

EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

	Actual 2024/25 Budget	Approved 2025/26 Budget	Proposed 2026/27 Budget	Proposed 26/27 1 Auditor
Personnel Years				
Total Positions	28.36	28.36	28.36	1 Auditor¹
Personnel Costs				
Salary and Wages	1,679,275	1,872,168	1,891,716	1,891,716
Benefits	799,187	954,816	908,028	908,028
Temp Salary	108,310	250,770	250,800	250,800
Temp Benefits	29,290	27,585	67,716	67,716
Total Personnel Expenses	2,616,062	3,105,339	3,118,260	3,118,260
Operating Expense				
General Expense	13,775	15,000	15,000	15,000
Printing	5,149	5,000	5,000	5,000
Communications ²	2,441	20,000	20,000	20,000
Postage	7,191	6,500	6,500	6,500
Travel	125,006	180,000	180,000	180,000
Training	2,675	2,500	3,000	3,000
Facilities Operations ³	65,160	60,000	66,000	66,000
Attorney General's Office/Consult	61,221	70,000	70,000	70,000
Border Stations	381,007	333,051	336,993	336,993
Information Technology ⁴	3,751	30,000	30,000	30,000
Vehicle Operations ⁵	250,901	165,000	250,000	250,000
County Contracts ⁶	505,003	563,794	600,000	600,000
UC Davis (Poultry Specialist Program)	91,785	97,449	104,635	104,635
CDFA Audit Unit (2 CDFA Staff Auditors) ⁷	156,736	180,000	180,000	90,000
Total Operating Expenses	1,671,801	1,728,294	1,867,128	1,777,128
Distributed Expense				
Departmental Indirect	306,949	339,102	355,969	355,969
CDFA Information Technology	134,034	163,030	143,471	143,471
Division Indirect	139,437	149,987	136,927	136,927
Indirect Chg Recovery ⁸	-23,704	0	0	0
Section 224C Recovery	-127,730	-127,730	-56,969	-56,969
State Pro-rata and Central Admin	244,084	244,084	123,694	123,694
Total Distributed Expenses	673,070	768,473	703,092	703,092
Program Expenses				
Personnel	2,616,062	3,105,339	3,118,260	3,118,260
Operating & Distributed	2,344,871	2,496,767	2,570,220	2,480,220
Total Program Expenses	4,960,933	5,602,106	5,688,480	5,598,480

¹The program is proposing only using 1 auditor.

² Communications includes cellphones, landlines and delivery services. Cell phone costs were absorbed by surplus funding in prior years, the expenses for 26/27 will be charged to the program.

³Facility Operations includes rent for Headquarters Office and for new Ontario Office Lease.

⁴Information Technology is for specific to program expenses that include the ESQM database.

and CDFA Information Technology includes actual maintenance costs distributed throughout the department.

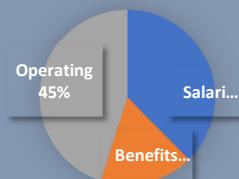
⁵Vehicle Operations projected budget includes costs of DGS Rentals, fuel, maintenance, and insurance.

⁶County Agreements will be reevaluated throughout the year and could be subject to change.

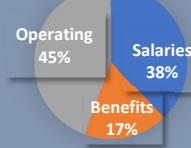
⁷CDFA's Audit unit is reimbursed for 2 Auditors performing audits for ESQM, and are redirected to the program on a quarterly basis.

⁸Indirect Chg Recovery is not projected in Proposed Budget as the recovery is included in the Total Agreement Reimbursement listed on the Projected Revenue Worksheet.

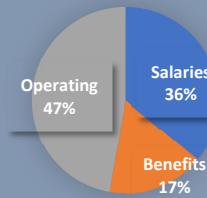
FY 2026/27



FY 2025/26



FY 2024/25



EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

Fund Condition

Balanced Budget Plan - Current Fee Structure Mill Fee is 10 Cents

	2025-26	2026-27	2027-28
Beginning Operating Fund Balance¹	\$ 6,541,834	\$ 5,401,160	\$ 4,129,741
Program Revenues	\$ 3,928,275	\$ 3,928,275	\$ 3,928,275
Other Program Revenues ²	\$ 533,157	\$ 488,786	\$ 488,786
Total Resources	\$ 11,003,266	\$ 9,818,221	\$ 8,546,802
 Projected Expenditures	 \$ 5,602,106.00	 \$ 5,688,480.00	 \$ 5,688,480.00
 Operating Fund Balance	 \$ 5,401,160	 \$ 4,129,741	 \$ 2,858,322
 Ag Trust Fund Balance	 \$ 520,695	 \$ 520,695	 \$ 520,695
 Combined Cash Reserve Balance	 \$ 5,921,855	 \$ 4,650,436	 \$ 3,379,017

CDFA policy 100% Cash Reserve of program expenditures. Based on FY 26/27 proposed budget of \$5,688,480 the cash reserve should be \$5,688,480. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

¹Beginning Operating Fund does not include Ag Trust Fund Balance.

²Other Program Revenues include Interest Income, USDA and FDA Reimbursements for cooperative agreements.

EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

Fund Condition

Balanced Budget Plan - Mill Fee Increased to 12 Cents

	2025-26	2026-27	2027-28
Beginning Operating Fund Balance¹	\$ 6,541,834	\$ 6,145,315	\$ 5,618,051
Program Revenues	\$ 4,672,430	\$ 4,672,430	\$ 4,672,430
Prior Year Adjusted Revenue			
Other Program Revenues ²	\$ 533,157	\$ 488,786	\$ 488,786
Total Resources	<u>\$ 11,747,421</u>	<u>\$ 11,306,531</u>	<u>\$ 10,779,267</u>
Projected Expenditures	<u>\$ 5,602,106.00</u>	<u>\$ 5,688,480.00</u>	<u>\$ 5,688,480.00</u>
Operating Fund Balance	<u>\$ 6,145,315</u>	<u>\$ 5,618,051</u>	<u>\$ 5,090,787</u>
Ag Trust Fund Balance			
	2025-26	2026-27	2027-28
Ag Trust Fund Balance	\$ 520,695	\$ 520,695	\$ 520,695
Combined Cash Reserve Balance	<u>\$ 6,666,010</u>	<u>\$ 6,138,746</u>	<u>\$ 5,611,482</u>

Balanced Budget Plan - Mill Fee Increased to 12.5 Cents

	2025-26	2026-27	2027-28
Beginning Operating Fund Balance¹	\$ 6,541,834	\$ 6,331,354	\$ 5,990,129
Program Revenues	\$ 4,858,469	\$ 4,858,469	\$ 4,858,469
Prior Year Adjusted Revenue			
Other Program Revenues ²	\$ 533,157	\$ 488,786	\$ 488,786
Total Resources	<u>\$ 11,933,460</u>	<u>\$ 11,678,609</u>	<u>\$ 11,337,384</u>
Projected Expenditures	<u>\$ 5,602,106.00</u>	<u>\$ 5,688,480.00</u>	<u>\$ 5,688,480.00</u>
Operating Fund Balance	<u>\$ 6,331,354</u>	<u>\$ 5,990,129</u>	<u>\$ 5,648,904</u>
Ag Trust Fund Balance			
	2025-26	2026-27	2027-28
Ag Trust Fund Balance	\$ 520,695	\$ 520,695	\$ 520,695
Combined Cash Reserve Balance	<u>\$ 6,852,049</u>	<u>\$ 6,510,824</u>	<u>\$ 6,169,599</u>

Balanced Budget Plan - Mill Fee Increased to 13 Cents

	2025-26	2026-27	2027-28
Beginning Operating Fund Balance¹	\$ 6,541,834	\$ 6,517,392	\$ 6,362,205
Program Revenues	\$ 5,044,507	\$ 5,044,507	\$ 5,044,507
Prior Year Adjusted Revenue			
Other Program Revenues ²	\$ 533,157	\$ 488,786	\$ 488,786
Total Resources	<u>\$ 12,119,498</u>	<u>\$ 12,050,685</u>	<u>\$ 11,895,498</u>
Projected Expenditures	<u>\$ 5,602,106.00</u>	<u>\$ 5,688,480.00</u>	<u>\$ 5,688,480.00</u>
Operating Fund Balance	<u>\$ 6,517,392</u>	<u>\$ 6,362,205</u>	<u>\$ 6,207,018</u>
Ag Trust Fund Balance			
	2025-26	2026-27	2027-28
Ag Trust Fund Balance	\$ 520,695	\$ 520,695	\$ 520,695
Combined Cash Reserve Balance	<u>\$ 7,038,087</u>	<u>\$ 6,882,900</u>	<u>\$ 6,727,713</u>

EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW
Projected Revenue for Fiscal Year 2026/27

¹Beginning Operating Fund Balance (Estimated), July 1, 2026	\$ 5,401,160
	Total Projected Fiscal Year 2026/27
Estimated Fiscal Year Revenue²	
Projected (cases & units)	37,207,750
In-State Mill Fee Assessments	\$ 825,273
Out-of-State Mill Fee Assessments	\$ 2,180,058
Egg Product Assessments	\$ 715,444
Annual Registration	\$ 207,500
Miscellaneous Fees	\$ -
Penalties and Late Charges	\$ -
Interest Income ⁴	\$ 218,369
USDA Reimbursements ⁵	\$ 100,000
FDA Inspection Reimbursement ⁵	\$ 87,539
FDA Research Agreement	\$ 36,761
Estimated Fiscal Year Revenue	\$ 4,417,061
Total Funds Available for Expenditure	\$ 9,818,221
Projected FY 2026/27 Budget	\$ (5,688,480)
Operating Fund Balance, June 30, 2027 (Estimated)	\$ 4,129,741
Ag Trust Fund Reserve 233 (a)	\$ 520,695
Cash Reserve, June 30, 2027 (Estimated)	\$ 4,650,436

Assessment ratio is estimated to be 21% in-state, 55% out-of-state, 18% Egg Products and 5% Annual Registration. Projected Assessments are based on estimated assessments to be collected in Fiscal Year 26/27.

¹ Beginning Operating Fund Balance is estimated.

² Based on \$0.10 assessment rate.

³ CDFA policy and FAC 233A requires a combined 100% Cash Reserve of program expenditures. Based on FY 26/27 proposed budget of \$5,688,140 the cash reserve should be \$5,688,140. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

⁴ Based on the Surplus Money Investment Fund (SMIF) Current Rate of 4.043% of Beginning Operating Fund Balance. The rate is subject to change and the most current rate can be found at chrome, <https://www.sco.ca.gov/Files-ARD/ACFR/smifrate.pdf>

⁵ Estimated recovery for from Federal Agreements.

233 (a) The trust fund consists of moneys transferred by the director from the Department of Food and Agriculture Fund, including all income therefrom. The amount of funds, excluding interest earned thereon, contained in the trust fund shall be determined by the director, and shall be the same percentage for all agricultural programs, but shall not exceed 10 percent of the annual operating budgets of each agricultural program. Funds in excess of 10 percent of the annual operating budgets of each agricultural program that are in the trust fund, or such other lesser percentage as the director may determine, may be returned to the Department of Food and Agriculture Fund.

EGG SAFETY AND QUALITY MANAGEMENT PERSONNEL BUDGET OVERVIEW
Personnel Costs for FY 2025/2026

Classification¹	PY³	BU	GSI Percent Increase⁴	SSA⁴	1 Monthly Salary	Annual Salary	Monthly Benefits² (48%)	Annual Benefits	Total Salary & Benefits
Environmental Program Manager I (33.3%)	33%	M10	3.0%		\$ 5,037	\$ 60,444	\$ 2,418	\$ 29,016	\$ 89,460
Senior Environmental Scientist (Supervisory)	1	S10	3.0%		\$ 12,539	\$ 150,468	\$ 6,019	\$ 72,228	\$ 222,696
Senior Environmental Scientist (Specialist)	1	R10	3.0%		\$ 9,554	\$ 114,648	\$ 4,586	\$ 55,032	\$ 169,680
Ag Program Supervisor II	1	S01	0.0%		\$ 8,219	\$ 98,628	\$ 3,945	\$ 47,340	\$ 145,968
Ag Program Supervisor I	2	S01	0.0%		\$ 14,959	\$ 179,508	\$ 7,180	\$ 86,160	\$ 265,668
Supervising Special Investigator II (33.3%)	33%	S07	0.00%		\$ 3,410	\$ 40,920	\$ 1,637	\$ 19,644	\$ 60,564
Special Investigator	1	R07	0.00%	5.00%	\$ 7,647	\$ 91,764	\$ 3,670	\$ 44,040	\$ 135,804
Environmental Scientist	7	R10	3.0%		\$ 49,529	\$ 594,348	\$ 23,774	\$ 285,288	\$ 879,636
FVQC Inspector	5	R01	0.0%		\$ 24,233	\$ 290,796	\$ 11,632	\$ 139,584	\$ 430,380
Supervisor I (33.3%)	33%	S01	0.0%		\$ 2,929	\$ 35,148	\$ 1,406	\$ 16,872	\$ 52,020
Analyst II	1	R01	0.0%		\$ 6,789	\$ 81,468	\$ 3,259	\$ 39,108	\$ 120,576
Research Data Analyst	60%	R01	0.0%		\$ 3,417	\$ 41,004	\$ 1,640	\$ 19,680	\$ 60,684
Analyst I	1	R01	0.0%		\$ 5,069	\$ 60,828	\$ 2,433	\$ 29,196	\$ 90,024
Office Technician	1	R04	0.0%		\$ 4,312	\$ 51,744	\$ 2,070	\$ 24,840	\$ 76,584
Estimated Personnel Expense (PY)	22.60				\$ 157,643	\$ 1,891,716	\$ 75,669	\$ 908,028	\$ 2,799,744

Fractional/ Temp Help Classification	PY	BU	Personal Services		Benefits (27%)	Total Salary & Benefits
Agriculture Technician III (72%) 1 Staff	0.72	R01	0.0%	\$ 32,925	\$ 8,890	\$ 41,815
Agriculture Technician II (72%) 6 Staff	4.32	R01	0.0%	\$ 187,740	\$ 50,690	\$ 238,430
Agriculture Technician I (72%) 1 Staff	0.72	R01	0.0%	\$ 30,135	\$ 8,136	\$ 38,271
Estimated Temp Services (5.76 PY)	5.76			\$ 250,800	\$ 67,716	\$ 318,516

¹Based on Mid Salary Range

²Benefits are based on programs current average for the program. The current average is 48% for permanent staff and 27% for seasonal staff. (Seasonal Benefits include SDI, Medicare and Retirement)

³Percentage of a full time position. The maximum hours Ag Tech staff work is 72% of a full time PY therefore seasonal salary are calculated at maximum of 1500 hours.

⁴ General Salary Increase (GSI) and Special Salary Adjustments (SSA) as follows. BU01, BU04 Salary adjustment is deferred to 07/01/2027.

Bargaining Unit 01 (BU 01) - Unit will be bargaining a new agreement for July 1, 2026.

Current agreement started July 1, 2023 and expires June 30, 2026. Effective July 1, 2023 BU 01 received a 3% raise and received another 3% increase July 1, 2024 and another 3% effective July 1, 2025. Effective July 1, 2026 BU01 shall receive a General Salary Increase which will be deferred until July 1, 2027.

Bargaining Unit 04 (BU 04) - Unit will be bargaining a new agreement for July 1, 2026.

Current agreement started July 1, 2023 and expires June 30, 2026. Effective July 1, 2023 BU 04 received a 3% raise and another 3% increase July 1, 2024 and will receive another 3% effective July 1, 2025. Effective July 1, 2026 BU01 shall receive a General Salary Increase which will be deferred until July 1, 2027.

Bargaining Unit 07 (BU 07)

Current agreement started July 1, 2023 and expires June 30, 2027. Effective July 1, 2023 BU 07 received a 3% raise and will receive another 2% increase July 1, 2024 and July 1, 2025. Special Salary Adjustment - Longevity Pay of 5% for 25 or more years of service. Current SI has 29 years.

Bargaining Unit 10 (BU 10)

Current agreement for this BU effective July 1, 2024 through July 1, 2027. Effective July 1, 2024 BU10 received a 3% raise and another 3% increase July 1, 2025 and will receive another 3% effective July 1, 2026.