,113		7,587		106,996	
July	43,482		11,962		8,044		98,671	
August	47,075		11,874		8,074		78,733	
September	44,761		11,603		6,796		82,233	
October	49,614		12,902		7,280		82,924	
November	47,337		12,031		6,036		85,491	
December	46,350		10,852		4,010		98,265	
Jan - Mar Total	**140,115**	**134,845**	**35,643**	**33,911**	**21,183**	**17,865**	**330,206**	**300,397**
Change from 2012		**-3.8%**		**-4.9%**		**-15.7%**		**-9.0%**
2012 Total	**550,910**		**141,502**		**84,627**		**1,186,640**	

Month	Fluid	
	2012	2013
January	438,032	432,770
February	399,572	376,411
March	420,505	402,218
April	407,744	
May	410,934	
June	368,961	
July	393,924	
August	426,711	
September	401,720	
October	445,321	
November	424,433	
December	416,511	
Jan - Mar Total	**1,258,109**	**1,211,399**
Change from 2012		**-3.7%**
2012 Total	**4,954,369**	

MILK UTILIZATION

Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months, in Thousand Pounds [1]

2012 - 2013

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	50,280	50,194	27,356	27,370	105,295	101,238	132,651	128,607
February	48,577	45,411	25,612	24,722	101,686	92,688	127,298	117,409
March	51,823	49,934	27,380	27,381	110,201	103,766	137,581	131,147
April	49,065		26,492		103,197		129,689	
May	49,443		27,350		103,742		131,092	
June	48,670		26,453		97,348		123,801	
July	48,854		27,366		95,559		122,924	
August	47,113		27,391		89,651		117,042	
September	45,202		26,463		87,710		114,173	
October	47,422		27,360		92,940		120,301	
November	48,146		26,473		94,493		120,966	
December	51,245		27,349		99,923		127,272	
Jan - Mar Total	**150,680**	**145,539**	**80,348**	**79,472**	**317,182**	**297,691**	**397,529**	**377,164**
Change from 2012		**-3.4%**		**-1.1%**		**-6.1%**		**-5.1%**
2012 Total	**585,841**		**323,044**		**1,181,745**		**1,504,789**	
Month	**Class 4b - SNF**		**Quota - SNF**		**Non-quota - SNF**		**Pool Total - SNF**	
	2012	**2013**	**2012**	**2013**	**2012**	**2013**	**2012**	**2013**
January	137,900	135,286	66,713	66,730	246,092	230,374	312,805	297,103
February	134,125	123,878	62,462	60,287	240,290	215,217	302,751	275,503
March	144,606	139,332	66,769	66,770	261,452	246,139	328,222	312,909
April	138,881		64,603		248,385		312,988	
May	141,858		66,702		254,500		321,202	
June	135,389		64,500		237,570		302,070	
July	136,183		66,729		231,613		298,343	
August	132,862		66,780		211,838		278,618	
September	126,368		64,522		207,239		271,761	
October	131,618		66,697		217,641		284,337	
November	131,605		64,551		217,950		282,501	
December	136,496		66,683		229,289		295,972	
Jan - Mar Total	**416,632**	**398,497**	**195,944**	**193,786**	**747,834**	**691,730**	**943,778**	**885,516**
Change from 2012		**-4.4%**		**-1.1%**		**-7.5%**		**-6.2%**
2012 Total	**1,627,891**		**787,712**		**2,803,858**		**3,591,570**	

1 Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds 2012 - 2013

Month	Pool Milk		Grade A Milk Not Pooled [1]		Total Grade A Milk [2]		Total Grade B Milk	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,500,827	3,317,644	87,023	89,411	3,587,849	3,407,055	28,124	54,300
February	3,402,921	3,086,147	74,225	88,660	3,477,146	3,174,807	26,403	49,933
March	3,691,094	3,517,025	81,642	96,342	3,772,736	3,613,367	30,570	56,704
April	3,522,833		75,089		3,597,922		31,756	
May	3,627,769		78,983		3,706,753		32,985	
June	3,417,423		73,629		3,491,052		30,365	
July	3,391,207		74,595		3,465,801		28,472	
August	3,186,288		86,743		3,273,030		27,677	
September	3,075,377		78,160		3,153,537		26,203	
October	3,192,239		82,370		3,274,609		28,565	
November	3,150,638		83,843		3,234,481		25,047	
December	3,299,136		86,602		3,385,737		28,162	
Jan - Mar Total	**10,594,841**	**9,920,816**	**242,889**	**274,413**	**10,837,730**	**10,195,229**	**85,097**	**160,937**
Change from 2012		**-6.4%**		**13.0%**		**-5.9%**		**89.1%**
2012 Total	**40,457,751**		**962,903**		**41,420,654**		**344,328**	

[1] Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

[2] Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds [1] 2012 - 2013

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,615,973	3,461,355	57,391	52,887	38,010	31,864	3,635,354	3,482,377
February	3,503,549	3,224,740	52,619	49,598	37,291	35,584	3,518,878	3,238,754
March	3,803,305	3,670,071	62,478	57,399	37,824	37,640	3,827,959	3,689,830
April	3,629,678		63,369		35,652		3,657,395	
May	3,739,738		63,772		37,596		3,765,913	
June	3,521,417		62,074		33,064		3,550,428	
July	3,494,273		64,179		31,237		3,527,215	
August	3,300,707		60,408		29,156		3,331,958	
September	3,179,740		57,488		22,774		3,214,455	
October	3,303,174		55,611		25,885		3,332,900	
November	3,259,529		49,017		29,210		3,279,336	
December	3,413,899		52,042		31,580		3,434,361	
Jan - Mar Total	**10,922,828**	**10,356,166**	**172,489**	**159,884**	**113,125**	**105,089**	**10,982,191**	**10,410,962**
Change from 2012		**-5.2%**		**-7.3%**		**-7.1%**		**-5.2%**
2012 Total	**41,764,982**		**700,448**		**389,279**		**42,076,152**	

[1] Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons [1] [2]

April 2011 - March 2013

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	17,506	17,279	-1.3%	23,637	23,171	-2.0%	8,889	8,506	-4.3%
May	17,701	17,541	-0.9%	23,992	23,336	-2.7%	9,441	8,984	-4.8%
June	17,430	17,462	0.2%	23,688	23,126	-2.4%	7,780	7,560	-2.8%
July	17,705	17,967	1.5%	24,021	23,826	-0.8%	7,387	7,140	-3.3%
August	18,300	18,416	0.6%	25,010	24,656	-1.4%	8,235	8,471	2.9%
September	17,421	17,157	-1.5%	24,019	23,008	-4.2%	9,123	8,728	-4.3%
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,722	-1.3%	24,425	24,194	-0.9%	8,798	8,587	-2.4%
December	18,553	18,490	-0.3%	25,327	25,422	0.4%	8,408	8,009	-4.7%
January	18,050	18,004	-0.3%	24,747	25,132	1.6%	9,032	8,685	-3.8%
February	16,615	16,210	-2.4%	22,359	22,341	-0.1%	8,571	7,981	-6.9%
March	18,255	17,252	-5.5%	24,659	24,397	-1.1%	9,349	8,450	-9.6%
Jan - Mar Total	**52,920**	**51,466**	**-2.7%**	**71,764**	**71,870**	**0.1%**	**26,952**	**25,116**	**-6.8%**
Apr - Mar Total	**213,596**	**212,027**	**-0.7%**	**290,884**	**287,714**	**-1.1%**	**104,579**	**100,726**	**-3.7%**
2012 Total	**213,481**			**287,608**			**102,562**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	9,683	9,088	-6.1%	59,715	58,045	-2.8%	1,558	1,611	3.4%
May	10,369	9,630	-7.1%	61,503	59,491	-3.3%	1,505	1,633	8.5%
June	8,575	7,534	-12.1%	57,473	55,681	-3.1%	1,523	1,547	1.6%
July	7,690	7,099	-7.7%	56,803	56,032	-1.4%	1,451	1,563	7.7%
August	9,089	8,554	-5.9%	60,633	60,098	-0.9%	1,528	1,630	6.6%
September	10,045	9,230	-8.1%	60,609	58,123	-4.1%	1,513	1,460	-3.5%
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	9,027	-4.3%	60,603	59,531	-1.8%	1,826	1,832	0.4%
December	8,996	8,557	-4.9%	61,283	60,479	-1.3%	1,740	1,761	1.2%
January	9,827	9,447	-3.9%	61,656	61,268	-0.6%	1,593	1,714	7.6%
February	9,377	8,561	-8.7%	56,922	55,094	-3.2%	1,569	1,547	-1.4%
March	10,032	9,064	-9.6%	62,295	59,163	-5.0%	1,695	1,734	2.3%
Jan - Mar Total	**29,236**	**27,072**	**-7.4%**	**180,872**	**175,524**	**-3.0%**	**4,857**	**4,995**	**2.8%**
Apr - Mar Total	**113,414**	**106,008**	**-6.5%**	**722,474**	**706,474**	**-2.2%**	**19,108**	**19,752**	**3.4%**
2012 Total	**108,171**			**711,822**			**19,614**		

Month	Total Class 1 Milk			Class 1 Sales Out of State 3/		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	61,273	59,656	-2.6%	1,607	1,564	-2.7%
May	63,008	61,125	-3.0%	1,639	1,634	-0.3%
June	58,995	57,229	-3.0%	1,567	1,531	-2.3%
July	58,254	57,595	-1.1%	1,792	1,730	-3.4%
August	62,162	61,728	-0.7%	1,790	2,092	16.9%
September	62,122	59,583	-4.1%	1,610	1,436	-10.8%
October	64,585	65,187	0.9%	1,663	1,680	1.0%
November	62,429	61,364	-1.7%	2,082	1,527	-26.6%
December	63,024	62,240	-1.2%	2,078	1,508	-27.4%
January	63,249	62,982	-0.4%	1,784	1,563	-12.4%
February	58,490	56,641	-3.2%	1,627	1,367	-16.0%
March	63,990	60,897	-4.8%	1,615	1,604	-0.7%
Jan - Mar Total	**185,730**	**180,520**	**-2.8%**	**5,026**	**4,534**	**-9.8%**
Apr - Mar Total	**741,582**	**726,227**	**-2.1%**	**20,853**	**19,236**	**-7.8%**
2012 Total	**731,436**			**19,727**		

1 Reported by California plants only.

2 Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

3 Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months, in Thousand Gallons [1 2 3]

April 2011 - March 2013

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	837	976	16.6%	1,228	1,362	10.8%	656	693	5.6%
May	830	964	16.2%	1,162	1,232	6.0%	665	672	1.1%
June	861	956	11.0%	1,333	1,222	-8.3%	661	647	-2.1%
July	804	1,017	26.5%	1,231	1,215	-1.3%	629	691	10.0%
August	932	1,147	23.2%	1,391	1,553	11.7%	686	770	12.2%
September	926	1,027	10.9%	1,595	1,362	-14.6%	691	778	12.6%
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
December	1,005	1,195	18.9%	1,676	1,570	-6.3%	718	765	6.5%
January	999	1,331	33.2%	1,733	1,664	-4.0%	755	824	9.2%
February	917	1,119	22.1%	1,332	1,439	8.1%	654	711	8.7%
March	1,007	1,189	18.1%	1,496	1,750	17.0%	739	796	7.7%
Jan - Mar Total	**2,922**	**3,640**	**24.5%**	**4,561**	**4,854**	**6.4%**	**2,147**	**2,331**	**8.5%**
Apr - Mar Total	**10,987**	**13,257**	**20.7%**	**17,240**	**17,440**	**1.2%**	**8,229**	**8,989**	**9.2%**
2012 Total	**12,540**			**17,148**			**8,806**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	587	596	1.6%	3,308	3,626	9.6%
May	582	578	-0.8%	3,240	3,446	6.4%
June	596	540	-9.3%	3,451	3,366	-2.5%
July	549	594	8.2%	3,212	3,516	9.5%
August	634	603	-4.9%	3,642	4,073	11.8%
September	631	579	-8.3%	3,842	3,745	-2.5%
October	620	629	1.3%	3,768	4,225	12.1%
November	543	612	12.6%	3,704	4,064	9.7%
December	636	559	-12.1%	4,035	4,089	1.3%
January	594	690	16.2%	4,081	4,509	10.5%
February	563	527	-6.4%	3,466	3,797	9.6%
March	611	673	10.2%	3,853	4,409	14.4%
Jan - Mar Total	**1,768**	**1,891**	**6.9%**	**11,399**	**12,714**	**11.5%**
Apr - Mar Total	**7,146**	**7,179**	**0.5%**	**43,602**	**46,865**	**7.5%**
2012 Total	**7,057**			**45,550**		

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months, in Thousand Gallons [1] [2]

April 2011 - March 2013

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	58	52	-10.2%	72	58	-19.3%	1,024	618	-39.6%
May	58	55	-6.3%	69	61	-12.1%	1,134	607	-46.5%
June	54	56	4.7%	66	73	11.2%	669	573	-14.3%
July	54	53	-3.2%	65	74	14.6%	585	603	3.1%
August	67	54	-19.6%	64	72	11.8%	636	650	2.3%
September	66	59	-10.8%	66	71	7.0%	694	606	-12.8%
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	56	-11.6%	60	60	-1.1%	679	592	-12.7%
December	62	53	-14.0%	68	66	-2.1%	651	559	-14.2%
January	61	52	-14.9%	62	63	1.3%	610	572	-6.3%
February	53	48	-7.8%	58	56	-3.3%	611	558	-8.7%
March	57	52	-7.6%	61	61	-1.2%	679	554	-18.4%
Jan - Mar Total	**171**	**153**	**-10.3%**	**181**	**179**	**-1.0%**	**1,900**	**1,683**	**-11.4%**
Apr - Mar Total	**720**	**657**	**-8.8%**	**784**	**793**	**1.1%**	**8,718**	**7,151**	**-18.0%**
2012 Total	**674**			**795**			**7,367**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
April	2,079	1,976	-5.0%	3,233	2,705	-16.3%
May	2,694	2,443	-9.3%	3,956	3,165	-20.0%
June	1,220	722	-40.8%	2,008	1,424	-29.1%
July	306	290	-5.2%	1,011	1,021	1.0%
August	1,358	1,409	3.8%	2,124	2,185	2.9%
September	2,460	2,305	-6.3%	3,287	3,040	-7.5%
October	2,487	2,796	12.4%	3,374	3,601	6.7%
November	1,982	2,030	2.4%	2,784	2,737	-1.7%
December	1,440	1,562	8.4%	2,222	2,240	0.8%
January	2,231	2,220	-0.5%	2,965	2,907	-2.0%
February	2,278	2,186	-4.1%	2,999	2,848	-5.1%
March	2,398	2,077	-13.4%	3,195	2,744	-14.1%
Jan - Mar Total	**6,907**	**6,483**	**-6.1%**	**9,159**	**8,499**	**-7.2%**
Apr - Mar Total	**22,935**	**22,017**	**-4.0%**	**33,157**	**30,617**	**-7.7%**
2012 Total	**22,441**			**31,277**		

[1] Reported by California plants only.

[2] Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas [1]
March 2011, March 2012, March 2013

Products and Marketing Areas	Sales			Change to March 2013 from	
	March 2011	March 2012	March 2013	March 2011	March 2012
	gallons			*percent*	
Whole Milk					
N. California	7,727,680	7,552,410	7,122,952	-7.8%	-5.7%
S. California	10,876,083	10,702,390	10,128,714	-6.9%	-5.4%
State Total	**18,603,763**	**18,254,800**	**17,251,666**	**-7.3%**	**-5.5%**
Reduced Fat Milk					
N. California	10,519,162	10,651,493	10,200,434	-3.0%	-4.2%
S. California	14,445,258	14,007,185	14,196,504	-1.7%	1.4%
State Total	**24,964,420**	**24,658,678**	**24,396,938**	**-2.3%**	**-1.1%**
Lowfat/Light Milk					
N. California	4,871,550	4,163,627	3,715,891	-23.7%	-10.8%
S. California	4,977,586	5,185,797	4,734,181	-4.9%	-8.7%
State Total	**9,849,136**	**9,349,424**	**8,450,072**	**-14.2%**	**-9.6%**
Skim/Nonfat/Fat free Milk					
N. California	4,496,695	4,609,675	4,083,316	-9.2%	-11.4%
S. California	6,423,619	5,422,232	4,980,960	-22.5%	-8.1%
State Total	**10,920,314**	**10,031,907**	**9,064,276**	**-17.0%**	**-9.6%**
Beverage Milk Totals					
N. California	27,615,087	26,977,205	25,122,593	-9.0%	-6.9%
S. California	36,722,546	35,317,604	34,040,359	-7.3%	-3.6%
State Total	**64,337,633**	**62,294,809**	**59,162,952**	**-8.0%**	**-5.0%**
Half - And - Half					
N. California	750,432	793,638	810,456	8.0%	2.1%
S. California	934,804	901,633	923,765	-1.2%	2.5%
State Total	**1,685,236**	**1,695,271**	**1,734,221**	**2.9%**	**2.3%**

[1] Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

Table 11: Manufacture of Selected Class 2 Dairy Products in California, by Months, in Thousand Pounds (P) or Gallons (G)

2012 - 2013

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	10,684	9,308	-12.9%	1,915	1,905	-0.5%	1,948	2,118	8.7%
February	8,961	7,516	-16.1%	1,811	1,572	-13.2%	2,003	1,973	-1.5%
March	8,725	8,247	-5.5%	1,915	1,819	-5.0%	2,522	2,404	-4.7%
April	8,889			1,781			2,220		
May	10,931			2,054			2,282		
June	8,816			1,785			2,042		
July	9,121			1,751			2,186		
August	9,857			1,984			2,451		
September	8,072			1,733			2,286		
October	8,822			1,894			2,692		
November	7,279			2,185			2,148		
December	6,945			1,685			1,977		
Jan - Mar Total	**28,370**	**25,071**	**-11.6%**	**5,641**	**5,297**	**-6.1%**	**6,474**	**6,495**	**0.3%**
2012 Total	**107,102**			**22,493**			**26,759**		

Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	637	755	18.6%	57,613	50,641	-12.1%	3,279	3,064	-6.5%
February	627	655	4.4%	51,483	47,857	-7.0%	3,259	2,830	-13.2%
March	733	775	5.7%	50,384	50,626	0.5%	3,598	3,343	-7.1%
April	654			47,367			3,173		
May	700			46,517			3,456		
June	645			44,983			3,239		
July	671			51,086			3,899		
August	708			51,666			4,290		
September	671			48,844			3,674		
October	717			51,483			3,962		
November	764			43,840			3,864		
December	744			42,018			3,142		
Jan - Mar Total	**1,998**	**2,185**	**9.4%**	**159,479**	**149,124**	**-6.5%**	**10,136**	**9,237**	**-8.9%**
2012 Total	**8,271**			**587,282**			**42,835**		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

CLASS 3 PRODUCTION

Table 12: Manufacture of Selected Class 3 Dairy Products in California, by Months, in Thousand Gallons 1/

2012 - 2013

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	7,398	5,673	-23.3%	1,217	1,397	14.8%	225	210	-6.6%
February	10,531	9,707	-7.8%	1,360	1,531	12.6%	280	272	-2.9%
March	11,975	12,364	3.3%	1,735	1,944	12.1%	357	471	31.7%
April	11,444			1,954			364		
May	12,737			2,254			340		
June	13,042			2,118			348		
July	12,975			2,216			336		
August	13,564			2,099			402		
September	9,410			1,657			393		
October	11,631			1,574			255		
November	9,463			1,174			252		
December	7,149			1,140			110		
Jan - Mar Total	**29,904**	**27,745**	**-7.2%**	**4,311**	**4,872**	**13.0%**	**862**	**952**	**10.5%**
2012 Total	**131,318**			**20,497**			**3,662**		

Month	Frozen Yogurt 3/			Total Frozen Products		
	2012	2013	% Change	2012	2013	% Change
January	*	*	*	9,786	8,082	-17.4%
February	*	*	*	13,357	12,596	-5.7%
March	*	*	*	15,153	15,831	4.5%
April	*			14,919		
May	*			16,465		
June	*			16,739		
July	*			16,655		
August	*			17,342		
September	*			12,499		
October	*			14,221		
November	*			11,409		
December	*			8,952		
Jan - Mar Total	*	*	*	**38,296**	**36,509**	**-4.7%**
2012 Total	*			**167,497**		

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

Table 13: Manufacture of Selected Class 4A Products in California, by Months, in Thousand Pounds 2012 - 2013

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products [1]		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	62,657	59,190	-5.5%	74,309	56,867	-23.5%	27,952	36,189	29.5%
February	59,317	53,811	-9.3%	88,862	55,281	-37.8%	10,630	33,741	217.4%
March	64,209	59,666	-7.1%	101,174	63,245	-37.5%	7,297	38,004	420.8%
April	59,806			91,214			12,567		
May	59,734			97,752			9,081		
June	54,214			81,272			18,876		
July	49,701			62,609			31,819		
August	44,921			42,245			32,225		
September	46,509			40,410			34,757		
October	47,745			38,491			40,169		
November	48,325			46,585			36,898		
December	57,057			65,887			28,455		
Jan - Mar Total	**186,183**	**172,667**	**-7.3%**	**264,344**	**175,393**	**-33.6%**	**45,879**	**107,934**	**135.3%**
2012 Total	**654,196**			**830,809**			**290,727**		

Month	Condensed & Evap. Milk [2]		
	2012	2013	% Change
January	81,356	82,921	1.9%
February	79,115	75,126	-5.0%
March	91,466	91,577	0.1%
April	92,986		
May	93,000		
June	84,820		
July	90,866		
August	95,398		
September	85,525		
October	97,574		
November	81,019		
December	71,476		
Jan - Mar Total	**251,937**	**249,624**	**-0.9%**
2012 Total	**1,044,602**		

[1] Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

[2] Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

Table 14: Manufacture of Selected Class 4B Products in California, by Months, in Thousand Pounds

2012 - 2013

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	22,665	21,371	-5.7%	29,103	31,640	8.7%	114,154	112,601	-1.4%
February	21,848	22,065	1.0%	25,155	25,551	1.6%	109,222	98,819	-9.5%
March	24,282	22,762	-6.3%	27,631	28,788	4.2%	115,625	111,750	-3.4%
April	22,697			27,436			110,484		
May	21,119			29,286			113,149		
June	23,237			25,556			106,715		
July	22,386			25,777			108,730		
August	22,133			26,944			101,932		
September	23,812			24,022			96,488		
October	23,593			25,898			105,790		
November	23,194			26,345			107,389		
December	19,946			32,000			115,858		
Jan - Mar Total	**68,795**	**66,197**	**-3.8%**	**81,889**	**85,979**	**5.0%**	**339,001**	**323,170**	**-4.7%**
2012 Total	**270,911**			**325,154**			**1,305,535**		

Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	4,824	3,835	-20.5%	*	*	*	9,086	10,562	16.2%
February	4,399	4,194	-4.6%	*	*	*	9,336	9,537	2.2%
March	5,254	4,123	-21.5%	*	*	*	10,581	8,893	-16.0%
April	4,182			*			8,749		
May	4,631			*			9,537		
June	4,637			*			8,882		
July	4,683			*			9,660		
August	4,579			*			10,748		
September	4,560			*			8,844		
October	4,365			*			9,596		
November	4,451			*			8,679		
December	3,908			*			8,251		
Jan - Mar Total	**14,477**	**12,153**	**-16.1%**	*	*	*	**29,003**	**28,992**	**0.0%**
2012 Total	**54,474**			*			**111,949**		

Month	Other Cheeses 1/			Total Cheese		
	2012	2013	% Change	2012	2013	% Change
January	9,660	9,843	1.9%	196,326	195,006	-0.7%
February	10,415	11,632	11.7%	184,842	175,176	-5.2%
March	11,641	12,659	8.7%	199,073	191,412	-3.8%
April	10,839			189,053		
May	10,514			194,164		
June	10,878			183,645		
July	10,887			185,653		
August	8,101			179,989		
September	7,509			170,201		
October	8,238			184,122		
November	9,797			185,118		
December	13,132			194,957		
Jan - Mar Total	**31,716**	**34,134**	**7.6%**	**580,241**	**561,594**	**-3.2%**
2012 Total	**121,611**			**2,247,142**		

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

Table 14 (continued): Manufacture of Selected Class 4B Products in California, by Months, in Thousand Pounds

2012 - 2013

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	*	*	*	9,969	9,691	-2.8%	80,346	83,943	4.5%
February	*	*	*	9,187	8,976	-2.3%	75,571	69,231	-8.4%
March	*	*	*	10,614	9,005	-15.2%	82,162	77,534	-5.6%
April	*			9,964			80,922		
May	*			8,999			79,543		
June	*			11,427			83,089		
July	*			10,255			82,647		
August	*			8,688			80,723		
September	*			9,526			74,155		
October	*			9,049			84,267		
November	*			9,386			78,931		
December	*			9,869			77,724		
Jan - Mar Total	*	*	*	**29,770**	**27,672**	**-7.0%**	**238,080**	**230,708**	**-3.1%**
2012 Total	*			**116,933**			**960,080**		

Month	Lactose Powders (Human and Animal)		
	2012	2013	% Change
January	29,192	29,216	0.1%
February	27,322	26,013	-4.8%
March	28,690	30,140	5.1%
April	28,802		
May	28,810		
June	29,115		
July	29,784		
August	27,466		
September	27,797		
October	26,323		
November	26,500		
December	29,401		
Jan - Mar Total	**85,205**	**85,369**	**0.2%**
2012 Total	**339,203**		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers [1]	
	2012	2013	2012	2013	2012	2013	2012	2013
	thousand pounds		*percent*		*percent*		*dollars per hundredweight*	
January	3,587,849	3,407,055	3.79%	3.88%	8.93%	8.94%	$16.65	$17.89
February	3,477,146	3,174,807	3.74%	3.80%	8.89%	8.92%	$15.51	$17.80
March	3,772,736	3,613,367	3.73%	3.73%	8.88%	8.88%	$15.47	$17.30
April	3,597,922		3.68%		8.87%		$14.90	
May	3,706,753		3.61%		8.84%		$14.30	
June	3,491,052		3.62%		8.83%		$14.64	
July	3,465,801		3.63%		8.79%		$15.11	
August	3,273,030		3.68%		8.74%		$16.53	
September	3,153,537		3.71%		8.83%		$17.67	
October	3,274,609		3.77%		8.90%		$19.67	
November	3,234,481		3.84%		8.96%		$19.89	
December	3,385,737		3.86%		8.96%		$18.60	
Jan - Mar Total/Avg	**10,837,730**	**10,195,229**	**3.75%**	**3.80%**	**8.90%**	**8.91%**	**$15.88**	**$17.66**
2012 Total/Avg	**41,420,654**		**3.72%**		**8.87%**		**$16.58**	

[1] Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers [1]	
	2012	2013	2012	2013	2012	2013	2012	2013
	thousand pounds		*percent*		*percent*		*dollars per hundredweight*	
January	28,124	54,300	4.75%	4.87%	9.28%	9.34%	$16.90	$18.74
February	26,403	49,933	4.64%	4.79%	9.23%	9.32%	$15.64	$18.23
March	30,570	56,704	4.59%	4.67%	9.23%	9.29%	$15.84	$17.65
April	31,756		4.47%		9.20%		$15.38	
May	32,985		4.41%		9.17%		$15.27	
June	30,365		4.41%		9.16%		$16.37	
July	28,472		4.45%		9.16%		$17.06	
August	27,677		4.46%		9.10%		$18.77	
September	26,203		4.57%		9.21%		$20.28	
October	28,565		4.64%		9.25%		$22.36	
November	25,047		4.79%		9.31%		$21.78	
December	28,162		4.74%		9.30%		$19.15	
Jan - Mar Total/Avg	**85,097**	**160,937**	**4.66%**	**4.78%**	**9.25%**	**9.32%**	**$16.13**	**$18.21**
2012 Total/Avg	**344,328**		**4.58%**		**9.22%**		**$17.90**	

[1] Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

Table 17: Statistical Summary of California Milk Pool Data for Selected Months, with Comparisons for the Most Recent Month [1] [2]

March 2012, January 2013, February 2013, March 2013

Receipts and Usage		2012 March	2013 January	2013 February	2013 March	Annual Change [3]
		pounds				*percent*
Milk Fat						
Receipts:	Quota	883,210	882,890	882,917	883,257	0.0%
	Base	3,343	2,951	2,967	2,984	-10.7%
	Overbase	3,551,529	3,262,788	3,307,306	3,344,304	-5.8%
	Other Source Milk	0	0	0	0	
Daily Average		4,438,082	4,148,628	4,193,190	4,230,545	-4.7%
Usage:	Class 1	313,391	325,933	309,537	299,517	-4.4%
	Class 2	272,737	270,091	310,534	315,326	15.6%
	Class 3	215,566	119,444	183,187	232,363	7.8%
	Class 4a	1,964,674	1,814,015	1,768,104	1,772,549	-9.8%
	Class 4b	1,671,714	1,619,146	1,621,828	1,610,790	-3.6%
Daily Average		4,438,082	4,148,628	4,193,190	4,230,545	-4.7%
Solids-not-fat						
Receipts:	Quota	2,153,853	2,152,565	2,153,091	2,153,868	0.0%
	Base	6,646	5,550	5,344	5,609	-15.6%
	Overbase	8,427,292	7,425,863	7,680,964	7,934,370	-5.8%
	Other Source Milk	0	0	0	0	
Daily Average		10,587,791	9,583,978	9,839,399	10,093,847	-4.7%
Usage:	Class 1	1,511,515	1,553,871	1,496,626	1,444,179	-4.5%
	Class 2	378,030	372,013	381,327	377,481	-0.1%
	Class 3	277,476	153,006	216,805	227,470	-18.0%
	Class 4a	3,756,049	3,141,015	3,320,410	3,550,123	-5.5%
	Class 4b	4,664,721	4,364,072	4,424,231	4,494,594	-3.6%
Daily Average		10,587,791	9,583,978	9,839,399	10,093,847	-4.7%
Class 1 (Daily Average)		**13,564,687**	**13,960,330**	**13,443,239**	**12,974,768**	**-4.3%**

Daily Class 1 Use as a Percent of Daily Quota					
	percent				
Milk Fat	35.5%	36.9%	35.1%	33.9%	-1.6%
Solids-not-fat	70.2%	72.2%	69.5%	67.1%	-3.1%

Announced Pool Prices, March 2013			
Pooling Category	**Milk Component Prices**		**Standardized Milk [4] Prices**
	Fat	**Solids-not-fat**	
	dollars/pound		*dollars/cwt.*
Quota [5]	$1.709	$1.384	$18.03
Base	$1.709	$1.189	$16.33
Overbase	$1.709	$1.189	$16.33

1 Daily totals may not agree due to rounding.

2 Based on handler reports of pool milk receipts and utilization.

3 Percent change from March 2012.

4 Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

5 Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices[1] for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase[2] and Blend, October 2009 - May 2013

Month	Year	No. Calif. Class 1	So. Calif. Class 1	No. Calif. Class 2	So. Calif. Class 2	Statewide Class 3	Statewide Class 4a	Statewide Class 4b	Statewide Quota	Statewide Overbase	Statewide Blend[3]	Fed. Order Class III
		Dollars per Hundredweight										
October	2009	13.75	14.02	11.07	11.30	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.21	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49	17.47	16.30	18 .97	17.27	18.65	18.66
January	2013	20.24	20.51	18.54	18.77	18.49	17.08	15.84	18.30	16.60	17.94	18.14
February		19.83	20.10	17.81	18.04	17.76	18.01	15.41	18.36	16.66	17.85	17.25
March		19.33	19.60	17.81	18.04	17.76	17.87	15.02	18.03	16.33	17.35	16.93
April		19.49	19.77	18.17	18.40	18.12						
May		19.39	19.66	18.17	18.40	18.12						

[1] Prices as reported by the Dairy Marketing Branch in the monthly class price letter.
[2] Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).
[3] Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices [1]

January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey [2]			
	2012	2013	2012	2013	2012	2013	2012	2013
	Dollars Per Pound							
January	1.5964	1.4871	1.5654	1.7156	0.6959	0.6145	1.3676	1.5245
February	1.4511	1.5663	1.4854	1.6488	0.6693	0.5788	1.3604	1.5580
March	1.4734	1.6281	1.5200	1.6101	0.5431	0.5622	1.3293	1.5125
April	1.4403		1.4969		0.5153		1.2749	
May	1.3477		1.5147		0.4950		1.1735	
June	1.4565		1.6221		0.4834		1.0891	
July	1.5571		1.6746		0.4931		1.0781	
August	1.7350		1.7992		0.5355		1.2113	
September	1.8589		1.8850		0.5897		1.2913	
October	1.9164		2.0692		0.6091		1.4184	
November	1.8526		1.9755		0.6238		1.4840	
December	1.5894		1.7607		0.6338		1.5199	

[1] All commodity prices are for the 26th of the prior month to the 25th of the current month. When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

[2] Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price [1]

January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices [2]	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey [1]					
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	Dollars Per Pound								*Dollars Per Cwt.*	
January	1.6070	1.4830	1.5808	1.7436	0.6806	0.6275	1.3913	1.5085	18.9962	20.2502
February	1.4840	1.5450	1.4902	1.6460	0.6813	0.5831	1.3690	1.5397	18.0792	19.7504
March	1.4353	1.5847	1.4778	1.5819	0.5425	0.5638	1.3537	1.5400	17.6877	19.9198
April	1.4657	1.6770	1.4895	1.7311	0.5213	0.5600	1.3075	1.4822	17.4174	19.8096
May	1.3311		1.5227		0.4963		1.2416		17.2834	
June	1.4039		1.6089		0.4838		1.1187		18.0753	
July	1.5283		1.6445		0.4888		1.0456		18.4868	
August	1.6902		1.7529		0.5269		1.1754		19.8138	
September	1.8463		1.8393		0.5825		1.2609		21.0251	
October	1.9352		2.0911		0.6038		1.3843		23.6403	
November	1.8873		2.0718		0.6225		1.4643		23.5467	
December	1.6102		1.7836		0.6338		1.5020		20.7131	

[1] All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

[2] Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

California Milk Production Cost Comparison, by Region

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
	Dollars per Hundredweight									
1st Quarter										
Total Costs	$20.48	$23.47	$15.09	$16.79	$14.97	$16.31	$15.20	$16.36	$15.15	$16.63
Total Costs & Allowances*	$22.41	$25.28	$16.65	$18.21	$16.53	$17.77	$16.90	$17.89	$16.73	$18.09
2nd Quarter										
Total Costs	$19.18	$22.00	$15.52	$16.99	$15.44	$16.64	$15.37	$16.04	$15.55	$16.84
Total Costs & Allowances*	$21.10	$23.60	$17.09	$18.34	$17.01	$18.02	$17.05	$17.47	$17.13	$18.22
3rd Quarter										
Total Costs	$20.32	$22.34	$16.47	$18.19	$16.91	$18.61	$16.53	$17.53	$16.80	$18.46
Total Costs & Allowances*	$22.23	$23.96	$18.07	$19.62	$18.53	$20.12	$18.26	$19.07	$18.43	$19.94
4th Quarter										
Total Costs	$23.39	$24.54	$17.38	$18.30	$17.30	$18.58	$16.92	$17.92	$17.43	$18.55
Total Costs & Allowances*	$25.34	$26.31	$18.90	$19.78	$18.91	$20.13	$18.56	$19.56	$19.01	$20.08

* Includes an allowance for management and a return on investment
Note: Change in methodology of calculating replacement cost, 2011 cost adjusted to reflect chan

2013 Milk Mailbox Prices
(In Dollars per Hundredwight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	$17.73											
USDA	$20.18											

[1] California mailbox price calculated by CDFA
[2] All federal milk market order weighted average, as calculated by USDA.

In January 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged $20.18 per cwt., down $1.32 from the December 2012 average, and up $0.88 from the January 2012 average. The component tests of producer milk in January 2013 were: butterfat, 3.86%; protein, 3.17%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased in all Federal milk order reporting areas when compared to the previous month. Mailbox prices in January 2013 ranged from $23.22 in Florida to $18.16 in New Mexico.

Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets

April 2011 through May 2013

Month	Year	Class 1 Farm Price [1]				Average Whole Milk Retail Price Collected by AC Nielsen [2]				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
April	2011	1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December		2.01	2.04	2.04	2.05	3.62	3.75	3.24	2.52	3.16
January	2013	1.76	1.83	1.83	1.84	3.49	3.66	3.19	2.39	3.02
February		1.73	1.77	1.77	1.77	3.39	3.57	3.20	2.38	2.99
March [3]		1.69	1.73	1.73	1.74	3.33	3.49	3.14	2.41	2.98
April		1.70	1.72	1.72	1.72					
May		1.69	1.73	1.73	1.73					

Month	Year	Class 1 Farm Price [1]				Average Whole Milk Retail Price Collected by AC Nielsen [2]				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
April	2011	1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.63	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December		1.99	2.00	1.96	2.06	4.01	4.22	3.09	3.23	3.22
January	2013	1.74	1.79	1.75	1.85	3.91	4.18	3.04	3.10	3.16
February		1.71	1.73	1.69	1.79	3.87	4.16	3.00	3.13	3.13
March [3]		1.66	1.69	1.65	1.75	3.89	4.15	2.90	3.09	3.11
April		1.68	1.68	1.64	1.74					
May		1.67	1.69	1.65	1.75					

[1] Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

[2] The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

[3] March data as reported by A.C. Nielsen, data through 3/16/13.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

Minimum Class 1, 2, 3, 4a, 4b Prices
Market Milk (F.O.B. Processing Plant)

The Class prices for the months February 2013 – May 2013 include the temporary price increases resulting from the December 21, 2012 public hearing.

▶ CLASS 1 for May 2013

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	$1.8552	$1.1502	$0.0329	**$19.39**
Southern California	$1.8552	$1.1502	$0.0360	**$19.66**
Statewide Average Cwt. Price:				
Based Upon Production				**$19.41**
Based Upon Utilization				**$19.54**

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (March 26th to April 10th)	**$1.6770**
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (March 26th to April 10th)	**$1.7311**
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending March 29th and April 5th)	**$1.4822**
Western Dry Whey (Mostly) – Simple Average (for weeks ending March 29th and April 5th)	**$0.5600**
COMMODITY REFERENCE PRICE FOR MAY CLASS 1 PRICING:	**$19.8096**

The June 2013 Class 1 prices will be announced no later than 4:00 p.m. on May 10, 2013.

▶ CLASS 2 for April and May 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	$1.6705	$1.4162	**$18.17**
Southern California	$1.6705	$1.4429	**$18.40**

▶ CLASS 3 for April and May 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.6705	$1.4105	**$18.12**

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26th to March 25th)	**$1.6281**
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26th to March 25th)	**$1.6101**
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26th to March 25th)	**$1.5125**
Western Dry Whey (Mostly) – Monthly Simple Average (February 26th to March 25th)	**$0.5622**

June and July 2013 Class 2 and 3 prices will be announced no later than 4:00 p.m. on June 3, 2013.

▶ CLASS 4a for March 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.7239	$1.3608	**$17.87**

▶ CLASS 4b for March 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.7239	$1.0329	**$15.02**

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26th to March 25th)	**$1.6281**
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26th to March 25th)	**$1.6101**
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26th to March 25th)	**$1.5125**
Western Dry Whey (Mostly) – Monthly Simple Average (February 26th to March 25th)	**$0.5622**

April 2013 Class 4a and 4b prices will be announced no later than 4:00 p.m. on May 1, 2013.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk

(Weighted Average Prices in Dollars Per Gallon)

CITY	January 2013				February 2013				March 2013			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.47	3.42	3.49	3.32	3.34	3.32	3.40	3.28	3.40	3.35	3.49	3.34
Atlanta	**3.37**	**3.29**	**3.25**	**3.26**	**3.32**	**3.22**	**3.16**	**3.16**	**3.35**	**3.24**	**3.19**	**3.19**
Baltimore	3.77	3.74	3.69	3.54	3.77	3.73	3.69	3.52	3.71	3.67	3.61	3.41
Birmingham	**3.85**	**3.79**	**3.74**	**3.77**	**3.81**	**3.73**	**3.69**	**3.74**	**3.83**	**3.74**	**3.75**	**3.78**
Boston	3.05	3.00	3.02	3.02	3.11	3.05	3.08	3.03	3.09	3.03	3.07	3.03
Buffalo/Rochester	**2.74**	**2.64**	**2.58**	**2.24**	**2.75**	**2.65**	**2.59**	**2.25**	**2.74**	**2.65**	**2.59**	**2.25**
Charlotte	3.83	3.79	3.82	3.81	3.80	3.78	3.86	3.81	3.82	3.77	3.81	3.78
Chicago	**2.97**	**2.82**	**3.04**	**2.80**	**2.87**	**2.73**	**2.95**	**2.89**	**2.84**	**2.65**	**2.85**	**2.81**
Cincinnati	2.69	2.61	2.60	2.64	2.52	2.46	2.44	2.47	2.46	2.36	2.34	2.37
Cleveland	**3.15**	**3.01**	**3.10**	**3.06**	**3.17**	**3.07**	**3.12**	**3.06**	**3.07**	**2.98**	**3.01**	**2.98**
Columbus	2.77	2.69	2.67	2.67	2.51	2.48	2.47	2.46	2.70	2.62	2.61	2.61
Dallas	**3.08**	**2.94**	**2.94**	**2.80**	**3.04**	**2.91**	**2.91**	**2.78**	**3.05**	**2.90**	**2.82**	**2.75**
Denver	3.02	2.91	2.95	2.80	2.99	2.88	2.95	2.79	2.98	2.88	2.93	2.78
Des Moines	**3.98**	**3.74**	**3.60**	**3.38**	**3.91**	**3.66**	**3.54**	**3.32**	**3.88**	**3.64**	**3.52**	**3.30**
Detroit	2.76	2.71	2.59	2.68	2.63	2.59	2.44	2.52	2.74	2.67	2.54	2.61
Grand Rapids	**2.87**	**2.84**	**2.70**	**2.73**	**2.89**	**2.85**	**2.70**	**2.75**	**2.94**	**2.89**	**2.76**	**2.80**
Greenville	3.88	3.91	3.90	3.86	3.78	3.79	3.81	3.57	3.85	3.88	3.87	3.66
Hartford-New Haven	**3.66**	**3.68**	**3.64**	**3.78**	**3.78**	**3.79**	**3.77**	**3.75**	**3.85**	**3.85**	**3.84**	**3.82**
Houston	3.44	3.34	3.29	3.23	3.46	3.36	3.30	3.26	3.40	3.30	3.14	3.12
Indianapolis	**2.85**	**2.80**	**2.71**	**2.72**	**2.97**	**2.90**	**2.80**	**2.81**	**2.93**	**2.86**	**2.76**	**2.77**
Jacksonville	3.90	3.83	3.85	3.80	3.88	3.78	3.80	3.76	3.82	3.72	3.78	3.73
Kansas City	**4.08**	**3.89**	**3.78**	**3.70**	**3.96**	**3.81**	**3.73**	**3.70**	**4.01**	**3.82**	**3.70**	**3.64**
Las Vegas	3.19	3.04	3.06	3.03	3.20	3.02	3.09	3.07	3.14	2.94	2.95	2.98
Little Rock	**4.06**	**3.93**	**3.81**	**3.77**	**3.98**	**3.85**	**3.75**	**3.71**	**3.79**	**3.62**	**3.47**	**3.42**
Los Angeles	3.49	3.45	3.53	3.14	3.39	3.35	3.41	3.12	3.33	3.28	3.33	3.05
Louisville	**2.98**	**2.95**	**2.83**	**2.86**	**2.95**	**2.93**	**2.78**	**2.83**	**2.93**	**2.86**	**2.71**	**2.75**
Memphis	3.55	3.47	3.28	3.35	3.55	3.47	3.30	3.38	3.49	3.42	3.19	3.27
Miami	**3.93**	**3.88**	**3.85**	**3.83**	**3.91**	**3.81**	**3.81**	**3.79**	**3.87**	**3.78**	**3.79**	**3.77**
Milwaukee	3.47	2.91	3.24	2.93	3.48	3.12	3.16	2.97	3.49	3.03	3.20	2.97
Minneapolis	**3.78**	**3.41**	**3.43**	**3.48**	**3.71**	**3.35**	**3.40**	**3.46**	**3.59**	**3.26**	**3.30**	**3.31**
Nashville	3.49	3.40	3.18	3.19	3.43	3.34	3.12	3.13	3.35	3.20	3.01	3.02
New Orleans-Mobile	**4.37**	**4.36**	**4.41**	**4.61**	**4.39**	**4.36**	**4.40**	**4.66**	**4.43**	**4.38**	**4.41**	**4.67**
New York	4.02	3.95	3.98	3.86	4.02	3.93	3.99	3.81	4.09	3.91	3.96	3.78
Oklahoma City-Tulsa	**4.11**	**4.02**	**3.90**	**3.79**	**4.15**	**4.03**	**3.93**	**3.79**	**4.12**	**4.01**	**3.91**	**3.83**
Omaha	3.65	3.63	3.42	3.37	3.65	3.54	3.45	3.31	3.57	3.44	3.40	3.26
Orlando	**3.82**	**3.78**	**3.79**	**3.76**	**3.81**	**3.73**	**3.75**	**3.73**	**3.83**	**3.74**	**3.74**	**3.72**
Philadelphia	4.10	3.98	3.88	3.70	4.03	3.92	3.82	3.68	3.99	3.86	3.76	3.56
Phoenix	**2.38**	**2.26**	**2.27**	**2.18**	**2.38**	**2.29**	**2.31**	**2.24**	**2.41**	**2.31**	**2.32**	**2.25**
Pittsburgh	3.84	3.70	3.64	3.54	3.72	3.60	3.55	3.45	3.73	3.60	3.55	3.44
Portland	**3.10**	**2.87**	**3.02**	**2.98**	**3.13**	**2.87**	**3.01**	**2.92**	**3.09**	**2.82**	**2.98**	**2.89**
Raleigh-Durham	3.82	3.77	3.78	3.76	3.78	3.75	3.79	3.76	3.74	3.70	3.71	3.68
Richmond- Norfolk	**3.68**	**3.43**	**3.19**	**3.12**	**3.46**	**3.28**	**3.09**	**3.04**	**3.48**	**3.25**	**3.01**	**2.96**
Sacramento	3.91	3.75	3.84	3.79	3.87	3.68	3.78	3.65	3.89	3.68	3.78	3.63
Salt Lake City-Boise	**3.04**	**2.78**	**2.73**	**2.98**	**3.00**	**2.76**	**2.70**	**2.90**	**2.90**	**2.71**	**2.65**	**2.88**
San Diego	3.66	3.57	3.74	3.38	3.57	3.47	3.63	3.32	3.49	3.40	3.56	3.26
San Francisco	**4.18**	**4.01**	**4.36**	**4.10**	**4.16**	**3.95**	**4.29**	**4.04**	**4.15**	**3.91**	**4.27**	**3.99**
Seattle	3.16	2.95	3.04	3.02	3.13	2.93	3.01	2.99	3.11	2.89	2.96	2.98
St Louis	**3.58**	**3.47**	**3.58**	**3.41**	**3.61**	**3.50**	**3.60**	**3.42**	**3.60**	**3.53**	**3.57**	**3.43**
Syracuse	3.09	2.92	2.86	2.55	3.02	2.90	2.83	2.52	2.94	2.83	2.76	2.44
Tampa	**3.75**	**3.75**	**3.79**	**3.77**	**3.72**	**3.70**	**3.73**	**3.73**	**3.63**	**3.63**	**3.69**	**3.68**
Washington DC	3.93	3.87	3.80	3.66	3.81	3.85	3.73	3.64	3.79	3.80	3.70	3.55
West Texas	**3.35**	**3.26**	**3.22**	**3.24**	**3.30**	**3.24**	**3.24**	**3.27**	**3.31**	**3.25**	**3.27**	**3.22**
Total US	**3.49**	**3.38**	**3.37**	**3.30**	**3.45**	**3.35**	**3.34**	**3.27**	**3.44**	**3.32**	**3.31**	**3.23**

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. March data through the week ending 3/16/13.

May 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1 Class 4a, 4b Price Announcement	2	3	4
5	6	7 Weekly NFDM	8	9	10 Class 1 Price Announcement	11
12 Mother's Day	13	14 Weekly NFDM	15 Monthly Statistical Reports Due	16	17	18
19	20	21 Weekly NFDM	22	23	24 April Quota, Base, Overbase, Pool Price Announcement	25
26	27 Memorial Day All State Offices Closed	28 Weekly NFDM	29	30	31	
		Notes				

California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:
Within California 1-800-503-3490
Outside California 1-916-442-MILK

Dairy Marketing Branch:
1220 N Street, Sacramento, CA 95814
Phone (916) 900-5014; Fax (916) 900-5341
Website: www.cdfa.ca.gov/dairy
Email: dairy@cdfa.ca.gov

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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.