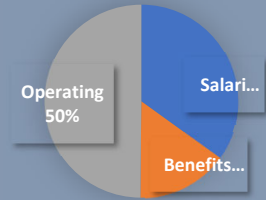


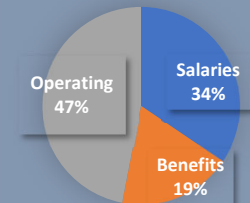
## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

	Actual 2021/22 Budget	Approved 2022/23 Budget	Proposed 2023/24 Budget
<b>Personnel Years</b>			
Total Positions		27.37	28.36
<b>Personnel Costs</b>			
Salary and Wages	1,353,412	1,641,000	1,723,560
Benefits	609,069	984,612	930,720
Temp Salary	127,536	194,202	194,220
Temp Benefits	34,994	4,697	52,440
<b>Total Personnel Expenses<sup>1</sup></b>	<b>2,125,011</b>	<b>2,824,511</b>	<b>2,900,940</b>
<b>Operating Expense</b>			
General Expense	49,878	50,000	50,000
Printing	572	4,000	1,200
Communications <sup>2</sup>	3,429	27,185	27,185
Postage	5,780	7,800	6,000
Travel	77,007	150,000	150,000
Out of State Travel (OOS)	19,339	100,000	75,000
Training	2,000	5,600	3,000
Facilities Operations	53,207	50,000	70,000
Attorney General's Office/Consult	46,159	58,000	50,000
Border Stations	385,371	385,933	376,970
Information Technology <sup>3</sup>	5,569	20,684	20,684
Vehicle Operations <sup>4</sup>	168,227	192,870	192,870
County Contracts <sup>5</sup>	488,907	552,000	552,000
UC Davis (Poultry Specialist Program)	75,784	78,057	83,537
CDFA Audit Unit (2 CDFA Staff Auditors) <sup>6</sup>	48,723	100,000	120,000
Certified Farmers Market Inspections	1,683	0	0
<b>Total Operating Expenses</b>	<b>1,431,635</b>	<b>1,782,129</b>	<b>1,778,446</b>
<b>Distributed Expense</b>			
Departmental Indirect	309,657	312,231	348,407
CDFA Information Technology	112,178	119,636	126,522
Division Indirect	125,925	117,903	125,915
Indirect Chg Recovery	-3,463	-3,463	0
Section 224C Recovery	-135,077	-135,077	-125,702
Pension Payment (Senate Bill 84) <sup>7</sup>	62,772	62,772	62,772
State Pro-rata and Central Admin	208,033	241,870	241,870
<b>Total Distributed Expenses</b>	<b>680,025</b>	<b>715,872</b>	<b>779,784</b>
<b>Program Expenses</b>			
Personnel	2,125,011	2,824,511	2,900,940
Operating & Distributed	2,111,660	2,498,001	2,558,230
FY Adjustments <sup>8</sup>			
<b>Total Program Expenses</b>	<b>4,236,671</b>	<b>5,322,512</b>	<b>5,459,170</b>

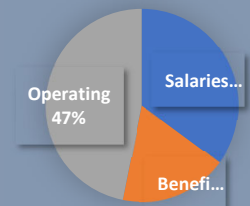
FY 2021/22



FY 2022/23



FY 2023/24



<sup>1</sup> Personal Services is subject to change as all BU's are in negotiations therefore salaries may increase upon new contract agreements.

<sup>2</sup> Communications includes cellphones, landlines and delivery services. Cell phone costs were absorbed by surplus funding in prior years, the expenses for 23/24 will be charged to the program.

<sup>3</sup> Information Technology includes specific to program expenses that include the ESQM database.

<sup>4</sup> Vehicle Operations projected budget includes costs of DGS Rentals, fuel, maintenance, and insurance.

<sup>5</sup> County Agreements will be reevaluated throughout the year and could be subject to change.

<sup>6</sup> CDFA's Audit unit is reimbursed for actual time spent performing audits for ESQM and expenses are redirected to the program on a quarterly basis.

<sup>7</sup> SB 84 is a supplemental pension payment that needs to be paid back over the eight years. The intent of this supplemental payment is to reduce future unfunded pension costs that will eventually have to be funded statewide.

<sup>8</sup> FY Adjustments include expenditures and cash adjustments that need to be redirected. These are expenses that are reconciled at the end of the year.

## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

### Fund Condition

<b>Balanced Budget Plan</b>			
	2022-23	2023-24	2024-25
<b>Beginning Operating Fund Balance<sup>1</sup></b>	\$ 6,095,893	\$ 4,815,454	\$ 3,504,619
Program Revenues	\$ 3,854,567	\$ 3,753,384	\$ 3,753,384
Other Program Revenues <sup>2</sup>	\$ 187,506	\$ 394,951	\$ 394,951
<b>Total Resources</b>	<b>\$ 10,137,966</b>	<b>\$ 8,963,789</b>	<b>\$ 7,652,954</b>
Projected Expenditures	\$ 5,322,512	\$ 5,459,170	\$ 5,459,170
<b>Operating Fund Balance</b>	<b>\$ 4,815,454</b>	<b>\$ 3,504,619</b>	<b>\$ 2,193,785</b>
<b>Ag Trust Fund Balance</b>			
	2022-23	2023-24	2024-25
Ag Trust Fund Balance	\$ 440,046	\$ 440,046	\$ 440,046
<b>Combined Cash Reserve Balance</b>	<b>\$ 5,255,500</b>	<b>\$ 3,944,665</b>	<b>\$ 2,633,831</b>

CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on FY 23/24 proposed budget of \$5,459,170 the cash reserve should be \$1,910,709. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

<sup>1</sup>Beginning Operating Fund does not include Ag Trust Fund Balance.

<sup>2</sup>Other Program Revenues include Miscellaneous Fee, Penalty Fees, Interest Income, USDA and FDA Reimbursements for cooperative agreements.

## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

### Projected Revenue for Fiscal Year 2023/24

<b><sup>1</sup>Beginning Operating Fund Balance (Estimated), July 1, 2023</b>	<b>\$ 4,815,454</b>
	Total Projected Fiscal Year 2023/24
<b>Estimated Fiscal Year Revenue<sup>2</sup></b>	
Projected (cases & units)	<b>36,064,341</b>
In-State Mill Fee Assessments	\$ 1,201,379
Out-of-State Mill Fee Assessments	\$ 1,686,635
Egg Product Assessments	\$ 718,420
Annual Registration	\$ 146,950
Miscellaneous Fees	\$ -
Penalties and Late Charges	\$ -
Interest Income <sup>4</sup>	\$ 9,058
USDA Reimbursements <sup>5</sup>	\$ 150,000
FDA Inspection Reimbursement <sup>5</sup>	\$ 35,893
FDA Research Agreement	\$ 200,000
<b>Estimated Fiscal Year Revenue</b>	<b>\$ 4,148,335</b>
<b>Total Funds Available for Expenditure</b>	<b>\$ 8,963,789</b>
<b>Projected FY 2023/24 Budget</b>	<b>\$ (5,459,170)</b>
<b>Operating Fund Balance, June 30, 2024 (Estimated)</b>	<b>\$ 3,504,619</b>
<b>Ag Trust Fund Reserve</b>	<b>\$ 440,046</b>
<b>Cash Reserve, June 30, 2024 (Estimated)</b>	<b>\$ 3,944,665</b>

Assessment ratio is estimated to be 32% in-state, 45% out-of-state, 19% Egg Products and 4% Annual Registration. Projected Assesments are based on estimated assesments to be collected in Fiscal Year 23/24.

<sup>1</sup> Beginning Operating Fund Balance is estimated.

<sup>2</sup> Based on \$0.10 assessment rate.

<sup>3</sup> CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on projected FY 23/24 budget of \$5,459,170 the cash reserve should be \$1,910,709. The estimated cash reserve of \$3,944,665 meets these requirements however CDFA suggests reevaluating the mill fee to balance the budget.

<sup>4</sup> Based on the Surplus Money Investment Fund (SMIF) Rate of .01881% of Beginning Operating Fund Balance.

<sup>5</sup> Estimated recovery for from Federal Agreements.

233 (a) The trust fund consists of moneys transferred by the director from the Department of Food and Agriculture Fund, including all income therefrom. The amount of funds, excluding interest earned thereon, contained in the trust fund shall be determined by the director, and shall be the same percentage for all agricultural programs, but shall not exceed 10 percent of the annual operating budgets of each agricultural program. Funds in excess of 10 percent of the annual operating budgets of each agricultural program that are in the trust fund, or such other lesser percentage as the director may determine, may be returned to the Department of Food and Agriculture Fund.

**EGG SAFETY AND QUALITY MANAGEMENT PERSONEL BUDGET OVERVIEW**  
**Personnel Costs for FY 2023/2024**

<b>Classification<sup>1</sup></b>	<b>PY</b>	<b>BU</b>	<b>GSI Percent Increase<sup>5</sup></b>	<b><sup>1</sup>Monthly Salary</b>	<b>Annual Salary</b>	<b>Monthly Benefits<sup>2</sup> (54%)</b>	<b>Annual Benefits</b>	<b>Total Salary &amp; Benefits</b>
Environmental Program Manager I (33.3%)	0.333	M10		\$ 4,293	\$ 51,516	\$ 2,318	\$ 27,816	\$ 79,332
Senior Environmental Scientist (Supervisory)	1	S10		\$ 11,250	\$ 135,000	\$ 6,075	\$ 72,900	\$ 207,900
Senior Environmental Scientist (Specialist)	1	R10		\$ 8,231	\$ 98,772	\$ 4,445	\$ 53,340	\$ 152,112
Ag Program Supervisor II	1	S01		\$ 7,522	\$ 90,264	\$ 4,062	\$ 48,744	\$ 139,008
Ag Program Supervisor I	2	S01		\$ 13,691	\$ 164,292	\$ 7,393	\$ 88,716	\$ 253,008
Supervising Special Investigator II (33.3%)	0.333	S07		\$ 3,353	\$ 40,236	\$ 1,811	\$ 21,732	\$ 61,968
Special Investigator	1	R07		\$ 6,595	\$ 79,140	\$ 3,561	\$ 42,732	\$ 121,872
Environmental Scientist <sup>4</sup>	7	R10		\$ 42,249	\$ 506,988	\$ 22,814	\$ 273,768	\$ 780,756
FVQC Inspector	5	R01		\$ 22,180	\$ 266,160	\$ 11,977	\$ 143,724	\$ 409,884
Staff Services Manager I (33.3%)	0.333	S01		\$ 2,601	\$ 31,212	\$ 1,405	\$ 16,860	\$ 48,072
Associate Governmental Program Analyst	2	R01		\$ 12,426	\$ 149,112	\$ 6,710	\$ 80,520	\$ 229,632
Research Data Analyst	0.333	R01		\$ 1,653	\$ 19,836	\$ 893	\$ 10,716	\$ 30,552
Office Technician	2	R04		\$ 7,586	\$ 91,032	\$ 4,096	\$ 49,152	\$ 140,184
<b>Estimated Personnel Expense (22 PY)</b>	<b>23.332</b>			<b>\$ 146,658</b>	<b>\$ 1,723,560</b>	<b>\$ 82,051</b>	<b>\$ 930,720</b>	<b>\$ 2,654,280</b>

<b>Fractional/ Temp Help Classification</b>	<b>PY</b>	<b>BU</b>	<b>Personal Services</b>	<b>Benefits</b>	<b>Total Salary &amp; Benefits</b>
Agriculture Technician III (72%) 1 Staff	0.72	R01	\$ 28,980	\$ 7,825	\$ 36,805
Agriculture Technician II (72%) 6 Staff	4.32	R01	\$ 165,240	\$ 44,615	\$ 209,855
<b>Estimated Temp Services (5.04 PY)</b>	<b>5.04</b>		<b>\$ 194,220</b>	<b>\$ 52,440</b>	<b>\$ 246,660</b>

<sup>1</sup>Based on Mid Salary Range

<sup>2</sup>Benefits are based on programs current average for the program. The current average is 54% for permanent staff and 27% for seasonal staff.

<sup>3</sup>Percentage of a full time position. The maximum hours seasonal staff work is 72% of a full time PY therefore seasonal salary are calculated at maximum of 1500 hours.

<sup>4</sup>Additional ES has been hired for 2 year LT to complete the duties for the FDA agreement.

<sup>5</sup> General Salary Increase (GSI) as follows.

Bargaining Units 01 (BU 01)

Current agreement expires June 30, 2023. There is not a new agreement for this BU and the salaries are subject to change when a new agreement is in place.

Bargaining Units 04 (BU 04)

Current agreement expires June 30, 2023. There is not a new agreement for this BU and the salaries are subject to change when a new agreement is in place.

Bargaining Units 07 (BU 07)

Current agreement expires July 1, 2023. There is not a new agreement for this BU and the salaries are subject to change when a new agreement is in place.

Bargaining Units 10

Agreement expired June 30, 2020. There is not a new agreement for this BU and the salaries are subject to change when a new agreement is in place.