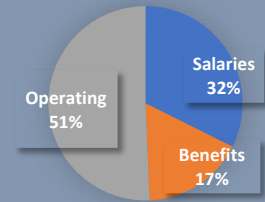


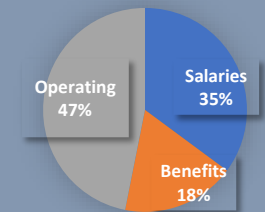
# EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

	Actual 2022/23 Budget	Approved 2023/24 Budget	Proposed 2024/25 Budget
<b>Personnel Years</b>			
Total Positions	27.37	28.36	27.37
<b>Personnel Costs</b>			
Salary and Wages	1,201,326	1,723,560	1,716,924
Benefits	707,201	930,720	995,796
Temp Salary	228,107	194,220	201,405
Temp Benefits	40,752	52,440	36,253
<b>Total Personnel Expenses<sup>1</sup></b>	<b>2,177,386</b>	<b>2,900,940</b>	<b>2,950,378</b>
<b>Operating Expense</b>			
General Expense	15,109	50,000	20,000
Printing	2,083	1,200	2,000
Communications <sup>2</sup>	3,826	27,185	27,185
Postage	5,545	6,000	6,000
Travel	100,666	150,000	105,000
Out of State Travel (OOS)	16,317	75,000	75,000
Training	2,575	3,000	3,000
Facilities Operations <sup>3</sup>	38,496	70,000	60,000
Attorney General's Office/Consult	45,837	50,000	50,000
Border Stations	295,536	376,970	381,193
Information Technology <sup>4</sup>	16,926	20,684	20,000
Vehicle Operations <sup>5</sup>	198,985	192,870	200,000
County Contracts <sup>6</sup>	553,976	552,000	552,000
UC Davis (Poultry Specialist Program)	77,345	83,537	91,785
CDFA Audit Unit (2 CDFA Staff Auditors) <sup>7</sup>	183,892	120,000	200,000
<b>Total Operating Expenses</b>	<b>1,557,114</b>	<b>1,778,446</b>	<b>1,793,163</b>
<b>Distributed Expense</b>			
Departmental Indirect	298,880	348,407	352,122
CDFA Information Technology	134,473	126,522	137,875
Division Indirect	109,450	125,915	126,830
Indirect Chg Recovery <sup>8</sup>	-20,804	0	0
Section 224C Recovery	-125,702	-125,702	-127,730
Pension Payment (Senate Bill 84) <sup>9</sup>	37,770	62,772	54,083
State Pro-rata and Central Admin	247,327	241,870	256,160
<b>Total Distributed Expenses</b>	<b>681,394</b>	<b>779,784</b>	<b>799,340</b>
<b>Program Expenses</b>			
Personnel	2,177,386	2,900,940	2,950,378
Operating & Distributed	2,238,508	2,558,230	2,592,503
<b>Total Program Expenses</b>	<b>4,415,894</b>	<b>5,459,170</b>	<b>5,542,881</b>

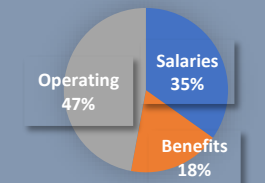
## FY 2022/23



## FY 2023/24



## FY 2024/25



<sup>1</sup>Personal Services is subject to change as BU 10 is in negotiations therefore salaries may increase upon new contract agreement.

<sup>2</sup> Communications includes cellphones, landlines and delivery services. Cell phone costs were absorbed by surplus funding in prior years, the expenses for 24/25 will be charged to the program.

<sup>3</sup>Facility Operations includes rent for Headquarters Office and for new Ontario Office Lease.

<sup>4</sup>Information Technology is for specific to program expenses that include the ESQM database.

<sup>5</sup>Vehicle Operations projected budget includes costs of DGS Rentals, fuel, maintenance, and insurance.

<sup>6</sup>County Agreements will be reevaluated throughout the year and could be subject to change.

<sup>7</sup>CDFA's Audit unit is reimbursed for 2 Auditors performing audits for ESQM, and are redirected to the program on a quarterly basis.

<sup>8</sup>Indirect Chg Recovery is not projected in Proposed Budget as the recovery is included in the Total Agreement Reimbursement listed on the Projected Revenue Worksheet.

<sup>9</sup>SB 84 is a supplemental pension payment that needs to be paid back and is anticipated to end in 2030. The intent of this supplemental payment is to reduce future unfunded pension costs that will eventually have to be funded statewide.

## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

### Projected Revenue for Fiscal Year 2024/25

<sup>1</sup> Beginning Operating Fund Balance (Estimated), July 1, 2024	\$ 4,324,448
	Total Projected Fiscal Year 2024/25
<b>Estimated Fiscal Year Revenue<sup>2</sup></b>	
Projected (cases & units)	<b>35,766,657</b>
In-State Mill Fee Assessments	\$ 1,226,914
Out-of-State Mill Fee Assessments	\$ 1,713,375
Egg Product Assessments	\$ 636,378
Annual Registration	\$ 153,350
Miscellaneous Fees	\$ -
Penalties and Late Charges	\$ -
Interest Income <sup>4</sup>	\$ 160,567
USDA Reimbursements <sup>5</sup>	\$ 150,000
FDA Inspection Reimbursement <sup>5</sup>	\$ 76,151
FDA Research Agreement	\$ 200,000
<b>Estimated Fiscal Year Revenue</b>	<b>\$ 4,316,735</b>
<b>Total Funds Available for Expenditure</b>	<b>\$ 8,641,183</b>
<b>Projected FY 2024/25 Budget</b>	<b>\$ (5,542,881)</b>
<b>Operating Fund Balance, June 30, 2024 (Estimated)</b>	<b>\$ 3,098,302</b>
<b>Ag Trust Fund Reserve 233 (a)</b>	<b>\$ 482,574</b>
<b>Cash Reserve, June 30, 2024 (Estimated)</b>	<b>\$ 3,580,876</b>

Assessment ratio is estimated to be 33% in-state, 46% out-of-state, 17% Egg Products and 4% Annual Registration. Projected Assesments are based on estimated assesments to be collected in Fiscal Year 24/25.

<sup>1</sup> Beginning Operating Fund Balance is estimated.

<sup>2</sup> Based on \$0.10 assessment rate.

<sup>3</sup> CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on FY 24/25 proposed budget of \$5,542,881 the cash reserve should be \$1,940,008. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

<sup>4</sup> Based on the Surplus Money Investment Fund (SMIF) Current Rate of 3.713% of Beginning Operating Fund Balance. The rate is subject to change and. The most current rate can be found at <https://www.sco.ca.gov/Files-ARD/CASH/smifrate.pdf>.

<sup>5</sup> Estimated recovery for from Federal Agreements.

233 (a) The trust fund consists of moneys transferred by the director from the Department of Food and Agriculture Fund, including all income therefrom. The amount of funds, excluding interest earned thereon, contained in the trust fund shall be determined by the director, and shall be the same percentage for all agricultural programs, but shall not exceed 10 percent of the annual operating budgets of each agricultural program. Funds in excess of 10 percent of the annual operating budgets of each agricultural program that are in the trust fund, or such other lesser percentage as the director may determine, may be returned to the Department of Food and Agriculture Fund.



**EGG SAFETY AND QUALITY MANAGEMENT PERSONEL BUDGET OVERVIEW**  
**Personnel Costs for FY 2024/2025**

Classification <sup>1</sup>	PY <sup>3</sup>	BU	GSI Percent Increase <sup>5</sup>	<sup>1</sup> Monthly Salary	Annual Salary	Monthly Benefits <sup>2</sup> (58%)	Annual Benefits	Total Salary & Benefits
Environmental Program Manager I (33.3%)	33%	M10		\$ 4,422	\$ 53,064	\$ 2,564	\$ 30,768	\$ 83,832
Senior Environmental Scientist (Supervisory)	1	S10		\$ 11,587	\$ 139,044	\$ 6,720	\$ 80,640	\$ 219,684
Senior Environmental Scientist (Specialist)	1	R10		\$ 8,231	\$ 98,772	\$ 4,774	\$ 57,288	\$ 156,060
Ag Program Supervisor II	1	S01	3.0%	\$ 7,980	\$ 95,760	\$ 4,628	\$ 55,536	\$ 151,296
Ag Program Supervisor I	2	S01	3.0%	\$ 14,524	\$ 174,288	\$ 8,424	\$ 101,088	\$ 275,376
Supervising Special Investigator II (33.3%)	33%	S07	2.00%	\$ 3,278	\$ 39,336	\$ 1,901	\$ 22,812	\$ 62,148
Special Investigator	1	R07	2.00%	\$ 7,140	\$ 85,680	\$ 4,141	\$ 49,692	\$ 135,372
Environmental Scientist	7	R10		\$ 42,249	\$ 506,988	\$ 24,504	\$ 294,048	\$ 801,036
FVQC Inspector	5	R01	3.0%	\$ 23,528	\$ 282,336	\$ 13,646	\$ 163,752	\$ 446,088
Staff Services Manager I (33.3%)	33%	S01	3.0%	\$ 2,600	\$ 31,200	\$ 1,508	\$ 18,096	\$ 49,296
Associate Governmental Program Analyst	1	R01	3.0%	\$ 6,591	\$ 79,092	\$ 3,823	\$ 45,876	\$ 124,968
Research Data Analyst	33%	R01	3.0%	\$ 1,841	\$ 22,092	\$ 1,068	\$ 12,816	\$ 34,908
Staff Services Analyst	1	R01	3.0%	\$ 4,921	\$ 59,052	\$ 2,854	\$ 34,248	\$ 93,300
Office Technician	1	R04	3.0%	\$ 4,185	\$ 50,220	\$ 2,428	\$ 29,136	\$ 79,356
<b>Estimated Personnel Expense (PY)<sup>4</sup></b>	<b>22.33</b>			<b>\$ 143,077</b>	<b>\$ 1,716,924</b>	<b>\$ 77,262</b>	<b>\$ 995,796</b>	<b>\$ 2,712,720</b>

Fractional/ Temp Help Classification	PY	BU	Personal Services	Benefits	Total Salary & Benefits
Agriculture Technician III (72%) 1 Staff	0.72	R01	\$ 31,035	\$ 5,586	\$ 36,621
Agriculture Technician II (72%) 6 Staff	4.32	R01	\$ 170,370	\$ 30,667	\$ 201,037
<b>Estimated Temp Services (5.04 PY)</b>	<b>5.04</b>		<b>\$ 201,405</b>	<b>\$ 36,253</b>	<b>\$ 237,658</b>

<sup>1</sup>Based on Mid Salary Range

<sup>2</sup>Benefits are based on programs current average for the program. The current average is 58% for permanent staff and 18% for seasonal staff.

<sup>3</sup>Percentage of a full time position. The maximum hours seasonal staff work is 72% of a full time PY therefore seasonal salary are calculated at maximum of 1500 hours.

<sup>4</sup>Through attrition the program was able to move a Limited Term position to a permanent position reducing total staff by one PY.

<sup>5</sup> General Salary Increase (GSI) as follows.

Bargaining Units 01 (BU 01)

New agreement started July 1, 2023 and expires June 30, 2026. Effective July 1, 2023 BU 01 received a 3% raise and will receive another 3% increase July 1, 2024 and July 1, 2025.

Bargaining Units 04 (BU 04)

New agreement started July 1, 2023 and expires June 30, 2026. Effective July 1, 2023 BU 01 received a 3% raise and will receive another 3% increase July 1, 2024 and July 1, 2025.

Bargaining Units 07 (BU 07)

New agreement started July 1, 2023 and expires June 30, 2026. Effective July 1, 2023 BU 01 received a 3% raise and will receive another 2% increase July 1, 2024 and July 1, 2025.

Bargaining Units 10

Agreement expired June 30, 2020. There is not a new agreement for this BU and the salaries are subject to change when a new agreement is in place.