

2018 Handler Gross Sales
January 1, 2018 - December 31, 2018

Primary County	Total Handler Gross Sales	Total Handlers	Primary County	Total Handler Gross Sales	Total Handlers
Alameda	\$ 6,316,244.00	22	Orange	\$ 199,614,698.00	27
Alpine	\$ 3,849,434.00	1	Placer	\$ 100,000.00	2
Amador	\$ 400.00	1	Plumas	\$ -	0
Butte	\$ 3,466,994.00	24	Riverside	\$ 38,466,707.00	37
Calaveras	\$ -	0	Sacramento	\$ 2,395,000.00	12
Colusa	\$ 19,227,409.00	14	San Benito	\$ 9,418,831.00	13
Contra Costa	\$ 31,058,116.00	7	San Bernardino	\$ 758,128.00	27
Del Norte	\$ 300,000.00	3	San Diego	\$ 223,107,951.00	83
El Dorado	\$ 4,710,734.00	5	San Francisco	\$ 148,212,718.00	27
Fresno	\$ 93,789,550.00	54	San Joaquin	\$ 98,120,851.00	37
Glenn	\$ 75,620,870.00	7	San Luis Obispo	\$ 3,225,533.00	19
Humboldt	\$ 38,039,116.00	13	San Mateo	\$ 62,932,536.00	24
Imperial	\$ 33,517,299.00	25	Santa Barbara	\$ 36,840,809.00	41
Inyo	\$ 3,000.00	1	Santa Clara	\$ 28,432,379.00	21
Kern	\$ 63,920,171.00	27	Santa Cruz	\$ 735,183,673.00	33
Kings	\$ 1,935,000.00	8	Shasta	\$ 1,933,496.00	6
Lake	\$ 2,748,135.00	14	Sierra	\$ -	0
Lassen	\$ 5,000.00	1	Siskiyou	\$ 10,898,084.00	7
Los Angeles	\$ 709,744,045.00	147	Solano	\$ 207,197.00	10
Madera	\$ 13,928,960.00	13	Sonoma	\$ 159,289,694.00	48
Marin	\$ 73,866,845.00	11	Stanislaus	\$ 49,870,289.00	20
Mariposa	\$ -	0	Sutter	\$ 1,165,624.00	7
Mendocino	\$ 17,750,344.00	17	Tehama	\$ 2,667,432.00	7
Merced	\$ 44,349,217.00	18	Trinity	\$ -	0
Modoc	\$ 125,724.00	4	Tulare	\$ 85,405,217.00	33
Mono	\$ -	0	Tuolumne	\$ 78,618.00	4
Monterey	\$ 1,851,782,343.00	91	Ventura	\$ 79,401,218.00	47
Napa	\$ 7,155,505.00	5	Yolo	\$ 43,843,036.00	20
Nevada	\$ 868,901.00	6	Yuba	\$ 979,363.00	7

*Handler is defined as any person or entity that packs, repacks, labels, sorts, or otherwise handles, including comission merchants, brokers, or any organic product that is outside the jurisdiction of the California Department of Public Health.