

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2009
Southern California

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	SC Average							
a. Dry Roughage	\$53.43	\$48.64	\$82.46	\$59.42	\$45.40	\$33.75	\$49.47	\$84.34
b. Wet Feed & Wet Roughage	\$16.47	\$41.81	\$24.24	\$31.21	\$27.17	\$49.27	\$26.08	\$23.13
c. Concentrates	\$73.14	\$41.80	\$86.57	\$61.03	\$93.49	\$84.88	\$91.55	\$54.53
d. Minerals & Supplements	\$4.69	\$1.12	\$2.94	\$8.13	\$0.00	\$12.09	\$0.00	\$7.30
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$147.73	\$133.37	\$196.22	\$159.81	\$166.06	\$179.99	\$167.11	\$169.30
Total Feed Costs (\$/cwt.)	\$7.96	\$8.83	\$8.88	\$9.52	\$8.90	\$9.33	\$9.31	\$10.19
Total Hired Labor	\$27.18	\$13.81	\$41.86	\$24.90	\$25.24	\$41.45	\$30.12	\$25.25
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$0.91	\$1.90	\$1.48	\$1.35	\$2.15	\$1.68	\$1.52
Herd Replacement	\$36.32	\$30.07	\$37.92	\$28.19	\$33.08	\$37.78	\$32.87	\$40.53
Less: Calf Income (\$/Cow/Month)	\$5.82	\$7.11	\$5.41	\$3.95	\$5.99	\$6.69	\$7.09	\$4.84
Total Herd Replacement	\$30.50	\$22.96	\$32.51	\$24.25	\$27.10	\$31.09	\$25.78	\$35.69
Total Replacement Costs (\$/cwt.)	\$1.64	\$1.52	\$1.47	\$1.44	\$1.45	\$1.61	\$1.44	\$2.15
Total Operating Costs	\$44.18	\$31.30	\$51.35	\$46.69	\$51.12	\$45.95	\$49.45	\$39.19
Total Operating Costs (\$/cwt.)	\$2.38	\$2.07	\$2.32	\$2.78	\$2.74	\$2.38	\$2.76	\$2.36
Total Milk Marketing Costs	\$11.29	\$7.80	\$13.02	\$8.57	\$11.35	\$9.54	\$10.92	\$8.50
Total Milk Marketing Costs (\$/cwt.)	\$0.61	\$0.52	\$0.59	\$0.51	\$0.61	\$0.49	\$0.61	\$0.51
Total Cost (\$/Cow/Month)	\$260.87	\$209.23	\$334.98	\$264.22	\$280.87	\$308.01	\$283.37	\$277.94
Total Cost (\$/cwt)	\$14.06	\$13.86	\$15.16	\$15.74	\$15.06	\$15.96	\$15.79	\$16.72
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	18.56	15.10	22.09	16.79	18.65	19.30	17.95	16.62
b. Lbs Milk Sold/milk cow/day	69.27	59.70	83.61	62.90	70.72	73.43	66.64	62.14
c. Gross Milk Receipts (\$/cwt)	\$10.46	\$10.12	\$10.14	\$10.44	\$11.06	\$10.16	\$10.97	\$11.31
d. Mailbox Price (\$/cwt)	\$9.67	\$9.66	\$9.08	\$9.30	\$9.73	\$9.75	\$10.02	\$10.49
f. Fat Test %	3.41%	3.45%	3.23%	3.68%	3.49%	3.47%	3.43%	3.64%
g. SNF Test %	8.71%	8.80%	8.70%	8.81%	8.62%	8.84%	8.63%	8.75%
Related Data								
a. Percent Dry Cows	12%	17%	13%	12%	13%	13%	11%	12%
b. Yearly Cull Rate	36%	39%	37%	29%	34%	48%	33%	39%
c. Avg. Value (/Drop Bull Calf)	\$14.29	\$16.00	\$20.00	\$20.00	\$16.00	\$16.00	\$16.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$188.28	\$173.24	\$247.00	\$233.29	\$250.00	\$198.26	\$250.00	\$245.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.00	\$230.97	\$218.97	\$237.66	\$230.37	\$266.38	\$230.52	\$203.78
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.07	14.99	29.07	21.29	30.06	27.04	28.87	22.24
g. Milkers (\$/hr with benefits & taxes)	\$15.77	\$14.32	\$16.64	\$12.12	\$16.46	\$13.88	\$18.50	\$16.23
h. Total Labor (\$/hr)	\$16.39	\$14.32	\$18.61	\$12.57	\$16.53	\$14.82	\$19.90	\$16.58
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.20	\$4.70	\$6.55	\$5.58	\$5.94	\$6.48	\$5.90	\$5.89
j. Milk Cow Feed Costs (\$/cwt.)	\$7.51	\$7.88	\$7.83	\$8.87	\$8.40	\$8.83	\$8.85	\$9.48

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Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$54.49	\$26.78	\$71.64	\$56.68	\$41.71	\$45.98
b. Wet Feed & Wet Roughage	\$6.16	\$30.04	\$4.83	\$8.71	\$26.80	\$26.10
c. Concentrates	\$55.90	\$58.23	\$93.42	\$56.00	\$103.17	\$91.36
d. Minerals & Supplements	\$0.00	\$18.47	\$7.52	\$0.65	\$10.44	\$0.32
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$116.55	\$133.52	\$177.41	\$122.04	\$182.11	\$163.76
Total Feed Costs (\$/cwt.)	\$7.31	\$7.36	\$8.60	\$6.67	\$9.94	\$8.25
Total Hired Labor	\$28.85	\$20.70	\$26.21	\$26.61	\$21.26	\$38.15
Total Hired Labor Costs (\$/cwt.)	\$1.81	\$1.14	\$1.27	\$1.46	\$1.16	\$1.92
Herd Replacement	\$37.59	\$33.86	\$41.12	\$36.78	\$40.13	\$34.55
Less: Calf Income (\$/Cow/Month)	\$5.71	\$6.13	\$5.05	\$5.58	\$6.60	\$7.10
Total Herd Replacement	\$31.89	\$27.72	\$36.08	\$31.21	\$33.54	\$27.45
Total Replacement Costs (\$/cwt.)	\$2.00	\$1.53	\$1.75	\$1.71	\$1.83	\$1.38
Total Operating Costs	\$32.91	\$42.04	\$47.00	\$42.58	\$42.30	\$66.03
Total Operating Costs (\$/cwt.)	\$2.06	\$2.32	\$2.28	\$2.33	\$2.31	\$3.33
Total Milk Marketing Costs	\$9.77	\$12.34	\$13.09	\$9.76	\$14.28	\$9.79
Total Milk Marketing Costs (\$/cwt.)	\$0.61	\$0.68	\$0.63	\$0.53	\$0.78	\$0.49
Total Cost (\$/Cow/Month)	\$219.97	\$236.32	\$299.79	\$232.21	\$293.48	\$305.18
Total Cost (\$/cwt)	\$13.80	\$13.02	\$14.54	\$12.70	\$16.01	\$15.37
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	15.94	18.15	20.62	18.28	18.33	19.86
b. Lbs Milk Sold/milk cow/day	58.65	68.48	76.07	68.31	68.25	73.94
c. Gross Milk Receipts (\$/cwt)	\$10.32	\$10.47	\$10.98	\$9.63	\$11.09	\$10.59
d. Mailbox Price (\$/cwt)	\$9.26	\$10.11	\$9.89	\$9.38	\$10.21	\$10.75
f. Fat Test %	3.36%	3.37%	3.53%	3.38%	3.50%	3.36%
g. SNF Test %	8.77%	8.62%	8.84%	8.73%	8.70%	8.70%
Related Data						
a. Percent Dry Cows	10%	13%	11%	12%	11%	11%
b. Yearly Cull Rate	36%	29%	40%	42%	36%	40%
c. Avg. Value (/Drop Bull Calf)	\$16.00	\$5.60	\$16.00	\$16.00	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$160.00	\$154.73	\$213.28	\$141.23	\$258.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$189.24	\$245.96	\$234.81	\$204.14	\$275.39	\$271.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.77	23.29	31.17	19.96	30.09	24.59
g. Milkers (\$/hr with benefits & taxes)	\$18.57	\$12.80	\$17.26	\$13.35	\$12.04	\$20.58
h. Total Labor (\$/hr)	\$18.92	\$12.26	\$18.89	\$14.04	\$12.84	\$20.15
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.07	\$4.70	\$6.30	\$4.34	\$6.42	\$5.69
j. Milk Cow Feed Costs (\$/cwt.)	\$6.94	\$6.87	\$8.28	\$6.35	\$9.41	\$7.69