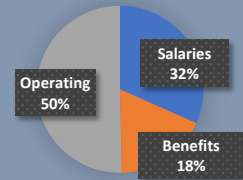


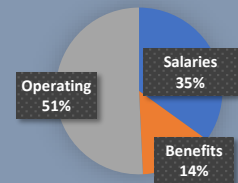
EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

	Approved 2020/21 Budget	Actual 2020/21 Expenditures ⁸	Proposed 2021/22 Budget	Proposed 2022/23 Budget
Personnel Years				
Total Positions	29.14		29.81	27.37
Personnel Costs				
Salary and Wages	1,572,496	1,229,902	1,536,684	1,641,000
Benefits	896,323	801,278	722,242	984,612
Temp Salary	238,007	186,154	232,185	194,202
Temp Benefits	3,726	4,695	3,726	4,697
Total Personnel Expenses¹	2,710,552	2,222,029	2,494,837	2,824,511
Operating Expense				
General Expense	50,000	62,674	50,000	50,000
Printing	4,004	998	4,000	4,000
Communications	27,185	7,670	27,185	27,185
Postage	7,800	8,568	7,800	7,800
Travel	150,000	60,964	150,000	150,000
Out of State Travel (OOS)	100,000	25,234	100,000	100,000
Training	5,350	3,775	5,600	5,600
Facilities Operations	46,000	44,911	50,000	50,000
Attorney General's Office/Consult	58,000	54,753	58,000	58,000
Border Stations	359,377	358,448	359,377	385,933
Information Technology ²	61,760	3,124	20,684	20,684
Vehicle Operations ³	192,870	158,345	192,870	192,870
County Contracts	545,977	677,865	545,977	552,000
UC Davis (Poultry Specialist Program)	72,000	72,272	72,000	78,057
CDFA Audit Unit (2 CDFA Staff Auditors) ⁴	234,859	60,539	227,080	100,000
Certified Farmers Market Inspections ⁶	18,100	1,128	18,100	0
Total Operating Expenses	1,933,282	1,601,269	1,888,673	1,782,129
Distributed Expense				
Departmental Indirect	487,470	287,812	309,657	312,231
CDFA Information Technology	0	93,845	112,178	119,636
Division Indirect	0	132,097	125,925	117,903
Indirect Chg Recovery	-9,983	-2,896	-3,463	-3,463
Section 224C Recovery	-149,057	-135,077	-135,077	-135,077
Pension Payment (Senate Bill 84) ⁵	62,772	62,772	62,772	62,772
State Pro-rata and Central Admin	213,913	213,913	208,033	241,870
Total Distributed Expenses	605,115	652,466	680,025	715,872
Program Expenses				
Personnel	2,710,552	2,222,029	2,494,837	2,824,511
Operating & Distributed	2,538,397	2,253,735	2,568,698	2,498,001
FY Adjustments ⁷				
Total Program Expenses	5,248,949	4,475,764	5,063,535	5,322,512

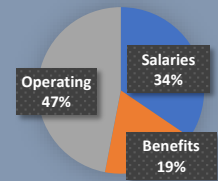
FY 2020/21



FY 2021/22



FY 2022/23



¹Personal Services include GSI effective July 1, 2022. BU10 members salaries are subject to change upon contract agreement.

²Information Technology includes specific to program expenses that include the ESQM database.

³Vehicle Operations projected budget includes costs of DGS Rentals, fuel, maintenance, and insurance.

⁴CDFA's Audit unit is reimbursed for actual time spent performing audits for ESQM and expenses are redirected to the program on a quarterly basis.

⁵SB 84 is a supplemental pension payment that needs to be paid back over the eight years. The intent of this supplemental payment is to reduce future unfunded pension costs that will eventually have to be funded statewide.

⁶The program will not be moving forward with the farmer's market inspections.

⁷FY Adjustments include expenditures and cash adjustments that need to be redirected. These are expenses that are reconciled at the end of the year.

⁸Actual expenditures for FY 20/21 are lower than anticipated.

Salary and Benefits were lower because of the mandatory Furlough program.

EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

Fund Condition

Balanced Budget Plan

	2021-22	2022-23	2023-24
Beginning Operating Fund Balance¹	\$ 7,065,826	\$ 6,044,364	\$ 4,763,925
Program Revenues	\$ 3,854,567	\$ 3,854,567	\$ 3,854,567
Other Program Revenues ²	\$ 187,506	\$ 187,506	\$ 187,506
Total Resources	\$ 11,107,899	\$ 10,086,437	\$ 8,805,998
Projected Expenditures	\$ 5,063,535	\$ 5,322,512	\$ 5,322,512
Operating Fund Balance	\$ 6,044,364	\$ 4,763,925	\$ 3,483,486

Ag Trust Fund Balance

	2021-22	2022-23	2023-24
Ag Trust Fund Balance	\$ 440,046	\$ 440,046	\$ 440,046
Combined Cash Reserve Balance	\$ 6,484,410	\$ 5,203,971	\$ 3,923,532

CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on FY 22/23 proposed budget of \$5,322,512 the cash reserve should be \$1,862,879. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

¹Beginning Operating Reserve does not include Ag Trust Fund Balance.

²Other Program Revenues include Miscellaneous Fee, Penalty Fees, Interest Income, USDA and FDA Reimbursements for cooperative agreements.

EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

Projected Revenue for Fiscal Year 2022/23

¹ Beginning Operating Fund Balance (Estimated), July 1, 2022	\$	6,044,364
		¹ Total Projected Fiscal Year 2022/23
Estimated Fiscal Year Revenue²		
Projected (cases & units)		37,127,670
In-State Mill Fee Assessments	\$	1,405,182
Out-of-State Mill Fee Assessments	\$	1,655,853
Egg Product Assessments	\$	651,732
Annual Registration	\$	141,800
Miscellaneous Fees	\$	-
Penalties and Late Charges	\$	-
Interest Income ⁴	\$	13,354
USDA Reimbursements ⁵	\$	149,999
FDA Inspection Reimbursement ⁵	\$	24,153
Estimated Fiscal Year Revenue	\$	4,042,073
Total Funds Available for Expenditure	\$	10,086,437
Projected FY 2022/23 Budget	\$	(5,322,512)
Operating Fund Balance, June 30, 2023 (Estimated)	\$	4,763,925
Ag Trust Fund Reserve	\$	440,046
Cash Reserve, June 30, 2023 (Estimated)	\$	5,203,971

Assessment ratio is estimated to be 36% in-state, 43% out-of-state, 17% Egg Products and 4% Annual Registration. Projected Assesments are based on estimated assesments to be collected in Fiscal Year 22/23.

¹ Beginning Operating Fund Balance is estimated.

² Based on \$0.10 assessment rate.

³ CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on projected FY 22/23 budget of \$5,322,512 the cash reserve should be \$1,862,879. The estimated cash reserve of \$5,203,971 meets these requirements however CDFA suggests reevaluating the mill fee to balance the budget.

⁴ Based on the Surplus Money Investment Fund (SMIF) Rate of .0189% of Beginning Operating Fund Balance.

⁵ Estimated recovery for from Federal Agreements.

233 (a) The trust fund consists of moneys transferred by the director from the Department of Food and Agriculture Fund, including all income therefrom. The amount of funds, excluding interest earned thereon, contained in the trust fund shall be determined by the director, and shall be the same percentage for all agricultural programs, but shall not exceed 10 percent of the annual operating budgets of each agricultural program. Funds in excess of 10 percent of the annual operating budgets of each agricultural program that are in the trust fund, or such other lesser percentage as the director may determine, may be returned to the Department of Food and Agriculture Fund.

EGG SAFETY AND QUALITY MANAGEMENT PERSONEL BUDGET OVERVIEW
Personnel Costs for FY 2022/2023

Classification¹	PY	BU	GSI Percent Increase⁴	¹Monthly Salary	Annual Salary	Monthly Benefits² (60%)	Annual Benefits	Total Salary & Benefits
Environmental Program Manager I (33.3%)	0.333	M10		\$ 4,409	\$ 52,908	\$ 2,645	\$ 31,740	\$ 84,648
Senior Environmental Scientist (Supervisory)	1	S10		\$ 10,975	\$ 131,700	\$ 6,585	\$ 79,020	\$ 210,720
Senior Environmental Scientist (Specialist)	1	R10		\$ 8,231	\$ 98,772	\$ 4,939	\$ 59,268	\$ 158,040
Ag Program Supervisor II	1	S01	2.5%	\$ 7,522	\$ 90,264	\$ 4,513	\$ 54,156	\$ 144,420
Ag Program Supervisor I	2	S01	2.5%	\$ 13,691	\$ 164,292	\$ 8,215	\$ 98,580	\$ 262,872
Supervising Special Investigator II (33.3%)	0.333	S07	2.25%	\$ 2,969	\$ 35,628	\$ 1,781	\$ 21,372	\$ 57,000
Special Investigator	1	R07	2.25%	\$ 6,448	\$ 77,376	\$ 3,869	\$ 46,428	\$ 123,804
Environmental Scientist	6	R10		\$ 36,213	\$ 434,556	\$ 21,728	\$ 260,736	\$ 695,292
FVQC Inspector	5	R01	2.5%	\$ 22,178	\$ 266,136	\$ 13,307	\$ 159,684	\$ 425,820
Staff Services Manager I (33.3%)	0.333	S01	2.5%	\$ 2,450	\$ 29,400	\$ 1,470	\$ 17,640	\$ 47,040
Associate Governmental Program Analyst	2	R01	2.5%	\$ 12,425	\$ 149,100	\$ 7,455	\$ 89,460	\$ 238,560
Research Data Analyst	0.333	R01	2.5%	\$ 1,653	\$ 19,836	\$ 992	\$ 11,904	\$ 31,740
Office Technician	2	R04	2.5%	\$ 7,586	\$ 91,032	\$ 4,552	\$ 54,624	\$ 145,656
Estimated Personnel Expense (22 PY)	22.332			\$ 136,750	\$ 1,641,000	\$ 82,051	\$ 984,612	\$ 2,625,612

Fractional/ Temp Help Classification	PY	BU		Personal Services	Benefits	Total Salary & Benefits
Agriculture Technician III (72%) 1 Staff	0.72	R01	2.5%	\$ 28,982	\$ 671	\$ 29,653
Agriculture Technician II (72%) 6 Staff	4.32	R01	2.5%	\$ 165,220	\$ 4,026	\$ 169,246
Estimated Temp Services (5.04 PY)	5.04			\$ 194,202	\$ 4,697	\$ 198,899

¹Based on Mid Salary Range

²Benefits are based on programs current average

³Percentage of a full time position

⁴ General Salary Increase (GSI) as follows.

Bargaining Units 01

Effective July 1, 2022, all SEIU employees shall receive a two and one half percent (2.5%) GSI. (Section 11.1)

Bargaining Units 04

Effective July 1, 2022, all SEIU employees shall receive a two and one half percent (2.5%) GSI. (Section 11.1)

Bargaining Units 07

Effective July 1, 2022, CSLEA represented classifications designated Safety or Miscellaneous/Industrial shall receive a two and one quarter percent (2.25%) GSI (Article 19.1)

Bargaining Units 10

There is not a new agreement for this bargaining unit and the salaries are subject to change when a new agreement is in place.