



 *California*

Dairy Statistics

2007



This publication was prepared in the
Division of Marketing Services, Dairy Marketing Branch, by:

Dairy Statistics Unit Staff:

Candace Gates, Research Manager
Karen Dapper, Research Program Specialist

In Cooperation With:

Dairy Marketing Branch's Economics, Manufacturing Cost,
and Cost of Production Units
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and the

U.S. Department of Agriculture
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Ed Schafer, Secretary

National Agricultural Statistics Service
Ron Bosecker, Administrator
Vic Tolomeo, California Statistician

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California Department of Food and Agriculture

A.G. Kawamura, Secretary
Dairy Marketing Branch
1220 N Street, Sacramento, CA 95814
(916) 341-5988 / www.cdfa.ca.gov/dairy



Dairy Statistics 2007

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California's Dairy Industry in 2007



The California dairy industry moved to new ground in 2007 with milk production topping out at over 40 billion pounds (40.6), an increase of 4.8 percent compared to 2006. This record production, driven by both increased milk production per cow and an increase in the total cows, all contributed to the state's dilemma of inadequate plant capacity. The low milk prices of 2006 were a thing of the past by mid-summer 2007, as the average price paid to producers reached \$20.45 per hundredweight in July and continued to hover in the \$20-range for the rest of 2007. As the prices dairy producers received soared, so did the cost of feed and fuel throughout the state.

Milk Production

As in past years, the record setting pace of milk production in California is the topic of the year. Milk production continued to grow despite the number of

dairies in the state decreasing by 24; skyrocketing feed prices and changing feed rations due to lack of corn and other feed commodities; and the continuing pressure of environmental and water regulation concerns. The redeeming factor for dairy producers seemed to be the record high prices paid to producers for their milk production. The record-setting March 2006 production was surpassed in March of 2007 with 3.55 billion pounds of on-farm milk production. As in 2006, the spring of 2007 brought the total milk production exceeding plant capacity in California and across the U.S. This situation necessitated milk shipments going out of state in search of a processing home. For the second year in a row, all 12 months of 2007 recorded over three billion pounds in milk production. Although 35 counties contributed to the state's market milk production, the bulk of the milk production (68.5 percent) was recorded by Tulare, Merced, Stanislaus, Kings and Kern counties. Other increasing numbers: milk production per cow increased in California to

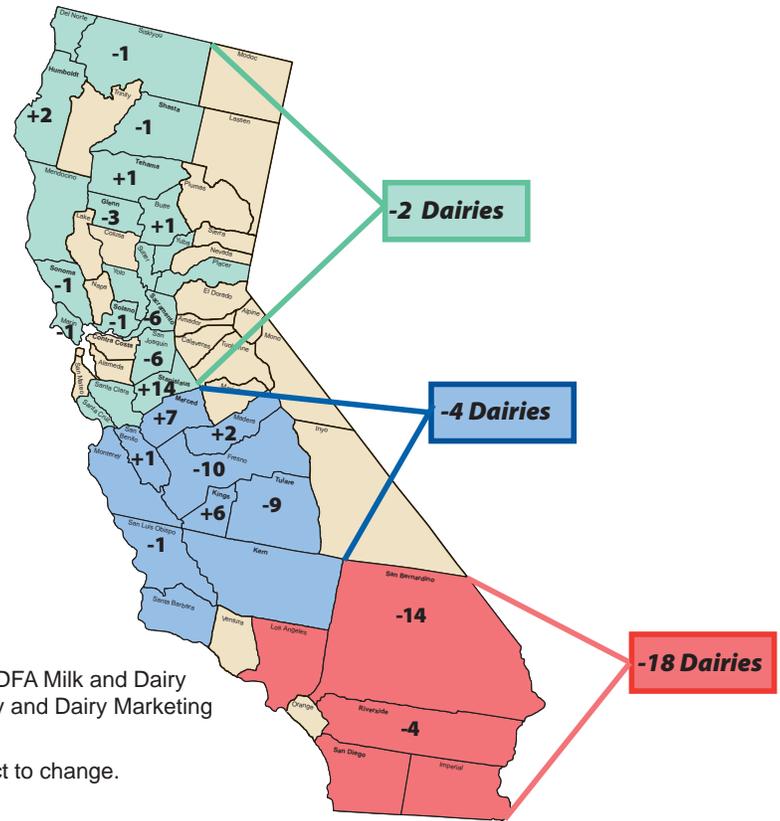
22,240 pounds and the number of dairy cows in the state increased to 1.8 million (USDA figures).

Utilization

Utilization in 2007 continued recent trends with the production of butter, nonfat powder and cheese continuing to play major roles in how plants converted the increasing milk supply into dairy products. Class 4a (butter and powder) and Class 4b (cheese) accounted for 77 percent of all pooled milk available on a total solids basis. Class 4b (cheese) led all classes in utilization with over 47 percent of all pooled milk solids being used to produce cheese. Mozzarella, Cheddar, and Jack cheeses accounted for 85 percent of all cheese produced in California. The utilization of pooled milk into Class 1 (fluid milk) products continued to decrease, averaging 14.3 percent for the entire year. Class 1 (milk used for fluid purposes) sales showed a decrease, down 0.1 percent from 2006. Overall, sales of reduced-fat, lowfat and



California's Dairy Landscape Continued to Change Total Number of Dairies Continues Sharp Decline in 2007 . . .



Sources: CDFA Milk and Dairy Food Safety and Dairy Marketing Branches

Data subject to change.

skim milks showed increases, while whole and half-and-half showed slight decreases. Sales of whole milk continued to fall and was down 4.3 percent from 2006.

California's Dairy Landscape

The dairy landscape in California continues to experience dairies relocating within California, to other states, or shutting down. In 2007 (compared to 2006), all three highlighted areas experienced a net loss in the overall number of dairies.

Overall, California recorded a net loss of **24** dairies compared to 2006. San Bernardino County recorded the largest decrease of **14** dairies, followed by Fresno County, showing a decline of **10** dairies. Merced County showed an increase of **7** dairies, compared to experiencing the largest net decrease in 2006 of **22** dairies (compared to 2005).

The northern California region (green shaded area) showed the smallest change in the number of dairies,



recording a net loss of **2** dairies. However, Stanislaus and Merced counties accounted for a combined net gain of **21** dairies.

The Valley region (blue shaded area) showed a net loss of **4** dairies, following last year's net loss of **15** dairies (a contrast to the 2004 net gain of **36** dairies). The shift of dairy operations relocating to the Valley region experienced a few years ago, appears to have changed. The southern California region (red shaded area) continues to lose the largest share of dairies.

The federal Milk Income Loss Contract (MILC) program ended on September 30, 2007 and a renewal or update of the program will be determined by the new Farm Bill still under negotiation at the time of this publication. The Cooperatives Working Together (CWT) program continued to accept dairy product export bids and completed another round of the herd retirement program. In 2007, the herd retirement brought 53,000 more cows out of the milking

herd, bringing to 200,000 the total removed through the program since 2003. Dr. Scott Brown, an agricultural economist with the University of Missouri, reports that in 2007, the impact of the CWT program is the addition of \$0.75 cents per hundredweight for dairy producers. In 2008, CWT is proposing a fifth herd retirement program (no date announced yet) where producers submitting bids for their milking herds will also then have the option of selling all their bred heifers.

Milk Prices

The 12-month average price paid to producers was \$18.04 (low: \$12.93, high: \$21.18) per hundredweight, up 56 percent from the average prices paid to producers in 2006. However, the

(Continued next page)



Dairy Industry . . . Facts, Highlights, Rankings



increased cost of producing milk in 2007 certainly took the edge off of the higher prices paid to producers for milk production. The continued strong world prices for dairy products, partially influenced by the drought conditions in Australia and New Zealand, played a role in the demand for U.S. dairy products. Inventories of nonfat dry milk and butter in both the U.S. and European Union were reduced to very low levels and the cheese demand was steady throughout most of the year. The depreciation of the value of the U.S. dollar helped to escalate export opportunities.

Energy availability and cost did not change much from 2006, however, fuel costs continued to be higher than 2006 and not only remain volatile, but economists predict fuel prices will continue to rise. Environmental concerns continue to affect both dairy producers and processors here in California and across the U.S.

Hearings and Related Issues

On August 28, 2007, the Department held a public hearing to consider revisions to the Weekly and Monthly Nonfat Dry Milk Sales Reports, namely changes to the nonfat dry milk (NFD) price series used in the Class

4a and Class 1 pricing formulas. The hearing decision retained the use of the California Weighted Average Price (CWAP), to establish the NFD price series in Class 4a and Class 1 pricing formulas and modified the reporting procedures and reporting forms for the collection of the weekly and monthly NFD prices:

- Reported sales should include: All sales regardless of volume or length of storage, vitamin-fortified NFD, rBST-free NFD, high heat NFD, indexed price contracts, CCC purchases under dairy support program and DEIP sales, energy surcharges, and fixed price long-term contracts within 150 days of the first shipment
- Reported sales should not include: Organic NFD, instant NFD, other types of powder (skim milk, whole milk, dry buttermilk, dry whey products), intra-company sales, re-sales, and transportation, clearing charges and broker fees.

The Department held a public hearing on October 10 and 11, 2007 to consider amendments to the Class 4a and 4b pricing formulas (would also have a pass-through effect on the Class 2 and 3 pricing formulas). This hearing decision resulted in the following:

- Increase the f.o.b. California price adjuster for Grade AA butter from

- \$0.0168 per pound to \$0.0309 per pound,
- Increase the manufacturing cost allowance for Cheddar cheese from \$0.1780 per pound to \$0.1988 per pound,
- Increase the manufacturing cost allowance for nonfat dry milk from \$0.1600 per pound to \$0.1698 per pound, and
- Replace the dry whey factor with a fixed whey factor of \$0.25 per cwt. in the Commodity Reference Price of the Class 4b formula.

Facts, Highlights, Rankings

California continues to be the leading state in agricultural production for over 50 years and the sales of milk and cream are a major commodity, contributing \$7.3 billion in 2007.

- California ranked first in milk production in the U.S., followed in ranking order by: Wisconsin, New York, Idaho, and Pennsylvania.
- California produces 22 percent of the nation's milk supply.
- Approximately 47 percent of California's milk production is used to make cheese.
- Sales of fluid milk in California averaged: 34 percent whole milk, 35 percent reduced-fat milk, 14 percent lowfat milk, and 17 percent skim milk.



CALIFORNIA COWS, PRODUCTION, RECEIPTS



California Estimated Number of Milk Cows on Farms, Average Production Per Milk Cow, Total Production on Farms, and Cash Receipts from Farm Marketing of Dairy Products, 2002-2007 ^{1/}

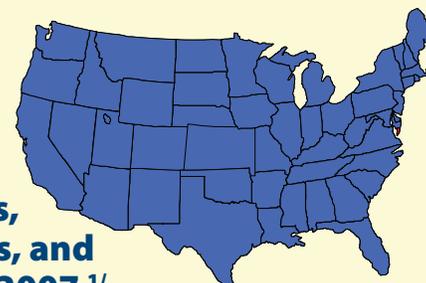
Year	Milk Cows & Heifers That Have Calved, On Farms		Average Production Per Milk Cow		Total Production On Farms		Cash Receipts From Farm Marketings Of Dairy Products ^{2/}
	Jan. 1 Total	Annual Average	Milk	Milk Fat Test	Milk	Milk Fat Test	
	<i>Thousands</i>		<i>Pounds</i>	<i>Percent</i>	<i>Million Pounds</i>	<i>Percent</i>	<i>Thousand Dollars</i>
2002	1,624	1,648	21,277	3.69	35,026	3.69	3,835,347
2003	1,681	1,688	20,993	3.67	35,437	3.67	4,039,818
2004	1,741	1,725	21,139	3.67	36,465	3.67	5,351,273
2005	1,760	1,755	21,404	3.67	37,564	3.67	5,226,738
2006	1,780	1,780	21,815	3.68	38,792	3.68	4,496,012
2007 ^{3/}	1,833	1,833	22,440	3.68	40,646	3.68	7,332,538

^{1/} USDA/NASS data.

^{2/} All milk and cream.

^{3/} Figures for 2007 are preliminary.

UNITED STATES COWS, PRODUCTION, RECEIPTS



United States, Estimated Number of Milk Cows on Farms, Average Production Per Milk Cow, Total Production on Farms, and Cash Receipts from Farm Marketing of Dairy Products, 2002-2007 ^{1/}

Year	Milk Cows & Heifers That Have Calved, On Farms		Average Production Per Milk Cow		Total Production On Farms		Cash Receipts From Farm Marketings Of Dairy Products ^{2/}
	Jan. 1 Total	Annual Average	Milk	Milk Fat Test	Milk	Milk Fat Test	
	<i>Thousands</i>		<i>Pounds</i>	<i>Percent</i>	<i>Million Pounds</i>	<i>Percent</i>	<i>Thousand Dollars</i>
2002	9,117	9,139	18,571	3.67	170,063	3.68	20,582,238
2003	8,994	9,083	18,749	3.67	170,312	3.67	21,238,737
2004	9,010	9,010	18,957	3.67	170,805	3.67	27,386,588
2005	9,043	9,041	19,565	3.66	176,929	3.66	26,737,882
2006	9,112	9,112	19,951	3.69	181,798	3.69	23,421,987
2007 ^{3/}	9,153	9,153	20,277	N/A	185,599	N/A	N/A

^{1/} USDA/NASS data.

^{2/} All milk and cream.

^{3/} Figures for 2007 are preliminary.

N/A – Unavailable at time of release.

Tables are derived from USDA/NASS statistics.

Total milk production figures on all farms includes all milk produced on the farm.



**Cows, Production, Receipts, by State****Total Production on Farms, Estimated Number of Milk Cows on Farms, Average Production Per Milk Cow, Number of Dairies, by State, 2007 ^{1/2/}**

State	Total Production on Farms		Milk cows on farms ^{2/}	Average production	Number of Licensed Dairies	Rank in	Percent of United States Milk Production
	Milk	% Change from 2006		per milk cow Milk		United States Milk Production	
	<i>Million Pounds</i>		<i>Thousands</i>	<i>Pounds</i>			<i>Percent</i>
Alabama	197	-3.0	13	15,154	70	44	0.1
Alaska	9	-10.2	1	14,667	5	50	0.0
Arizona	4,210	6.5	181	23,260	120	13	2.3
Arkansas	220	-14.7	17	12,941	170	42	0.1
California	40,683	4.8	1,813	22,440	1,960	1	21.9
Colorado	2,704	6.2	118	22,915	150	15	1.5
Connecticut	365	-0.5	19	19,211	150	35	0.2
Delaware	113	-0.9	7	16,618	50	47	0.1
Florida	2,111	-2.8	127	16,622	150	19	1.1
Georgia	1,399	-0.4	77	18,169	280	25	0.8
Hawaii	36	-37.7	3	12,241	5	48	0.0
Idaho	11,549	5.9	513	22,513	665	4	6.2
Illinois	1,917	-3.3	103	18,612	1,040	20	1.0
Indiana	3,371	2.9	166	20,307	1,660	14	1.8
Iowa	4,278	3.7	213	20,085	2,130	12	2.3
Kansas	2,151	-8.3	109	19,734	430	18	1.2
Kentucky	1,250	-4.1	90	13,889	1,120	26	0.7
Louisiana	349	-11.9	29	12,034	210	36	0.2
Maine	587	2.3	33	17,788	340	32	0.3
Maryland	1,045	-5.5	58	18,017	585	29	0.6
Massachusetts	255	-8.3	15	17,000	180	41	0.1
Michigan	7,598	6.8	335	22,681	2,440	7	4.1
Minnesota	8,656	3.4	460	18,817	5,070	6	4.7
Mississippi	324	-5.8	21	15,429	170	38	0.2
Missouri	1,678	-8.8	112	14,982	1,720	23	0.9
Montana	333	-5.9	18	18,500	85	37	0.2
Nebraska	1,075	-3.8	59	18,220	350	28	0.6
Nevada	550	1.1	27	20,370	25	33	0.3
New Hampshire	290	-1.0	14	20,714	130	40	0.2
New Jersey	168	-5.6	10	16,800	110	45	0.1
New Mexico	7,306	-4.2	342	21,363	170	9	3.9
New York	12,103	0.5	627	19,303	5,820	3	6.5
North Carolina	921	-2.4	48	19,188	310	31	0.5
North Dakota	444	-5.5	29	15,310	290	34	0.2
Ohio	4,980	2.5	276	18,043	3,430	11	2.7
Oklahoma	1,144	-5.8	69	16,580	320	27	0.6
Oregon	2,233	-0.4	115	19,417	310	17	1.2
Pennsylvania	10,682	-0.6	550	19,422	8,010	5	5.8
Rhode Island	18	-4.7	1	16,455	15	49	0.0
South Carolina	322	16.2	18	17,889	80	39	0.2
South Dakota	1,641	9.0	85	19,306	540	24	0.9
Tennessee	999	-4.8	63	15,857	590	30	0.5
Texas	7,379	3.3	349	21,143	700	8	4.0
Utah	1,732	-0.9	85	20,376	280	22	0.9
Vermont	2,531	-2.4	140	18,079	1,120	16	1.4
Virginia	1,753	-1.0	100	17,530	745	21	0.9
Washington	5,531	1.2	238	23,239	530	10	3.0
West Virginia	199	-0.5	13	15,308	110	43	0.1
Wisconsin	24,080	2.9	1,247	19,310	14,170	2	13.0
Wyoming	134	13.3	7	18,831	25	46	0.1
United States ^{3/}	185,602	2.1	9,158	20,267	59,135		

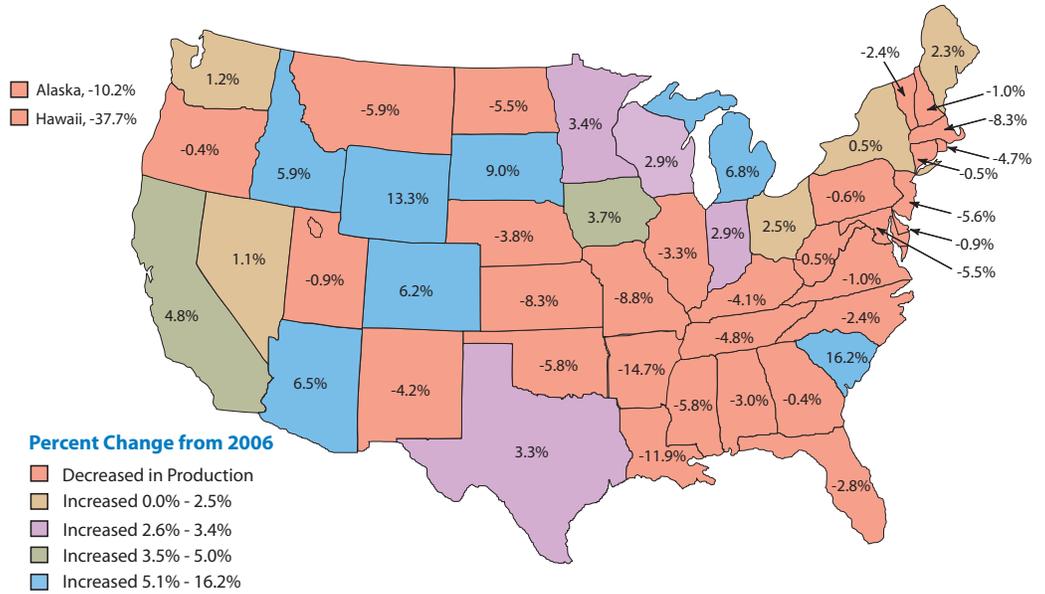
^{1/} USDA/NASS data.^{2/} Average number during year, heifers that have not freshened excluded.^{3/} State totals may not add to U.S. totals because of rounding.



Milk Production, Milk Per Cow, by State

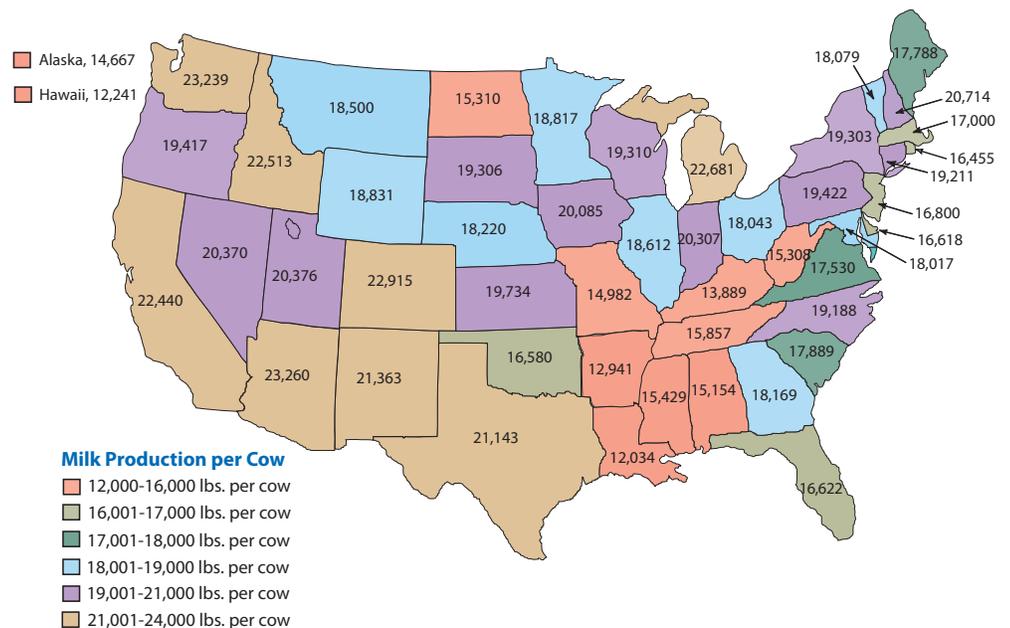
U.S. Milk Production, 2007 Percent Change from 2006

- South Carolina recorded the strongest increase in milk production (up 16.2%), while the largest decline in milk production was experienced by Hawaii (down 37.7%).
- California continues to lead the nation in total milk production at 40.6 billion pounds, an increase of 4.8% over 2006.
- U.S. milk production for 2007 recorded an overall 2.1% increase compared to 2006.
- Decreases in production (red shaded areas) were reported by 32 states.



Milk Production Per Cow, 2007

- Arizona recorded the most milk produced per cow at 23,260 pounds; while Hawaii recorded the least milk produced per cow at 12,241 pounds.
- The majority of the highest milk produced per cow totals (over 21,000 pounds per cow) were recorded in the Western area states, with the exception of Michigan.



Commercial Milk Production



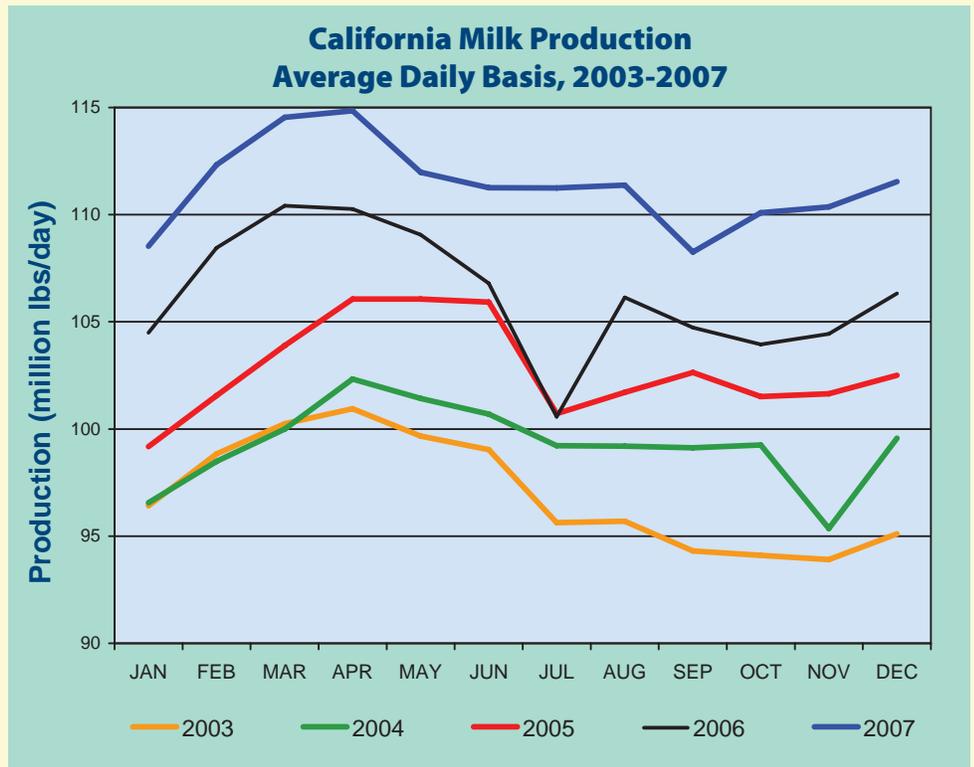
California total milk production increased 4.8 percent in 2007 to 40.6 billion pounds. The majority of the milk, 97.3 percent, was market grade (Grade A), with the remaining 2.7 percent manufacturing grade (Grade B). A portion of the manufacturing grade milk was produced by traditionally market grade dairies that, for regulatory reasons, opted to operate as manufacturing grade facilities.

The 28 milk-producing counties of the northern California region accounted for 89 percent of the market milk and 95 percent of the manufacturing milk produced commercially during 2007.

The five leading counties in total milk production for 2007, in ranking order, were: Tulare (26 percent), Merced (14 percent); Stanislaus (10 percent); Kings (10 percent); and Kern (9 percent). These five counties accounted for 69 percent of California's total market milk production.

The five leading counties in manufacturing milk production, in ranking order, were: Merced (33 percent); Tulare (22 percent); Stanislaus (13 percent); Madera (6.9 percent); and Humboldt (5.2 percent). These five counties accounted for 80 percent of California's total manufacturing milk production.

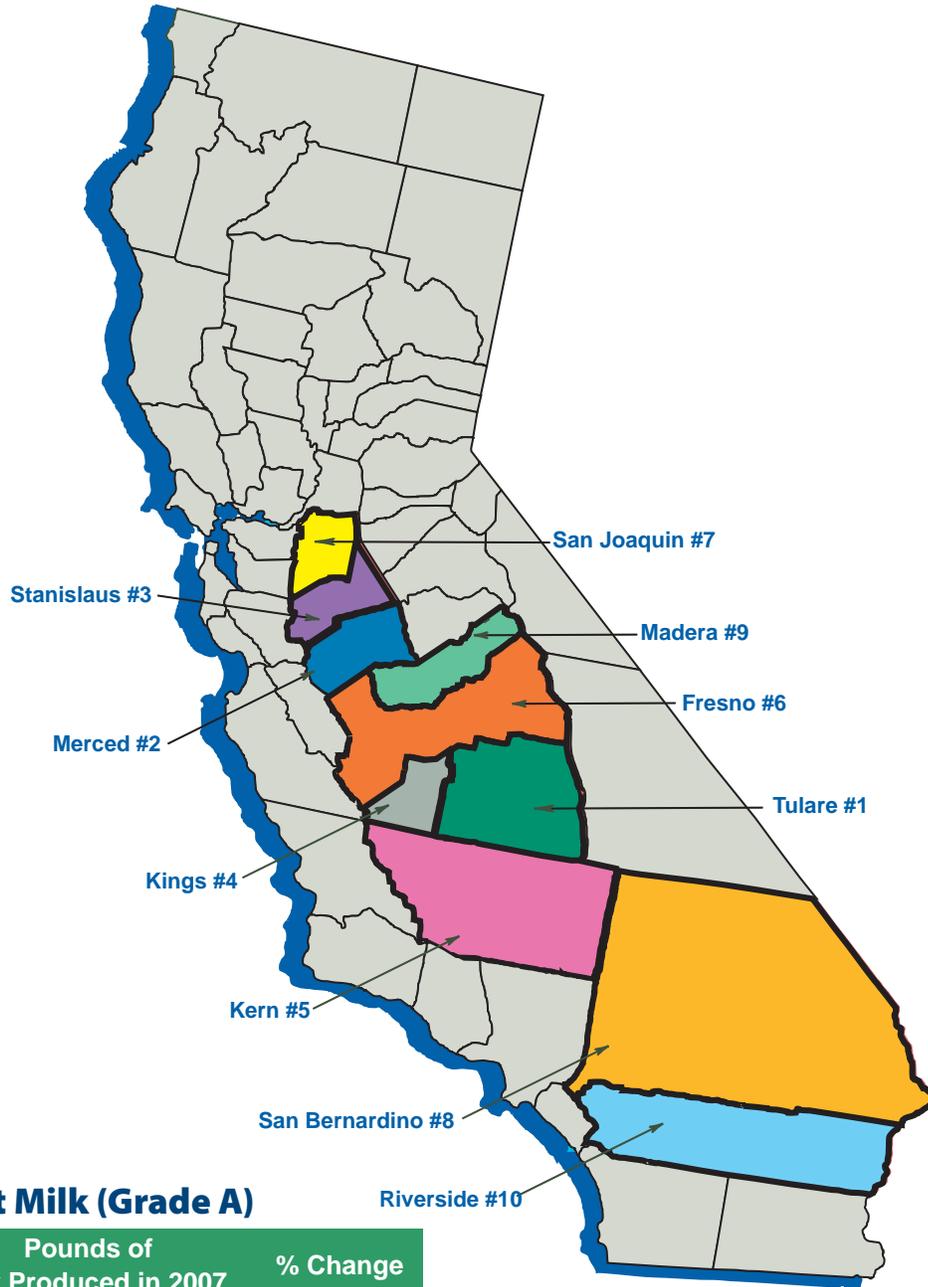
The following chart represents the production of milk, in millions of pounds per day, on a monthly basis, January 2003 through December 2007.





Top Counties Profile

Top 10 Milk Producing Counties in 2007



Market Milk (Grade A)

County (by rank)	Pounds of Milk Produced in 2007 (in thousand pounds)	% Change from 2006
Tulare	10,344,367	3.10%
Merced	5,398,367	6.32%
Stanislaus	3,953,656	1.38%
Kings	3,846,756	8.34%
Kern	3,790,960	12.47%
Fresno	2,705,243	19.61%
San Joaquin	2,438,989	14.29%
San Bernardino	1,940,695	-22.67%
Madera	1,602,612	12.57%
Riverside	1,167,917	-5.90%

Manufacturing Milk (Grade B)

County (by rank)	Pounds of Milk Produced in 2007 (in thousand pounds)	% Change from 2006
Merced	359,350	37.14%
Tulare	241,067	6.37%
Stanislaus	136,786	98.56%
Madera	75,590	18.77%
Humboldt	56,347	-22.32%



C A L I F O R N I A

Cows, Dairies, Cows Per Dairy, by County

Number of Milk Cows and Heifers that have Calved on Farms, Number of Dairies, and Average Number of Cows per Dairy in California, by County and Region, 2006 and 2007

County and Region ^{1/}	2006			2007		
	Number Cows	Number Dairies ^{2/}	Average Number Cows/Dairy	Number Cows	Number Dairies ^{2/}	Average Number Cows/Dairy
Butte ^{3/}		2		259	3	86
Del Norte	3,595	9	399	3,938	9	438
Fresno	108,945	125	872	120,773	115	1,050
Glenn	16,505	53	311	18,032	50	361
Humboldt	14,183	75	189	14,702	77	191
Kern	153,546	55	2,792	172,556	55	3,137
Kings	165,316	160	1,033	178,689	166	1,076
Madera	67,900	55	1,235	76,640	57	1,345
Marin	11,456	28	409	10,507	27	389
Mendocino ^{3/}		2			2	
Merced	243,762	305	799	262,943	312	843
Monterey	1,349	3	450	1,414	3	471
Placer ^{3/}		1			1	
Sacramento	15,712	44	357	16,478	38	434
San Benito	727	3	242	577	4	144
San Joaquin	103,480	136	761	111,461	130	857
Santa Clara ^{3/}		1			1	
Santa Cruz ^{3/}		1			1	
Shasta ^{3/}		2			1	
Siskiyou	1,320	4	330	853	3	284
Solano	3,952	4	988	4,155	3	1,385
Sonoma	30,160	72	419	27,879	71	393
Stanislaus	181,189	287	631	186,802	301	621
Sutter ^{3/}		1			1	
Tehama	4,703	17	277	3,891	18	216
Tulare	466,592	341	1,368	481,353	332	1,450
Yolo	2,250	3	750	2,389	3	796
Yuba	3,012	4	753	3,150	4	787
Northern California	1,603,052	1,793	894	1,702,426	1,788	952
Imperial	5,483	4	1,371	6,256	4	1,564
Los Angeles ^{3/}		2			2	
Riverside	62,189	45	1,382	58,126	41	1,418
San Bernardino	102,471	121	847	93,041	107	870
San Diego	4,064	6	677	4,017	6	669
San Luis Obispo ^{3/}		2			1	
Santa Barbara ^{3/}		1			1	
Southern California	178,705	181	964	166,182	162	1,026
STATE TOTALS	1,781,757	1,974	903	1,868,608	1,950	958

^{1/} Counties omitted have no reported milk production.

^{2/} Number of dairies source is Milk and Dairy Foods Control.

^{3/} Not published, but included in total.



Commercial Production of Bulk Milk

Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test in California, by Year, 2003-2007^{1/}

Year and Month	Bulk Milk			Average Milk Fat Test			Average Solids-not-Fat Test			Total Bulk Milk Change From Prior Year
	Market	Total ^{2/}		Market	Total		Market	Total		
		Manufacturing	Thousand Pounds		Manufacturing	Percent		Manufacturing	Percent	
2003	35,076,224	317,145	35,393,369	3.67	3.98	3.67	8.75	8.91	8.75	1.0
2004	35,867,690	560,274	36,427,964	3.67	3.87	3.67	8.78	8.89	8.79	2.9
2005	36,604,017	917,432	37,521,449	3.66	4.01	3.67	8.79	8.97	8.80	3.0
2006	37,837,912	954,257	38,792,169	3.67	4.26	3.68	8.81	9.10	8.82	3.4
2007	39,555,604	1,090,494	40,646,098	3.67	4.22	3.68	8.81	9.06	8.81	4.8
2004										
January	2,950,802	42,630	2,993,431	3.79	3.93	3.79	8.82	8.91	8.82	0.2
February	2,815,405	40,640	2,856,045	3.75	3.86	3.76	8.80	8.88	8.80	3.2
March	3,058,918	40,834	3,099,753	3.68	3.87	3.68	8.75	8.87	8.75	-0.3
April	3,027,406	42,638	3,070,044	3.62	3.82	3.62	8.75	8.86	8.75	1.4
May	3,092,397	51,614	3,144,011	3.58	3.75	3.58	8.75	8.88	8.75	1.8
June	2,970,852	49,844	3,020,696	3.57	3.78	3.57	8.73	8.92	8.74	1.7
July	3,025,342	50,580	3,075,921	3.55	3.75	3.56	8.71	8.83	8.72	3.8
August	3,025,168	50,070	3,075,238	3.59	3.78	3.59	8.74	8.84	8.74	3.7
September	2,922,488	51,143	2,973,631	3.64	3.87	3.65	8.78	8.84	8.78	5.1
October	3,029,064	47,684	3,076,748	3.71	3.98	3.71	8.83	8.93	8.83	5.5
November	2,911,008	44,921	2,955,929	3.78	4.05	3.78	8.89	8.98	8.89	4.9
December	3,038,840	47,676	3,086,517	3.80	4.02	3.80	8.87	8.96	8.87	4.7
2005										
January	3,009,153	66,979	3,076,131	3.80	4.15	3.81	8.84	9.00	8.84	2.8
February	2,772,773	72,159	2,844,932	3.73	4.03	3.74	8.80	8.96	8.81	-0.4
March	3,137,521	85,781	3,223,302	3.66	3.95	3.67	8.78	8.99	8.79	4.0
April	3,104,824	78,716	3,183,540	3.64	3.96	3.64	8.80	8.96	8.81	3.7
May	3,205,403	82,698	3,288,101	3.59	3.91	3.60	8.74	8.91	8.75	4.6
June	3,097,458	80,131	3,177,589	3.56	3.90	3.57	8.74	8.89	8.74	5.2
July	3,040,691	81,472	3,122,163	3.56	3.90	3.57	8.67	8.85	8.68	1.5
August	3,076,182	76,815	3,152,998	3.55	3.89	3.55	8.72	8.92	8.72	2.5
September	3,004,339	74,665	3,079,004	3.63	4.01	3.64	8.81	8.99	8.82	3.5
October	3,070,945	75,845	3,146,790	3.71	4.10	3.72	8.86	9.05	8.87	2.3
November	2,979,879	69,379	3,049,258	3.74	4.19	3.75	8.88	9.11	8.89	3.2
December	3,104,848	72,793	3,177,642	3.77	4.21	3.78	8.89	9.10	8.89	3.0
2006										
January	3,161,219	78,013	3,239,233	3.77	4.41	3.78	8.86	9.18	8.87	5.3
February	2,965,100	71,463	3,036,563	3.73	4.34	3.74	8.85	9.13	8.86	6.7
March	3,338,879	84,028	3,422,907	3.73	4.33	3.75	8.87	9.14	8.88	6.2
April	3,224,919	82,889	3,307,808	3.69	4.27	3.71	8.83	9.09	8.84	3.9
May	3,294,600	86,226	3,380,826	3.58	4.12	3.60	8.76	9.01	8.76	2.8
June	3,122,675	81,165	3,203,840	3.57	4.09	3.58	8.73	9.02	8.74	0.8
July	3,035,229	82,594	3,117,823	3.56	4.05	3.57	8.65	8.95	8.66	-0.1
August	3,202,679	87,518	3,290,197	3.54	4.10	3.56	8.74	9.04	8.75	4.4
September	3,063,249	78,540	3,141,789	3.63	4.22	3.65	8.79	9.17	8.80	2.0
October	3,145,346	76,898	3,222,244	3.69	4.36	3.71	8.86	9.15	8.87	2.4
November	3,061,463	71,495	3,132,958	3.72	4.45	3.74	8.88	9.22	8.89	2.7
December	3,222,554	73,426	3,295,980	3.78	4.50	3.80	8.88	9.15	8.89	3.7
2007										
January	3,277,174	87,159	3,364,333	3.80	4.46	3.81	8.88	9.15	8.88	3.9
February	3,062,928	82,081	3,145,009	3.74	4.35	3.75	8.83	9.09	8.83	3.6
March	3,455,090	95,620	3,550,710	3.69	4.22	3.70	8.80	9.07	8.80	3.7
April	3,351,328	94,050	3,445,377	3.64	4.16	3.65	8.80	9.06	8.81	4.2
May	3,373,818	98,334	3,472,152	3.59	4.12	3.60	8.79	9.05	8.80	2.7
June	3,240,183	97,663	3,337,846	3.58	4.08	3.60	8.76	9.02	8.77	4.2
July	3,352,325	96,405	3,448,729	3.56	4.05	3.58	8.73	8.98	8.74	10.6
August	3,354,510	98,309	3,452,819	3.57	4.01	3.59	8.73	8.96	8.73	4.9
September	3,158,450	89,330	3,247,781	3.61	4.07	3.63	8.77	9.00	8.77	3.4
October	3,324,815	87,864	3,412,679	3.71	4.35	3.73	8.86	9.06	8.86	5.9
November	3,229,355	81,466	3,310,820	3.71	4.36	3.73	8.85	9.10	8.85	5.7
December	3,375,628	82,213	3,457,842	3.79	4.51	3.80	8.88	9.17	8.89	4.9

^{1/} Includes total milk sold. Excludes milk used on ranch which are included in USDA figures.

^{2/} Monthly totals may not add up to annual totals due to rounding.





Commercial Production of Bulk Milk, by County

Commercial Production of Bulk Milk, Average Milk Fat, and Solids-Not-Fat Test in California, by County and Region ^{1/}

County and Region ^{2/}	Bulk Milk			Average Milk Fat Test ^{3/}			Average Solids-not-Fat Test ^{3/}			State Rank
	Market	Manufacturing	Total	Market	Manufacturing	Total	Market	Manufacturing	Total	
	Thousand Pounds			Percent			Percent			
Butte	5,256	413	5,669	4.25	3.71	4.21	9.32	8.36	9.25	31
Del Norte	53,057	11,489	64,546	3.89	4.78	4.05	8.81	9.31	8.90	21
Fresno	2,705,243	9,699	2,714,942	3.65	3.76	3.65	8.82	8.85	8.82	6
Glenn	369,724	25,126	394,850	3.65	3.74	3.66	8.79	8.77	8.79	12
Humboldt	184,617	56,347	240,964	4.00	4.46	4.11	8.87	9.17	8.94	14
Kern	3,790,960	3,717	3,794,676	3.65	3.67	3.65	8.76	8.78	8.76	5
Kings	3,846,756	26,484	3,873,240	3.65	4.13	3.65	8.79	9.02	8.79	4
Madera	1,602,612	75,590	1,678,202	3.63	4.30	3.66	8.82	9.12	8.83	9
Marin	206,377	73	206,450	3.62	3.46	3.62	8.88	8.85	8.88	15
Mendocino ^{4/}										25
Merced	5,398,367	359,350	5,757,717	3.68	4.37	3.72	8.85	9.11	8.86	2
Monterey	30,955	0	30,955	3.67		3.67	8.85		8.85	26
Placer ^{4/}										28
Sacramento	358,707	2,105	360,812	3.75	3.72	3.75	8.81	8.86	8.81	13
San Benito	12,642	0	12,642	3.69		3.69	8.83		8.83	30
San Joaquin	2,438,989	1,689	2,440,679	3.70	3.65	3.70	8.81	8.83	8.81	7
Santa Clara ^{4/}										34
Santa Cruz ^{4/}										35
Shasta ^{4/}										33
Siskiyou	18,683	0	18,683	3.79		3.79	8.83		8.83	27
Solano	90,979	0	90,979	3.68		3.68	8.76		8.76	17
Sonoma	547,145	621	547,765	3.75	3.52	3.75	8.88	8.80	8.88	11
Stanislaus	3,953,656	136,786	4,090,442	3.68	3.96	3.68	8.81	9.01	8.82	3
Sutter ^{4/}										29
Tehama	43,330	41,882	85,212	3.73	4.42	4.07	8.85	9.22	9.03	18
Tulare	10,344,367	241,067	10,585,433	3.67	4.28	3.69	8.81	9.02	8.81	1
Yolo	10,700	41,612	52,312	3.86	4.04	4.00	8.81	9.05	9.00	22
Yuba	68,966	0	68,966	3.88		3.88	8.93		8.93	20
Northern California	36,142,808	1,035,104	37,177,911	3.67	4.25	3.69	8.81	9.07	8.82	
Imperial	119,486	0	119,486	4.09		4.09	8.92		8.92	16
Los Angeles ^{4/}										24
Riverside	1,167,917	48,687	1,216,604	3.61	3.54	3.61	8.75	8.84	8.76	10
San Bernardino	1,940,695	6,703	1,947,398	3.55	3.64	3.55	8.75	8.75	8.75	8
San Diego	84,072	0	84,072	3.47		3.47	8.68		8.68	19
San Luis Obispo ^{4/}										32
Santa Barbara ^{4/}										23
Southern California	3,412,796	55,390	3,468,186	3.59	3.55	3.59	8.76	8.83	8.76	
STATE TOTALS	39,555,604	1,090,494	40,646,098	3.67	4.22	3.68	8.81	9.06	8.81	

^{1/} Includes total milk sold. Excludes milk used on ranch.

^{2/} Counties omitted have no reported milk production.

^{3/} Tests were computed from unrounded data.

^{4/} Not published, but included in total.




Commercial Milk Production, by County, by Month
**Commercial Production of All Milk in California,
by Counties and Regions, 2007 ^{1/}**

County and Region ^{2/}	January	February	March	April	May	June
	<i>Pounds</i>					
Butte	398,217	356,444	390,439	464,581	521,395	510,246
Del Norte	4,663,242	4,483,723	5,259,004	5,378,058	6,035,068	6,063,604
Fresno	224,211,876	209,305,716	239,412,397	233,055,772	232,504,216	221,969,327
Glenn	31,216,658	28,867,605	32,287,408	31,784,309	32,319,626	31,038,292
Humboldt	15,695,251	16,531,600	19,560,026	21,826,098	23,440,157	24,561,808
Kern	323,055,194	307,807,112	340,841,579	326,662,164	326,560,447	307,652,119
Kings	320,939,588	302,081,216	337,445,712	328,898,495	330,769,465	314,360,831
Madera	129,928,784	121,542,312	140,141,701	137,761,494	140,234,716	137,831,774
Marin	17,954,245	16,575,363	18,562,800	16,151,679	16,952,234	17,133,028
Mendocino ^{3/}						
Merced	463,306,257	430,163,815	489,127,632	477,450,719	481,427,044	469,852,439
Monterey	2,515,427	2,160,713	2,471,694	2,477,792	2,613,255	2,751,950
Placer ^{3/}						
Sacramento	29,575,018	27,424,108	31,474,035	30,891,081	30,815,434	29,531,245
San Benito	1,128,176	751,586	839,476	947,205	1,113,872	1,084,185
San Joaquin	196,275,197	181,865,740	205,349,633	203,934,769	205,456,441	201,399,109
Santa Clara ^{3/}						
Santa Cruz ^{3/}						
Shasta ^{3/}						
Siskiyou	2,418,003	2,190,476	2,491,471	1,324,671	1,347,498	1,315,741
Solano	7,048,598	6,623,010	7,220,805	7,440,590	7,707,559	7,415,770
Sonoma	45,873,507	41,726,595	46,820,989	45,950,744	47,591,891	46,515,741
Stanislaus	337,676,868	312,558,200	353,226,503	339,737,075	343,415,908	333,544,253
Sutter ^{3/}						
Tehama	7,696,766	7,029,450	7,529,077	7,264,948	6,994,151	6,767,765
Tulare	887,221,054	828,786,894	936,136,820	905,235,275	912,810,947	874,216,033
Yolo	4,485,381	4,056,227	4,683,014	4,446,591	4,425,995	4,308,491
Yuba	5,691,222	5,437,376	6,142,414	5,836,329	6,003,785	5,698,245
Northern California	3,064,317,093	2,863,149,752	3,232,554,896	3,139,696,500	3,166,204,980	3,050,620,691
Imperial	9,469,946	9,307,039	10,912,142	11,016,091	10,750,901	10,197,218
Los Angeles ^{3/}						
Riverside	113,102,869	100,872,293	113,142,863	109,616,295	111,623,039	104,100,161
San Bernardino	161,626,479	157,488,619	177,974,956	169,548,126	167,786,574	157,588,190
San Diego	7,327,088	6,721,184	7,552,408	7,321,469	7,355,664	6,920,969
San Luis Obispo ^{3/}						
Santa Barbara ^{3/}						
Southern California	300,015,507	281,859,105	318,155,515	305,680,925	305,946,623	287,225,531
STATE TOTALS	3,364,332,600	3,145,008,857	3,550,710,411	3,445,377,425	3,472,151,603	3,337,846,222

^{1/} Includes total milk sold. Excludes milk left on ranch.

^{2/} Counties omitted have no reported milk production.

^{3/} Not published, but included in total.




Commercial Milk Production, by County, by Month
**Commercial Production of All Milk in California,
by Counties and Regions, 2007^{1/} - Continued**

July	August	September	October	November	December	Total
<i>Pounds</i>						
556,171	556,478	515,920	480,457	470,677	447,770	5,668,795
6,119,679	5,774,257	5,383,833	5,211,135	5,030,651	5,143,815	64,546,069
228,787,911	229,498,000	217,419,143	226,214,106	221,552,225	231,011,013	2,714,941,702
34,899,324	35,037,007	33,198,278	34,327,822	33,774,777	36,098,713	394,849,819
22,970,523	22,206,529	20,479,792	19,694,163	17,615,126	16,382,743	240,963,816
312,434,929	311,419,107	292,191,650	313,854,910	306,412,599	325,784,250	3,794,676,060
326,775,713	326,295,203	308,009,283	324,809,449	316,973,832	335,880,945	3,873,239,732
147,485,696	149,435,931	140,679,344	145,996,528	140,638,504	146,525,612	1,678,202,396
17,859,416	17,837,820	16,872,292	17,030,703	16,547,028	16,973,575	206,450,183
497,001,014	503,195,587	479,504,414	493,007,693	476,653,520	497,026,505	5,757,716,639
2,788,463	2,872,803	2,587,271	2,636,655	2,511,040	2,567,877	30,954,940
31,430,005	31,157,503	29,370,816	30,201,206	29,077,579	29,863,883	360,811,913
1,167,148	1,177,660	1,136,787	1,095,591	1,064,302	1,135,607	12,641,595
212,522,654	212,720,570	201,116,011	208,460,058	201,005,077	210,573,450	2,440,678,709
1,377,182	1,392,012	1,259,649	1,234,760	1,175,761	1,156,002	18,683,226
8,176,673	8,406,147	7,735,227	7,883,112	7,513,965	7,807,727	90,979,183
48,358,857	48,065,183	45,462,957	44,563,379	42,711,762	44,123,614	547,765,219
352,761,686	354,926,334	332,448,502	348,362,414	337,105,748	344,678,758	4,090,442,249
7,122,613	7,177,425	6,883,690	7,019,186	6,828,679	6,898,483	85,212,233
883,260,657	883,801,711	830,962,693	884,211,740	858,408,429	900,381,153	10,585,433,406
4,422,331	4,349,346	4,054,980	4,251,247	4,500,926	4,326,971	52,311,500
5,349,202	5,086,442	5,642,352	5,959,630	5,945,114	6,173,815	68,965,926
3,159,083,774	3,167,800,716	2,988,001,041	3,131,719,648	3,038,659,103	3,176,103,200	37,177,911,394
9,723,345	8,557,171	7,885,065	8,988,805	11,027,893	11,650,540	119,486,156
100,906,867	98,939,781	91,531,737	92,100,091	88,492,984	92,174,871	1,216,603,851
163,277,928	162,138,527	146,094,217	164,206,804	157,398,017	162,269,467	1,947,397,904
6,907,178	6,688,667	6,387,630	7,003,634	6,863,387	7,022,421	84,071,699
289,645,578	285,018,761	259,779,674	280,959,260	272,161,378	281,738,618	3,468,186,475
3,448,729,352	3,452,819,477	3,247,780,715	3,412,678,908	3,310,820,481	3,457,841,818	40,646,097,869





Market Milk Production, by County, by Month

Commercial Production of All Market Milk in California, by Counties and Regions, 2007 ^{1/}

County and Region ^{2/}	January	February	March	April	May	June
	<i>Pounds</i>					
Butte	362,094	327,064	361,650	426,060	483,262	473,342
Del Norte	3,918,841	3,891,019	4,450,757	4,339,540	4,895,627	4,938,187
Fresno	223,288,661	208,330,975	238,556,284	232,304,251	231,819,288	221,136,874
Glenn	29,083,695	26,939,305	30,058,587	29,634,749	29,883,448	28,711,931
Humboldt	11,284,673	12,922,921	15,033,788	16,640,439	17,765,648	18,847,229
Kern	322,582,782	307,699,144	340,734,434	325,928,494	326,495,592	306,960,115
Kings	318,257,618	299,793,431	335,632,183	327,327,283	327,311,696	310,703,650
Madera	123,787,902	115,636,429	133,483,381	131,601,742	133,481,597	131,736,356
Marin	17,954,245	16,520,028	18,562,800	16,151,679	16,952,234	17,133,028
Mendocino ^{3/}						
Merced	436,063,357	403,478,657	457,113,727	447,586,488	450,793,146	439,175,557
Monterey	2,515,427	2,160,713	2,471,694	2,477,792	2,613,255	2,751,950
Placer ^{3/}						
Sacramento	29,415,586	27,248,167	31,305,622	30,722,402	30,678,725	29,397,017
San Benito	1,128,176	751,586	839,476	947,205	1,113,872	1,084,185
San Joaquin	196,127,368	181,854,207	205,323,083	203,913,075	205,386,968	201,049,729
Santa Clara ^{3/}						
Santa Cruz ^{3/}						
Shasta ^{3/}						
Siskiyou	2,418,003	2,190,476	2,491,471	1,324,671	1,347,498	1,315,741
Solano	7,048,598	6,623,010	7,220,805	7,440,590	7,707,559	7,415,770
Sonoma	45,821,202	41,677,733	46,780,999	45,911,594	47,549,478	46,472,676
Stanislaus	326,377,547	302,173,826	341,010,239	327,655,782	331,367,338	322,354,248
Sutter ^{3/}						
Tehama	4,012,038	3,707,470	3,965,310	3,887,258	3,610,105	3,163,861
Tulare	869,484,730	811,597,895	916,171,097	884,697,114	890,476,707	852,446,336
Yolo	865,783	821,522	977,014	895,077	967,213	911,948
Yuba	5,691,222	5,437,376	6,142,414	5,836,329	6,003,785	5,698,245
Northern California	2,982,757,046	2,786,541,779	3,143,753,421	3,052,334,160	3,073,753,300	2,958,883,831
Imperial	9,469,946	9,307,039	10,912,142	11,016,091	10,750,901	10,197,218
Los Angeles ^{3/}						
Riverside	107,849,759	95,756,779	107,302,947	104,061,521	106,149,202	98,518,779
San Bernardino	161,280,705	157,131,456	176,996,145	168,415,437	167,378,188	157,243,432
San Diego	7,327,088	6,721,184	7,552,408	7,321,469	7,355,664	6,920,969
San Luis Obispo ^{3/}						
Santa Barbara ^{3/}						
Southern California	294,416,623	276,386,428	311,336,788	298,993,462	300,064,400	281,299,391
STATE TOTALS	3,277,173,669	3,062,928,207	3,455,090,209	3,351,327,622	3,373,817,700	3,240,183,222

^{1/} Includes total milk sold. Excludes milk left on ranch.

^{2/} Counties omitted have no reported milk production.

^{3/} Not published, but included in total.





Market Milk Production, by County, by Month

Commercial Production of All Market Milk in California, by Counties and Regions, 2007^{1/} - Continued

July	August	September	October	November	December	Total
<i>Pounds</i>						
513,580	514,742	485,642	452,441	438,885	417,514	5,256,276
4,991,787	4,680,990	4,358,264	4,235,607	4,090,550	4,266,141	53,057,310
227,798,145	227,448,810	216,301,229	225,931,143	221,505,676	230,821,452	2,705,242,788
31,673,555	33,085,551	31,457,925	32,629,791	32,157,196	34,407,967	369,723,700
17,207,485	16,763,123	15,550,296	15,074,180	14,281,856	13,245,024	184,616,662
312,166,781	310,403,317	292,026,217	313,765,815	306,412,599	325,784,250	3,790,959,540
324,762,531	323,968,687	306,389,462	322,866,603	315,367,468	334,375,319	3,846,755,931
141,126,585	142,205,581	134,683,276	139,780,974	134,626,767	140,461,442	1,602,612,032
17,841,995	17,837,820	16,872,292	17,030,703	16,547,028	16,973,575	206,377,427
464,898,699	471,606,965	444,080,709	464,752,704	450,178,646	468,638,363	5,398,367,018
2,788,463	2,872,803	2,587,271	2,636,655	2,511,040	2,567,877	30,954,940
31,292,880	30,825,770	29,198,645	29,781,356	29,036,683	29,803,945	358,706,798
1,167,148	1,177,660	1,136,787	1,095,591	1,064,302	1,135,607	12,641,595
212,393,443	212,286,480	200,852,930	208,420,794	200,918,174	210,463,067	2,438,989,318
1,377,182	1,392,012	1,259,649	1,234,760	1,175,761	1,156,002	18,683,226
8,176,673	8,406,147	7,735,227	7,883,112	7,513,965	7,807,727	90,979,183
48,301,945	48,011,243	45,400,202	44,509,439	42,659,562	44,048,495	547,144,568
341,235,053	343,015,436	325,271,737	335,741,211	324,871,791	332,582,073	3,953,656,281
3,402,071	3,535,493	3,392,165	3,542,935	3,509,303	3,602,128	43,330,137
863,709,740	864,471,599	812,756,517	861,482,456	837,636,161	879,436,485	10,344,366,837
921,359	895,488	829,735	855,384	835,705	923,275	10,699,503
5,349,202	5,086,442	5,642,352	5,959,630	5,945,114	6,173,815	68,965,926
3,068,448,847	3,075,807,448	2,903,272,017	3,044,791,774	2,958,319,592	3,094,144,461	36,142,807,676
9,723,345	8,557,171	7,885,065	8,988,805	11,027,893	11,650,540	119,486,156
95,512,880	93,660,167	87,221,929	91,469,578	88,492,984	91,920,173	1,167,916,698
162,902,313	161,102,078	145,802,740	163,900,871	156,271,749	162,269,467	1,940,694,581
6,907,178	6,688,667	6,387,630	7,003,634	6,863,387	7,022,421	84,071,699
283,875,976	278,702,698	255,178,389	280,022,814	271,035,110	281,483,920	3,412,795,999
3,352,324,823	3,354,510,146	3,158,450,406	3,324,814,588	3,229,354,702	3,375,628,381	39,555,603,675





Manufacturing Milk Production, by County, by Month

Commercial Production of All Manufacturing Milk in California, by Counties and Regions, 2007 ^{1/}

County and Region ^{2/}	January	February	March	April	May	June
	<i>Pounds</i>					
Butte	36,123	29,380	28,789	38,521	38,133	36,904
Del Norte	744,401	592,704	808,247	1,038,518	1,139,441	1,125,417
Fresno	923,215	974,741	856,113	751,521	684,928	832,453
Glenn	2,132,963	1,928,300	2,228,821	2,149,560	2,436,178	2,326,361
Humboldt	4,410,578	3,608,679	4,526,238	5,185,659	5,674,509	5,714,579
Kern	472,412	107,968	107,145	733,670	64,855	692,004
Kings	2,681,970	2,287,785	1,813,529	1,571,212	3,457,769	3,657,181
Madera	6,140,882	5,905,883	6,658,320	6,159,752	6,753,119	6,095,418
Marin		55,335				
Mendocino ^{3/}						
Merced	27,242,900	26,685,158	32,013,905	29,864,231	30,633,898	30,676,882
Monterey						
Placer ^{3/}						
Sacramento	159,432	175,941	168,413	168,679	136,709	134,228
San Benito						
San Joaquin	147,829	11,533	26,550	21,694	69,473	349,380
Santa Clara ^{3/}						
Santa Cruz ^{3/}						
Shasta ^{3/}						
Siskiyou						
Solano						
Sonoma	52,305	48,862	39,990	39,150	42,413	43,065
Stanislaus	11,299,321	10,384,374	12,216,264	12,081,293	12,048,570	11,190,005
Sutter ^{3/}						
Tehama	3,684,728	3,321,980	3,563,767	3,377,690	3,384,046	3,603,904
Tulare	17,736,324	17,188,999	19,965,723	20,538,161	22,334,240	21,769,697
Yolo	3,619,598	3,234,705	3,706,000	3,551,514	3,458,782	3,396,543
Yuba						
Northern California	81,560,047	76,607,973	88,801,475	87,362,340	92,451,680	91,736,860
Imperial						
Los Angeles ^{3/}						
Riverside	5,253,110	5,115,514	5,839,916	5,554,774	5,473,837	5,581,382
San Bernardino	345,774	357,163	978,811	1,132,689	408,386	344,758
San Diego						
San Luis Obispo ^{3/}						
Santa Barbara ^{3/}						
Southern California	5,598,884	5,472,677	6,818,727	6,687,463	5,882,223	5,926,140
STATE TOTALS	87,158,931	82,080,650	95,620,202	94,049,803	98,333,903	97,663,000

^{1/} Includes total milk sold. Excludes milk left on ranch.

^{2/} Counties omitted have no reported milk production.

^{3/} Not published, but included in total.





Manufacturing Milk Production, by County, by Month

Commercial Production of All Manufacturing Milk in California by Counties and Regions, 2007 ^{1/} - Continued

July	August	September	October	November	December	Total
<i>Pounds</i>						
42,591	41,736	30,278	28,016	31,792	30,256	412,519
1,127,892	1,093,267	1,025,569	975,528	940,101	877,674	11,488,759
989,766	2,049,190	1,117,914	282,963	46,549	189,561	9,698,914
3,225,769	1,951,456	1,740,353	1,698,031	1,617,581	1,690,746	25,126,119
5,763,038	5,443,406	4,929,496	4,619,983	3,333,270	3,137,719	56,347,154
268,148	1,015,790	165,433	89,095			3,716,520
2,013,182	2,326,516	1,619,821	1,942,846	1,606,364	1,505,626	26,483,801
6,359,111	7,230,350	5,996,068	6,215,554	6,011,737	6,064,170	75,590,364
17,421						72,756
32,102,315	31,588,622	35,423,705	28,254,989	26,474,874	28,388,142	359,349,621
137,125	331,733	172,171	419,850	40,896	59,938	2,105,115
129,211	434,090	263,081	39,264	86,903	110,383	1,689,391
56,912	53,940	62,755	53,940	52,200	75,119	620,651
11,526,633	11,910,898	7,176,765	12,621,203	12,233,957	12,096,685	136,785,968
3,720,542	3,641,932	3,491,525	3,476,251	3,319,376	3,296,355	41,882,096
19,550,917	19,330,112	18,206,176	22,729,284	20,772,268	20,944,668	241,066,569
3,500,972	3,453,858	3,225,245	3,395,863	3,665,221	3,403,696	41,611,997
90,634,927	91,993,268	84,729,024	86,927,874	80,339,511	81,958,739	1,035,103,718
5,393,987	5,279,614	4,309,808	630,513		254,698	48,687,153
375,615	1,036,449	291,477	305,933	1,126,268		6,703,323
5,769,602	6,316,063	4,601,285	936,446	1,126,268	254,698	55,390,476
96,404,529	98,309,331	89,330,309	87,864,320	81,465,779	82,213,437	1,090,494,194



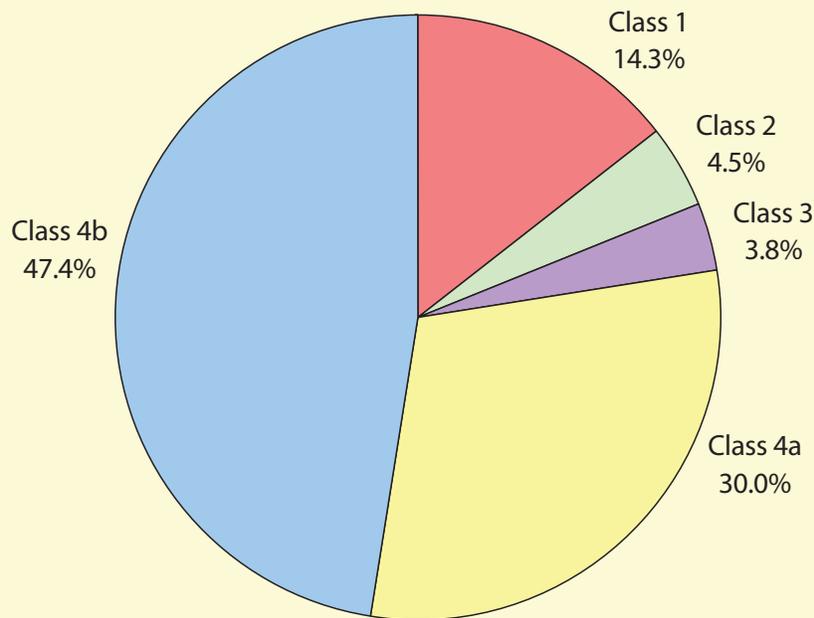
Pooled Milk Utilization



In 2007, utilization of pooled Grade A milkfat pounds increased 4.3 percent and solids-not-fat (SNF) pounds increased 3.5 percent, as compared to 2006. In addition, as compared to 2006, the breakdown of the utilization of the following classes of milk pounds on a total solids basis were as follows: Class 1, fluid dairy products

(increased 3.6 percent); Class 2, soft dairy products (increased 6.0 percent); Class 3, frozen dairy products (increased 2.0 percent); Class 4a, butter and powder (increased 10.0 percent); and Class 4b, cheese (increased 2.2 percent). In total, Class 4a and 4b accounted for 77 percent of all milk available on a total solids basis.

Utilization of Milk Produced in California, by Class, 2007



Pooled Milk Utilization

Utilization of Pooled Milk Fat, in California by Class, by Year, 2003-2007 ^{1/2/3/}

Year	Class 1	Class 2	Class 3	Class 4a	Class 4b	Fat Total	Fat \$ Value (Actual Dollars)	Quota ^{4/}	Non-Quota
<i>Thousand Pounds</i>									
2003	150,342	68,580	112,329	395,048	565,803	1,292,101	\$1,533,135,001	363,647	928,454
2004	130,668	73,765	108,534	412,383	568,803	1,294,154	\$2,556,173,397	323,325	958,484
2005	119,343	73,269	95,291	425,573	592,558	1,306,035	\$2,181,608,409	322,217	983,818
2006	119,991	77,444	92,174	445,007	604,167	1,348,782	\$1,730,176,620	321,956	1,028,172
2007	125,194	81,723	88,167	509,857	606,338	1,411,279	\$2,029,241,918	322,539	1,088,548

^{1/} Data are subject to revision.

^{2/} Includes pooled milk only. Excludes exempt, non-pool, grade B milk and bulk milk shipped out-of-California.

^{3/} Class usage has been adjusted for plant gain and inventory variance.

^{4/} Includes other source milk effective July 1, 1997 through March 31, 2004.

Utilization of Pooled Milk Solids-Not-Fat, in California by Class, by Year, 2003-2007 ^{1/2/3/}

Year	Class 1	Class 2	Class 3	Class 4a	Class 4b	SNF Total	SNF \$ Value (Actual Dollars)	Quota ^{4/}	Non-Quota
<i>Thousand Pounds</i>									
2003	624,665	118,706	89,012	837,916	1,415,882	3,086,180	\$2,480,019,107	888,373	2,197,857
2004	560,227	112,084	84,853	878,003	1,461,011	3,096,177	\$2,610,262,248	816,618	2,279,019
2005	531,948	118,761	85,156	850,914	1,551,017	3,137,795	\$2,774,152,749	785,516	2,352,280
2006	544,487	126,099	84,345	865,389	1,622,574	3,242,894	\$2,546,862,845	784,892	2,476,538
2007	563,441	133,968	91,931	931,983	1,670,341	3,391,655	\$4,940,117,785	792,453	2,605,017

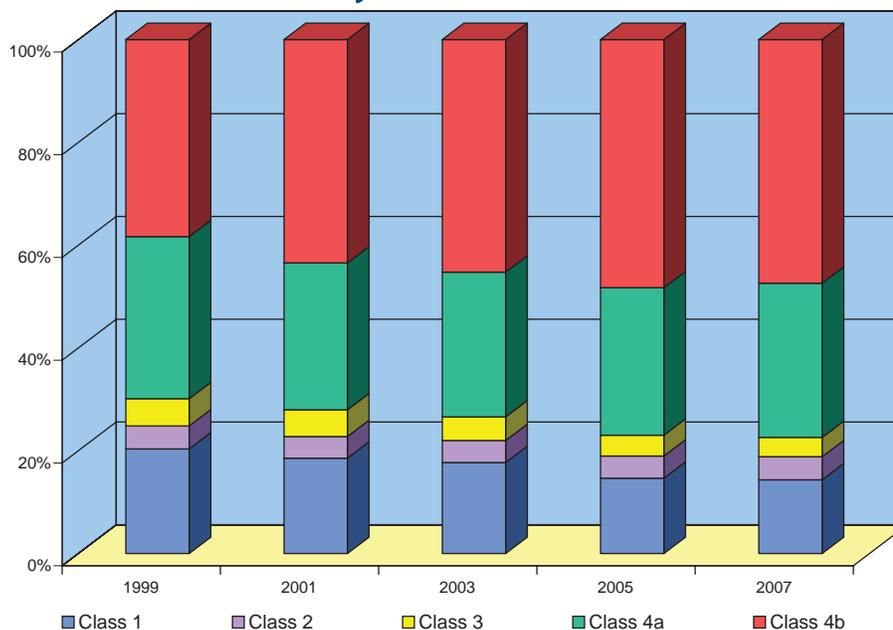
^{1/} Data are subject to revision.

^{2/} Includes pooled milk only. Excludes exempt, non-pool, grade B milk and bulk milk shipped out-of-California.

^{3/} Class usage has been adjusted for plant gain and inventory variance.

^{4/} Includes other source milk effective July 1, 1997 through March 31, 2004.

Utilization of Milk Produced in California, by Class, 1999-2007



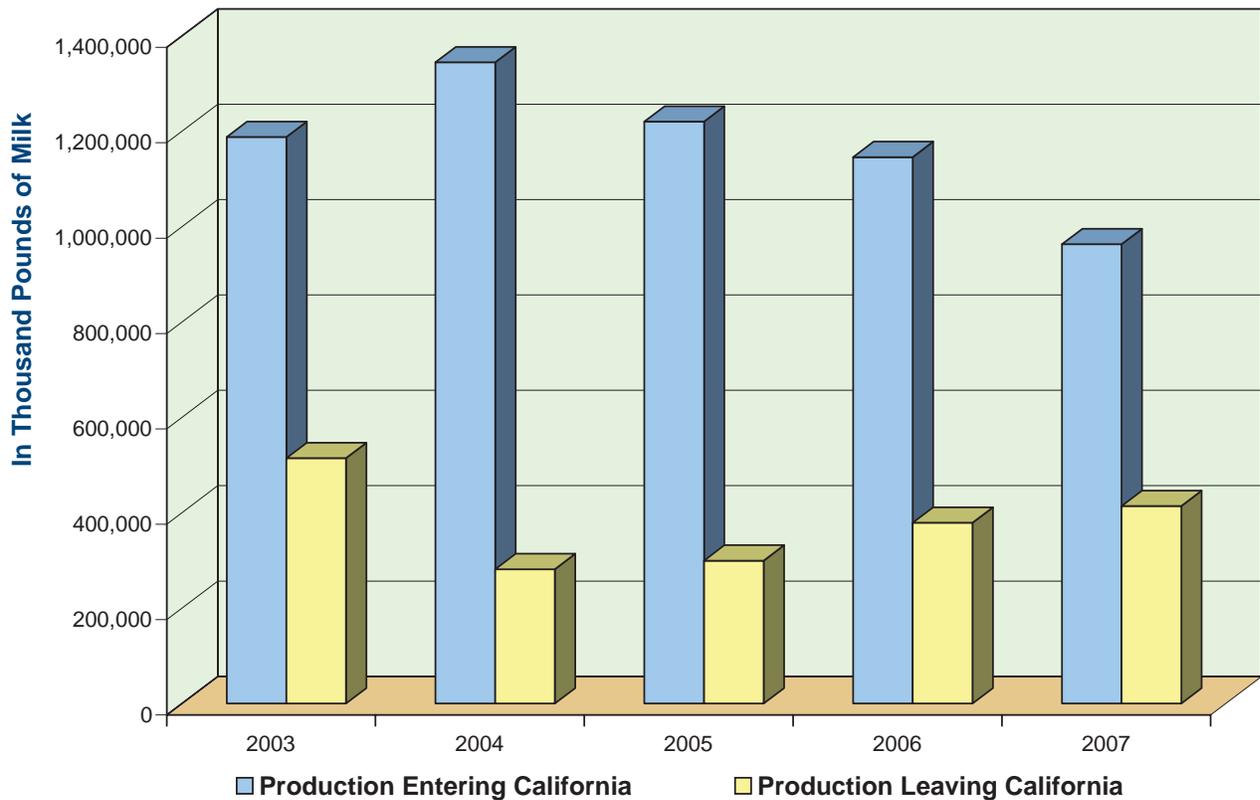


Pooled Milk & Net Milk Available

Net Milk Available in California California Commercial Milk Production, Production Entering, Production Leaving, Net Milk Available, in Thousand Pounds, 2003-2007

Year	California Milk Production	Production Entering California	Production Leaving California	Net Milk Available in California
2003	35,393,369	1,187,717	514,266	36,066,820
2004	36,427,964	1,344,585	281,539	37,491,010
2005	37,521,450	1,220,251	299,443	38,442,258
2006	38,792,168	1,145,694	378,958	39,558,904
2007	40,646,097	963,038	414,020	41,195,115

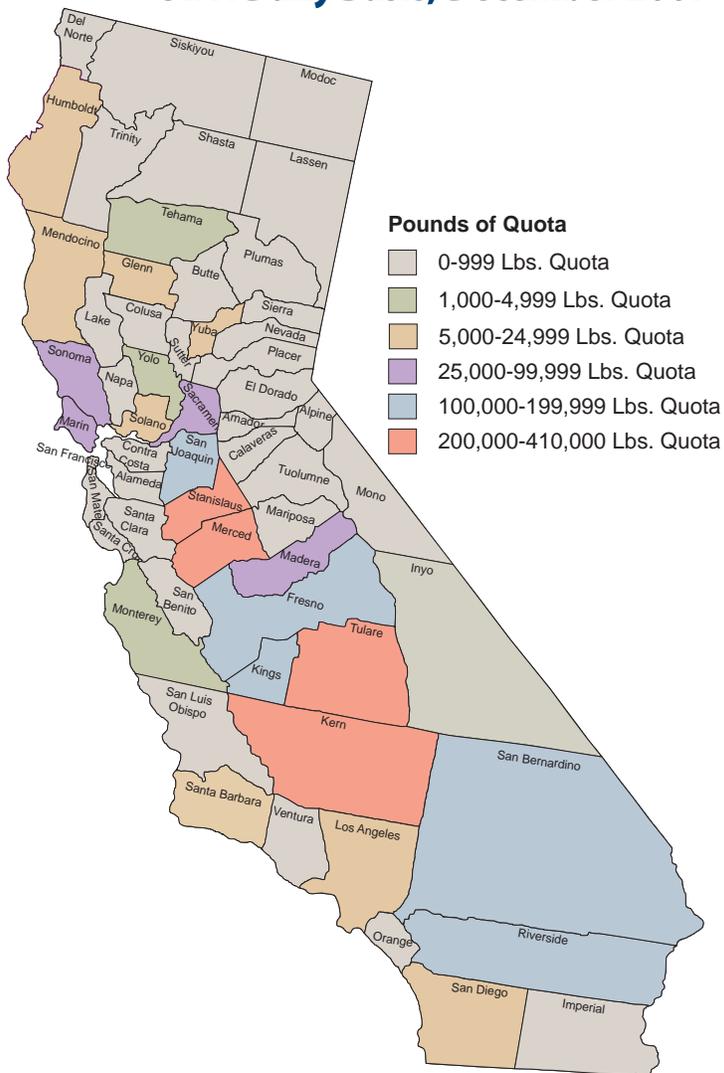
California Milk Production Entering California, Leaving California, 2003-2007





Quota in California & Quota Transfers

Where Is the Quota in California? California Pounds of Solids-Not-Fat Quota On A Daily Basis, December 2007



Quota Transfer Summary

Summary of Quota Transfers and Sales, Based on Solids-Not-Fat, 2003-2007

Year	Number of Sellers	Number of Buyers	Average Price ^{1/}	SNF Transferred	Average Ratio
			(dollars)	(pounds)	
2003	80	103	\$455	93,151	2.46
2004	72	108	\$460	77,498	2.45
2005	65	79	\$478	60,243	2.44
2006	52	75	\$501	63,249	2.42
2007	77	93	\$495	75,267	2.43

^{1/} Sales without cows.



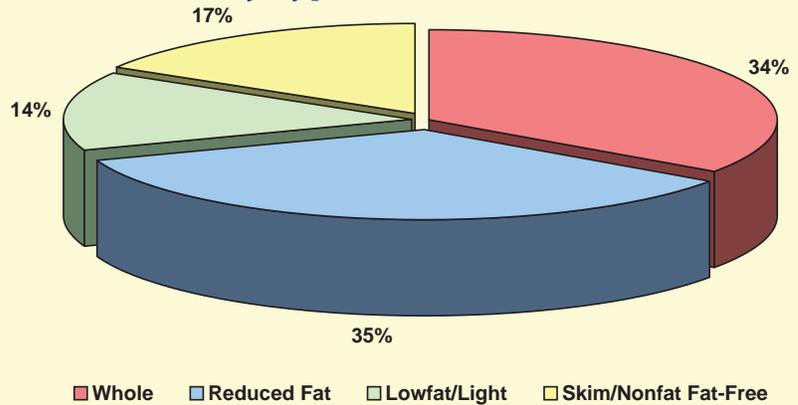
Class 1 Sales



For 2007, overall Class 1 sales were down 0.1 percent, with sales of lowfat, skim milks and half-and-half recording increased sales. Whole milk sales continued to decrease and were significantly down, compared to 2006 figures.

Sales of fluid Class 1 products made up 98 percent of all Class 1 sales: 34 percent whole, 35 percent reduced fat, 14 percent lowfat, and 17 percent skim. Half-and-half sales accounted for 2.2% of all Class 1 Sales.

Sales of Fluid Class 1 Market Milk Products by Type, California, 2007



*All sales can include Class 1 products made from non-pool milk.

California and Federal Milk Standards - The California Advantage

Milk Product	Calcium	Protein	Nonfat Solids
California Whole Milk	276 mg	7.9 g	8.70%
Federal Whole Milk	261 mg	7.5 g	8.25%
California Advantage	5%	5%	5%
California 2% Reduced Fat	317 mg	9.1 g	10%
Federal 2%	261 mg	7.5 g	8.25%
California Advantage	21%	21%	21%
California 1% Lowfat	348 mg	10 g	11%
Federal 1%	261 mg	7.5 g	8.25%
California Advantage	33%	33%	33%
California Nonfat	285 mg	8.2 g	9%
Federal Nonfat	261 mg	7.5 g	8.25%
California Advantage	9%	9%	9%

Note: These numbers reflect the minimum standards for processing milk in California and at the national level. Some manufacturers may process their milk above these minimum standards.





Class 1 Sales

Sales of Class 1 Market Milk Products in California, by Year, 2003-2007¹

Year	Whole Milk	Reduced Fat Milk	Lowfat Light Milk	Skim/Nonfat Fat-Free Milk	Subtotal Beverage Milks	Half and Half	Total Class 1 ^{2/}	Total Class 1 Milk Change From Prior Year
	<i>Thousand Gallons</i>							<i>Percent</i>
2003	297,489	236,836	103,869	108,250	746,444	16,644	763,094	0.2
2004	282,484	243,138	102,679	108,372	736,673	17,629	754,311	-1.2
2005	272,716	246,527	102,370	113,838	735,452	17,357	752,822	-0.2
2006	269,328	251,145	103,853	120,117	744,442	17,130	761,582	1.2
2007	257,660	258,598	105,459	122,718	744,435	16,225	760,685	-0.1
2004								
January	24,971	19,825	8,861	9,344	63,053	1,480	64,599	-0.3
February	22,886	18,522	8,233	8,703	58,394	1,442	59,893	0.2
March	24,352	20,667	9,326	9,797	64,188	1,587	65,840	-0.9
April	23,323	19,983	8,499	8,935	60,780	1,438	62,278	-0.5
May	22,310	19,557	8,907	9,525	60,338	1,346	61,733	-6.2
June	22,876	19,957	7,930	8,419	59,223	1,425	60,705	-1.0
July	23,346	20,706	7,587	7,970	59,659	1,387	61,107	-0.3
August	23,425	20,772	8,006	8,097	60,349	1,407	61,809	-0.3
September	23,208	20,849	9,187	9,471	62,759	1,406	64,226	-0.1
October	23,931	21,107	9,190	9,945	64,210	1,492	65,763	-1.4
November	23,372	20,317	8,717	9,283	61,729	1,637	63,433	2.4
December	24,483	20,875	8,238	8,883	62,525	1,612	64,210	-2.9
2005								
January	23,308	20,798	9,158	9,676	62,940	1,369	64,310	-0.4
February	21,143	18,926	8,343	8,934	57,347	1,261	58,609	-2.1
March	23,445	21,093	9,160	9,934	63,632	1,568	65,200	-1.0
April	22,245	20,238	8,864	9,695	61,041	1,452	62,494	0.3
May	22,301	20,341	9,009	9,767	61,418	1,443	62,863	1.8
June	22,320	20,308	7,942	8,969	59,539	1,428	60,968	0.4
July	22,576	20,463	7,418	8,148	58,604	1,369	59,974	-1.9
August	23,041	21,076	7,909	8,711	60,737	1,424	62,163	0.6
September	22,920	21,050	9,006	10,066	63,043	1,410	64,453	0.4
October	23,000	21,137	8,907	10,580	63,623	1,447	65,072	-1.1
November	22,460	20,121	8,479	9,903	60,964	1,611	62,575	-1.4
December	23,958	20,978	8,174	9,455	62,565	1,574	64,140	-0.1
2006								
January	23,107	20,712	8,858	10,281	62,958	1,434	64,393	0.1
February	20,747	18,742	8,000	9,595	57,084	1,393	58,478	-0.2
March	23,746	21,785	9,360	11,098	65,989	1,518	67,507	3.5
April	21,840	20,117	8,103	9,578	59,638	1,352	60,991	-2.4
May	22,309	21,125	9,231	10,796	63,460	1,425	64,885	3.2
June	22,017	20,933	8,155	9,504	60,609	1,392	62,001	1.7
July	21,910	20,783	7,591	8,371	58,656	1,291	59,947	0.0
August	22,808	21,662	8,352	9,195	62,017	1,338	63,356	1.9
September	22,468	21,632	9,291	10,782	64,173	1,367	65,539	1.7
October	22,666	21,559	9,479	10,935	64,639	1,485	66,125	1.6
November	22,119	20,625	8,881	10,128	61,753	1,548	63,302	1.2
December	23,589	21,471	8,553	9,854	63,468	1,588	65,056	1.4
2007								
January	23,199	21,418	9,171	10,663	64,451	1,443	65,895	2.3
February	20,417	19,308	8,338	9,846	57,910	1,203	59,114	1.1
March	22,769	21,902	9,477	11,191	65,340	1,387	66,740	-1.1
April	21,620	20,627	8,689	10,133	61,069	1,296	62,366	2.3
May	21,523	21,281	9,371	10,963	63,137	1,312	64,450	-0.7
June	21,624	21,045	8,065	9,561	60,296	1,243	61,540	-0.7
July	21,302	20,847	7,585	8,653	58,387	1,221	59,610	-0.6
August	21,630	21,998	8,522	9,557	61,707	1,365	63,073	-0.4
September	20,533	22,239	9,110	10,553	62,434	1,268	63,703	-2.8
October	21,245	23,030	9,783	11,365	65,423	1,492	66,916	1.2
November	20,144	21,901	8,780	10,192	61,016	1,422	62,440	-1.4
December	21,653	23,003	8,568	10,042	63,265	1,572	64,838	-0.3

^{1/} Monthly totals may not add up to annual totals due to rounding.

^{2/} Miscellaneous Class 1 Products are included in the total.



Fluid Milk Sales Container Survey, October 2007

Fluid Milk Sales Container Survey for October 2007 Sales of Market Whole, Reduced Fat, Lowfat, and Skim Milks - October 2007

Reported by Number of Individual Units Sold With A Percent Comparison of Total Class 1 Sales

In October 2007, the Department requested all market milk handlers in California to supply data regarding sales of whole, reduced fat, lowfat, and skim milk, categorized by container size and composition, for the month of October 2007. The annual gathering of this data was initiated by the Department in 1951 and continued yearly until 1997, when the survey was put on hold due to a statistical database installation. Since the survey was resurrected in October 2002, the Department will continue to request the collection of this data on an annual basis for the month of October.

The attached summary has been provided for each California market milk handler in addition to being published in the Dairy Information Bulletin and upcoming 2008 Statistics Annual. The summary includes all container sizes and their characteristic, the number of units sold for each size container, and the percentage of October 2007 Class 1 sales represented by each size container. For this summary, all sales were expressed in the number of units sold in each particular container size - not in gallons of milk sold in that size container. However, the percentages are reported as an approximate percentage of the total gallons sold for each size container. For example, the half gallon plastic containers totaled 9.95 million containers sold, which represented 7.55% of the reported Class 1 sales totals for October 2007.

The top three containers reported in this survey for market milk sold in California were:

- Gallon plastic containers (67%)
- Half gallon paper containers (9.0%)
- Half gallon plastic containers (7.6%)

Container Size & Characteristic	WHOLE	2% REDUCED FAT	1% LOWFAT	SKIM	TOTAL NUMBER OF UNITS	PERCENT OF OCTOBER 2007 CLASS 1 SALES
	IN NUMBER OF UNITS SOLD					PERCENT
6 Gallon						6 Gallon
Bag	12,957	12,520	9,824	3,790	39,091	0.36%
Plastic	*	*	*	*	51,703	0.47%
TOTAL 6 GALLON UNITS					90,794	0.83%
5 Gallon						5 Gallon
Bag	4,253	2,275	2,896	1,636	11,060	0.08%
Plastic	0	0	0	0	0	0.00%
TOTAL 5 GALLON UNITS					11,060	0.08%
3 Gallon						3 Gallon
Bag	44	*	116	172	594	0.00%
Plastic	0	0	0	0	0	0.00%
TOTAL 3 GALLON UNITS					594	0.00%
1 Gallon						1 Gallon
Glass	0	0	0	0	0	0.00%
Paper	0	0	0	0	0	0.00%
Plastic	17,073,069	17,332,747	4,444,751	5,309,146	44,159,713	67.02%
TOTAL 1 GALLON UNITS					44,159,713	67.02%
1/2 Gallon						1/2 Gallon
Glass	8,538	5,398	951	7,093	21,980	0.02%
Paper	2,740,407	3,621,845	2,351,583	3,038,207	11,869,768	9.01%
Plastic	3,447,897	3,492,666	1,396,825	1,616,391	9,953,779	7.55%
TOTAL 1/2 GALLON UNITS					21,845,527	16.58%



Fluid Milk Sales Container Survey, October 2007

Container Size & Characteristic	WHOLE	2% REDUCED FAT	1% LOWFAT	SKIM	TOTAL NUMBER OF UNITS	PERCENT OF OCTOBER 2007 CLASS 1 SALES
	IN NUMBER OF UNITS SOLD					PERCENT
Quart						Quart
Glass	*	*	*	*	13,636	0.01%
Paper	1,052,937	1,184,246	949,673	825,590	4,012,446	1.52%
Plastic	466,939	482,595	285,286	313,581	1,548,401	0.59%
TOTAL 1 QUART UNITS					5,574,483	2.12%
Pint						Pint
Paper	706,514	322,105	374,260	212,846	1,615,725	0.31%
Plastic	1,756,656	4,074,550	713,599	199,342	6,744,147	1.28%
TOTAL 1 PINT UNITS					8,359,872	1.59%
1/3 Quart						1/3 Quart
Paper	642,674	1,000,887	865,319	134,804	2,643,684	0.33%
Plastic	*	120,035	*	0	245,679	0.03%
TOTAL 1/3 QUART UNITS					2,889,363	0.37%
1/2 Pint						1/2 Pint
Paper	2,784,865	10,082,037	30,874,589	33,573,291	77,314,782	7.33%
Plastic	*	*	2,776,639	*	3,442,356	0.33%
TOTAL 1/2 PINT UNITS					80,757,138	7.66%
4 Oz. Pouch						4 Oz.
Paper	644,734	1,273,611	0	458,984	2,377,329	0.11%
Plastic	0	0	0	0	0	0.00%
TOTAL 4 OZ. UNITS					2,377,329	0.11%
8 Oz. Pouch						4 Oz.
Paper	0	*	0	0	1,849,554	0.18%
Plastic	0	0	5,792,867	13,805,306	19,598,173	1.86%
TOTAL 8 OZ. UNITS					21,447,727	2.03%
12 Oz.						4 Oz.
Paper	0	0	0	0	0	0.00%
Plastic	258,833	166,757	486,887	0	912,477	0.13%
TOTAL 12 OZ. UNITS					912,477	0.13%
14 Oz./13.5 Oz.						4 Oz.
Paper	0	0	0	0	0	0.00%
Plastic	*	663,627	*	0	688,377	0.11%
TOTAL 14 OZ. UNITS					688,377	0.11%
Other Sizes/Types of Container						Other Sizes
2 Gal Box	127,546	244,168	0	76,231	447,945	1.36%
3 Liter	4,977	10,356		6,261	21,594	0.01%
TOTAL OTHER SIZE UNITS					469,539	1.37%

Survey data was collected from California market milk handlers at the request of the California Department of Food and Agriculture. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported.

Data is published subject to errors, revisions, or withdrawals without notice.

* Data not published, but included in totals.





Class 1 Sales, by Marketing Area

Sales of Selected Class 1 Products in California, by Marketing Area, 2003-2007

Products & Marketing Areas	SALES				
	2003	2004	2005	2006	2007
	<i>Gallons</i>				
Whole Milk					
Northern California	111,237,341	107,290,845	105,436,465	105,992,677	101,757,117
Southern California	186,252,049	175,193,332	167,280,007	163,335,001	155,903,466
State Total	297,489,390	282,484,177	272,716,472	269,327,678	257,660,583
Reduced Fat Milk					
Northern California	93,946,797	96,966,471	98,158,721	100,443,785	103,618,824
Southern California	142,889,248	146,171,325	148,368,690	150,701,046	154,979,018
State Total	236,836,045	243,137,796	246,527,411	251,144,831	258,597,842
Lowfat/Light Milk					
Northern California	48,839,352	49,894,624	49,929,130	50,319,224	51,215,354
Southern California	55,029,563	52,784,535	52,441,345	53,533,639	54,243,461
State Total	103,868,915	102,679,159	102,370,475	103,852,863	105,458,815
Skim/Nonfat/Fat Free Milk					
Northern California	40,805,552	41,395,863	44,190,050	47,645,539	48,464,907
Southern California	67,444,199	66,975,775	69,648,066	72,470,979	74,253,196
State Total	108,249,751	108,371,638	113,838,116	120,116,518	122,718,103
Beverage Milks Subtotal					
Northern California	294,829,042	295,547,803	297,714,366	304,401,225	305,056,202
Southern California	451,615,059	441,124,967	437,738,108	440,040,665	439,379,141
State Total	746,444,101	736,672,770	735,452,474	744,441,890	744,435,343
Half-and-Half					
Northern California	7,720,056	8,245,315	8,148,512	7,911,649	6,460,116
Southern California	8,923,612	9,383,838	9,208,883	9,218,709	9,764,987
State Total	16,643,668	17,629,153	17,357,395	17,130,358	16,225,103
Miscellaneous Class 1					
Northern California	5,380	7,676	9,683	8,030	20,605
Southern California	1,094	1,561	1,968	1,632	4,189
State Total	6,474	9,237	11,651	9,662	24,794
TOTAL CLASS 1					
Northern California	302,554,478	303,800,794	305,872,561	312,320,904	311,536,923
Southern California	460,539,765	450,510,366	446,948,959	449,261,006	449,148,317
STATE TOTALS	763,094,243	754,311,160	752,821,520	761,581,910	760,685,240



Manufacture of Dairy Products

California continues to lead the nation in the production of many manufactured dairy products, including butter, ice cream, and nonfat dry milk (NFDM).

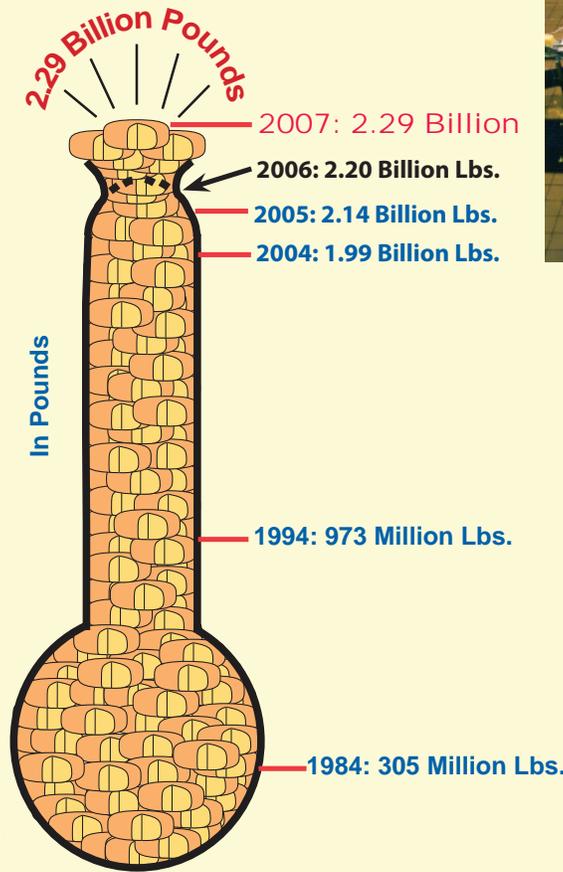
Class 2 (Soft Dairy Products):

Total cottage cheese production increased 15.8 percent to 117.8 million pounds. Yogurt production continued to increase, up 3.0 percent compared to 2006. Sour cream and sour cream dressing production decreased slightly by 2.5 percent, while buttermilk showed a marked 17.7 percent increase in production over last year. Other cream production decreased 12.0 percent and manufacturing cream increased 12.7 percent compared to 2006.

Class 3 (Frozen Dairy Products):

For 2007, total frozen production decreased 2.4 percent to 158.9 million gallons. The shares of the total frozen product production were as follows: 82 percent ice cream, 12 percent ice milk, 3 percent sherbet, and 3 percent frozen yogurt.

California Cheese Production, 1984-2007



* All product totals can include products made from non-pool milk.

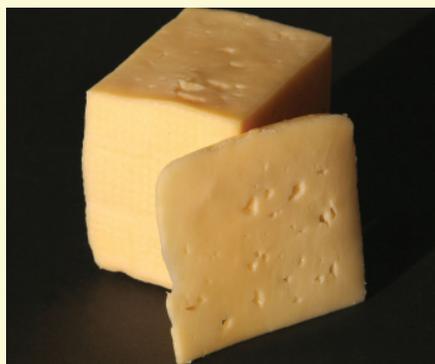


Class 4a (Butter and Nonfat Dry Milk):

Butter production was up in 2007, showing a 11.2 percent increase to 499 million pounds. Nonfat dry milk production showed a 9.0 percent increase in production (not including production of Skim Milk Powders which do not meet the USDA definition of NFDM and are not included in NFDM totals).

Class 4b (Cheese and Whey Byproducts):

The year 2007 showed a 3.6 percent increase in total cheese production to a record 2.29 billion pounds. The shares of total cheese production were: Mozzarella at 49.7 percent (up 7.4 percent), Cheddar at 20.5 percent (down 5.5 percent), Monterey at 14.4 percent (up 2.0 percent), Hispanic at 4.8 percent (up 4.5 percent). Provolone and Parmesan cheeses accounted for 5.4 percent of total cheese production.



Class 2 Production

Production of Class 2 Products in California, 2003-2007

Month	2003	2004	2005	2006	2007	2003	2004	2005	2006	2007
Dry Curd Cottage Cheese						Cottage Cheese				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	3,335,208	3,274,542	3,554,866	3,631,654	3,984,810	2,641,103	2,542,374	2,508,342	2,546,121	2,493,470
Feb	3,075,575	3,318,079	3,560,121	3,644,860	3,677,172	2,476,992	2,512,125	2,471,393	2,534,743	2,218,128
Mar	3,217,620	3,919,087	3,808,269	4,051,895	4,218,172	2,499,508	3,043,896	2,757,687	2,720,086	2,788,331
Apr	3,386,313	3,443,901	3,438,310	3,552,114	3,549,550	2,598,285	2,646,420	2,544,367	2,295,984	2,602,366
May	3,224,219	3,746,047	3,638,597	4,098,087	3,968,001	2,622,271	2,586,179	2,567,783	2,770,590	2,602,234
Jun	3,386,050	3,563,713	4,064,169	4,054,208	4,220,728	2,640,844	2,732,772	2,902,787	3,557,578	2,816,335
Jul	3,541,053	3,589,916	3,317,131	4,227,794	4,107,187	2,794,467	2,811,175	2,492,161	2,789,966	2,892,788
Aug	3,413,925	3,799,702	4,258,590	4,809,149	5,724,316	2,556,979	2,785,302	2,964,648	3,429,486	3,043,762
Sep	3,413,717	3,491,139	3,707,769	4,005,775	5,534,115	2,719,553	2,626,883	2,691,456	2,328,084	2,923,775
Oct	3,714,608	3,574,690	3,434,057	4,213,205	4,996,853	2,806,436	2,580,728	2,447,909	2,730,398	2,640,896
Nov	3,096,578	3,217,824	3,784,222	3,874,167	4,764,999	2,409,389	2,373,412	2,596,569	2,508,464	2,347,214
Dec	3,188,002	2,983,842	3,233,433	3,333,015	4,767,821	2,523,272	2,283,112	2,283,103	2,151,070	2,454,803
Total	39,890,868	41,922,482	43,799,534	47,495,923	53,513,724	31,289,099	31,524,378	31,228,205	32,362,570	31,824,102
Lowfat Cottage Cheese						Nonfat Cottage Cheese				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	4,485,980	4,364,231	4,717,939	4,509,911	4,713,434	983,702	922,576	1,011,422	956,070	1,065,779
Feb	4,150,433	4,459,024	4,770,151	4,600,565	4,328,707	901,591	888,512	931,816	885,865	858,154
Mar	4,366,557	5,420,938	4,969,556	4,791,224	5,039,066	914,755	1,131,439	1,042,121	990,258	1,212,888
Apr	4,603,116	4,755,992	4,685,827	4,041,707	4,548,195	956,943	936,439	947,685	861,745	954,101
May	4,447,923	5,055,070	4,736,952	4,870,824	5,095,705	918,657	987,578	1,002,078	1,008,751	1,032,938
Jun	4,600,029	4,799,728	5,262,355	5,547,057	6,230,332	976,460	940,277	1,019,547	1,113,377	999,525
Jul	4,843,516	4,732,867	4,483,061	5,350,924	7,487,175	964,507	1,031,908	911,627	960,588	988,327
Aug	4,594,123	5,193,843	5,359,339	5,839,977	8,002,964	865,838	958,032	1,207,576	1,075,189	1,335,383
Sep	4,653,449	4,739,694	4,804,970	4,998,494	7,388,579	1,000,485	985,502	922,241	934,345	1,122,819
Oct	4,930,104	4,609,321	4,528,254	4,865,518	7,336,484	1,073,074	962,851	890,398	955,116	1,095,065
Nov	4,162,206	4,384,698	4,461,965	4,633,562	6,678,232	863,125	841,768	1,032,466	931,814	974,835
Dec	4,239,657	3,900,797	4,129,169	3,896,961	6,716,913	860,978	806,744	820,981	785,470	789,742
Total	54,077,093	56,416,203	56,909,538	57,946,724	73,565,786	11,280,115	11,393,626	11,739,958	11,458,588	12,429,556
Total Cottage Cheese						Buttermilk				
	<i>Pounds</i>					<i>Gallons</i>				
Jan	8,110,785	7,829,181	8,237,703	8,012,102	8,272,683	665,961	663,382	657,766	721,136	816,789
Feb	7,529,016	7,859,661	8,173,360	8,021,173	7,404,989	634,533	648,234	652,102	837,012	849,517
Mar	7,780,820	9,596,273	8,769,364	8,501,568	9,040,285	729,331	743,446	764,071	836,133	907,836
Apr	8,158,344	8,338,851	8,177,879	7,199,436	8,104,662	675,832	697,862	677,490	708,763	840,636
May	7,988,851	8,628,827	8,306,813	8,650,165	8,730,877	686,520	709,338	702,197	741,232	857,201
Jun	8,217,333	8,472,777	9,184,689	10,218,012	10,046,192	704,800	710,267	701,234	692,886	791,123
Jul	8,602,490	8,575,950	7,886,849	9,101,478	11,368,290	681,730	696,046	804,591	712,859	845,879
Aug	8,016,940	8,937,177	9,531,563	10,344,652	12,382,109	682,712	695,795	834,037	746,847	861,021
Sep	8,373,487	8,352,079	8,418,667	8,260,923	11,435,173	686,797	698,641	766,874	678,499	798,873
Oct	8,809,614	8,152,900	7,866,561	8,551,032	11,072,445	704,503	662,573	777,604	815,352	869,662
Nov	7,434,720	7,599,878	8,091,000	8,073,840	10,000,281	693,766	716,619	836,821	745,007	863,067
Dec	7,623,907	6,990,653	7,233,253	6,833,501	9,961,458	741,514	725,323	823,646	815,062	1,353,535
Total	96,646,307	99,334,207	99,877,701	101,767,882	117,819,444	8,287,999	8,367,526	8,998,433	9,050,788	10,655,139

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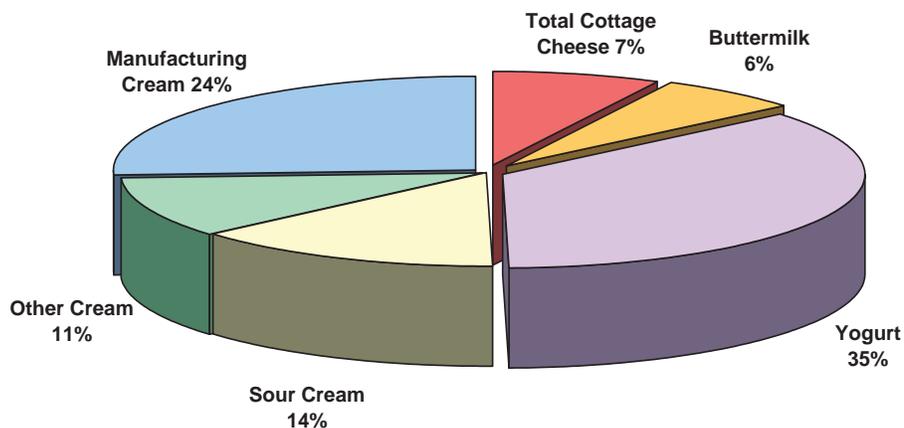


Class 2 Production - Continued

Production of Class 2 Products in California, 2003-2007- Continued

Month	2003	2004	2005	2006	2007	2003	2004	2005	2006	2007
Manufacturing Cream					Yogurt Production					
	<i>Gallons</i>					<i>Pounds</i>				
Jan	2,849,133	3,046,390	2,258,824	3,165,573	3,507,982	42,581,317	45,144,852	41,211,042	46,710,131	51,699,776
Feb	2,796,450	2,680,029	2,405,028	3,013,121	3,376,079	42,579,333	34,419,189	40,246,835	43,227,405	42,955,328
Mar	2,811,267	2,683,164	2,458,236	3,736,731	3,993,941	44,534,967	44,248,786	45,462,036	49,355,395	49,597,204
Apr	2,803,150	2,733,865	2,283,734	3,287,636	3,870,872	38,116,467	39,100,026	45,142,452	44,086,260	44,358,530
May	2,742,515	2,513,448	2,403,060	3,572,022	3,991,653	42,207,409	38,689,384	44,285,765	47,865,284	47,903,922
Jun	2,496,348	2,493,813	2,007,656	3,341,362	3,310,567	35,143,715	38,134,530	44,180,416	46,593,319	46,400,875
Jul	2,503,758	2,521,515	1,877,805	3,046,611	3,533,570	37,457,809	35,325,538	41,745,891	41,189,358	44,138,960
Aug	2,559,751	2,604,023	1,897,808	3,515,701	3,825,420	42,249,947	40,504,859	48,799,214	51,114,582	49,745,935
Sep	2,233,019	2,475,799	1,869,688	2,915,635	3,346,928	47,238,730	38,069,391	45,579,429	45,510,256	47,633,915
Oct	2,448,227	2,525,320	3,454,004	3,149,594	3,970,239	39,677,041	35,434,920	41,473,322	44,395,796	50,388,436
Nov	2,293,280	2,130,633	3,285,666	3,209,916	3,977,898	35,519,087	34,179,401	40,459,443	41,906,715	42,013,270
Dec	3,179,389	2,191,616	3,357,417	3,504,659	3,749,324	32,621,419	31,050,927	33,405,741	41,392,029	43,084,903
Total	31,716,287	30,599,615	29,558,926	39,458,561	44,454,473	479,927,241	454,301,803	511,991,586	543,346,530	559,921,054
Sour Cream & Sour Cream Dressing					Other Cream					
	<i>Gallons</i>					<i>Gallons</i>				
Jan	1,769,144	1,512,230	1,696,310	1,805,929	2,082,788	1,401,636	1,521,955	1,434,818	1,608,802	1,421,984
Feb	1,455,945	1,512,212	1,764,284	1,750,295	2,001,739	1,301,676	1,762,631	1,490,106	1,522,118	1,271,371
Mar	1,692,586	1,963,642	2,004,546	2,024,067	1,934,881	1,501,759	2,066,768	1,764,562	1,761,424	1,467,772
Apr	1,744,350	1,609,397	1,773,816	1,916,551	2,098,528	1,817,613	1,971,269	1,675,638	1,658,459	1,298,732
May	1,635,354	1,651,602	2,058,141	2,154,381	2,106,681	1,635,631	1,784,896	1,700,598	1,722,453	1,300,722
Jun	1,686,374	1,783,813	2,070,682	2,022,783	1,826,588	1,652,729	1,955,841	1,544,562	1,677,950	1,496,975
Jul	1,636,223	1,487,796	1,748,981	1,990,987	1,899,622	1,828,657	1,881,642	1,434,907	1,491,904	1,469,380
Aug	1,645,375	1,765,686	2,115,922	2,313,532	1,807,505	1,582,713	1,834,544	1,681,938	1,868,779	1,449,538
Sep	1,630,292	1,554,475	1,747,548	1,754,983	1,636,452	1,692,896	1,765,626	1,635,428	1,844,761	1,291,581
Oct	1,775,309	1,746,639	1,928,282	2,106,279	2,151,302	1,862,840	1,954,841	1,705,056	1,683,777	1,794,216
Nov	1,801,789	2,289,992	2,850,813	2,470,940	2,281,543	2,125,780	2,528,052	2,019,021	2,156,306	2,186,359
Dec	1,887,113	1,829,323	2,075,275	1,984,724	1,870,742	2,128,962	2,158,274	2,093,294	1,824,565	1,871,541
Total	20,359,854	20,706,807	23,834,600	24,295,451	23,698,371	20,532,892	23,186,339	20,179,928	20,821,298	18,320,171

Class 2 Products in 2007



California Dairy Processing Plant Locations (by Product Category)



-  Fluid Milk Plant
-  Class 2 Products: Yogurt, Cottage Cheese, Buttermilk, Creams, Egnog
-  Frozen Dairy Products
-  Dry Milk Products: Dry Whey, Whey Protein Concentrate, and Dry, Condensed, Evaporated Milks
-  Butter
-  Cheese, Cream Cheese

Note: One product category located on the map may represent several plants processing similar products within the same vicinity. Also, one plant could be represented on the map by many categories of products.



Class 3 Production

Production of Class 3 Products in California, 2003-2007

Month	2003	2004	2005	2006	2007	2003	2004	2005	2006	2007
Ice Cream					Ice Milk ^{1/}					
<i>Gallons</i>					<i>Gallons</i>					
Jan	7,830,808	6,216,956	5,978,457	7,932,440	7,681,137	2,255,752	1,899,195	1,443,580	1,422,577	1,209,864
Feb	9,092,266	8,074,961	8,032,103	9,056,050	9,451,138	2,121,337	2,164,457	1,781,536	1,449,836	1,397,943
Mar	10,697,273	11,919,064	11,607,076	13,117,685	12,183,568	2,102,387	2,556,875	2,130,684	1,725,833	1,702,830
Apr	11,236,086	10,310,028	10,902,800	11,332,952	12,603,353	2,790,182	2,432,082	1,957,578	1,710,850	1,822,762
May	11,249,690	11,634,865	11,820,532	11,733,169	14,272,070	2,876,657	2,617,310	2,262,103	2,198,796	1,795,731
Jun	13,323,661	12,040,903	14,263,631	15,053,890	13,865,207	3,156,812	2,528,381	2,293,390	2,603,089	2,060,100
Jul	11,491,340	10,017,929	12,310,430	13,070,230	12,641,848	3,160,369	2,729,662	2,259,434	2,033,039	1,904,622
Aug	11,211,824	10,835,323	15,204,138	13,808,858	12,384,094	2,875,896	2,660,236	2,241,451	1,980,610	1,832,915
Sep	10,785,922	10,914,981	12,705,775	12,270,851	9,284,868	2,911,671	2,153,555	1,816,604	1,640,586	1,328,262
Oct	9,275,876	8,922,157	10,505,448	9,220,502	10,614,003	2,418,027	1,849,254	1,977,868	1,442,809	1,413,441
Nov	8,369,462	8,101,543	9,974,988	8,846,511	9,185,928	2,007,827	1,734,899	1,717,968	1,174,957	1,105,010
Dec	6,864,096	6,713,785	7,082,226	7,550,760	5,578,933	1,921,412	1,732,232	1,308,243	1,142,316	998,895
Total	121,428,304	115,702,496	130,387,603	132,993,899	129,746,146	30,598,329	27,058,138	23,190,440	20,525,299	18,572,375
Sherbet					Frozen Yogurt ^{2/}					
<i>Gallons</i>					<i>Gallons</i>					
Jan	363,983	292,652	403,180	280,089	215,539	413,184	337,960	351,229	301,549	510,794
Feb	529,839	481,385	580,292	488,690	359,726	391,819	359,842	312,738	312,880	558,928
Mar	768,724	705,881	755,176	527,322	548,598	441,186	444,318	368,864	452,822	704,877
Apr	718,800	645,220	558,220	372,860	504,111	468,096	446,438	396,517	407,638	738,570
May	708,399	684,540	607,058	463,415	556,734	504,821	460,382	368,939	354,054	817,936
Jun	869,168	961,415	788,385	568,745	529,803	546,725	465,904	451,026	448,930	814,565
Jul	693,033	627,133	691,924	546,239	545,746	486,813	377,110	412,389	353,451	362,987
Aug	585,847	646,438	970,863	516,561	467,520	437,525	494,981	400,554	471,309	409,374
Sep	476,701	604,555	900,981	465,574	273,181	430,592	461,738	414,797	310,165	313,845
Oct	547,842	459,881	358,404	319,864	334,948	394,467	287,798	359,166	356,086	259,144
Nov	286,625	403,430	298,457	162,857	228,996	353,429	304,754	342,342	326,301	322,272
Dec	206,863	175,022	252,345	121,468	92,555	277,594	206,189	199,650	353,008	131,898
Total	6,755,824	6,687,552	7,165,285	4,833,684	4,657,457	5,146,250	4,647,414	4,378,210	4,448,194	5,945,189
Total Frozen Products										
<i>Gallons</i>										
Jan	10,863,727	8,746,763	8,176,446	9,936,654	9,617,333					
Feb	12,135,262	11,080,645	10,706,669	11,307,456	11,767,735					
Mar	14,009,569	15,626,139	14,861,800	15,823,663	15,139,872					
Apr	15,213,164	13,833,769	13,815,114	13,824,301	15,668,796					
May	15,339,568	15,397,097	15,058,633	14,749,435	17,442,471					
Jun	17,896,365	15,996,604	17,796,432	18,674,653	17,269,675					
Jul	15,831,555	13,751,834	15,674,177	16,002,959	15,455,204					
Aug	15,111,091	14,636,978	18,817,005	16,777,338	15,093,903					
Sep	14,604,887	14,134,828	15,838,157	14,687,176	11,200,156					
Oct	12,636,212	11,519,090	13,200,886	11,339,262	12,621,536					
Nov	11,017,343	10,544,625	12,333,755	10,510,626	10,842,206					
Dec	9,269,965	8,827,228	8,842,463	9,167,552	6,802,280					
Total	163,928,707	154,095,600	165,121,538	162,801,075	158,921,167					

^{1/} Includes Light Dairy Dessert and Nonfat Ice Cream.

^{2/} Includes nonfat and reduced fat yogurts.



Class 4a/4b Production

Production of Class 4a and 4b Products in California, 2003-2007

Month	2003	2004	2005	2006	2007	2003	2004	2005	2006	2007
	Butter					Nonfat Dry Milk for Human Consumption ^{1/}				
	<i>Pounds</i>					<i>Pounds</i>				
	Class 4a Production									
Jan	39,524,507	32,958,696	34,045,410	42,976,958	45,520,686	61,730,064	62,911,908	39,365,176	48,661,166	63,665,407
Feb	33,639,838	31,045,809	31,364,520	41,479,121	40,115,255	62,608,144	59,146,911	41,553,666	57,709,507	58,806,808
Mar	34,791,012	28,754,306	34,504,955	44,064,774	44,313,530	69,557,819	62,940,512	43,959,258	61,683,622	64,143,368
Apr	34,344,342	31,327,685	32,834,652	39,471,374	41,214,813	69,456,014	66,100,882	38,645,153	58,823,136	63,601,072
May	32,883,888	31,540,227	30,903,999	37,669,601	37,817,589	67,483,213	70,399,660	42,922,543	56,618,521	58,875,093
Jun	23,008,647	29,976,005	32,217,672	31,687,082	36,098,788	59,693,307	68,151,913	46,887,207	51,738,591	59,811,193
Jul	22,695,694	30,398,453	31,492,143	26,008,085	39,960,211	55,994,299	66,019,089	38,759,814	35,356,211	62,757,130
Aug	22,841,989	31,753,592	31,886,556	31,673,562	38,573,181	57,108,640	64,181,225	37,698,760	42,706,840	59,435,650
Sep	25,141,306	34,033,876	35,294,621	34,879,610	39,257,451	50,939,079	59,929,429	35,009,310	41,508,202	54,457,368
Oct	30,483,057	36,241,101	36,216,419	38,368,083	45,408,655	57,227,595	65,115,743	40,490,869	44,602,602	61,805,706
Nov	30,591,432	30,655,194	36,280,628	36,446,576	43,701,937	60,447,925	53,324,767	50,985,022	50,387,623	59,440,047
Dec	33,887,383	37,283,667	40,829,043	43,866,006	46,965,717	66,057,173	44,518,108	50,175,154	63,442,145	58,032,964
Total	363,833,095	385,968,611	407,870,618	448,590,832	498,947,813	738,303,272	742,740,147	506,451,932	613,238,166	724,831,806
	Dry Buttermilk					Condensed Skim & Evaporated				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	3,333,687	2,765,335	2,783,041	3,733,798	3,622,951	92,331,811	93,126,531	79,841,241	79,508,529	100,092,175
Feb	3,019,985	2,529,740	2,388,937	3,388,404	3,436,217	85,743,632	88,961,542	69,135,566	90,061,748	102,403,499
Mar	2,804,469	2,264,019	2,633,229	3,429,064	3,680,031	106,459,184	126,452,840	92,018,049	107,849,405	118,508,208
Apr	3,141,076	2,472,322	2,748,742	3,611,540	3,643,123	110,416,044	135,166,212	90,928,272	101,021,219	124,340,110
May	2,955,085	2,488,797	2,380,685	3,065,794	3,102,929	121,391,284	111,419,357	98,691,476	114,552,077	132,635,025
Jun	2,113,979	2,348,327	2,305,127	2,945,634	3,211,048	117,085,064	77,443,231	94,465,800	100,560,953	122,617,235
Jul	1,873,013	2,402,384	2,459,263	2,195,761	3,228,898	120,330,993	83,357,040	96,188,516	99,793,181	122,094,771
Aug	1,977,990	2,372,633	2,209,467	2,434,615	3,349,547	126,924,497	87,712,555	101,399,559	108,946,661	129,576,332
Sep	1,911,146	2,458,319	2,770,524	2,810,372	3,090,768	123,876,744	83,852,756	95,332,534	102,179,656	118,590,969
Oct	2,547,904	2,486,073	2,856,311	3,195,198	3,975,022	124,928,764	79,286,157	97,952,590	100,022,093	126,564,934
Nov	2,329,159	2,489,350	2,857,722	2,867,755	3,452,298	107,183,728	77,040,517	88,052,647	86,894,901	115,382,377
Dec	3,165,432	2,984,288	3,286,566	3,847,257	2,854,922	97,103,228	69,848,390	81,844,673	79,802,438	112,026,031
Total	31,172,925	30,061,587	31,679,614	37,525,192	40,647,754	1,333,774,973	1,113,667,128	1,085,850,923	1,171,192,861	1,424,831,666
	Class 4b Production									
	Whey Protein Concentrate (Human & Isolates)					Dry Whey (Human)				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	10,533,521	10,984,322	9,716,646	12,841,227	11,324,298	12,688,455	9,610,338	8,671,410	9,346,594	7,223,480
Feb	9,671,641	9,215,720	8,743,731	11,806,581	9,920,419	11,019,153	9,159,882	8,952,569	8,389,160	7,363,547
Mar	9,437,340	9,628,836	9,861,419	12,977,833	12,343,581	11,708,223	9,074,380	9,361,189	9,871,806	7,595,986
Apr	10,219,822	10,284,379	11,071,330	12,906,630	11,384,680	8,978,847	10,977,687	10,264,480	8,263,379	7,034,826
May	10,084,098	10,066,934	9,059,775	12,739,604	10,978,069	9,816,089	9,314,681	10,497,231	9,961,968	7,058,140
Jun	9,166,048	9,698,222	10,002,308	11,925,091	11,387,103	10,589,029	9,205,123	10,033,074	8,366,087	6,993,748
Jul	9,612,127	10,447,163	10,300,351	11,306,691	10,828,724	9,745,289	9,978,013	9,968,362	8,582,072	7,330,975
Aug	10,030,360	9,237,671	8,808,018	11,732,005	10,585,493	8,290,558	11,526,875	10,799,895	8,060,445	6,435,519
Sep	10,021,768	9,770,009	11,011,534	11,197,309	9,985,561	9,309,363	10,491,413	10,140,739	9,297,803	6,455,675
Oct	9,205,126	9,686,104	11,574,329	11,698,892	9,590,523	10,370,988	9,441,830	10,400,200	9,649,876	7,720,336
Nov	8,910,963	9,556,228	10,305,296	10,504,073	9,847,845	10,269,285	9,347,184	12,050,010	8,489,388	8,393,226
Dec	10,102,902	10,040,027	11,741,344	12,300,293	11,979,177	11,192,319	10,201,677	8,077,107	8,784,238	9,905,287
Total	116,995,716	118,615,615	122,196,081	143,936,229	130,155,473	123,977,598	118,329,083	119,216,266	107,062,816	89,510,745

^{1/} These totals do not include production of Skim Milk Powder (20-40% protein) and Skim Milk Powder Blends (previously referred to as Fat-Filled Powder, i.e. fortified with vitamins, minerals, or oils) as they do not meet the USDA definition of NFDm.



Class 4b Production

Production of Class 4b Products in California, 2003-2007

Month	2003	2004	2005	2006	2007	2003	2004	2005	2006	2007
Monterey Jack Cheese						Cheddar Cheese				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	18,744,265	23,645,344	25,586,498	23,827,769	29,271,143	48,766,405	47,149,028	47,382,324	42,830,923	43,292,682
Feb	18,235,431	22,746,477	22,595,503	25,015,588	24,684,667	42,121,033	43,940,944	43,097,647	38,771,796	41,368,807
Mar	23,311,289	25,654,134	27,591,069	30,714,265	29,897,445	44,983,742	44,063,698	46,316,541	42,838,322	41,452,887
Apr	21,917,485	21,223,316	27,952,247	27,723,883	29,178,864	43,401,005	50,615,324	45,900,799	43,732,844	39,753,156
May	20,944,238	22,904,777	30,283,577	28,412,176	28,721,088	47,706,166	47,780,102	46,373,809	42,551,592	42,212,683
Jun	21,766,513	23,262,366	28,231,850	26,919,248	27,710,931	44,094,721	43,304,356	45,070,934	40,958,410	39,539,101
Jul	23,463,798	23,383,176	27,971,863	25,415,360	29,515,263	42,230,827	44,251,785	41,135,299	40,344,095	40,476,091
Aug	20,934,198	25,198,498	29,892,900	26,633,643	28,200,727	45,504,347	50,425,579	40,322,325	40,762,882	39,416,099
Sep	22,839,170	24,348,566	26,611,124	26,438,578	25,882,051	40,389,613	41,813,575	41,423,154	44,602,796	33,299,122
Oct	24,901,648	26,380,514	28,675,401	31,211,900	28,433,338	40,292,906	43,791,071	41,661,625	36,720,862	33,187,506
Nov	24,790,032	24,809,744	28,461,066	24,927,749	24,595,931	39,256,133	44,344,402	41,799,744	38,868,517	35,215,224
Dec	24,066,080	27,099,827	28,226,696	25,487,286	22,965,759	44,969,125	46,838,113	42,138,738	43,400,850	39,986,355
Total	265,914,147	290,656,739	332,079,794	322,727,445	329,057,207	523,716,023	538,317,977	522,622,939	496,383,889	469,199,713
Mozzarella Cheese						Provolone				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	58,891,793	75,671,480	78,150,386	87,999,727	96,910,010	2,389,377	3,128,627	3,808,418	2,775,517	4,701,693
Feb	55,734,297	69,622,559	72,856,962	77,103,684	87,584,812	2,255,682	3,345,860	2,830,258	4,507,585	4,699,088
Mar	61,059,007	77,206,437	80,615,960	88,044,822	98,826,334	2,307,582	3,251,024	4,394,996	3,775,408	5,467,193
Apr	63,829,008	74,941,169	77,272,304	88,918,214	94,128,408	2,891,151	2,964,404	4,197,523	3,930,637	5,026,590
May	67,335,329	74,139,223	81,377,256	87,320,003	94,534,952	2,256,059	3,440,189	3,253,517	4,388,159	4,941,906
Jun	67,869,544	70,508,653	81,657,451	85,259,501	94,098,677	2,248,490	3,023,537	3,878,051	4,307,354	5,043,879
Jul	69,751,638	69,669,967	78,451,632	82,582,958	96,729,507	2,856,881	3,745,321	4,544,945	4,372,489	4,551,155
Aug	71,753,795	69,572,542	79,776,228	92,457,047	93,680,426	3,050,819	3,749,264	4,849,157	5,536,072	5,560,565
Sep	67,117,700	70,818,589	79,801,245	89,679,561	90,753,268	3,030,109	3,320,029	5,499,892	5,209,744	5,640,721
Oct	68,837,243	73,900,938	81,932,711	91,624,198	96,576,510	3,021,170	3,207,249	4,380,929	4,753,442	4,743,989
Nov	67,502,922	80,233,782	85,434,436	89,988,133	93,947,264	2,399,143	4,017,121	4,084,652	4,764,730	4,399,572
Dec	72,298,113	81,487,618	89,567,958	96,806,229	99,104,236	2,723,768	3,659,710	3,362,571	4,359,708	3,518,471
Total	791,980,389	887,772,957	966,894,529	1,057,784,077	1,136,874,404	31,430,231	40,852,335	49,084,909	52,680,845	58,294,822
Hispanic Cheese						Other Cheese ^{1/}				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	6,204,845	6,605,563	7,294,458	8,005,898	9,539,910	6,256,861	5,616,841	11,419,371	7,101,457	9,234,045
Feb	5,953,047	7,427,612	7,599,143	8,198,611	8,385,517	5,585,948	6,486,085	7,554,066	5,627,999	11,240,387
Mar	6,940,761	7,827,739	8,533,100	9,024,927	10,077,683	5,928,362	8,458,422	7,727,624	9,791,217	11,946,605
Apr	7,159,100	7,592,470	8,159,988	8,815,667	9,130,627	5,801,644	6,496,983	12,712,512	8,020,270	12,137,311
May	7,093,065	6,674,170	8,181,357	8,617,062	9,699,590	6,027,555	6,155,512	12,119,340	9,478,176	9,285,260
Jun	6,504,447	7,545,345	8,092,426	8,642,017	8,305,667	7,698,549	7,231,939	11,088,830	9,923,208	8,887,516
Jul	7,383,293	7,559,174	7,811,211	8,454,482	9,509,763	7,666,639	6,684,389	9,289,618	7,895,944	9,248,107
Aug	6,875,512	7,488,268	8,432,484	9,461,121	9,345,571	6,106,607	6,047,900	7,522,519	7,795,708	8,781,922
Sep	7,285,681	7,646,121	8,392,191	9,016,871	8,657,815	6,207,452	6,385,665	6,167,666	7,841,137	8,082,749
Oct	7,150,377	7,613,686	8,087,630	8,719,107	9,511,928	5,669,571	5,689,725	6,951,448	9,941,402	10,279,160
Nov	6,485,912	7,455,611	7,881,606	8,745,679	8,773,074	7,853,539	10,316,473	6,912,732	12,957,280	9,375,540
Dec	7,269,658	7,640,484	7,883,410	8,387,615	7,825,117	6,712,973	14,080,774	6,983,118	9,807,163	10,457,003
Total	82,305,698	89,076,243	96,349,004	104,089,057	108,762,262	77,515,700	89,650,708	106,448,844	106,180,961	118,955,605
Parmesan						Total Cheese				
	<i>Pounds</i>					<i>Pounds</i>				
Jan	5,482,365	5,779,664	6,025,440	6,643,679	6,366,698	146,735,911	167,596,547	179,666,895	179,184,970	199,316,181
Feb	5,361,852	5,008,808	5,489,035	5,645,946	3,574,150	135,247,290	156,093,586	162,022,614	164,871,209	181,537,428
Mar	5,337,234	4,320,265	6,216,775	5,272,594	5,033,024	149,867,977	170,781,719	181,396,065	189,461,555	202,701,171
Apr	5,220,315	5,028,059	6,088,742	6,498,056	4,990,612	150,219,708	168,861,725	182,284,115	187,639,571	194,345,568
May	4,805,708	3,991,843	5,838,020	6,182,450	5,879,301	156,168,120	165,085,816	187,426,876	186,949,618	195,274,780
Jun	5,306,563	5,459,827	3,232,560	5,748,153	5,439,540	155,488,827	160,336,023	181,252,102	181,757,891	189,025,311
Jul	5,119,155	6,065,934	5,493,881	6,417,964	5,685,795	158,472,231	161,359,746	174,698,449	175,483,292	195,715,681
Aug	3,281,083	4,709,247	5,956,001	5,832,369	5,867,694	157,506,361	157,191,298	176,751,614	188,478,842	190,853,004
Sep	4,990,304	5,972,468	6,254,355	2,447,255	5,240,394	151,860,029	160,305,013	174,149,627	185,235,942	177,556,120
Oct	5,314,819	6,359,724	4,414,268	5,591,535	5,897,856	155,187,734	166,942,907	176,104,012	188,562,446	188,630,287
Nov	2,886,878	2,774,083	3,565,127	3,237,486	5,150,756	151,174,559	173,951,216	178,139,341	183,489,574	181,457,361
Dec	5,710,980	3,506,219	4,644,533	6,225,258	5,444,172	163,750,697	184,312,745	182,807,024	194,474,109	189,301,113
Total	58,817,256	58,976,141	63,218,737	65,742,745	64,569,992	1,831,679,444	1,992,818,341	2,136,698,734	2,205,589,019	2,285,714,005

^{1/} Other cheese includes all cheeses not included in the cheese categories listed above.



Pricing / Costs



California saw increases in both total milk production and commercial milk production in 2007. The record high prices experienced in May and June of 2004 were surpassed in 2007, with Class 1 prices in the \$22.50-\$23.54 range for July-December. Milk production in California and across most of the U.S. continued to grow at a steady rate, compared to previous years. The twelve-month average price paid to producers for 2007 was \$18.04 per hundredweight, a 56 percent increase over 2006, and 23 percent above the \$14.70 average price paid in 2004.

Traditionally, milk prices follow seasonal patterns. Prices are usually highest in the Fall, peaking with the holiday use of butter. Cheese sales typically remain strong through Super Bowl Sunday in late January. Milk prices normally decline as demand tapers off in mid-winter and the seasonal milk production flush occurs in the Spring.

Selected Monthly Commodity Prices Used in the Calculation of California Class 1 Prices, 2007

Month	Chicago Mercantile Exchange		Dairy Market News	California Manufacturing Plants
	Grade AA Butter	Block Cheddar Cheese	Western Dry Whey	Nonfat Dry Milk
<i>Dollars Per Pound</i>				
January	1.2015	1.3330	0.4675	0.9993
February	1.2357	1.3418	0.5625	1.0472
March	1.2948	1.3663	0.6375	1.1078
April	1.3368	1.4132	0.7300	1.2023
May	1.4359	1.6393	0.7863	1.3448
June	1.5389	1.9178	0.8238	1.4203
July	1.4800	1.9788	0.8106	1.5936
August	1.5013	1.8960	0.6375	1.9327
September	1.4250	2.0753	0.4713	2.0528
October	1.3159	1.8820	0.3975	2.0614
November	1.3255	2.0170	0.4250	2.0370
December	1.3384	2.1457	0.4425	1.8407

Wholesale prices for butter, nonfat dry milk (NFDM), whey powder, and Cheddar cheese form the basis for California's regulated milk prices. The 2007 overall average per pound commodity prices for the Class 1 pricing formulas when compared to 2006: butter averaged 12.6¢ higher; cheese averaged 51.2¢ higher; nonfat dry milk averaged 68.8¢ higher; and Western dry whey averaged 59.9¢ for the 12-month period.



Minimum Class 1 Prices

Minimum Prices in California for Market Milk Used to Produce Class 1 Products, by Marketing Area, 2003-2007

Year & Month	Northern California				Southern California				Wtd. Avg. Basis ^{2/}
	Fat	SNF	Fluid	Equivalent	Fat	SNF	Fluid	Equivalent	
	<i>Dollars Per Pound</i>		<i>\$ Per Cwt. ^{1/}</i>		<i>Dollars Per Pound</i>		<i>\$ Per Cwt. ^{1/}</i>		<i>\$ Per Cwt. ^{1/}</i>
2003									
Jan	1.2165	0.7570	0.0206	12.65	1.2165	0.7570	0.0237	12.93	12.79
Feb	1.2292	0.6962	0.0187	12.00	1.2292	0.6962	0.0218	12.27	12.13
Mar	1.1525	0.7101	0.0191	11.89	1.1525	0.7101	0.0222	12.17	12.02
Apr	1.1692	0.6823	0.0183	11.63	1.1692	0.6823	0.0214	11.91	11.77
May	1.1929	0.6829	0.0183	11.72	1.1929	0.6829	0.0214	12.00	11.85
Jun	1.1897	0.6895	0.0185	11.79	1.1897	0.6895	0.0216	12.06	11.92
Jul	1.2052	0.6821	0.0183	11.76	1.2052	0.6821	0.0214	12.03	11.89
Aug	1.2531	0.9036	0.0252	14.46	1.2531	0.9036	0.0283	14.73	14.59
Sep	1.3447	1.0221	0.0289	16.14	1.3447	1.0221	0.0320	16.41	16.27
Oct	1.2577	1.0544	0.0299	16.20	1.2577	1.0544	0.0330	16.47	16.33
Nov	1.3034	1.0413	0.0295	16.21	1.3034	1.0413	0.0326	16.48	16.34
Dec	1.3167	0.9412	0.0264	15.11	1.3167	0.9412	0.0295	15.39	15.25
2004									
Jan	1.3887	0.8115	0.0223	13.88	1.3887	0.8115	0.0254	14.15	14.01
Feb	1.5003	0.7303	0.0198	13.34	1.5003	0.7303	0.0229	13.62	13.47
Mar	1.7705	0.6826	0.0183	13.74	1.7705	0.6826	0.0214	14.01	13.87
Apr	2.3132	0.6945	0.0187	15.78	2.3132	0.6945	0.0218	16.05	15.91
May	2.3887	1.1510	0.0329	21.26	2.3887	1.1510	0.0360	21.53	21.39
Jun	2.4605	1.1963	0.0344	22.04	2.4605	1.1963	0.0375	22.31	22.17
Jul	2.1167	0.9799	0.0276	18.36	2.1167	0.9799	0.0307	18.63	18.49
Aug	2.1345	0.7091	0.0191	15.32	2.1345	0.7091	0.0222	15.59	15.45
Sep	1.7929	0.8417	0.0233	15.64	1.7929	0.8417	0.0264	15.92	15.78
Oct	1.9187	0.8349	0.0231	16.01	1.9187	0.8349	0.0262	16.28	16.14
Nov	1.9717	0.7889	0.0216	15.66	1.9717	0.7889	0.0247	15.93	15.79
Dec	1.9099	0.8464	0.0234	16.10	1.9099	0.8464	0.0265	16.38	16.23
2005									
Jan	2.2367	0.9488	0.0266	18.42	2.2367	0.9488	0.0297	18.69	18.55
Feb	1.7667	0.8129	0.0224	15.22	1.7667	0.8129	0.0255	15.49	15.35
Mar	1.8070	0.8760	0.0243	16.08	1.8070	0.8760	0.0274	16.35	16.21
Apr	1.7313	0.8699	0.0241	15.74	1.7313	0.8699	0.0272	16.02	15.88
May	1.7527	0.9182	0.0257	16.38	1.7527	0.9182	0.0288	16.65	16.51
Jun	1.5437	0.8408	0.0232	14.75	1.5437	0.8408	0.0263	15.03	14.89
Jul	1.6052	0.8596	0.0238	15.19	1.6052	0.8596	0.0269	15.46	15.32
Aug	1.9011	0.8256	0.0228	15.84	1.9011	0.8256	0.0259	16.11	15.97
Sep	1.8605	0.7839	0.0215	15.22	1.8605	0.7839	0.0246	15.49	15.35
Oct	1.9247	0.7938	0.0218	15.56	1.9247	0.7938	0.0249	15.83	15.69
Nov	1.8649	0.8091	0.0222	15.52	1.8649	0.8091	0.0253	15.79	15.65
Dec	1.6802	0.8189	0.0226	14.99	1.6802	0.8189	0.0257	15.26	15.12
2006									
Jan	1.5417	0.8182	0.0225	14.49	1.5417	0.8182	0.0256	14.76	14.62
Feb	1.5382	0.8170	0.0225	14.47	1.5382	0.8170	0.0256	14.74	14.60
Mar	1.3735	0.7552	0.0206	13.19	1.3735	0.7552	0.0237	13.46	13.32
Apr	1.2961	0.7215	0.0195	12.53	1.2961	0.7215	0.0226	12.80	12.67
May	1.2745	0.7112	0.0192	12.33	1.2745	0.7112	0.0223	12.61	12.48
Jun	1.3000	0.7043	0.0190	12.35	1.3000	0.7043	0.0221	12.62	12.49
Jul	1.2933	0.7086	0.0191	12.37	1.2933	0.7086	0.0222	12.64	12.51
Aug	1.2667	0.6872	0.0184	12.03	1.2667	0.6872	0.0215	12.30	12.17
Sep	1.3873	0.7020	0.0189	12.62	1.3873	0.7020	0.0220	12.89	12.77
Oct	1.5030	0.7498	0.0204	13.57	1.5030	0.7498	0.0235	13.85	13.72
Nov	1.4567	0.7209	0.0195	13.08	1.4567	0.7209	0.0226	13.35	13.23
Dec	1.4236	0.7533	0.0205	13.34	1.4236	0.7533	0.0236	13.61	13.48
2007									
Jan	1.3914	0.7974	0.0219	13.73	1.3914	0.7974	0.0250	14.00	13.88
Feb	1.3002	0.9451	0.0265	15.10	1.3002	0.9451	0.0296	15.37	15.25
Mar	1.3412	0.9890	0.0278	15.74	1.3412	0.9890	0.0309	16.01	15.89
Apr	1.4122	1.0277	0.0291	16.44	1.4122	1.0277	0.0322	16.71	16.59
May	1.4626	1.1003	0.0313	17.44	1.4626	1.1003	0.0344	17.71	17.59
Jun	1.5815	1.2883	0.0372	20.01	1.5815	1.2883	0.0403	20.28	20.16
Jul	1.7051	1.5104	0.0442	22.99	1.7051	1.5104	0.0473	23.26	23.14
Aug	1.6344	1.5762	0.0462	23.49	1.6344	1.5762	0.0493	23.76	23.64
Sep	1.6600	1.5103	0.0442	22.83	1.6600	1.5103	0.0473	23.10	22.98
Oct	1.5684	1.6007	0.0470	23.54	1.5684	1.6007	0.0501	23.81	23.69
Nov	1.4375	1.6071	0.0472	23.16	1.4375	1.6071	0.0503	23.43	23.31
Dec	1.4490	1.5888	0.0466	22.99	1.4490	1.5888	0.0497	23.26	23.13

^{1/} Calculated based on 3.5 percent fat, 8.7 percent solids-not-fat, and 87.8 percent fluid carrier.

^{2/} Calculated for the State as a whole using market milk production in each marketing area for weighting.





Average Retail Prices

U.S. Retail Price Averages for Whole, Reduced Fat, Lowfat, and Skim Milk December 2005, 2006, 2007 Comparison

City	December 2005				December 2006				December 2007			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
<i>Weighted Average Prices in Dollars Per Gallon</i>												
Albany	2.92	2.79	2.80	2.68	2.80	2.69	2.69	2.58	3.96	3.92	3.89	3.85
Atlanta	3.36	3.28	3.19	3.25	3.26	3.19	3.11	3.20	4.08	4.14	4.08	4.13
Baltimore	3.27	3.19	3.08	3.00	3.22	3.14	3.00	3.07	3.89	3.84	3.71	3.66
Birmingham	3.44	3.34	3.30	3.30	3.38	3.21	3.17	3.20	4.12	4.07	4.03	4.11
Boston	3.05	3.00	3.02	3.03	3.04	3.01	3.05	3.04	3.60	3.57	3.60	3.59
Buffalo/Rochester	2.36	2.17	1.98	1.87	2.38	2.20	2.02	1.86	3.29	3.11	2.90	2.71
Charlotte	3.60	3.63	3.72	3.70	3.54	3.59	3.70	3.62	4.06	4.01	4.01	3.97
Chicago	2.93	2.78	2.79	2.82	2.35	2.26	2.23	2.39	3.14	3.03	3.02	3.03
Cincinnati	2.49	2.40	2.42	2.39	2.48	2.40	2.41	2.38	2.96	2.94	2.89	2.89
Cleveland	2.80	2.70	2.72	2.69	2.77	2.64	2.67	2.66	3.52	3.33	3.37	3.32
Columbus	2.70	2.67	2.68	2.69	2.54	2.48	2.41	2.41	3.01	2.97	2.87	2.84
Dallas	3.24	3.22	3.21	3.11	3.12	3.10	3.17	3.03	3.84	3.85	3.93	3.80
Denver	3.51	3.41	3.24	3.03	3.01	2.95	2.97	2.81	3.27	3.18	3.19	3.05
Des Moines	3.04	2.80	2.60	2.47	2.90	2.68	2.55	2.43	3.82	3.60	3.46	3.34
Detroit	2.85	2.77	2.81	2.80	2.68	2.63	2.59	2.62	3.07	3.02	2.95	2.98
Grand Rapids	2.67	2.51	2.72	2.58	2.58	2.45	2.53	2.46	3.23	3.16	3.14	3.13
Hartford-New Haven	3.61	3.65	3.63	3.67	3.58	3.63	3.64	3.74	3.93	3.95	3.96	4.08
Houston	3.35	3.20	3.05	2.85	3.33	3.20	3.18	3.02	3.76	3.65	3.56	3.52
Indianapolis	2.72	2.63	2.59	2.61	2.55	2.46	2.45	2.46	3.18	3.15	3.08	3.12
Jacksonville	3.46	3.47	3.47	3.49	3.43	3.35	3.35	3.35	4.22	4.19	4.19	4.18
Kansas City	3.29	3.08	2.97	2.79	3.11	2.92	2.91	2.69	4.02	3.85	3.83	3.68
Las Vegas	2.92	2.53	2.50	2.48	2.81	2.45	2.41	2.51	3.55	3.42	3.34	3.41
Little Rock	3.13	3.01	2.92	2.89	3.01	2.89	2.87	2.85	4.10	4.03	3.92	3.85
Los Angeles	2.83	2.62	2.74	2.29	2.66	2.45	2.60	2.19	3.62	3.51	3.69	3.27
Louisville	2.89	2.75	2.68	2.65	2.87	2.80	2.65	2.64	3.48	3.37	3.14	3.20
Memphis	3.19	3.04	2.71	2.77	3.03	2.89	2.65	2.70	4.09	3.96	3.63	3.72
Miami	3.58	3.59	3.46	3.54	3.44	3.45	3.31	3.37	4.30	4.31	4.20	4.24
Milwaukee	3.36	3.07	2.97	2.81	2.84	2.55	2.50	2.40	3.54	3.26	3.20	3.07
Minneapolis	3.51	3.46	3.46	3.42	3.45	3.23	3.17	3.08	4.43	4.23	4.24	4.23
Nashville	3.25	3.14	3.04	3.04	3.16	3.04	2.92	2.92	3.93	3.82	3.64	3.72
New Orleans-Mobile	3.62	3.55	3.50	3.58	3.61	3.54	3.50	3.59	4.35	4.27	4.23	4.35
New York	3.42	3.35	3.29	3.27	3.24	3.13	3.18	3.22	4.25	4.12	4.13	4.15
Oklahoma City-Tulsa	3.16	3.03	2.94	2.92	3.02	2.94	2.87	2.86	4.01	3.92	3.83	3.85
Omaha	3.07	2.72	2.57	2.47	2.95	2.66	2.55	2.47	3.79	3.48	3.32	3.22
Orlando	3.51	3.51	3.50	3.50	3.37	3.36	3.35	3.36	4.21	4.19	4.19	4.19
Philadelphia	3.36	3.22	3.10	3.01	3.33	3.19	3.06	3.05	4.05	3.93	3.83	3.79
Phoenix	2.36	2.36	2.35	2.28	2.13	2.12	2.16	2.13	2.97	2.88	2.85	2.75
Pittsburgh	3.09	2.91	2.83	2.83	2.98	2.84	2.78	2.78	3.74	3.61	3.54	3.52
Portland	3.06	2.58	2.56	2.55	2.42	2.21	2.23	2.22	3.10	2.98	3.05	3.04
Raleigh-Durham	3.84	3.82	3.86	3.85	3.83	3.78	3.79	3.75	4.07	4.01	3.95	3.93
Richmond- Norfolk	3.51	3.52	3.41	3.36	3.54	3.53	3.38	3.33	4.27	4.27	4.10	4.08
Sacramento	3.03	2.95	3.03	2.42	2.87	2.81	2.88	2.58	3.71	3.71	3.78	3.67
Salt Lake City-Boise	2.54	2.43	2.31	2.41	2.45	2.30	2.13	2.42	3.14	2.93	2.91	3.10
San Antonio	3.47	3.33	3.19	3.00	3.49	3.36	3.24	3.03	3.58	3.44	3.27	3.11
San Diego	2.85	2.58	2.72	2.24	2.63	2.45	2.56	2.16	3.63	3.56	3.70	3.29
San Francisco	3.11	2.95	3.43	2.48	2.94	2.79	3.33	2.66	3.91	3.83	4.38	3.82
Seattle	3.27	2.88	2.92	2.90	2.63	2.38	2.40	2.46	3.21	3.03	3.10	3.08
St Louis	3.02	2.78	2.62	2.52	2.95	2.81	2.76	2.66	3.90	3.71	3.70	3.58
Syracuse	2.72	2.45	2.39	2.32	2.59	2.36	2.24	2.19	3.55	3.33	3.23	3.08
Tampa	3.52	3.50	3.50	3.52	3.32	3.30	3.31	3.32	3.94	3.92	3.93	3.93
Washington DC	3.30	3.22	3.12	3.06	3.23	3.16	3.07	3.06	3.88	3.87	3.78	3.86
West Texas	3.03	2.98	2.93	2.81	2.95	2.84	2.78	2.66	3.76	3.67	3.59	3.56
Total US	3.14	3.01	2.97	2.88	3.00	2.88	2.85	2.80	3.73	3.64	3.60	3.55

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision.





Average Retail Prices

Class 1 "Farm" and "Average Retail" Prices for Selected Markets, 2006-2007

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
January	2006	1.27	1.35	1.35	1.36	2.78	2.80	2.90	2.22	3.17
February		1.27	1.35	1.35	1.36	2.75	2.72	2.85	2.33	3.21
March		1.16	1.28	1.28	1.28	2.74	2.72	2.78	2.28	3.03
April		1.10	1.16	1.17	1.17	2.68	2.66	2.76	2.27	2.95
May		1.08	1.14	1.15	1.15	2.57	2.53	2.71	2.24	2.97
June		1.09	1.13	1.13	1.13	2.54	2.49	2.62	2.12	2.85
July		1.09	1.18	1.18	1.18	2.55	2.50	2.58	2.14	2.89
August		1.06	1.15	1.15	1.15	2.52	2.48	2.54	2.11	2.89
September		1.11	1.13	1.13	1.14	2.57	2.53	2.57	2.12	2.89
October		1.19	1.27	1.27	1.27	2.65	2.61	2.73	2.11	2.97
November		1.15	1.27	1.27	1.27	2.64	2.60	2.81	2.09	2.93
December		1.17	1.27	1.27	1.28	2.66	2.63	2.81	2.13	3.01
January	2007	1.20	1.37	1.37	1.37	2.68	2.63	2.86	2.11	2.98
February		1.32	1.35	1.35	1.36	2.78	2.76	2.91	2.16	3.07
March		1.38	1.43	1.43	1.43	2.86	2.85	2.92	2.13	3.04
April		1.44	1.49	1.49	1.50	2.89	2.88	2.93	2.18	3.06
May		1.52	1.57	1.57	1.58	3.00	3.01	3.02	2.30	3.21
June		1.74	1.74	1.74	1.74	3.22	3.24	3.18	2.53	3.29
July		2.00	2.00	2.00	2.00	3.51	3.57	3.52	2.80	3.52
August		2.04	2.07	2.07	2.08	3.59	3.62	3.48	2.85	3.50
September		1.99	2.09	2.09	2.09	3.59	3.62	3.53	3.01	3.48
October		2.05	2.06	2.06	2.06	3.64	3.66	3.56	3.05	3.48
November		2.01	2.05	2.05	2.05	3.64	3.67	3.56	2.87	3.44
December 3/		2.00	1.93	1.93	1.93	3.63	3.63	3.58	2.90	3.35

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
January	2006	1.25	1.31	1.27	1.37	2.97	3.01	2.56	2.84	2.97
February		1.24	1.31	1.27	1.37	2.94	3.02	2.48	2.68	2.97
March		1.13	1.24	1.20	1.29	2.90	2.97	2.49	2.50	2.87
April		1.07	1.12	1.08	1.18	2.80	2.89	2.41	2.42	2.92
May		1.06	1.10	1.06	1.16	2.72	2.87	2.36	2.44	2.86
June		1.06	1.09	1.05	1.14	2.72	2.86	2.20	2.42	2.76
July		1.06	1.14	1.10	1.19	2.76	2.87	2.26	2.34	2.85
August		1.03	1.11	1.06	1.16	2.68	2.84	2.21	2.45	2.71
September		1.09	1.10	1.05	1.15	2.76	2.85	2.25	2.47	2.67
October		1.17	1.23	1.19	1.29	2.82	2.92	2.33	2.44	2.66
November		1.12	1.23	1.23	1.23	2.83	2.93	2.40	2.48	2.64
December		1.15	1.23	1.19	1.29	2.87	2.94	2.45	2.42	2.63
January	2007	1.18	1.33	1.29	1.39	2.85	2.93	2.46	2.45	2.72
February		1.30	1.31	1.27	1.37	2.93	3.04	2.54	2.48	2.78
March		1.35	1.39	1.35	1.44	3.01	3.16	2.56	2.46	2.78
April		1.41	1.45	1.41	1.51	3.07	3.22	2.50	2.46	2.75
May		1.50	1.53	1.49	1.59	3.17	3.33	2.63	2.55	2.84
June		1.72	1.70	1.65	1.75	3.39	3.54	2.82	2.83	3.07
July		1.98	1.96	1.92	2.02	3.64	3.82	3.07	3.04	3.28
August		2.02	2.03	1.99	2.09	3.72	3.88	3.06	3.16	3.45
September		1.96	2.05	2.00	2.10	3.70	3.89	3.17	3.10	3.35
October		2.02	2.02	1.98	2.08	3.73	3.93	3.20	3.11	3.21
November		1.99	2.01	1.96	2.06	3.73	3.95	3.21	3.10	3.19
December 3/		1.98	1.89	1.84	1.94	3.75	3.94	3.22	3.10	3.25

1/ Class 1 farm prices depicted are minimum producer f.o.b. plant prices. They do not include either haul, deductions, or any over-order charges such as quality bonuses, service charges, premiums, etc.

2/ The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

3/ December data as reported by AC Nielsen, data through 12/1/07

Source: Dairy Marketing Class 1 Price Letter – Selected Issues: AC Nielsen Scantrack Reports on Refrigerated Milk: Dairy Market News



Minimum Class 2 Prices

Minimum Prices in California for Market Milk Used to Produce Class 2 Products, by Marketing Area, 2003-2007

Year & Month	Northern California			Southern California		
	Fat	SNF	Equivalent	Fat	SNF	Equivalent
	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{1/}</i>	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{1/}</i>
2003						
Jan	1.1036	0.8068	10.88	1.1059	0.8326	11.11
Feb	1.1950	0.7353	10.58	1.1973	0.7611	10.81
Mar	1.1950	0.7353	10.58	1.1973	0.7611	10.81
Apr	1.1454	0.7031	10.13	1.1477	0.7289	10.36
May	1.1454	0.7031	10.13	1.1477	0.7289	10.36
Jun	1.1542	0.7187	10.29	1.1565	0.7445	10.52
Jul	1.1542	0.7187	10.29	1.1565	0.7445	10.52
Aug	1.2221	0.7199	10.54	1.2244	0.7457	10.77
Sep	1.2221	0.7199	10.54	1.2244	0.7457	10.77
Oct	1.2551	0.7197	10.65	1.2574	0.7455	10.89
Nov	1.2551	0.7197	10.65	1.2574	0.7455	10.89
Dec	1.2755	0.7245	10.77	1.2778	0.7503	11.00
2004						
Jan	1.2755	0.7245	10.77	1.2778	0.7503	11.00
Feb	1.4478	0.7211	11.34	1.4501	0.7469	11.57
Mar	1.4478	0.7211	11.34	1.4501	0.7469	11.57
Apr	2.1171	0.7199	13.67	2.1194	0.7457	13.91
May	2.1171	0.7199	13.67	2.1194	0.7457	13.91
Jun	2.4265	0.7339	14.88	2.4288	0.7597	15.11
Jul	2.4265	0.7339	14.88	2.4288	0.7597	15.11
Aug	2.0646	0.7517	13.77	2.0669	0.7775	14.00
Sep	2.0646	0.7517	13.77	2.0669	0.7775	14.00
Oct	1.8258	0.7619	13.02	1.8281	0.7877	13.25
Nov	1.8258	0.7619	13.02	1.8281	0.7877	13.25
Dec	1.9711	0.7649	13.55	1.9734	0.7907	13.79
2005						
Jan	1.9711	0.7649	13.55	1.9734	0.7907	13.79
Feb	1.8517	0.7904	13.36	1.8540	0.8162	13.59
Mar	1.8517	0.7904	13.36	1.8540	0.8162	13.59
Apr	1.7427	0.8078	13.13	1.7450	0.8336	13.36
May	1.7427	0.8078	13.13	1.7450	0.8336	13.36
Jun	1.5750	0.8210	12.66	1.5773	0.8468	12.89
Jul	1.5750	0.8210	12.66	1.5773	0.8468	12.89
Aug	1.7022	0.8277	13.16	1.7045	0.8535	13.39
Sep	1.7022	0.8277	13.16	1.7045	0.8535	13.39
Oct	1.8485	0.8589	13.94	1.8508	0.8847	14.17
Nov	1.8485	0.8589	13.94	1.8508	0.8847	14.17
Dec	1.6859	0.8855	13.60	1.6882	0.9113	13.84
2006						
Jan	1.6859	0.8855	13.60	1.6882	0.9113	13.84
Feb	1.4548	0.8703	12.66	1.4571	0.8961	12.90
Mar	1.4548	0.8703	12.66	1.4571	0.8961	12.90
Apr	1.2496	0.7761	11.13	1.2519	0.8019	11.36
May	1.2496	0.7761	11.13	1.2519	0.8019	11.36
Jun	1.2235	0.7420	10.74	1.2258	0.7678	10.97
Jul	1.2235	0.7420	10.74	1.2258	0.7678	10.97
Aug	1.2156	0.7258	10.57	1.2179	0.7516	10.80
Sep	1.2156	0.7258	10.57	1.2179	0.7516	10.80
Oct	1.3793	0.7479	11.33	1.3816	0.7737	11.57
Nov	1.3793	0.7479	11.33	1.3816	0.7737	11.57
Dec	1.3925	0.8033	11.86	1.3948	0.8291	12.09
2007						
Jan	1.3925	0.8033	11.86	1.3948	0.8291	12.09
Feb	1.3123	0.9057	12.47	1.3146	0.9315	12.71
Mar	1.3123	0.9057	12.47	1.3146	0.9315	12.71
Apr	1.3475	1.0071	13.48	1.3498	1.0329	13.71
May	1.3475	1.0071	13.48	1.3498	1.0329	13.71
Jun	1.5239	1.2207	15.95	1.5262	1.2465	16.19
Jul	1.5239	1.2207	15.95	1.5262	1.2465	16.19
Aug	1.6272	1.5439	19.13	1.6295	1.5697	19.36
Sep	1.6272	1.5439	19.13	1.6295	1.5697	19.36
Oct	1.5465	1.9186	22.10	1.5488	1.9444	22.34
Nov	1.5465	1.9186	22.10	1.5488	1.9444	22.34
Dec	1.4206	1.9203	21.68	1.4229	1.9461	21.91

^{1/} Calculated on 3.5 percent fat and 8.7 percent solids-not-fat.



Minimum Class 3 Prices

Minimum Prices in California for Market Milk Used to Produce Class 3 Products, by Marketing Area, 2003-2007

Year & Month	Northern California			Southern California		
	Fat	SNF	Equivalent	Fat	SNF	Equivalent
	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{1/}</i>	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{1/}</i>
2003						
Jan	1.1036	0.8011	10.83	1.1059	0.8011	10.84
Feb	1.1950	0.7296	10.53	1.1973	0.7296	10.54
Mar	1.1950	0.7296	10.53	1.1973	0.7296	10.54
Apr	1.1454	0.6974	10.08	1.1477	0.6974	10.08
May	1.1454	0.6974	10.08	1.1477	0.6974	10.08
Jun	1.1542	0.7130	10.24	1.1565	0.7130	10.25
Jul	1.1542	0.7130	10.24	1.1565	0.7130	10.25
Aug	1.2221	0.7142	10.49	1.2244	0.7142	10.50
Sep	1.2221	0.7142	10.49	1.2244	0.7142	10.50
Oct	1.2551	0.7140	10.60	1.2574	0.7140	10.61
Nov	1.2551	0.7140	10.60	1.2574	0.7140	10.61
Dec	1.2755	0.7188	10.72	1.2778	0.7188	10.73
2004						
Jan	1.2755	0.7188	10.72	1.2778	0.7188	10.73
Feb	1.4478	0.7154	11.29	1.4501	0.7154	11.30
Mar	1.4478	0.7154	11.29	1.4501	0.7154	11.30
Apr	2.1171	0.7142	13.62	2.1194	0.7142	13.63
May	2.1171	0.7142	13.62	2.1194	0.7142	13.63
Jun	2.4265	0.7282	14.83	2.4288	0.7282	14.84
Jul	2.4265	0.7282	14.83	2.4288	0.7282	14.84
Aug	2.0646	0.7460	13.72	2.0669	0.7460	13.72
Sep	2.0646	0.7460	13.72	2.0669	0.7460	13.72
Oct	1.8258	0.7562	12.97	1.8281	0.7562	12.98
Nov	1.8258	0.7562	12.97	1.8281	0.7562	12.98
Dec	1.9711	0.7592	13.50	1.9734	0.7592	13.51
2005						
Jan	1.9711	0.7592	13.50	1.9734	0.7592	13.51
Feb	1.8517	0.7847	13.31	1.8540	0.7847	13.32
Mar	1.8517	0.7847	13.31	1.8540	0.7847	13.32
Apr	1.7427	0.8021	13.08	1.7450	0.8021	13.09
May	1.7427	0.8021	13.08	1.7450	0.8021	13.09
Jun	1.5750	0.8153	12.61	1.5773	0.8153	12.61
Jul	1.5750	0.8153	12.61	1.5773	0.8153	12.61
Aug	1.7022	0.8220	13.11	1.7045	0.8220	13.12
Sep	1.7022	0.8220	13.11	1.7045	0.8220	13.12
Oct	1.8485	0.8532	13.89	1.8508	0.8532	13.90
Nov	1.8485	0.8532	13.89	1.8508	0.8532	13.90
Dec	1.6859	0.8798	13.55	1.6882	0.8798	13.56
2006						
Jan	1.6859	0.8798	13.55	1.6882	0.8798	13.56
Feb	1.4548	0.8646	12.61	1.4571	0.8646	12.62
Mar	1.4548	0.8646	12.61	1.4571	0.8646	12.62
Apr	1.2496	0.7704	11.08	1.2519	0.7704	11.08
May	1.2496	0.7704	11.08	1.2519	0.7704	11.08
Jun	1.2235	0.7363	10.69	1.2258	0.7363	10.70
Jul	1.2235	0.7363	10.69	1.2258	0.7363	10.70
Aug	1.2156	0.7201	10.52	1.2179	0.7201	10.53
Sep	1.2156	0.7201	10.52	1.2179	0.7201	10.53
Oct	1.3793	0.7422	11.28	1.3816	0.7422	11.29
Nov	1.3793	0.7422	11.28	1.3816	0.7422	11.29
Dec	1.3925	0.7976	11.81	1.3948	0.7976	11.82
2007						
Jan	1.3925	0.7976	11.81	1.3948	0.7976	11.82
Feb	1.3123	0.9000	12.42	1.3146	0.9000	12.43
Mar	1.3123	0.9000	12.42	1.3146	0.9000	12.43
Apr	1.3475	1.0014	13.43	1.3498	1.0014	13.44
May	1.3475	1.0014	13.43	1.3498	1.0014	13.44
Jun	1.5239	1.2150	15.90	1.5262	1.2150	15.91
Jul	1.5239	1.2150	15.90	1.5262	1.2150	15.91
Aug	1.6272	1.5382	19.08	1.6295	1.5382	19.09
Sep	1.6272	1.5382	19.08	1.6295	1.5382	19.09
Oct	1.5465	1.9129	22.05	1.5488	1.9129	22.06
Nov	1.5465	1.9129	22.05	1.5488	1.9129	22.06
Dec	1.4206	1.9146	21.63	1.4229	1.9146	21.64

^{1/} Calculated on 3.5 percent fat and 8.7 percent solids-not-fat.





Minimum Class 4a/4b Prices

Minimum Prices in California for Market Milk Used to Produce Class 4a and 4b Products, by Marketing Area, 2003-2007

Month	Class 4a			Class 4b		
	Fat	SNF	Equivalent	Fat	SNF	Equivalent
	<i>Dollars Per Pound</i>		<i>\$ Per Cwt. ^{1/}</i>	<i>Dollars Per Pound</i>		<i>\$ Per Cwt. ^{1/}</i>
2003						
Jan	1.1414	0.6447	9.60	1.1414	0.6422	9.58
Feb	1.0801	0.6361	9.31	1.0801	0.6418	9.36
Mar	1.1224	0.6356	9.46	1.1224	0.5643	8.84
Apr	1.1118	0.6521	9.56	1.1118	0.6119	9.21
May	1.1083	0.6508	9.54	1.1083	0.6203	9.28
Jun	1.1342	0.6523	9.64	1.1342	0.6357	9.50
Jul	1.2217	0.6531	9.96	1.2217	0.9561	12.59
Aug	1.2220	0.6516	9.95	1.2220	1.1213	14.03
Sep	1.2000	0.6534	9.88	1.2000	1.1426	14.14
Oct	1.2212	0.6553	9.98	1.2212	1.1415	14.21
Nov	1.2415	0.6593	10.08	1.2415	0.9374	12.50
Dec	1.3565	0.6555	10.45	1.3565	0.7882	11.61
2004						
Jan	1.4509	0.6523	10.75	1.4509	0.6922	11.10
Feb	1.7912	0.6515	11.94	1.7912	0.6285	11.74
Mar	2.3548	0.6538	13.93	2.3548	0.8418	15.57
Apr	2.4480	0.6616	14.32	2.4480	1.3001	19.88
May	2.3167	0.6718	13.95	2.3167	1.2908	19.34
Jun	2.1010	0.6833	13.30	2.1010	1.0338	16.35
Jul	1.9399	0.6856	12.75	1.9399	0.6858	12.76
Aug	1.6774	0.6937	11.91	1.6774	0.9358	14.01
Sep	1.8860	0.6957	12.65	1.8860	0.8543	14.03
Oct	1.8253	0.6976	12.46	1.8253	0.8291	13.60
Nov	2.0287	0.6978	13.17	2.0287	0.9246	15.14
Dec	1.9264	0.7163	12.97	1.9264	0.9479	14.99
2005						
Jan	1.6888	0.7301	12.26	1.6888	0.9729	14.38
Feb	1.7303	0.7365	12.46	1.7303	0.9050	13.93
Mar	1.6669	0.7446	12.31	1.6669	0.9241	13.87
Apr	1.6001	0.7487	12.11	1.6001	1.0048	14.34
May	1.4616	0.7589	11.72	1.4616	0.9512	13.39
Jun	1.5694	0.7528	12.04	1.5694	0.9344	13.62
Jul	1.7468	0.7681	12.80	1.7468	0.9080	14.01
Aug	1.7784	0.7854	13.06	1.7784	0.7775	12.99
Sep	1.8304	0.7980	13.35	1.8304	0.8995	14.23
Oct	1.7498	0.8162	13.23	1.7498	0.8725	13.72
Nov	1.5338	0.8204	12.51	1.5338	0.8417	12.69
Dec	1.4164	0.8223	12.11	1.4164	0.9526	13.25
2006						
Jan	1.4050	0.7839	11.74	1.4050	0.8788	12.56
Feb	1.2296	0.7217	10.58	1.2296	0.7853	11.14
Mar	1.1814	0.6960	10.19	1.1814	0.7307	10.49
Apr	1.1682	0.6843	10.04	1.1682	0.7285	10.43
May	1.1906	0.6653	9.96	1.1906	0.7259	10.48
Jun	1.1824	0.6543	9.83	1.1824	0.7485	10.65
Jul	1.1605	0.6629	9.83	1.1605	0.7143	10.28
Aug	1.3076	0.6809	10.5	1.3076	0.7152	10.80
Sep	1.3769	0.6863	10.79	1.3769	0.8107	11.87
Oct	1.3704	0.7156	11.02	1.3704	0.7592	11.40
Nov	1.3406	0.7624	11.32	1.3406	0.8767	12.32
Dec	1.2996	0.8162	11.65	1.2996	0.8989	12.37
2007						
Jan	1.2510	0.8666	11.92	1.2510	0.9297	12.47
Feb	1.2626	0.9102	12.34	1.2626	1.0093	13.20
Mar	1.3584	0.9753	13.24	1.3584	1.0777	14.13
Apr	1.4222	1.0974	14.53	1.4222	1.1749	15.20
May	1.5515	1.2153	16.00	1.5515	1.4509	18.05
Jun	1.6032	1.3127	17.03	1.6032	1.7900	21.18
Jul	1.5772	1.6465	19.84	1.5772	1.7260	20.54
Aug	1.5468	1.8153	21.21	1.5468	1.6089	19.41
Sep	1.4722	1.8933	21.62	1.4722	1.6304	19.34
Oct	1.3580	1.9039	21.32	1.3580	1.4822	17.65
Nov	1.4092	1.8080	20.66	1.4092	1.7028	19.75
Dec	1.3778	1.6453	19.14	1.3778	1.5818	18.58

^{1/} Calculated based on 3.5 percent fat and 8.7 percent solids-not-fat.



Quota, Base, and Overbase Prices

Pool Prices for Quota, Base, and Overbase 2003-2007

Year & Month	Quota			Base and Overbase ^{1/}		
	Fat	SNF	Equivalent	Fat	SNF	Equivalent
	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{2/}</i>	<i>Dollars Per Pound</i>		<i>\$ Per Cwt.^{2/}</i>
2003						
Jan	1.134	0.854	11.40	1.134	0.659	9.70
Feb	1.107	0.831	11.11	1.107	0.636	9.41
Mar	1.134	0.800	10.93	1.134	0.605	9.23
Apr	1.120	0.816	11.02	1.120	0.621	9.32
May	1.121	0.819	11.05	1.121	0.624	9.35
Jun	1.139	0.826	11.17	1.139	0.631	9.47
Jul	1.205	0.977	12.72	1.205	0.782	11.02
Aug	1.224	1.112	13.96	1.224	0.917	12.26
Sep	1.214	1.160	14.34	1.214	0.965	12.64
Oct	1.227	1.167	14.45	1.227	0.972	12.75
Nov	1.247	1.057	13.56	1.247	0.862	11.86
Dec	1.345	0.963	13.09	1.345	0.768	11.39
2004						
Jan	1.426	0.887	12.71	1.426	0.692	11.01
Feb	1.722	0.838	13.32	1.722	0.643	11.62
Mar	2.115	0.923	15.44	2.115	0.728	13.74
Apr	2.375	1.139	18.23	2.375	0.944	16.53
May	2.283	1.230	18.69	2.283	1.035	16.99
Jun	2.164	1.136	17.46	2.164	0.941	15.76
Jul	2.009	0.919	15.03	2.009	0.724	13.33
Aug	1.761	0.985	14.74	1.761	0.790	13.04
Sep	1.904	0.982	15.21	1.904	0.787	13.51
Oct	1.830	0.966	14.81	1.830	0.771	13.11
Nov	2.001	1.004	15.74	2.001	0.809	14.04
Dec	1.924	1.035	15.74	1.924	0.840	14.04
2005						
Jan	1.755	1.076	15.50	1.755	0.881	13.80
Feb	1.753	1.014	14.96	1.753	0.819	13.26
Mar	1.700	1.038	14.98	1.700	0.843	13.28
Apr	1.621	1.078	15.06	1.621	0.883	13.36
May	1.522	1.065	14.60	1.522	0.870	12.90
Jun	1.575	1.039	14.56	1.575	0.844	12.86
Jul	1.711	1.034	14.99	1.711	0.839	13.29
Aug	1.777	0.969	14.65	1.777	0.774	12.95
Sep	1.815	1.024	15.26	1.815	0.829	13.56
Oct	1.774	1.018	15.07	1.774	0.823	13.37
Nov	1.597	1.007	14.35	1.597	0.812	12.65
Dec	1.463	1.067	14.41	1.463	0.872	12.71
2006						
Jan	1.442	1.018	13.91	1.442	0.823	12.21
Feb	1.272	0.953	12.75	1.272	0.758	11.05
Mar	1.226	0.907	12.19	1.226	0.712	10.49
Apr	1.187	0.890	11.90	1.187	0.695	10.20
May	1.207	0.882	11.90	1.207	0.687	10.20
Jun	1.199	0.885	11.90	1.199	0.690	10.20
Jul	1.182	0.870	11.71	1.182	0.675	10.01
Aug	1.292	0.874	12.13	1.292	0.679	10.43
Sep	1.357	0.925	12.80	1.357	0.730	11.10
Oct	1.384	0.922	12.87	1.384	0.727	11.17
Nov	1.355	0.984	13.31	1.355	0.789	11.61
Dec	1.317	1.022	13.50	1.317	0.827	11.80
2007						
Jan	1.275	1.061	13.70	1.275	0.866	12.00
Feb	1.269	1.150	14.45	1.269	0.955	12.75
Mar	1.355	1.211	15.28	1.355	1.016	13.58
Apr	1.413	1.308	16.33	1.413	1.113	14.63
May	1.516	1.492	18.29	1.516	1.297	16.59
Jun	1.590	1.739	20.70	1.590	1.544	19.00
Jul	1.579	1.847	21.60	1.579	1.652	19.90
Aug	1.561	1.870	21.74	1.561	1.675	20.04
Sep	1.502	1.888	21.69	1.502	1.693	19.99
Oct	1.394	1.871	21.16	1.394	1.676	19.46
Nov	1.429	1.945	21.93	1.429	1.750	20.23
Dec						

^{1/} Base and Overbase prices have been combined. They have been the same since January 1994.

^{2/} Calculated based on 3.5 percent fat and 8.7 percent solids-not-fat.



Average Prices Paid to Producers

Average Prices Paid to Producers in California For All Bulk Milk (Grade A and Grade B), By Month, 2002-2007 ^{1/2/}

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
<i>Dollars Per Hundredweight</i>													
2002	12.52	11.73	11.47	11.38	10.98	10.42	10.07	10.34	10.48	10.86	10.53	10.61	10.95
2003	10.53	10.15	9.92	9.97	9.95	9.99	11.52	12.77	13.31	13.52	12.80	12.37	11.40
2004	11.94	12.55	14.63	17.29	17.63	16.26	13.85	13.64	14.27	14.01	15.18	15.17	14.70
2005	14.87	14.14	14.03	14.08	13.47	13.38	13.77	13.47	14.32	14.31	13.62	13.68	13.93
2006	13.17	11.86	11.31	10.91	10.73	10.71	10.46	10.92	11.79	11.97	12.47	12.73	11.59
2007	12.93	13.57	14.33	15.32	17.29	19.66	20.45	20.57	20.65	20.36	21.18	20.17	18.04

^{1/} Prices are F.O.B. plant, at actual test.

^{2/} Includes in-state pool shipments and California milk shipped into Federal Milk Marketing Orders. Excludes bonuses and premiums.

Average Prices Paid to Producers in California For Market Milk (Grade A), By Month, 2002-2007 ^{1/2/}

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
<i>Dollars Per Hundredweight</i>													
2002	12.52	11.73	11.47	11.38	10.97	10.43	10.07	10.34	10.48	10.85	10.53	10.60	10.95
2003	10.53	10.15	9.92	9.97	9.95	9.99	11.51	12.76	13.31	13.53	12.80	12.37	11.40
2004	11.94	12.55	14.61	17.26	17.62	16.26	13.86	13.64	14.27	14.00	15.16	15.16	14.69
2005	14.86	14.12	14.01	14.06	13.46	13.35	13.75	13.44	14.29	14.29	13.60	13.65	13.91
2006	13.13	11.83	11.29	10.89	10.72	10.70	10.44	10.90	11.75	11.94	12.44	12.70	11.56
2007	12.90	13.54	14.30	15.29	17.23	19.59	20.42	20.57	20.65	20.39	21.17	20.16	18.02

^{1/} Prices are F.O.B. plant, at actual test.

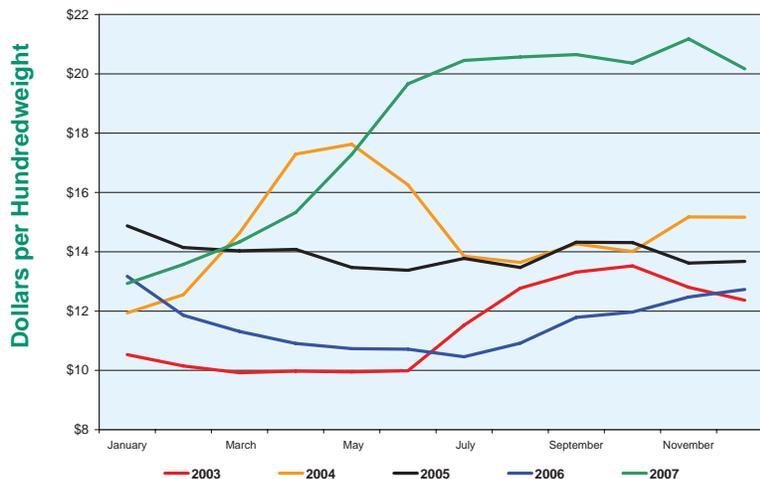
^{2/} Includes in-state pool shipments and California milk shipped into Federal Milk Marketing Orders. Excludes bonuses and premiums and exempt production.

Average Prices Paid to Producers in California For Manufacturing Milk (Grade B), By Month, 2002-2007 ^{1/2/}

Year	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
<i>Dollars Per Hundredweight</i>													
2002	12.88	11.43	11.28	11.38	11.33	10.24	9.80	10.51	10.75	11.46	10.35	10.87	11.02
2003	10.89	10.47	9.80	10.23	10.37	10.29	12.93	13.65	13.95	13.34	12.42	12.18	11.71
2004	11.94	12.57	16.20	19.30	18.10	16.23	13.43	14.04	14.49	14.50	15.97	15.50	15.19
2005	15.52	14.95	14.64	14.94	13.98	14.47	14.67	14.39	15.51	15.25	14.48	14.89	14.81
2006	14.85	13.23	12.28	11.67	11.36	11.46	11.03	11.54	13.15	12.99	13.98	14.02	12.63
2007	14.03	14.58	15.39	16.43	19.32	22.03	21.71	20.59	20.69	19.43	21.68	20.77	18.89

^{1/} Prices are F.O.B. plant, at actual test.

Average Prices Paid to Producers, All Bulk Milk, 2003-2007



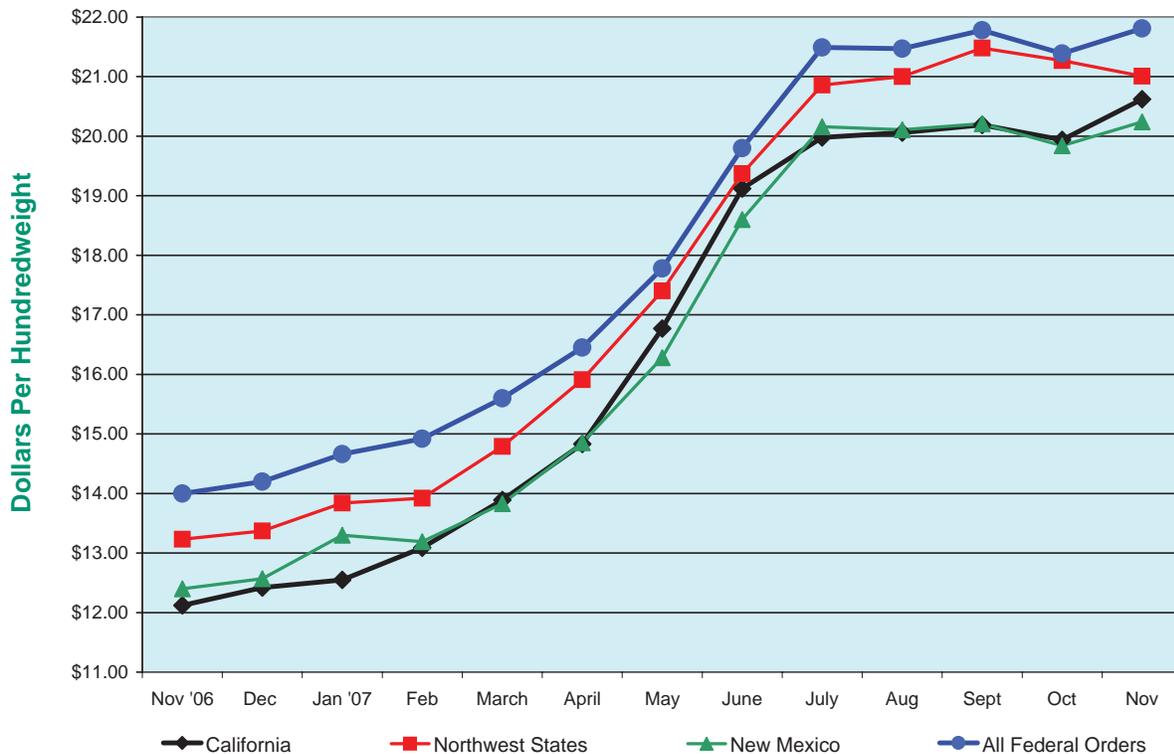


Mailbox Milk Prices

Mailbox Milk Prices for Selected Reported Areas in Federal Milk Orders and California, November 2006-November 2007

Reporting Areas	Nov '06	Dec	Jan '07	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov
Dollars Per Hundredweight													
California	\$12.12	\$12.42	\$12.55	\$13.09	\$13.89	\$14.83	\$16.77	\$19.12	\$19.98	\$20.06	\$20.19	\$19.94	\$20.62
New England States	\$14.49	\$14.66	\$15.31	\$15.46	\$16.46	\$17.29	\$18.69	\$20.72	\$22.75	\$22.99	\$23.25	\$22.88	\$23.24
New York	\$14.04	\$14.17	\$14.76	\$15.03	\$15.65	\$16.31	\$17.71	\$19.69	\$21.71	\$22.06	\$22.27	\$21.89	\$22.23
Eastern Pennsylvania	\$14.40	\$14.56	\$15.17	\$15.59	\$16.24	\$17.07	\$18.40	\$20.39	\$22.37	\$22.60	\$22.74	\$21.87	\$22.81
Appalachian States	\$14.63	\$14.49	\$15.41	\$15.49	\$16.27	\$16.94	\$18.24	\$20.13	\$22.58	\$23.38	\$23.29	\$23.20	\$23.34
Southeast States	\$15.69	\$15.55	\$16.18	\$16.13	\$16.51	\$17.14	\$18.22	\$20.28	\$23.07	\$24.34	\$24.43	\$24.15	\$24.55
Southern Missouri	\$13.71	\$13.72	\$14.36	\$14.54	\$15.14	\$15.75	\$16.98	\$19.13	\$21.49	\$22.10	\$22.25	\$22.03	\$22.26
Florida	\$17.17	\$16.93	\$17.51	\$17.27	\$17.59	\$18.11	\$19.09	\$21.29	\$24.45	\$26.14	\$26.33	\$26.03	\$26.04
Western Pennsylvania	\$13.98	\$14.22	\$14.70	\$15.05	\$15.75	\$16.60	\$17.94	\$19.98	\$21.87	\$22.15	\$22.22	\$21.87	\$22.34
Ohio	\$14.13	\$14.32	\$14.79	\$15.13	\$15.74	\$16.59	\$17.89	\$19.83	\$21.72	\$22.08	\$22.13	\$21.93	\$22.32
Indiana	\$14.05	\$14.06	\$14.44	\$14.77	\$15.50	\$16.36	\$17.75	\$19.64	\$21.84	\$22.07	\$22.38	\$22.19	\$22.43
Michigan	\$13.55	\$13.72	\$14.25	\$14.51	\$15.09	\$16.03	\$17.29	\$19.04	\$20.70	\$20.89	\$21.29	\$20.95	\$21.29
Wisconsin	\$14.31	\$14.68	\$14.79	\$15.31	\$16.03	\$16.84	\$18.17	\$20.17	\$21.26	\$20.62	\$21.14	\$20.53	\$21.28
Minnesota	\$14.26	\$14.70	\$14.71	\$15.34	\$16.09	\$17.17	\$18.56	\$20.60	\$21.15	\$20.57	\$21.25	\$20.64	\$21.37
Iowa	\$14.12	\$14.38	\$14.62	\$14.96	\$15.71	\$16.53	\$17.75	\$19.41	\$21.00	\$20.90	\$21.19	\$21.07	\$21.54
Illinois	\$14.05	\$14.33	\$14.63	\$14.90	\$15.50	\$16.39	\$17.76	\$19.86	\$21.68	\$21.47	\$21.77	\$21.34	\$21.90
Corn Belt States	\$13.31	\$13.54	\$13.96	\$14.19	\$14.69	\$15.54	\$16.66	\$18.66	\$20.72	\$20.73	\$21.15	\$20.96	\$21.25
Western Texas	\$13.22	\$13.25	\$13.96	\$14.01	\$14.55	\$15.57	\$16.99	\$19.35	\$20.96	\$20.91	\$21.02	\$20.54	\$20.89
New Mexico	\$12.40	\$12.57	\$13.30	\$13.19	\$13.83	\$14.85	\$16.28	\$18.60	\$20.16	\$20.11	\$20.21	\$19.84	\$20.24
Northwest States	\$13.23	\$13.37	\$13.84	\$13.92	\$14.79	\$15.91	\$17.40	\$19.37	\$20.86	\$21.00	\$21.48	\$21.27	\$21.01
All Federal Order Areas	\$14.00	\$14.20	\$14.66	\$14.92	\$15.60	\$16.45	\$17.78	\$19.80	\$21.49	\$21.47	\$21.78	\$21.39	\$21.81

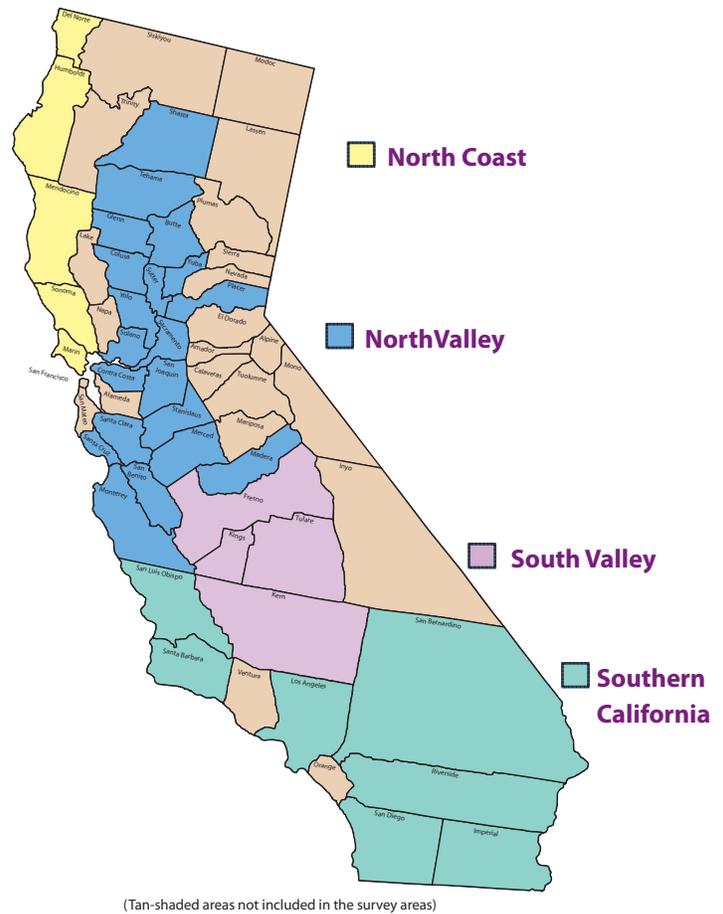
Mailbox Milk Prices for Selected States and the All Federal Milk Order Prices, November 2006-November 2007



Production Cost Summary

During the hearing process, the Department considers the cost of producing market milk in establishing minimum prices for the various classes of milk. Since 1955, the Department's Cost of Production Unit has been collecting and summarizing cost data from California dairy farms. The staff reviews dairy farm financial records on-site and works with dairy managers to determine allocations of dairy expenditures to produce milk.

In 2006 the Cost of Production Unit changed their methodology in compiling information from monthly reports to quarterly reports. The new quarterly report provides a more comprehensive overview that is more representative of actual cost of production compared to the previous format. Available data at the time this publication went to press was for the first three quarters of 2007. The first three quarters are available on the Dairy Marketing website: www.cdfa.ca.gov/dairy under dairy publications. Looking back, 2007 will be remembered for high feed prices and increased regulation for air and water quality. Dairy producers experienced a sharp spike in feed prices for grain commodities, grain byproducts, and roughages. Comparing third quarter 2007 to the same period a year ago, feed cost per hundred pounds of milk increased by 18 percent. The fourth quarter, not yet finalized, will show an increase in feed cost per hundred pounds of milk; the third quarter of 2007 was \$7.94 and the fourth quarter will be over \$8.00. One of the main reasons feed prices have increased is due to the demand for corn by ethanol plants throughout the U.S. which has driven prices higher on all grain commodities. This is due to more acres planted in corn and less acres planted in other crops like soybeans, etc. Overall, 2007 will show that the cost of production will have increased but milk prices have risen by more than 60 percent from a year ago making 2007 a profitable year. For more information on the cost of production in California, see the latest Cost of Production Annual.



Feed: The 2007 California Hay Industry and A Look Ahead to 2008 . . .

The California hay market in 2007 made a remarkable turnaround from 2006. While hay prices in the West and nationally were higher than a year ago, the California market led the pack with the highest prices in the nation. While several factors drove the higher California hay market, two of the main factors were profitability in the dairy industry, particularly the second half of the year, and tighter supplies of hay. The year 2007 was a hay market where demand outpaced supplies throughout the season and will likely carry into 2008. Two other factors fueling the strong 2007 hay markets were higher hay exports, particularly on Sudan grass, and drought conditions which caused an increased amount of hay fed to beef cattle. Short supplies and record high prices of dry cow alfalfa hay led to the use of a variation of by-product feeds not previously seen in California.

Hay production and hay markets in California in 2008 will be impacted by an array of crop options not seen by growers since the mid-1990's. On the negative side, growers are facing reduced surface irrigation water supplies which will impact crops planted and crop rotations. Early 2008 demand and prices should be very strong for alfalfa hay as some dairies will be in need of hay early in the season. It should be another year for strong imports of alfalfa hay from other states as California hay supplies should still be tight. The retail/horse hay market should also remain strong in 2008 in spite of a projected increase in grass hay acres in the northern mountains and older alfalfa stands being seeded with orchard grass in the northern Sacramento Valley in the fall of 2007.



Manufacturing Cost Summary/Processing Plants

The Department's Manufacturing Cost Unit collects and summarizes data from California dairy manufacturing plants. Any plant that produces Class 4a or Class 4b products may be asked to participate in the cost studies. The butter, nonfat dry milk (NFDm), skim whey powder, and Cheddar cheese study participants typically account

for over 97 percent of these respective products manufactured in California. The Department annually reviews the cost of manufacturing milk into butter, NFDm, skim whey powder, and Cheddar cheese with other factors. These costs are considered when establishing the manufacturing cost allowances for the minimum pricing formulas during the hearing process. The table below shows

the weighted average manufacturing costs per pound for butter (salted and unsalted), NFDm, Cheddar cheese, and skim whey powder. Costs included in this summary are packaging, processing labor, processing non-labor, general and administrative, return on investment and, for butter and Cheddar cheese, miscellaneous ingredients.

Summary of Weighted Average Manufacturing Costs, Butter, Nonfat Powder, Skim Whey Powder, and Cheddar Cheese

Costs include processing labor, non-labor processing, packaging, other ingredients (for butter and Cheddar cheese only), general and administrative, and return on investments.

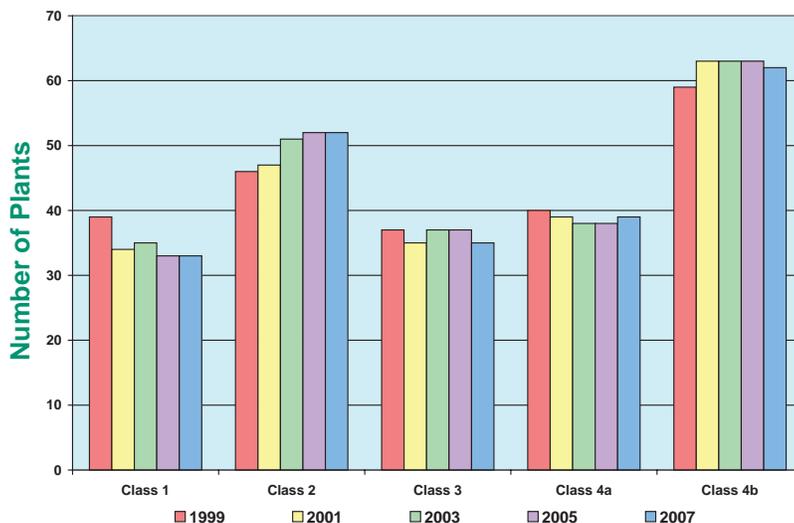
Study Period	Release Date	BUTTER		NONFAT POWDER		CHEDDAR CHEESE		SKIM WHEY POWDER	
		Cost Per Pound	Number of Plants	Cost Per Pound	Number of Plants	Cost Per Pound	Number of Plants	Cost Per Pound	Number of Plants
Study Periods Varied	Feb-00	\$0.0957	8	\$0.1356	10	\$0.1693	9	--	--
July 2000-Dec 2001	Nov-02	\$0.1208	7	\$0.1619	11	\$0.1775	9	--	--
Jan-Dec 2002	Nov-03	\$0.1235	7	\$0.1464	10	\$0.1632	9	--	--
Jan-Dec 2003	Nov-04	\$0.1299	7	\$0.1560	10	\$0.1706	9	\$0.2675	4
Jan-Dec 2004	Nov-05	\$0.1368	8	\$0.1543	10	\$0.1769	7	\$0.2673	3
Jan-Dec 2005	Nov-06	\$0.1408	8	\$0.1659	9	\$0.1914	7	\$0.2851	3
Jan-Dec 2006	Sep-07	\$0.1373	7	\$0.1664	8	\$0.1988	7	\$0.3099	3

Notes:

- Since 1996, the Cheddar cheese cost studies have included costs associated with Cheddar cheese plants producing 500-pound barrels and 640-pound blocks. However, costs for packaging labor and packaging expenses were replaced with the average of those costs associated with 40-lb. block plants.
- The cost studies for Skim Whey Powder originated with the study period January-December 2003.

Categorization of California Milk Processing Plants Based Upon Classification of Processed Products

California milk processing plants are experiencing trends similar to what other dairy processing plants across the U.S. are experiencing: more milk processed at fewer dairy plants. From 1960 to 2007, the number of California processing plants decreased from about 600 to 119. The chart depicts the historical trend for the number of milk processing plants between 1999-2007. Note that the sum of all plants for 2007 exceeds the total of 119 plants because some plants are still multi-class. Interesting that while the pounds of milk produced has steadily increased, the number of plants handling the milk production has decreased.



Classification of Dairy Products

PRODUCT DESCRIPTION

CLASSIFICATION

Acidified Half-and-Half	1
Fluid Milk Products:	
Acidophilus	1
Concentrated	1
Filled	1
Flavored	1
High Nutrient	1
Imitation	1
With Lactobacillus Acidophilus Culture	1
Lactose Reduced	1
Modified	1
Whole, Reduced Fat, Lowfat, Fat Free	1
Half-and-Half	1
Kefir and Fruit Kefir	1
Milk Drink	1
Milk Drink Mix	1
Acidified Buttermilk	2
Acidified Half-and-Half Dressing	2
Buttermilk	2
Clotted Cream	2
Condensed (Sweetened and Unsweetened)	2
Milk	2
Lowfat Milk	2
Fat Free Milk	2
Cottage Cheese:	
Acidified or directly set	2
Creamed	2
Creamed Spread	2
Lowfat	2
Fat free	2
Partially Creamed	2
Uncreamed	2
Cream	
Acidified Cream	2
Coffee Cream	2
Light Cream	2
Table Cream	2
Whipping Cream	2
Cream Dressing (Sour and Acidified Sour)	2
Dry Whey (from Cottage Cheese)	2
Egg Nog (all varieties)	2
Evaporated (Sweetened and Unsweetened):	
Cream	2
Milk	2
Lowfat Milk	2
Fat free Milk	2
Fromage Frais (Lowfat, Fat free)	2
Hoop Cheese	2
Sour Cream and Light Sour Cream	2
Sour Flavored Half-and-Half	2
Sour Half-and-Half Dressing	2
Ultra High Temperature (UHT) and	
Fluid Flavored Milk (Whole, Lowfat, Fat Free)	1
Fluid Milk (Whole, Lowfat, Fat Free)	1
Half-and-Half	1

These products are assigned to Class 2 if packaged in pre-sterilized containers to meet out-of-state requirements and sold outside California.

These products must be assigned to the classification of ultimate usage when utilized in bulk by handlers, but are assigned to Class 4a when sold to consumers.

These products are assigned to Class 4a if sold outside the U.S.

These products are assigned to the classification of ultimate usage when utilized in bulk by handlers, but are assigned to Class 4a when sold to consumers.

These products are assigned to Class 4a if sold outside the U.S.

These products are assigned to Class 2 if sold for use outside California and Class 4a if sold for use outside the 48 contiguous states.



Classification of Dairy Products, Continued

PRODUCT DESCRIPTION

CLASSIFICATION

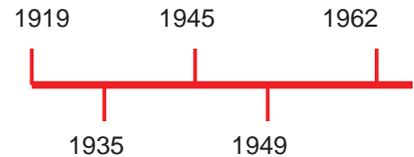
Cream	2	These products are assigned to Class 4a if sold outside the U.S.
Dairy Spread	2	
Egg Nog	2	
Flavored Cream	2	
Flavored Drink	2	
Lowfat Milk	2	
Milk	2	
Milk Drink Mix	2	
Sour Cream	2	
Sour Flavored Half-and-Half	2	
Ultrapasteurized Half-and-Half (Hermetically)	2	
Whipped Cream (Cream Topping)	2	
Whipped Nonfat Yogurt Topping	2	
Yogurt (Flavored, Lowfat, Fat Free)	2	
Yogurt Drink (Lowfat, Fat Free)	2	
Yogurt Sherbet	2	
Frozen Dairy Dessert (Mix, Lowfat, Fat Free)	3	
Frozen Yogurt (Mix, Lowfat, Nonfat)	3	
Ice Cream and Ice Milk:		
Diabetic	3	
Dietetic	3	
Imitation	3	
Mix	3	
Nonfat	3	
Light Dairy Dessert	3	
Quiescently Frozen Confections	3	
Sherbet	3	
Butter	4a	
Dry Buttermilk	4a	
Nonfat Dry Milk	4a	
Whole Dry Milk	4a	
Cheese:		
Bakers	4b	
Blue	4b	
Brick	4b	
Cheddar	4b	
Colby	4b	
Cream	4b	
Full Skim	4b	
Gorgonzola	4b	
Limburger	4b	
Monterey Jack	4b	
Mozzarella	4b	
Muenster	4b	
Neufchatel	4b	
Parmesan	4b	
Part Skim	4b	
Provolone	4b	
Ricotta	4b	
Romano	4b	
Swiss	4b	
Dry Modified Whey	4b	
Dry Whey (from other Cheese)	4b	



California Historic Timeline



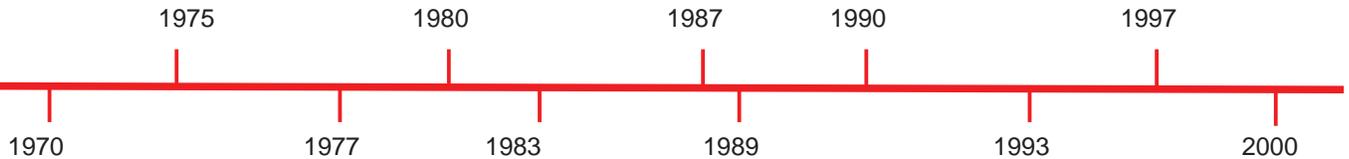
CALIFORNIA DAIRY INDUSTRY HISTORIC TIMELINE (As Related to Government)



- 1919 California Department of Food and Agriculture established.
Milk and Dairy Foods Control Branch established.
- 1932 Los Angeles Milk Arbitration Board: State-sponsored voluntary agreement among producers and handlers to set producer and resale prices.
- 1933 Federal license (order) established in Southern California – immediately enjoined by federal courts.
- 1935 Young Act - Establishes minimum producer pricing. Dairy Marketing
- 1937 Desmond Act - Establishes minimum wholesale and retail pricing (repealed 1978).
Minimum producer prices extended to all classes of milk.
- 1945 Dairy Products Promotion Act - Establishes the Dairy Council of California to foster education and promotional programs.
- 1947 Unfair Practices Act - Regulates unfair dairy business practices.
Prohibits sales below cost.
- 1949 Federal Price Support for dairy industry established.
- 1955 Major Amendment of Young Act: Basis for pricing changed.
- 1962 AB 2742 - Establishes component pricing for fluid milk products.
(butterfat, solids-not-fat, and fluid carrier).
California introduces reduced fat (2-10) milk.
- 1965 Component pricing for manufactured products begins, based solely on finished product prices for butter and nonfat dry milk.
- 1967 Gonsalves Milk Pooling Act - Establishes a statewide pooling of producer revenues, using a system of quota, base and overbase.
- 1969 Gonsalves Milk Pooling Act becomes effective.
California Milk Advisory Board established.
- 1970 California Manufacturing Milk Advisory Board established.
- 1973 Quality assurance dating was extended to most dairy products.
Forward pricing for Class 2 and 3 products began.
Suspension of minimum wholesale pricing began.
- 1974 AB 1570 - Requires cottage cheese, buttermilk, and sour cream dressing be made from market grade milk.
- 1975 Minimum retail prices suspended in Zone 1 of the North-Central Valley area.
- 1977 Minimum retail and wholesale prices suspended in all areas.
Market Milk Enforcement consolidated with Dairy Marketing.
- 1978 AB 1110 - Desmond Act repealed. All original quota equalized.
Authority to establish formula pricing. Economic formula to determine Class 1 prices implemented. Established two-month pricing periods.



California Historic Timeline



- 1981 Transportation credits (plant to plant)
- 1982 Transportation allowances (ranch to plant)
- 1980 Fluid milk usage goes below 50 percent of total milk production on an annual basis.
- 1982 AB 903 - Class 4 divided into Class 4a and Class 4b.
- 1983 Dairy and Tobacco Adjustment Act of 1983 - Dairy Diversion Program: first federal use of supply control in the dairy industry.
- 1984 AB 910 - Milk Pooling statutes revised relative to issuance of new quota. Quota allocated based on Class 1 growth above historic high. Implementation of \$0.15 per hundredweight national promotion assessment.
- 1985 1985 Farm Bill - Dairy Termination Program
- 1987 SB 29 - Establishes Milk Producers Security Trust Fund.
- 1989 Class 4b prices based on cheese prices began. Two-month pricing for Classes 2 and 3 began.
- 1990 Lowfat (1-11) milk introduced.
- 1991 Fluid milk usage goes below both Class 4a and 4b usage
- 1993 SB 688 - Milk Pooling Statutes revised to temporarily provide a fixed Class 1 price differential of \$1.70, between quota and overbase, from January 1, 1994 to January 1, 1995 (became permanent in 1994), through AB 1285.
SB 72 - Authorizes dairy product cross-promotion. Yogurt reclassified from Class 1 to Class 2 milk product. Quota allocation now based on Class 1 and 2 SNF growth. Cost of Production and consumer purchasing power removed from Class 1 pricing formula. Now formula only uses Commodity Reference Price.
California Milk Processors Board established.
California Dairy Advisory Committee established.
- 1996 SB 1885 - Changes accounting for restricted use market milk. Eliminates producer's ability to de-pool their milk on a monthly basis by giving up their Grade A permit (became permanent in 1998), through AB 1058.
- 2000 As a result of changes to both systems, pricing in California and Federal Milk Marketing Orders become much more similar.
- 2002 Introduction of Federal Milk Income Loss Contract (MILC) program to supplement price support system.
- 2003 Eliminated processor's ability to depool their milk on a monthly basis, effective January 1, 2004
- 2006 Minor amendments to transportation credits and allowances.
- 2007 Introduction of a whey factor to the Class 1 pricing formula. Amendments to manufacturing cost allowances in the Class 4a/4b pricing formulas, and changed the whey factor in the Class 4b pricing formula from a variable to a fixed value.





California Department of Food and Agriculture
1220 N Street, Sacramento, CA 95814
Homepage Website: <http://www.cdfa.ca.gov/dairy>
Email address: dairy@cdfa.ca.gov

Office of the Secretary

A.G. Kawamura, *Secretary*, 654-0433
 George Gomes, *Undersecretary*, 654-0321
 George Deese, *Deputy Secretary*, 654-0433
 Nancy Lungren, *Deputy Secretary*, 654-0321
 Eric Stein, *Deputy Secretary*, 654-0433
 Dr. Richard Breitmeyer, DVM, *State Veterinarian*,
 651-6870

**ANIMAL HEALTH AND FOOD
 SAFETY SERVICES**

Dr. Annette Whiteford, DVM, *Director*, 654-0881,
 Fax 653-4249

Animal Health Branch

Kent Fowler, DVM, *Chief*, 654-1447, Fax 653-2215

District Veterinarians

Redding: Charles Palmer, DVM, (530) 225-2140
Modesto: David Willoughby, DVM, (209) 491-9350
Tulare: Melanie Swartz, DVM, (559) 685-3500
Ontario: David Kerr, DVM, (909) 947-4462

Environmental Programs

Steve Shaffer, *Director*, 657-4956
 Rolf Frankenbach, *Air Quality*, 651-9446
 Eddie Hard, *Water Quality*, 653-0873

Livestock Identification Branch

Greg Lawley, *Chief*, 654-0889, Fax 653-5190

Regional Administrators

Northern California: John Romano (530) 347-5721
North Central California: John Romano, (209) 491-9345
South Central California: Richard Wright, (559) 685-3505
Southern California: Wayne Williams, (909) 923-8721

Meat & Poultry Inspection Branch

Dennis Thompson, DVM, *Chief*, 654-0504, Fax 654-2608

District Veterinarians

Sacramento: Doug Hepper, DVM, 654-0504
Fresno: Herbert Radigtsch, DVM, (559) 233-7318
Ontario: Namara Garbaba, DVM, (909) 773-0079

Area Code is (916) unless otherwise noted.

Milk & Dairy Foods Control Branch
 Stephen Beam PhD., *Chief*, 653-0773,
 Fax 654-7512

Agriculture Program Supervisor

Kristen Dahl, 654-1981

Licensing

Facilities, Vacant, 654-0916
 Personal Licenses, Ashley Cornejo, 654-0785

Regional Coordinators

Stockton: George Salsa, (209) 466-7186
Oakland: John Macy, (510) 622-4810
Fresno: David Krall, (559) 445-5506
Ontario: Vacant, (909) 923-9929

MARKETING SERVICES

Kelly Krug, *Director*, 445-5055, Fax 445-2655
Dairy Marketing Branch
 David K. Ikari, *Chief*, 341-5988, Fax 341-6697

California Dairy Statistics Service

Karen Dapper, 341-5988, Fax 341-6697

Economics/Pricing

Candace Gates, 341-5988, Fax 341-6697

Production Cost Unit

Mike Francesconi, 341-5988, Fax 341-6697

Manufacturing Cost Audits

Venetta Reed, 341-5988, Fax 341-6697

Enforcement & Unlawful Practices

David Ikari, 341-5988, Fax 341-6697

Milk Pooling Branch

John Lee, *Chief*, 341-5901, Fax 341-5995

Pool Operations

Don Shippelhouse, 341-5901, Fax 341-5995

Pool Audits

Nancy Hartman, Dan Roderick, Marlene Wride,
 Sunday Ikenador, 341-5901, Fax 341-5995

Producer Payments, Licenses & Bonds

John Bressett, 341-5901, Fax 341-5995

Marketing Branch

Bob Maxie, *Chief*, 341-6005, Fax 341-6826
 Dennis Manderfield, Glenn Yost



2008 Minimum Class Price/Pool Price Announcement Calendar

January 2008

SU	M	T	W	TH	F	SA
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February 2008

SU	M	T	W	TH	F	SA
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	

March 2008

SU	M	T	W	TH	F	SA
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

April 2008

SU	M	T	W	TH	F	SA
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

May 2008

SU	M	T	W	TH	F	SA
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

June 2008

SU	M	T	W	TH	F	SA
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

July 2008

SU	M	T	W	TH	F	SA
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

August 2008

SU	M	T	W	TH	F	SA
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September 2008

SU	M	T	W	TH	F	SA
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

October 2008

SU	M	T	W	TH	F	SA
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

November 2008

SU	M	T	W	TH	F	SA
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December 2008

SU	M	T	W	TH	F	SA
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

 **Class 1 Price**

 **Class 4a/4b Prices**

 **Class 2,3,4a,4b Prices**

 **Pool Prices**

For up-to-date pricing information: www.cdfa.ca.gov/dairy/min_priceletters_main.html
 Minimum Prices are f.o.b. Processing Plant / **Dates in RED are State Holidays**





California Department of Food and Agriculture
Dairy Marketing Branch
1220 N Street
Sacramento, CA 95814
(916) 341-5988 / Fax (916) 341-6697
www.cdfa.ca.gov/dairy